



Western District Residential Market Activity Report September 2020

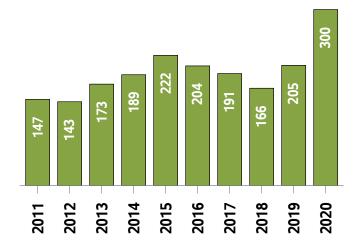




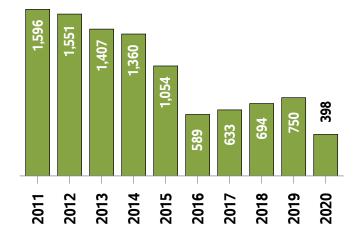
Western District MLS® Residential Market Activity



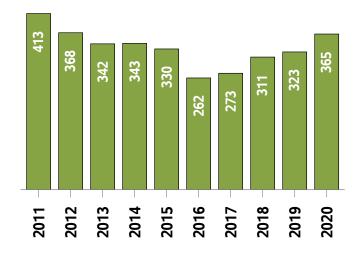
Sales Activity (September only)



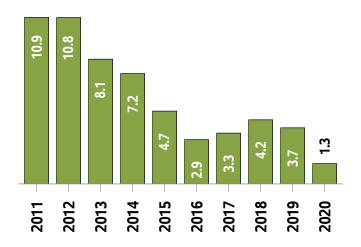
Active Listings (September only)



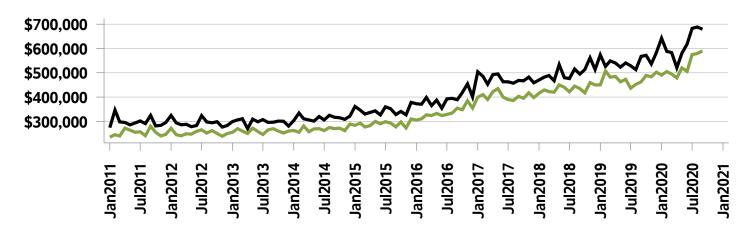
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

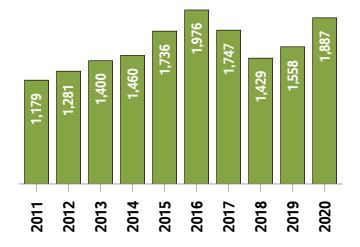




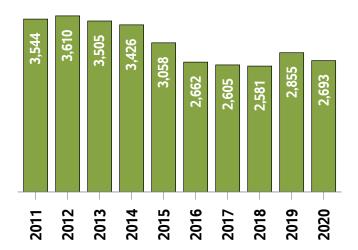
Western District MLS® Residential Market Activity



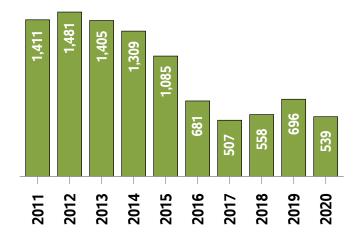
Sales Activity (September Year-to-date)

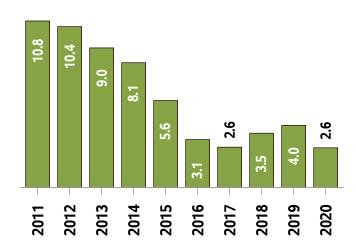


New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Western District MLS® Residential Market Activity



		Compared to 6						
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	300	46.3	80.7	57.1	35.1	73.4	119.0	
Dollar Volume	\$203,757,724	75.1	148.2	127.7	179.8	297.1	436.7	
New Listings	365	13.0	17.4	33.7	10.6	6.7	6.7	
Active Listings	398	-46.9	-42.7	-37.1	-62.2	-71.7	-70.8	
Sales to New Listings Ratio 1	82.2	63.5	53.4	70.0	67.3	50.6	40.1	
Months of Inventory 2	1.3	3.7	4.2	3.3	4.7	8.1	9.9	
Average Price	\$679,192	19.7	37.3	45.0	107.0	129.0	145.1	
Median Price	\$590,000	27.6	35.6	46.4	112.9	118.5	145.8	
Sales to List Price Ratio	100.5	97.4	97.6	97.3	96.3	95.9	95.2	
Median Days on Market	15.0	32.0	27.0	28.0	46.5	71.0	74.0	
	i e	Compared to '						
				Compa	red to ⁶			
Year-to-date	September 2020	September 2019	September 2018	Compa September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020 1,887	2019	32.1	September 2017	September 2015 8.7	34.8	54.9	
Sales Activity Dollar Volume	1,887 \$1,217,610,042	2019 21.1 45.2	32.1 73.2	September 2017 8.0 46.7	September 2015 8.7 105.5	34.8 190.7	54.9 242.0	
Sales Activity Dollar Volume New Listings	2020 1,887 \$1,217,610,042 2,693	2019 21.1 45.2 -5.7	2018 32.1 73.2 4.3	September 2017 8.0 46.7 3.4	September 2015 8.7 105.5 -11.9	2013 34.8 190.7 -23.2	2010 54.9 242.0 -19.2	
Sales Activity Dollar Volume New Listings Active Listings	2020 1,887 \$1,217,610,042 2,693 539	2019 21.1 45.2 -5.7 -22.6	2018 32.1 73.2 4.3 -3.4	September 2017 8.0 46.7 3.4 6.3	September 2015 8.7 105.5 -11.9 -50.3	2013 34.8 190.7 -23.2 -61.7	2010 54.9 242.0 -19.2 -59.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 1,887 \$1,217,610,042 2,693 539 70.1	2019 21.1 45.2 -5.7 -22.6 54.6	2018 32.1 73.2 4.3 -3.4 55.4	September 2017 8.0 46.7 3.4 6.3 67.1	September 2015 8.7 105.5 -11.9 -50.3 56.8	2013 34.8 190.7 -23.2 -61.7 39.9	2010 54.9 242.0 -19.2 -59.6 36.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 1,887 \$1,217,610,042 2,693 539 70.1 2.6	2019 21.1 45.2 -5.7 -22.6 54.6 4.0	2018 32.1 73.2 4.3 -3.4 55.4 3.5	September 2017 8.0 46.7 3.4 6.3 67.1 2.6	September 2015 8.7 105.5 -11.9 -50.3 56.8 5.6	2013 34.8 190.7 -23.2 -61.7 39.9 9.0	2010 54.9 242.0 -19.2 -59.6 36.6 9.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 1,887 \$1,217,610,042 2,693 539 70.1 2.6 \$645,262	2019 21.1 45.2 -5.7 -22.6 54.6 4.0 19.9	2018 32.1 73.2 4.3 -3.4 55.4 3.5 31.2	September 2017 8.0 46.7 3.4 6.3 67.1 2.6 35.8	September 2015 8.7 105.5 -11.9 -50.3 56.8 5.6 89.0	2013 34.8 190.7 -23.2 -61.7 39.9 9.0 115.7	2010 54.9 242.0 -19.2 -59.6 36.6 9.9 120.8	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

