



Western District Residential Market Activity Report November 2020

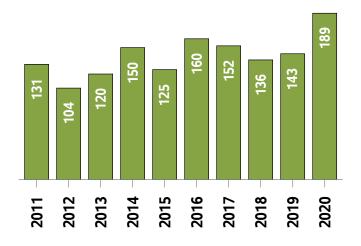




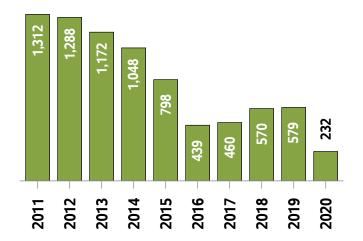
## **Western District MLS® Residential Market Activity**



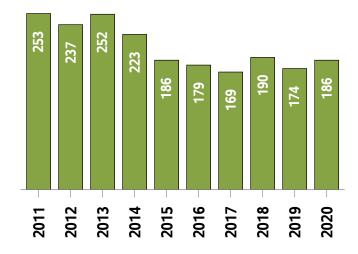
Sales Activity (November only)



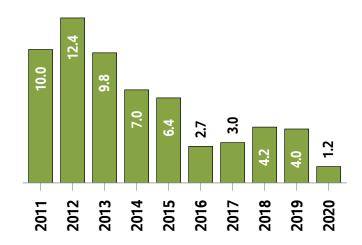
**Active Listings (November only)** 



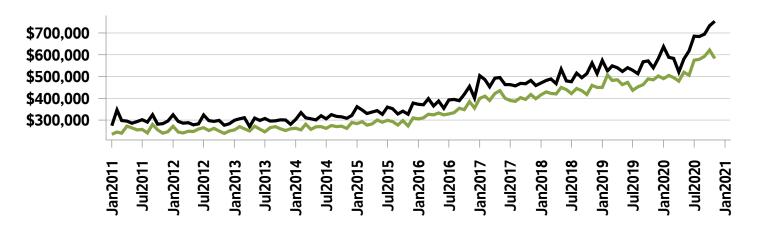
**New Listings (November only)** 



**Months of Inventory (November only)** 



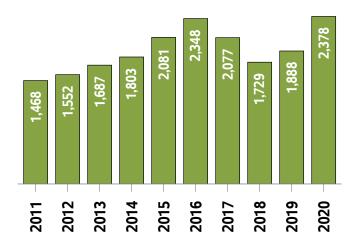
**Average Price and Median Price** 



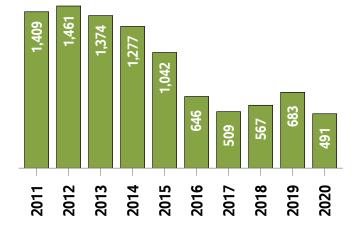


## Western District MLS® Residential Market Activity

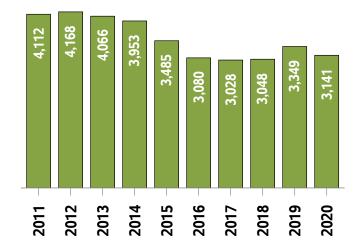




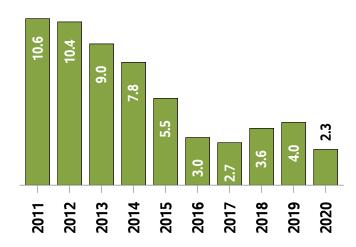
**Active Listings** 1 (**November Year-to-date**)



**New Listings (November Year-to-date)** 



Months of Inventory 2 (November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## Western District MLS® Residential Market Activity



