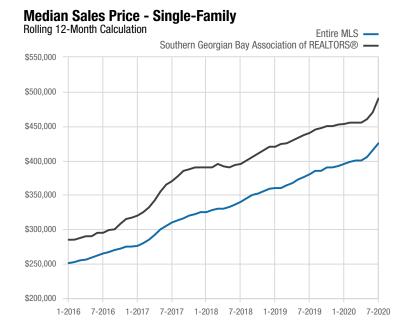


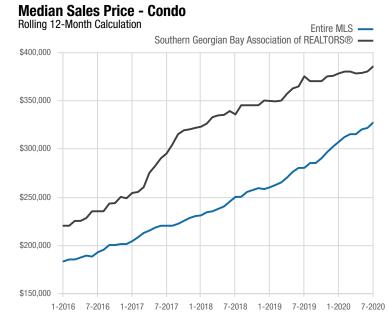
## **Southern Georgian Bay Association of REALTORS®**

Single Family		July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change		
New Listings	447	487	+ 8.9%	2,802	2,515	- 10.2%		
Sales	254	449	+ 76.8%	1,394	1,590	+ 14.1%		
Days on Market Until Sale	52	42	- 19.2%	49	50	+ 2.0%		
Median Sales Price*	\$431,450	\$554,000	+ 28.4%	\$450,000	\$513,657	+ 14.1%		
Average Sales Price*	\$524,568	\$676,265	+ 28.9%	\$527,239	\$607,483	+ 15.2%		
Percent of List Price Received*	97.1%	98.6%	+ 1.5%	97.8%	98.1%	+ 0.3%		
Inventory of Homes for Sale	1,103	678	- 38.5%					
Months Supply of Inventory	5.7	3.1	- 45.6%		_	_		

Condo		July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change		
New Listings	83	99	+ 19.3%	482	501	+ 3.9%		
Sales	66	74	+ 12.1%	300	270	- 10.0%		
Days on Market Until Sale	53	44	- 17.0%	56	45	- 19.6%		
Median Sales Price*	\$396,500	\$419,500	+ 5.8%	\$380,000	\$392,000	+ 3.2%		
Average Sales Price*	\$479,477	\$457,897	- 4.5%	\$442,482	\$442,243	- 0.1%		
Percent of List Price Received*	98.1%	97.9%	- 0.2%	98.1%	97.7%	- 0.4%		
Inventory of Homes for Sale	159	155	- 2.5%					
Months Supply of Inventory	3.8	4.0	+ 5.3%		_			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Each data point represents the median sales price in a given month.