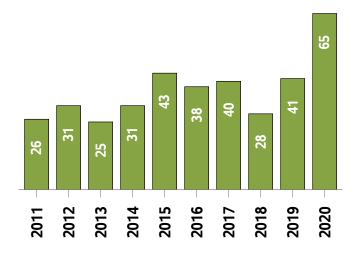
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

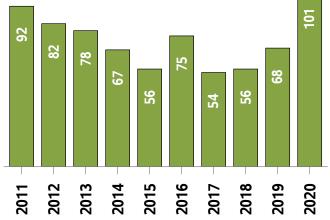


Blue Mountains MLS® Residential Market Activity



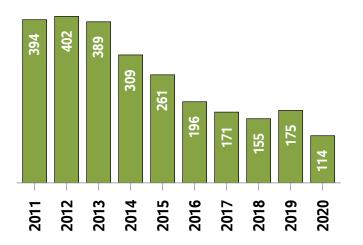
Sales Activity (September only)



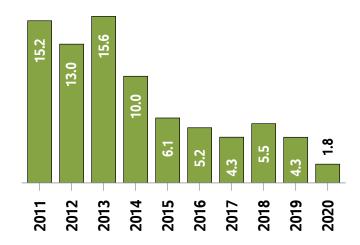


New Listings (September only)

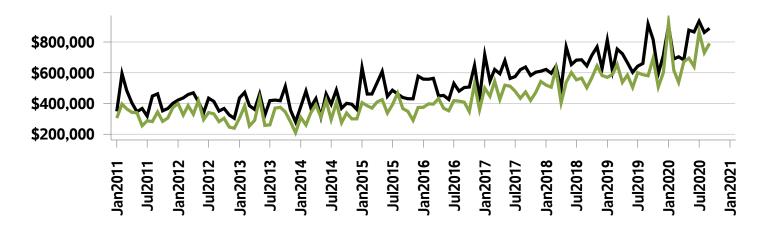
Active Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

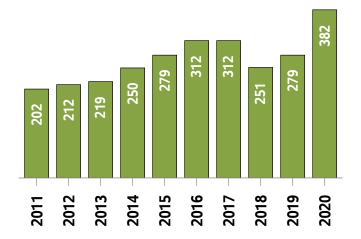




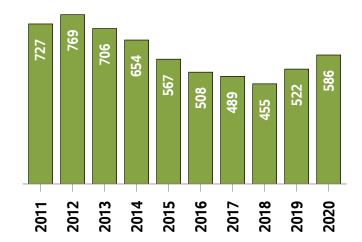
Blue Mountains MLS® Residential Market Activity



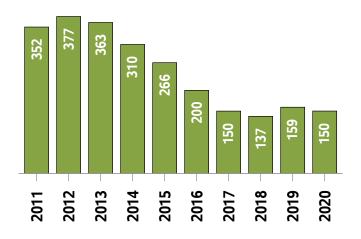
Sales Activity (September Year-to-date)



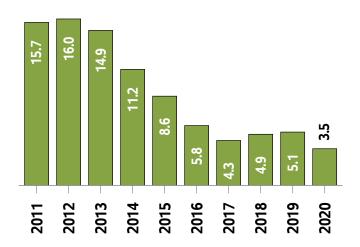
New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Blue Mountains MLS® Residential Market Activity