				Compa	red to <sup>6</sup>		
Actual	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Sales Activity	189	32.2	39.0	24.3	51.2	57.5	68.8
Dollar Volume	\$142,439,476	84.4	86.4	94.3	248.6	295.0	325.0
New Listings	186	6.9	-2.1	10.1	0.0	-26.2	-25.9
Active Listings	232	-59.9	-59.3	-49.6	-70.9	-80.2	-80.3
Sales to New Listings Ratio 1	101.6	82.2	71.6	89.9	67.2	47.6	44.6
Months of Inventory 2	1.2	4.0	4.2	3.0	6.4	9.8	10.5
Average Price	\$753,648	39.5	34.1	56.3	130.5	150.8	151.9
Median Price	\$583,000	20.2	26.9	39.6	113.7	131.3	120.9
Sales to List Price Ratio	99.7	96.9	97.9	97.4	96.0	95.9	95.2
Median Days on Market	16.0	39.0	35.5	43.0	48.0	70.0	60.5
		Compared to *					
				Compa	red to		
Year-to-date	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010
Year-to-date Sales Activity			l	November	November		
	2020	2019	2018	November 2017	November 2015	2013	2010
Sales Activity	2020	26.0	<b>2018</b> <b>37.5</b>	November 2017	November 2015	<b>2013</b> 41.0	<b>2010</b> 61.7
Sales Activity  Dollar Volume	2020 2,378 \$1,584,828,826	2019 26.0 55.0	<b>2018 37.5 83.5</b>	November 2017 14.5 60.7	November 2015  14.3  123.7	2013 41.0 213.7	2010 61.7 270.0
Sales Activity  Dollar Volume  New Listings	2020 2,378 \$1,584,828,826 3,141	2019 26.0 55.0 -6.2	2018 37.5 83.5 3.1	November 2017  14.5  60.7  3.7	November 2015  14.3  123.7  -9.9	2013 41.0 213.7 -22.7	2010 61.7 270.0 -19.3
Sales Activity  Dollar Volume  New Listings  Active Listings	2020 2,378 \$1,584,828,826 3,141 491	2019 26.0 55.0 -6.2 -28.2	2018 37.5 83.5 3.1 -13.5	November 2017  14.5  60.7  3.7  -3.7	November 2015  14.3  123.7  -9.9  -52.9	2013 41.0 213.7 -22.7 -64.3	2010 61.7 270.0 -19.3 -62.6
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2020 2,378 \$1,584,828,826 3,141 491 75.7	2019 26.0 55.0 -6.2 -28.2 56.4	2018 37.5 83.5 3.1 -13.5 56.7	November 2017  14.5  60.7  3.7  -3.7  68.6	November 2015  14.3  123.7  -9.9  -52.9  59.7	2013 41.0 213.7 -22.7 -64.3 41.5	2010 61.7 270.0 -19.3 -62.6 37.8
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2020 2,378 \$1,584,828,826 3,141 491 75.7 2.3	2019 26.0 55.0 -6.2 -28.2 56.4 4.0	2018 37.5 83.5 3.1 -13.5 56.7 3.6	November 2017  14.5  60.7  3.7  -3.7  68.6  2.7	November 2015  14.3  123.7  -9.9  -52.9  59.7  5.5	2013 41.0 213.7 -22.7 -64.3 41.5 9.0	2010 61.7 270.0 -19.3 -62.6 37.8 9.8
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2020 2,378 \$1,584,828,826 3,141 491 75.7 2.3 \$666,455	2019 26.0 55.0 -6.2 -28.2 56.4 4.0 23.1	2018 37.5 83.5 3.1 -13.5 56.7 3.6 33.4	November 2017  14.5  60.7  3.7  -3.7  68.6  2.7  40.3	November 2015  14.3  123.7  -9.9  -52.9  59.7  5.5  95.8	2013 41.0 213.7 -22.7 -64.3 41.5 9.0 122.5	2010 61.7 270.0 -19.3 -62.6 37.8 9.8 128.9

Sales / new listings \* 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 4}~$  Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

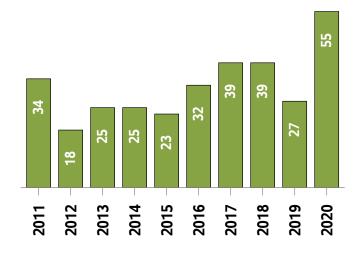
<sup>6</sup> Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



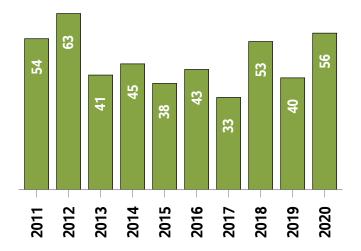
## Blue Mountains MLS® Residential Market Activity



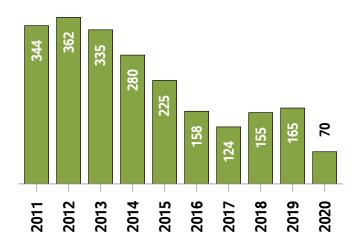
**Sales Activity (November only)** 



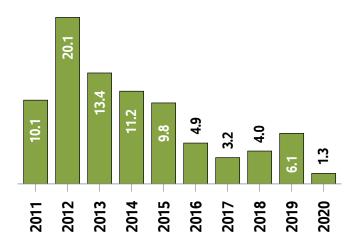
**New Listings (November only)** 



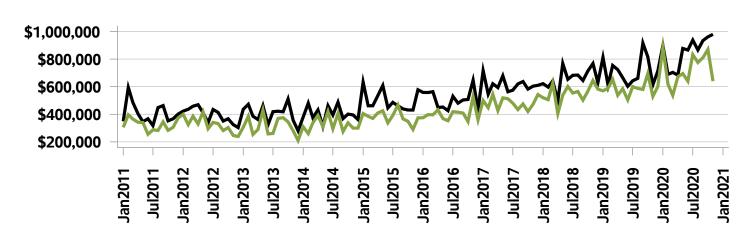
**Active Listings (November only)** 



Months of Inventory (November only)