		Compared to ⁶					
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	65	58.5	132.1	62.5	51.2	160.0	195.5
Dollar Volume	\$57,789,078	53.9	220.1	126.7	206.2	453.0	648.7
New Listings	101	48.5	80.4	87.0	80.4	29.5	26.3
Active Listings	114	-34.9	-26.5	-33.3	-56.3	-70.7	-64.9
Sales to New Listings Ratio 1	64.4	60.3	50.0	74.1	76.8	32.1	27.5
Months of Inventory 2	1.8	4.3	5.5	4.3	6.1	15.6	14.8
Average Price	\$889,063	-3.0	37.9	39.5	102.6	112.7	153.4
Median Price	\$791,000	36.4	57.4	66.5	115.8	110.9	137.2
Sales to List Price Ratio	102.5	97.1	98.4	96.6	95.3	94.4	93.6
Median Days on Market	14.0	31.0	27.0	60.5	79.0	94.0	104.0
		Compared to '					
				Compa	red to ⁶		
Year-to-date	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Year-to-date Sales Activity				September	September		
	2020	2019	2018	September 2017	September 2015	2013	2010
Sales Activity	382	36.9	2018 52.2	September 2017	September 2015	74.4	99.0
Sales Activity Dollar Volume	382 \$325,870,110	36.9 62.8	52.2 101.7	September 2017 22.4 69.0	September 2015 36.9 137.1	74.4 259.6	99.0 312.3
Sales Activity Dollar Volume New Listings	382 \$325,870,110 586	36.9 62.8 12.3	52.2 101.7 28.8	September 2017 22.4 69.0 19.8	September 2015 36.9 137.1 3.4	2013 74.4 259.6 -17.0	99.0 312.3 -10.3
Sales Activity Dollar Volume New Listings Active Listings ³	382 \$325,870,110 586 150	2019 36.9 62.8 12.3 -5.8	2018 52.2 101.7 28.8 9.2	September 2017 22.4 69.0 19.8 0.1	September 2015 36.9 137.1 3.4 -43.6	2013 74.4 259.6 -17.0 -58.6	99.0 312.3 -10.3 -52.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 382 \$325,870,110 586 150 65.2	2019 36.9 62.8 12.3 -5.8 53.4	2018 52.2 101.7 28.8 9.2 55.2	September 2017 22.4 69.0 19.8 0.1 63.8	September 2015 36.9 137.1 3.4 -43.6 49.2	2013 74.4 259.6 -17.0 -58.6 31.0	99.0 312.3 -10.3 -52.8 29.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 382 \$325,870,110 586 150 65.2 3.5	2019 36.9 62.8 12.3 -5.8 53.4 5.1	2018 52.2 101.7 28.8 9.2 55.2 4.9	September 2017 22.4 69.0 19.8 0.1 63.8 4.3	September 2015 36.9 137.1 3.4 -43.6 49.2 8.6	2013 74.4 259.6 -17.0 -58.6 31.0 14.9	99.0 312.3 -10.3 -52.8 29.4 14.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 382 \$325,870,110 586 150 65.2 3.5 \$853,063	2019 36.9 62.8 12.3 -5.8 53.4 5.1 18.9	2018 52.2 101.7 28.8 9.2 55.2 4.9 32.5	September 2017 22.4 69.0 19.8 0.1 63.8 4.3 38.0	September 2015 36.9 137.1 3.4 -43.6 49.2 8.6 73.2	2013 74.4 259.6 -17.0 -58.6 31.0 14.9	99.0 312.3 -10.3 -52.8 29.4 14.9 107.2

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

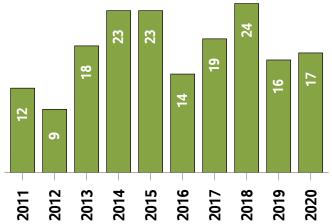
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



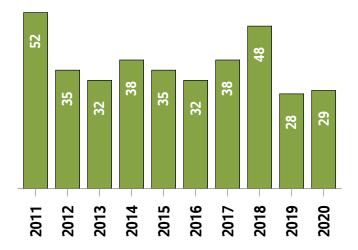
Clearview MLS® Residential Market Activity



Sales Activity (September only)

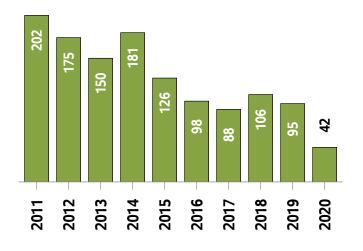


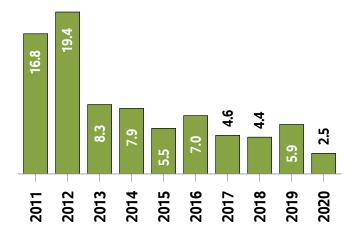
Active Listings (September only)



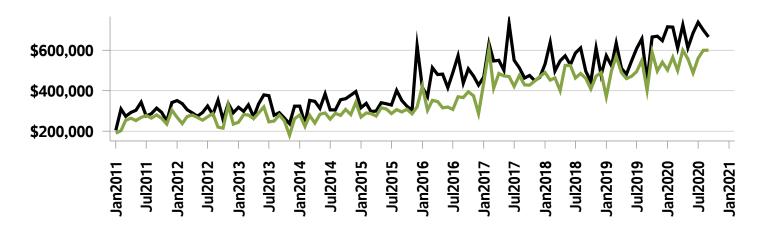
New Listings (September only)

Months of Inventory (September only)





Average Price and Median Price

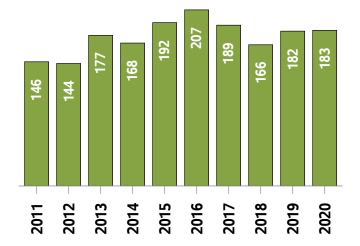




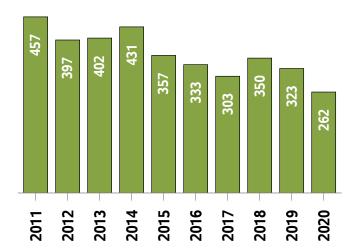
Clearview MLS® Residential Market Activity



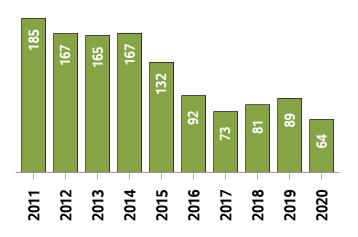
Sales Activity (September Year-to-date)



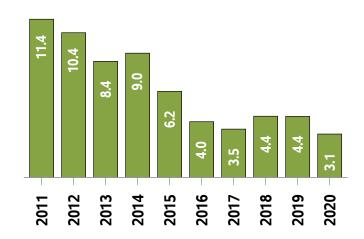
New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Clearview MLS® Residential Market Activity



		Compared to 6						
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	17	6.3	-29.2	-10.5	-26.1	-5.6	41.7	
Dollar Volume	\$11,319,500	58.1	-4.9	28.7	40.0	115.7	237.1	
New Listings	29	3.6	-39.6	-23.7	-17.1	-9.4	-37.0	
Active Listings	42	-55.8	-60.4	-52.3	-66.7	-72.0	-80.0	
Sales to New Listings Ratio 1	58.6	57.1	50.0	50.0	65.7	56.3	26.1	
Months of Inventory 2	2.5	5.9	4.4	4.6	5.5	8.3	17.5	
Average Price	\$665,853	48.8	34.3	43.9	89.4	128.4	137.9	
Median Price	\$600,000	49.3	30.2	39.9	103.4	114.3	155.9	
Sales to List Price Ratio	99.4	97.0	96.1	97.5	95.7	95.1	95.8	
Median Days on Market	31.0	38.5	36.0	22.0	56.0	65.0	134.0	
		Compared to '						
				Compa	irea to			
Year-to-date	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020	0.5	10.2	September 2017	September 2015 -4.7	3.4	12.3	
Sales Activity Dollar Volume	2020 183 \$126,414,355	0.5 24.1	2018 10.2 40.0	September 2017 -3.2 21.4	September 2015 -4.7 96.3	3.4 119.7	12.3 126.2	
Sales Activity Dollar Volume New Listings	2020 183 \$126,414,355 262	0.5 24.1 -18.9	2018 10.2 40.0 -25.1	September 2017 -3.2 21.4 -13.5	September 2015 -4.7 96.3 -26.6	2013 3.4 119.7 -34.8	2010 12.3 126.2 -41.1	
Sales Activity Dollar Volume New Listings Active Listings	2020 183 \$126,414,355 262 64	2019 0.5 24.1 -18.9 -28.5	2018 10.2 40.0 -25.1 -21.8	September 2017 -3.2 21.4 -13.5 -13.1	September 2015 -4.7 96.3 -26.6 -51.9	2013 3.4 119.7 -34.8 -61.3	2010 12.3 126.2 -41.1 -66.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 183 \$126,414,355 262 64 69.8	2019 0.5 24.1 -18.9 -28.5 56.3	2018 10.2 40.0 -25.1 -21.8 47.4	September 2017 -3.2 21.4 -13.5 -13.1 62.4	September 2015 -4.7 96.3 -26.6 -51.9 53.8	2013 3.4 119.7 -34.8 -61.3 44.0	2010 12.3 126.2 -41.1 -66.8 36.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 183 \$126,414,355 262 64 69.8 3.1	2019 0.5 24.1 -18.9 -28.5 56.3 4.4	2018 10.2 40.0 -25.1 -21.8 47.4 4.4	September 2017 -3.2 21.4 -13.5 -13.1 62.4 3.5	September 2015 -4.7 96.3 -26.6 -51.9 53.8 6.2	2013 3.4 119.7 -34.8 -61.3 44.0 8.4	2010 12.3 126.2 -41.1 -66.8 36.6 10.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 183 \$126,414,355 262 64 69.8 3.1 \$690,789	2019 0.5 24.1 -18.9 -28.5 56.3 4.4 23.4	2018 10.2 40.0 -25.1 -21.8 47.4 4.4 27.0	September 2017 -3.2 21.4 -13.5 -13.1 62.4 3.5 25.4	September 2015 -4.7 96.3 -26.6 -51.9 53.8 6.2 106.0	2013 3.4 119.7 -34.8 -61.3 44.0 8.4 112.5	2010 12.3 126.2 -41.1 -66.8 36.6 10.6	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