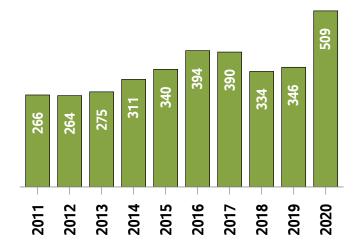
**Average Price and Median Price** 



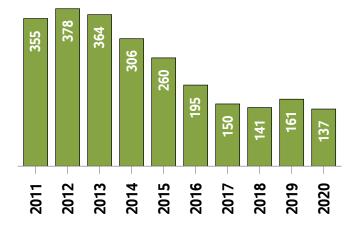


## Blue Mountains MLS® Residential Market Activity

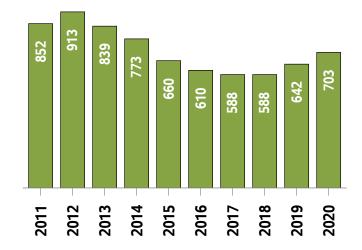




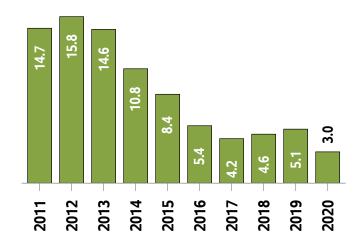
**Active Listings** 1 (**November Year-to-date**)



**New Listings (November Year-to-date)** 



Months of Inventory 2 (November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## Blue Mountains MLS® Residential Market Activity



		Compared to <sup>6</sup>						
Actual	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010	
Sales Activity	55	103.7	41.0	41.0	139.1	120.0	120.0	
Dollar Volume	\$53,870,173	225.1	79.8	128.8	443.9	504.1	583.7	
New Listings	56	40.0	5.7	69.7	47.4	36.6	-6.7	
Active Listings	70	-57.6	-54.8	-43.5	-68.9	-79.1	-77.8	
Sales to New Listings Ratio 1	98.2	67.5	73.6	118.2	60.5	61.0	41.7	
Months of Inventory 2	1.3	6.1	4.0	3.2	9.8	13.4	12.6	
Average Price	\$979,458	59.6	27.5	62.3	127.4	174.6	210.8	
Median Price	\$640,000	20.8	-0.8	35.4	120.7	128.6	141.5	
Sales to List Price Ratio	98.7	96.1	97.8	97.7	94.7	93.9	94.6	
Median Days on Market	29.0	59.0	39.0	48.0	60.0	90.0	61.0	
		Compared to °						
				Compa	red to <sup>6</sup>			
Year-to-date	November 2020	November 2019	November 2018	Compa November 2017	November 2015	November 2013	November 2010	
Year-to-date Sales Activity			I	November	November	I	1	
	2020	2019	2018	November 2017	November 2015	2013	2010	
Sales Activity	2020 509	<b>2019 47.1</b>	<b>2018</b> 52.4	November 2017 30.5	November 2015 49.7	<b>2013</b> 85.1	<b>2010</b> 109.5	
Sales Activity  Dollar Volume	2020 509 \$452,563,884	2019 47.1 81.5	52.4 103.0	November 2017 30.5 89.3	November 2015 49.7 176.4	2013 85.1 292.2	2010 109.5 364.2	
Sales Activity  Dollar Volume  New Listings	2020 509 \$452,563,884 703	2019 47.1 81.5 9.5	52.4 103.0 19.6	November 2017 30.5 89.3 19.6	November 2015 49.7 176.4 6.5	2013 85.1 292.2 -16.2	2010 109.5 364.2 -12.2	
Sales Activity  Dollar Volume  New Listings  Active Listings <sup>3</sup>	2020 509 \$452,563,884 703 137	2019 47.1 81.5 9.5 -14.7	2018 52.4 103.0 19.6 -2.5	November 2017  30.5  89.3  19.6  -8.1	November 2015  49.7  176.4  6.5  -47.2	2013 85.1 292.2 -16.2 -62.3	2010 109.5 364.2 -12.2 -57.0	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2020 509 \$452,563,884 703 137 72.4	2019 47.1 81.5 9.5 -14.7 53.9	2018 52.4 103.0 19.6 -2.5 56.8	November 2017 30.5 89.3 19.6 -8.1 66.3	November 2015  49.7  176.4  6.5  -47.2  51.5	2013 85.1 292.2 -16.2 -62.3 32.8	2010 109.5 364.2 -12.2 -57.0 30.3	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2020 509 \$452,563,884 703 137 72.4 3.0	2019 47.1 81.5 9.5 -14.7 53.9 5.1	2018 52.4 103.0 19.6 -2.5 56.8 4.6	November 2017 30.5 89.3 19.6 -8.1 66.3 4.2	November 2015  49.7  176.4  6.5  -47.2  51.5  8.4	2013 85.1 292.2 -16.2 -62.3 32.8 14.6	2010 109.5 364.2 -12.2 -57.0 30.3 14.5	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2020 509 \$452,563,884 703 137 72.4 3.0 \$889,124	2019 47.1 81.5 9.5 -14.7 53.9 5.1 23.4	2018 52.4 103.0 19.6 -2.5 56.8 4.6 33.2	November 2017 30.5 89.3 19.6 -8.1 66.3 4.2 45.0	November 2015  49.7  176.4  6.5  -47.2  51.5  8.4  84.7	2013 85.1 292.2 -16.2 -62.3 32.8 14.6 111.9	2010 109.5 364.2 -12.2 -57.0 30.3 14.5 121.6	

Sales / new listings \* 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 4}~$  Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

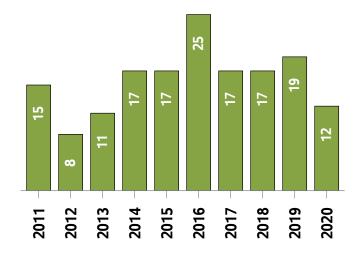
<sup>6</sup> Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