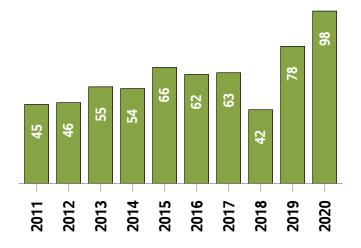
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



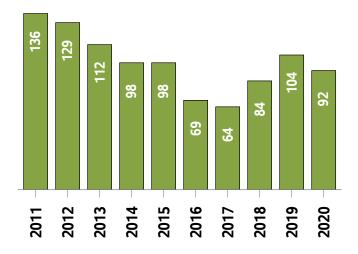
Collingwood MLS® Residential Market Activity



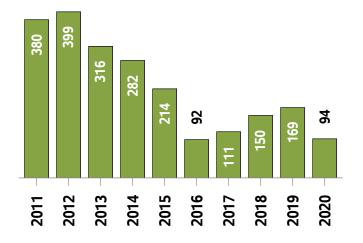
Sales Activity (September only)



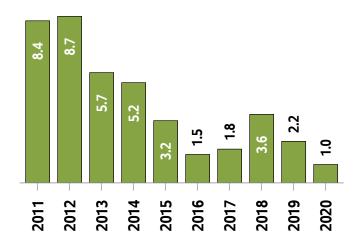
New Listings (September only)



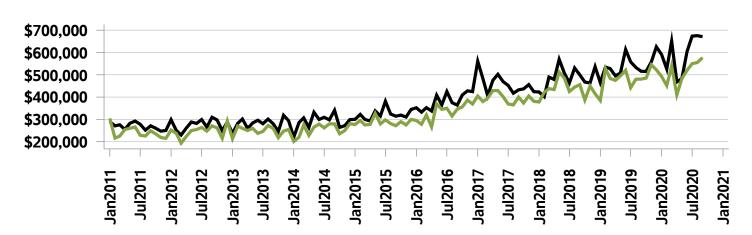
Active Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

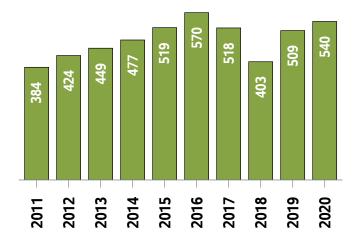




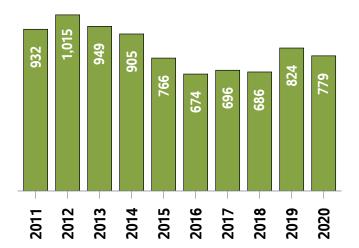
Collingwood MLS® Residential Market Activity



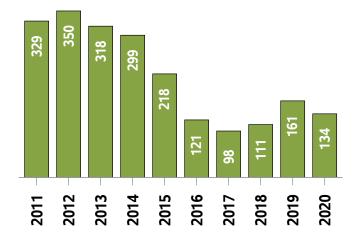
Sales Activity (September Year-to-date)

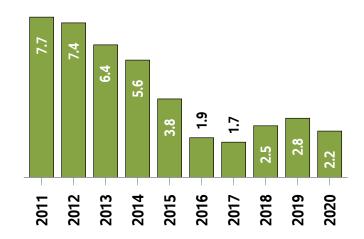


New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Collingwood MLS® Residential Market Activity



		Compared to 6						
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	98	25.6	133.3	55.6	48.5	78.2	145.0	
Dollar Volume	\$65,751,575	63.4	213.2	141.3	216.9	327.4	558.9	
New Listings	92	-11.5	9.5	43.8	-6.1	-17.9	-13.2	
Active Listings	94	-44.4	-37.3	-15.3	-56.1	-70.3	-72.4	
Sales to New Listings Ratio 1	106.5	75.0	50.0	98.4	67.3	49.1	37.7	
Months of Inventory 2	1.0	2.2	3.6	1.8	3.2	5.7	8.5	
Average Price	\$670,934	30.1	34.2	55.1	113.4	139.9	168.9	
Median Price	\$577,000	20.0	26.5	44.2	112.5	122.7	163.2	
Sales to List Price Ratio	100.1	97.7	98.9	97.7	97.1	95.9	95.4	
Median Days on Market	14.0	26.5	17.5	21.0	30.0	63.0	42.5	
	ĺ	Compared to '						
				Compa	red to ⁶			
Year-to-date	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020	6.1	34.0	September 2017	September 2015	2013	41.0	
Sales Activity Dollar Volume	2020 540 \$338,899,360	6.1	34.0 70.7	September 2017 4.2 42.0	September 2015 4.0 101.8	2013 20.3 168.0	2010 41.0 249.0	
Sales Activity Dollar Volume New Listings	2020 540 \$338,899,360 779	6.1 24.8 -5.5	2018 34.0 70.7 13.6	September 2017 4.2 42.0 11.9	September 2015 4.0 101.8 1.7	2013 20.3 168.0 -17.9	2010 41.0 249.0 -19.1	
Sales Activity Dollar Volume New Listings Active Listings	\$2020 \$40 \$338,899,360 \$779 \$134	2019 6.1 24.8 -5.5 -16.9	2018 34.0 70.7 13.6 20.3	September 2017 4.2 42.0 11.9 37.0	September 2015 4.0 101.8 1.7 -38.5	2013 20.3 168.0 -17.9 -57.9	2010 41.0 249.0 -19.1 -59.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 540 \$338,899,360 779 134 69.3	2019 6.1 24.8 -5.5 -16.9 61.8	2018 34.0 70.7 13.6 20.3 58.7	September 2017 4.2 42.0 11.9 37.0 74.4	September 2015 4.0 101.8 1.7 -38.5 67.8	2013 20.3 168.0 -17.9 -57.9 47.3	2010 41.0 249.0 -19.1 -59.1 39.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 540 \$338,899,360 779 134 69.3 2.2	2019 6.1 24.8 -5.5 -16.9 61.8 2.8	2018 34.0 70.7 13.6 20.3 58.7 2.5	September 2017 4.2 42.0 11.9 37.0 74.4 1.7	September 2015 4.0 101.8 1.7 -38.5 67.8 3.8	2013 20.3 168.0 -17.9 -57.9 47.3 6.4	2010 41.0 249.0 -19.1 -59.1 39.8 7.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 540 \$338,899,360 779 134 69.3 2.2 \$627,591	2019 6.1 24.8 -5.5 -16.9 61.8 2.8 17.6	2018 34.0 70.7 13.6 20.3 58.7 2.5 27.4	September 2017 4.2 42.0 11.9 37.0 74.4 1.7 36.2	September 2015 4.0 101.8 1.7 -38.5 67.8 3.8 93.9	2013 20.3 168.0 -17.9 -57.9 47.3 6.4 122.8	2010 41.0 249.0 -19.1 -59.1 39.8 7.7 147.6	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~{\rm Sum}$ of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