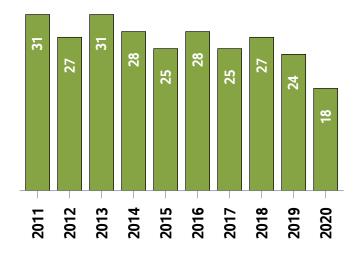
## Clearview MLS® Residential Market Activity



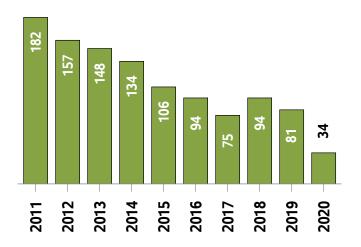
**Sales Activity (November only)** 



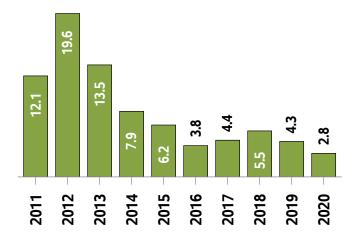
**New Listings (November only)** 



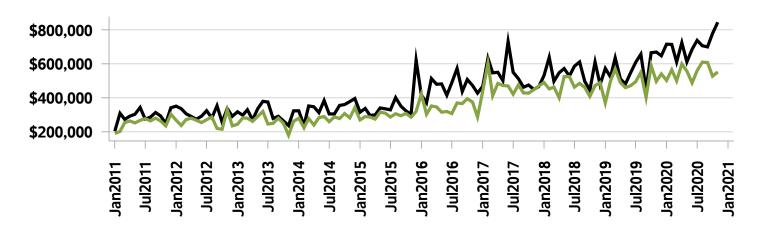
**Active Listings (November only)** 



**Months of Inventory (November only)** 



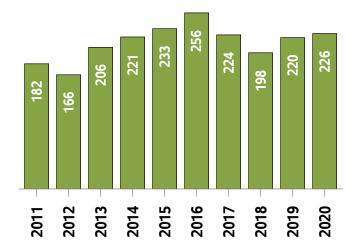
**Average Price and Median Price** 



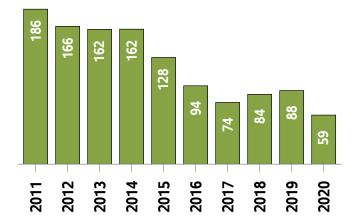


## **Clearview MLS® Residential Market Activity**

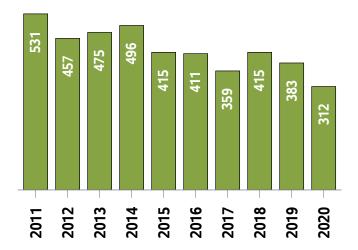




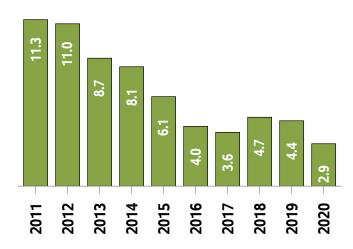
**Active Listings** 1 (November Year-to-date)



**New Listings (November Year-to-date)** 



Months of Inventory 2 (November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## Clearview MLS® Residential Market Activity



		Compared to 6						
Actual	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010	
Sales Activity	12	-36.8	-29.4	-29.4	-29.4	9.1	-25.0	
Dollar Volume	\$10,134,900	-20.3	-2.5	32.6	96.7	288.6	51.6	
New Listings	18	-25.0	-33.3	-28.0	-28.0	-41.9	-35.7	
Active Listings	34	-58.0	-63.8	-54.7	-67.9	-77.0	-80.5	
Sales to New Listings Ratio 1	66.7	79.2	63.0	68.0	68.0	35.5	57.1	
Months of Inventory 2	2.8	4.3	5.5	4.4	6.2	13.5	10.9	
Average Price	\$844,575	26.2	38.2	87.8	178.7	256.2	102.1	
Median Price	\$552,500	11.2	17.1	23.3	93.2	206.9	67.4	
Sales to List Price Ratio	100.7	96.2	97.5	98.4	96.4	101.6	93.1	
Median Days on Market	13.5	39.0	39.0	36.0	31.0	28.0	74.5	
		Compared to 6						
				Compa	red to <sup>6</sup>			
Year-to-date	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010	
Year-to-date Sales Activity				November	November	l e		
	2020	2019	2018	November 2017	November 2015	2013	2010	
Sales Activity	2020	2019	2018 14.1	November 2017 0.9	November 2015 -3.0	<b>2013</b> 9.7	2010 14.7	
Sales Activity  Dollar Volume	2020 226 \$161,741,955	2019 2.7 27.1	2018 14.1 50.6	November 2017 0.9 34.5	November 2015 -3.0	9.7 149.1	14.7 140.3	
Sales Activity  Dollar Volume  New Listings	2020 226 \$161,741,955 312	2019 2.7 27.1 -18.5	2018 14.1 50.6 -24.8	November 2017  0.9  34.5  -13.1	November 2015 -3.0 109.2 -24.8	9.7 149.1 -34.3	14.7 140.3 -38.1	
Sales Activity  Dollar Volume  New Listings  Active Listings	2020 226 \$161,741,955 312 59	2019 2.7 27.1 -18.5 -33.3	2018 14.1 50.6 -24.8 -29.7	November 2017  0.9  34.5  -13.1  -20.5	November 2015  -3.0  109.2  -24.8  -54.0	9.7 149.1 -34.3 -63.6	2010 14.7 140.3 -38.1 -68.9	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2020 226 \$161,741,955 312 59 72.4	2019 2.7 27.1 -18.5 -33.3 57.4	2018 14.1 50.6 -24.8 -29.7 47.7	November 2017  0.9  34.5  -13.1  -20.5  62.4	November 2015  -3.0  109.2  -24.8  -54.0  56.1	9.7 149.1 -34.3 -63.6 43.4	2010 14.7 140.3 -38.1 -68.9 39.1	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2020 226 \$161,741,955 312 59 72.4 2.9	2019 2.7 27.1 -18.5 -33.3 57.4 4.4	2018 14.1 50.6 -24.8 -29.7 47.7 4.7	November 2017  0.9  34.5  -13.1  -20.5  62.4  3.6	November 2015  -3.0  109.2  -24.8  -54.0  56.1  6.1	9.7 149.1 -34.3 -63.6 43.4 8.7	2010 14.7 140.3 -38.1 -68.9 39.1 10.6	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2020  226  \$161,741,955  312  59  72.4  2.9  \$715,672	2019 2.7 27.1 -18.5 -33.3 57.4 4.4 23.7	2018 14.1 50.6 -24.8 -29.7 47.7 4.7 32.0	November 2017  0.9  34.5  -13.1  -20.5  62.4  3.6  33.3	November 2015  -3.0  109.2  -24.8  -54.0  56.1  6.1  115.7	9.7 149.1 -34.3 -63.6 43.4 8.7 127.0	2010 14.7 140.3 -38.1 -68.9 39.1 10.6 109.5	

Sales / new listings \* 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

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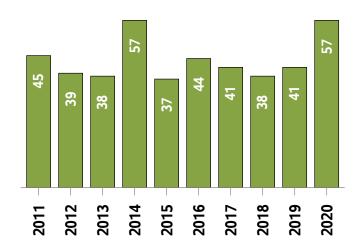
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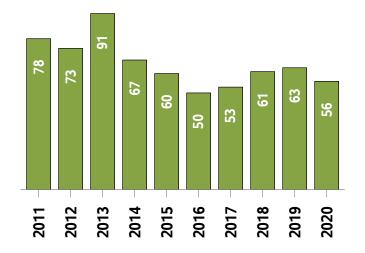
## Collingwood MLS® Residential Market Activity



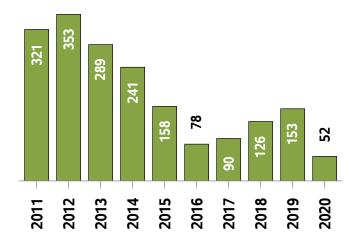
**Sales Activity (November only)** 



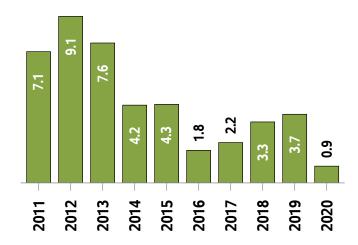
**New Listings (November only)** 



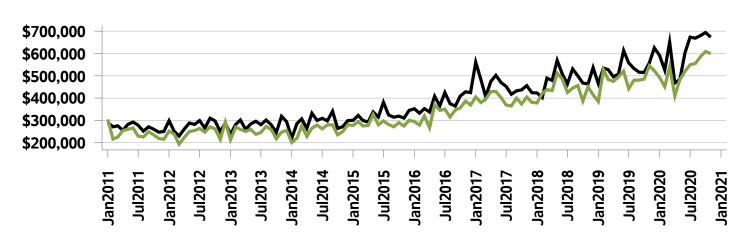
**Active Listings (November only)** 



Months of Inventory (November only)



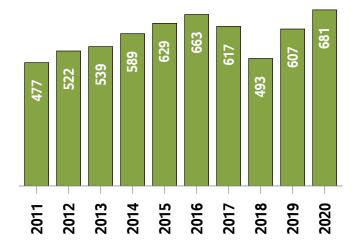
**Average Price and Median Price** 



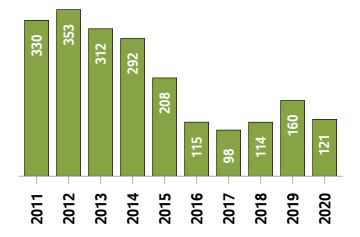


## Collingwood MLS® Residential Market Activity

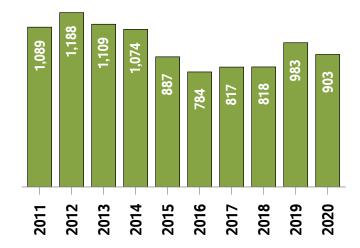




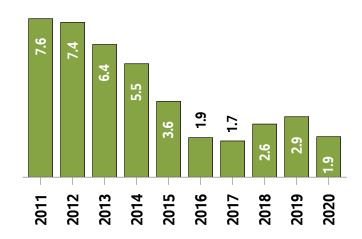
**Active Listings** 1 (**November Year-to-date**)