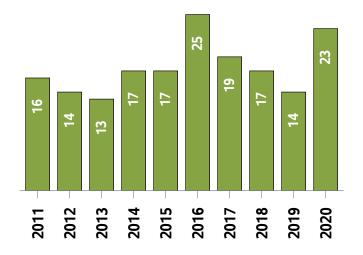
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



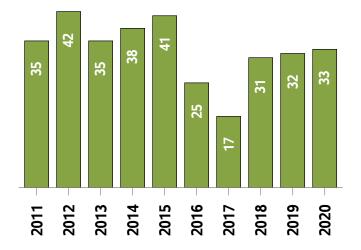
Meaford (MUNI) MLS® Residential Market Activity



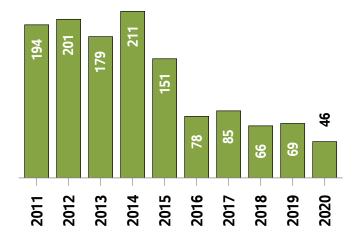
Sales Activity (September only)



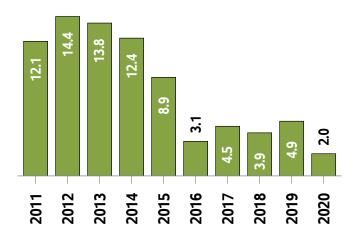
New Listings (September only)



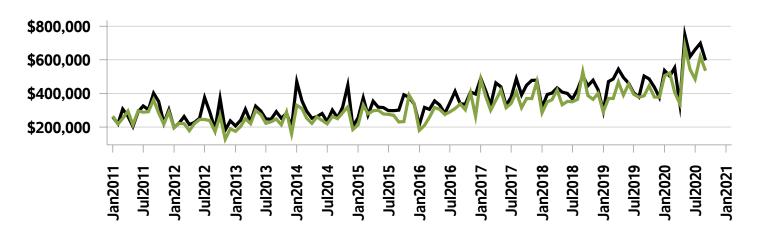
Active Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

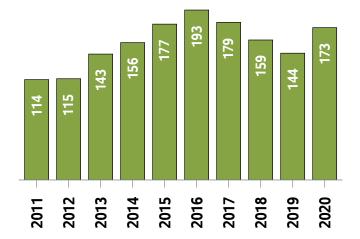




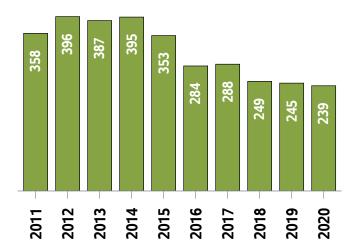
Meaford (MUNI) MLS® Residential Market Activity



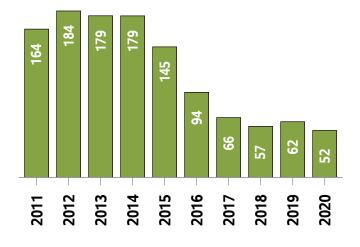
Sales Activity (September Year-to-date)

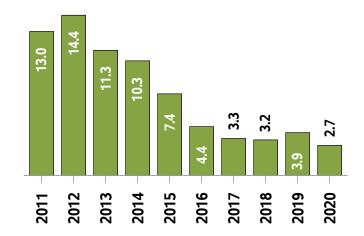


New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Meaford (MUNI) MLS® Residential Market Activity