**New Listings (November Year-to-date)** 



Months of Inventory 2 (November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month



# **Collingwood MLS® Residential Market Activity**



			Compared to 6						
Actual	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010		
Sales Activity	57	39.0	50.0	39.0	54.1	50.0	46.2		
Dollar Volume	\$38,376,888	67.8	117.9	105.3	234.0	217.1	274.9		
New Listings	56	-11.1	-8.2	5.7	-6.7	-38.5	-37.1		
Active Listings	52	-66.0	-58.7	-42.2	-67.1	-82.0	-82.1		
Sales to New Listings Ratio 1	101.8	65.1	62.3	77.4	61.7	41.8	43.8		
Months of Inventory 2	0.9	3.7	3.3	2.2	4.3	7.6	7.4		
Average Price	\$673,279	20.7	45.3	47.6	116.8	111.4	156.5		
Median Price	\$599,000	9.9	33.1	47.9	117.8	142.0	157.6		
Sales to List Price Ratio	100.8	97.6	98.9	96.6	96.1	95.5	95.8		
Median Days on Market	11.0	26.0	20.0	38.0	38.0	58.0	70.0		
		Compared to 6							
				Compa	red to <sup>6</sup>				
Year-to-date	November 2020	November 2019	November 2018	Compa November 2017	November 2015	November 2013	November 2010		
Year-to-date Sales Activity			I	November	November	I	1		
	2020	2019	2018	November 2017	November 2015	2013	2010		
Sales Activity	2020	12.2	38.1	November 2017	November 2015 8.3	26.3	<b>2010</b> 44.6		
Sales Activity  Dollar Volume	2020 681 \$435,731,645	2019 12.2 34.5	38.1 81.2	November 2017 10.4 54.1	November 2015 8.3 114.9	2013 26.3 187.9	2010 44.6 264.6		
Sales Activity  Dollar Volume  New Listings	2020 681 \$435,731,645 903	2019 12.2 34.5 -8.1	38.1 81.2 10.4	November 2017  10.4  54.1  10.5	November 2015  8.3  114.9  1.8	2013 26.3 187.9 -18.6	2010 44.6 264.6 -20.4		
Sales Activity  Dollar Volume  New Listings  Active Listings	2020 681 \$435,731,645 903 121	2019 12.2 34.5 -8.1 -24.8	2018 38.1 81.2 10.4 5.3	November 2017  10.4  54.1  10.5  23.3	November 2015  8.3  114.9  1.8  -42.1	2013 26.3 187.9 -18.6 -61.4	2010 44.6 264.6 -20.4 -62.5		
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2020 681 \$435,731,645 903 121 75.4	2019 12.2 34.5 -8.1 -24.8 61.7	2018 38.1 81.2 10.4 5.3 60.3	November 2017  10.4  54.1  10.5  23.3  75.5	November 2015  8.3  114.9  1.8  -42.1  70.9	2013 26.3 187.9 -18.6 -61.4 48.6	2010 44.6 264.6 -20.4 -62.5 41.5		
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2020 681 \$435,731,645 903 121 75.4 1.9	2019 12.2 34.5 -8.1 -24.8 61.7 2.9	2018 38.1 81.2 10.4 5.3 60.3 2.6	November 2017  10.4  54.1  10.5  23.3  75.5  1.7	November 2015  8.3  114.9  1.8  -42.1  70.9  3.6	2013 26.3 187.9 -18.6 -61.4 48.6 6.4	2010 44.6 264.6 -20.4 -62.5 41.5 7.5		
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2020 681 \$435,731,645 903 121 75.4 1.9 \$639,841	2019 12.2 34.5 -8.1 -24.8 61.7 2.9 19.9	38.1 81.2 10.4 5.3 60.3 2.6 31.2	November 2017  10.4  54.1  10.5  23.3  75.5  1.7  39.6	November 2015  8.3  114.9  1.8  -42.1  70.9  3.6  98.5	2013 26.3 187.9 -18.6 -61.4 48.6 6.4 127.8	2010 44.6 264.6 -20.4 -62.5 41.5 7.5 152.2		

Sales / new listings \* 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 4}~{\rm Sum}$  of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

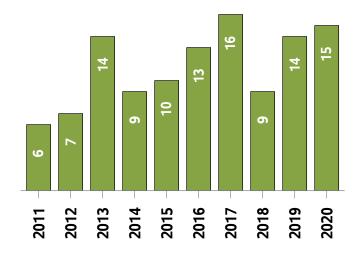
<sup>6</sup> Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



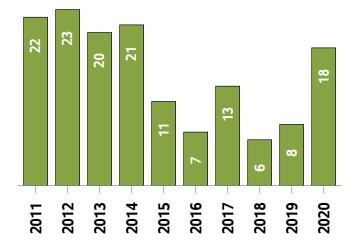
## Meaford (MUNI) MLS® Residential Market Activity



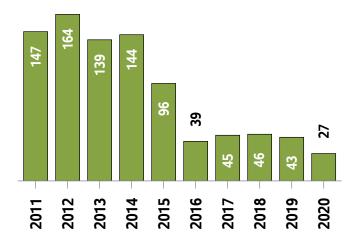
Sales Activity (November only)



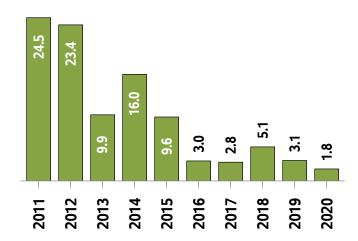
New Listings (November only)



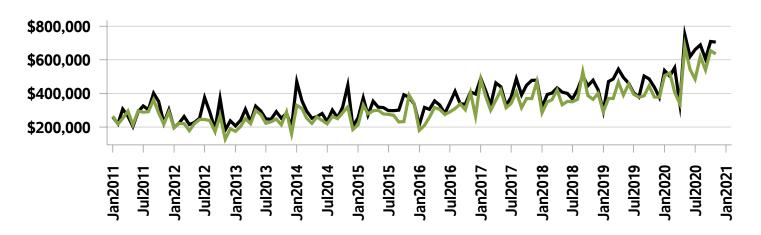
**Active Listings (November only)** 



**Months of Inventory (November only)** 



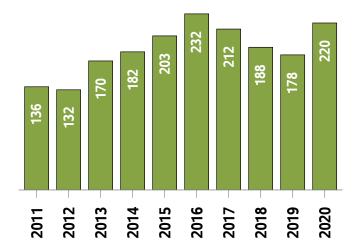
**Average Price and Median Price** 



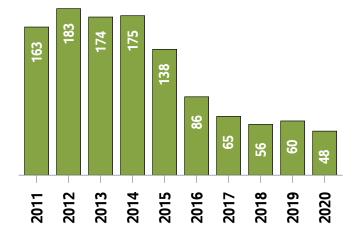


## Meaford (MUNI) MLS® Residential Market Activity

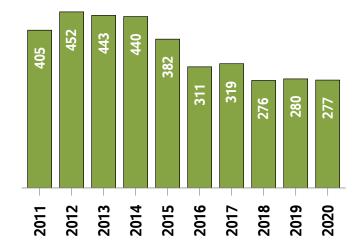




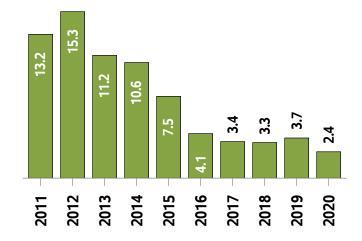
**Active Listings** 1 (November Year-to-date)



**New Listings (November Year-to-date)** 



Months of Inventory 2 (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month



# Meaford (MUNI) MLS® Residential Market Activity



			Compared to 6						
Actual	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010		
Sales Activity	15	7.1	66.7	-6.3	50.0	7.1	114.3		
Dollar Volume	\$10,580,500	72.7	145.7	38.5	180.6	168.0	369.2		
New Listings	18	125.0	200.0	38.5	63.6	-10.0	-10.0		
Active Listings	27	-37.2	-41.3	-40.0	-71.9	-80.6	-78.9		
Sales to New Listings Ratio 1	83.3	175.0	150.0	123.1	90.9	70.0	35.0		
Months of Inventory 2	1.8	3.1	5.1	2.8	9.6	9.9	18.3		
Average Price	\$705,367	61.2	47.4	47.7	87.1	150.1	119.0		
Median Price	\$635,000	67.8	74.0	71.9	62.8	119.0	136.1		
Sales to List Price Ratio	99.3	97.2	98.1	96.3	95.6	95.7	98.3		
Median Days on Market	19.0	29.5	48.0	100.0	56.0	113.5	66.0		
		Compared to 6							
				Compa	red to <sup>6</sup>				
Year-to-date	November 2020	November 2019	November 2018	Compa November 2017	November 2015	November 2013	November 2010		
Year-to-date Sales Activity			I	November	November	I	l		
	2020	2019	2018	November 2017	November 2015	2013	2010		
Sales Activity	2020	23.6	<b>2018</b> 17.0	November 2017	November 2015 8.4	29.4	32.5		
Sales Activity  Dollar Volume	2020 220 \$142,818,648	2019 23.6 75.8	2018 17.0 80.9	November 2017  3.8  63.1	November 2015 8.4 120.5	2013 29.4 208.2	32.5 212.4		
Sales Activity  Dollar Volume  New Listings	2020 220 \$142,818,648 277	2019 23.6 75.8 -1.1	2018 17.0 80.9 0.4	November 2017  3.8  63.1  -13.2	November 2015  8.4  120.5  -27.5	2013 29.4 208.2 -37.5	2010 32.5 212.4 -26.9		
Sales Activity  Dollar Volume  New Listings  Active Listings	2020 220 \$142,818,648 277 48	2019 23.6 75.8 -1.1 -18.8	2018 17.0 80.9 0.4 -13.2	November 2017  3.8  63.1  -13.2  -25.0	November 2015  8.4  120.5  -27.5  -65.0	29.4 208.2 -37.5 -72.1	2010 32.5 212.4 -26.9 -68.6		
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2020 220 \$142,818,648 277 48 79.4	2019 23.6 75.8 -1.1 -18.8 63.6	2018 17.0 80.9 0.4 -13.2 68.1	November 2017  3.8  63.1  -13.2  -25.0  66.5	November 2015  8.4  120.5  -27.5  -65.0  53.1	2013 29.4 208.2 -37.5 -72.1 38.4	2010 32.5 212.4 -26.9 -68.6 43.8		
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2020 220 \$142,818,648 277 48 79.4 2.4	2019 23.6 75.8 -1.1 -18.8 63.6 3.7	2018 17.0 80.9 0.4 -13.2 68.1 3.3	November 2017  3.8  63.1  -13.2  -25.0  66.5  3.4	November 2015  8.4  120.5  -27.5  -65.0  53.1  7.5	2013 29.4 208.2 -37.5 -72.1 38.4 11.2	2010 32.5 212.4 -26.9 -68.6 43.8 10.2		
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2020 220 \$142,818,648 277 48 79.4 2.4 \$649,176	2019 23.6 75.8 -1.1 -18.8 63.6 3.7 42.2	2018 17.0 80.9 0.4 -13.2 68.1 3.3 54.6	November 2017  3.8  63.1  -13.2  -25.0  66.5  3.4  57.2	November 2015  8.4  120.5  -27.5  -65.0  53.1  7.5  103.5	2013 29.4 208.2 -37.5 -72.1 38.4 11.2 138.1	2010 32.5 212.4 -26.9 -68.6 43.8 10.2 135.7		