		Compared to °						
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	23	64.3	35.3	21.1	35.3	76.9	21.1	
Dollar Volume	\$13,727,221	94.8	59.8	84.5	168.6	262.2	146.3	
New Listings	33	3.1	6.5	94.1	-19.5	-5.7	-5.7	
Active Listings	46	-33.3	-30.3	-45.9	-69.5	-74.3	-72.5	
Sales to New Listings Ratio 1	69.7	43.8	54.8	111.8	41.5	37.1	54.3	
Months of Inventory 2	2.0	4.9	3.9	4.5	8.9	13.8	8.8	
Average Price	\$596,836	18.6	18.1	52.4	98.5	104.7	103.4	
Median Price	\$535,000	38.6	1.1	69.8	132.6	115.8	115.7	
Sales to List Price Ratio	99.8	98.6	99.0	97.0	95.4	93.3	94.6	
Median Days on Market	17.0	35.0	58.0	25.0	70.0	84.0	90.0	
	ĺ	Compared to '						
				Compa	red to ⁶			
Year-to-date	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020	2019	8.8	September 2017	September 2015	21.0	23.6	
Sales Activity Dollar Volume	2020 173 \$109,553,148	2019 20.1 67.6	8.8 66.7	September 2017 -3.4 51.5	September 2015 -2.3 100.2	2013 21.0 180.1	23.6 190.8	
Sales Activity Dollar Volume New Listings	2020 173 \$109,553,148 239	2019 20.1 67.6 -2.4	8.8 66.7 -4.0	September 2017 -3.4 51.5 -17.0	September 2015 -2.3 100.2 -32.3	2013 21.0 180.1 -38.2	2010 23.6 190.8 -29.1	
Sales Activity Dollar Volume New Listings Active Listings	2020 173 \$109,553,148 239 52	2019 20.1 67.6 -2.4 -15.6	8.8 66.7 -4.0 -8.0	September 2017 -3.4 51.5 -17.0 -21.4	September 2015 -2.3 100.2 -32.3 -64.0	2013 21.0 180.1 -38.2 -70.9	2010 23.6 190.8 -29.1 -67.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 173 \$109,553,148 239 52 72.4	2019 20.1 67.6 -2.4 -15.6 58.8	2018 8.8 66.7 -4.0 -8.0 63.9	September 2017 -3.4 51.5 -17.0 -21.4 62.2	September 2015 -2.3 100.2 -32.3 -64.0 50.1	2013 21.0 180.1 -38.2 -70.9 37.0	2010 23.6 190.8 -29.1 -67.3 41.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 173 \$109,553,148 239 52 72.4 2.7	2019 20.1 67.6 -2.4 -15.6 58.8 3.9	2018 8.8 66.7 -4.0 -8.0 63.9 3.2	September 2017 -3.4 51.5 -17.0 -21.4 62.2 3.3	September 2015 -2.3 100.2 -32.3 -64.0 50.1 7.4	2013 21.0 180.1 -38.2 -70.9 37.0 11.3	2010 23.6 190.8 -29.1 -67.3 41.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 173 \$109,553,148 239 52 72.4 2.7 \$633,255	2019 20.1 67.6 -2.4 -15.6 58.8 3.9 39.5	8.8 66.7 -4.0 -8.0 63.9 3.2 53.2	September 2017 -3.4 51.5 -17.0 -21.4 62.2 3.3 56.8	September 2015 -2.3 100.2 -32.3 -64.0 50.1 7.4 104.9	2013 21.0 180.1 -38.2 -70.9 37.0 11.3 131.5	2010 23.6 190.8 -29.1 -67.3 41.5 10.3	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

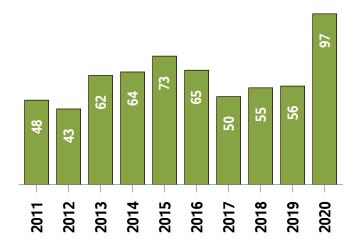
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



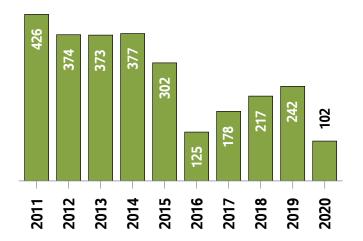
Wasaga Beach MLS® Residential Market Activity



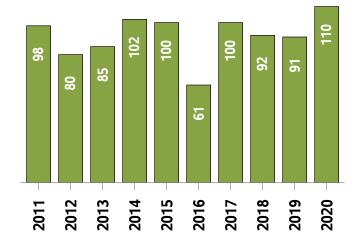
Sales Activity (September only)



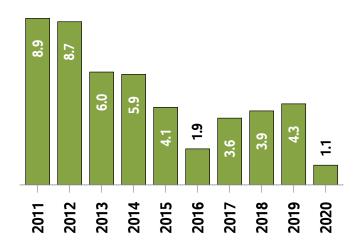
Active Listings (September only)



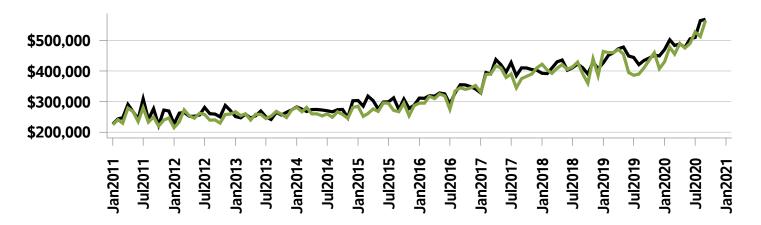
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

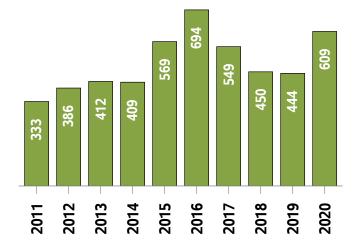




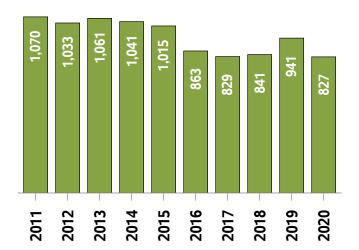
Wasaga Beach MLS® Residential Market Activity



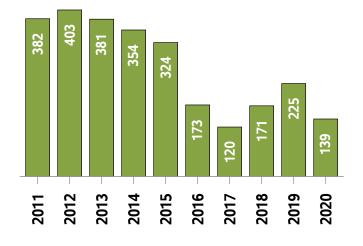
Sales Activity (September Year-to-date)

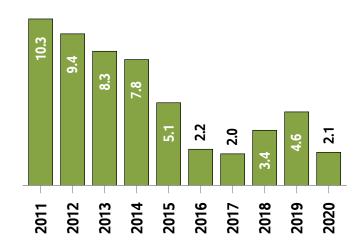


New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Wasaga Beach MLS® Residential Market Activity



		Compared to 6							
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010		
Sales Activity	97	73.2	76.4	94.0	32.9	56.5	120.5		
Dollar Volume	\$55,170,350	126.8	144.5	169.0	175.6	235.7	386.6		
New Listings	110	20.9	19.6	10.0	10.0	29.4	46.7		
Active Listings	102	-57.9	-53.0	-42.7	-66.2	-72.7	-67.9		
Sales to New Listings Ratio 1	88.2	61.5	59.8	50.0	73.0	72.9	58.7		
Months of Inventory 2	1.1	4.3	3.9	3.6	4.1	6.0	7.2		
Average Price	\$568,766	30.9	38.7	38.7	107.4	114.6	120.7		
Median Price	\$565,000	37.6	44.9	50.7	111.6	110.7	131.6		
Sales to List Price Ratio	99.9	96.9	96.3	97.4	96.6	97.2	95.9		
Median Days on Market	15.0	48.5	30.0	30.5	46.0	72.0	74.5		
		Compared to '							
				Compa					
Year-to-date	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010		
Year-to-date Sales Activity				September	September				
	2020	2019	2018	September 2017	September 2015	2013	2010		
Sales Activity	2020	37.2	35.3	September 2017	September 2015	2013 47.8	79.1		
Sales Activity Dollar Volume	2020 609 \$316,873,069	37.2 59.0	35.3 69.6	September 2017 10.9 42.7	September 2015 7.0 88.6	2013 47.8 201.4	79.1 267.1		
Sales Activity Dollar Volume New Listings	2020 609 \$316,873,069 827	37.2 59.0 -12.1	35.3 69.6 -1.7	September 2017 10.9 42.7 -0.2	September 2015 7.0 88.6 -18.5	2013 47.8 201.4 -22.1	2010 79.1 267.1 -11.4		
Sales Activity Dollar Volume New Listings Active Listings	2020 609 \$316,873,069 827 139	2019 37.2 59.0 -12.1 -38.1	35.3 69.6 -1.7 -18.6	September 2017 10.9 42.7 -0.2 16.2	7.0 88.6 -18.5	2013 47.8 201.4 -22.1 -63.4	2010 79.1 267.1 -11.4 -58.8		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 609 \$316,873,069 827 139 73.6	2019 37.2 59.0 -12.1 -38.1 47.2	2018 35.3 69.6 -1.7 -18.6 53.5	September 2017 10.9 42.7 -0.2 16.2 66.2	September 2015 7.0 88.6 -18.5 -57.1 56.1	2013 47.8 201.4 -22.1 -63.4 38.8	2010 79.1 267.1 -11.4 -58.8 36.4		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 609 \$316,873,069 827 139 73.6 2.1	2019 37.2 59.0 -12.1 -38.1 47.2 4.6	2018 35.3 69.6 -1.7 -18.6 53.5 3.4	September 2017 10.9 42.7 -0.2 16.2 66.2 2.0	September 2015 7.0 88.6 -18.5 -57.1 56.1 5.1	2013 47.8 201.4 -22.1 -63.4 38.8 8.3	2010 79.1 267.1 -11.4 -58.8 36.4 8.9		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 609 \$316,873,069 827 139 73.6 2.1 \$520,317	2019 37.2 59.0 -12.1 -38.1 47.2 4.6 15.9	2018 35.3 69.6 -1.7 -18.6 53.5 3.4 25.3	September 2017 10.9 42.7 -0.2 16.2 66.2 2.0 28.6	September 2015 7.0 88.6 -18.5 -57.1 56.1 5.1 76.2 76.2	2013 47.8 201.4 -22.1 -63.4 38.8 8.3 103.9	2010 79.1 267.1 -11.4 -58.8 36.4 8.9 104.9		

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

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 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

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