Sales / new listings \* 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 4}~$  Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

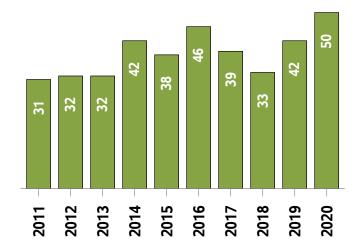
<sup>6</sup> Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



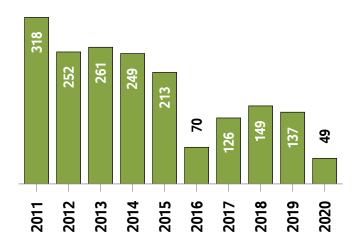
### Wasaga Beach MLS® Residential Market Activity



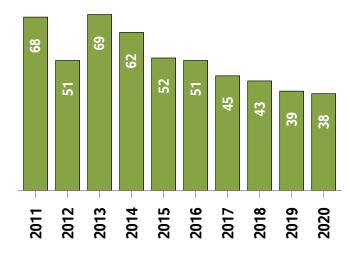
Sales Activity (November only)



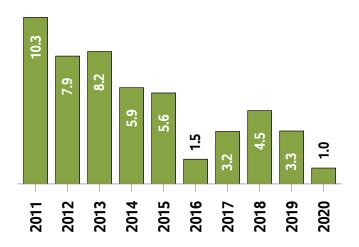
**Active Listings (November only)** 



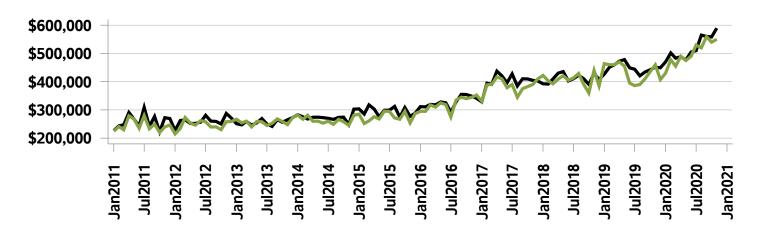
**New Listings (November only)** 



**Months of Inventory (November only)** 



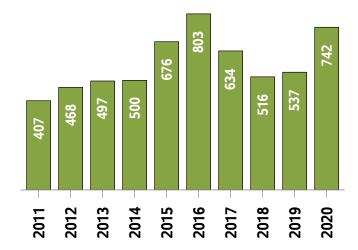
**Average Price and Median Price** 



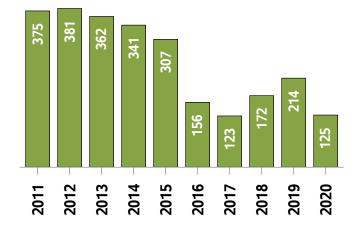


## Wasaga Beach MLS® Residential Market Activity

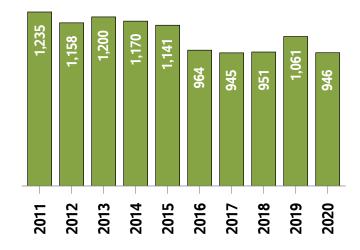




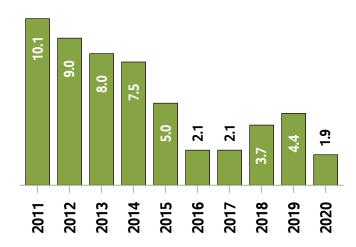
**Active Listings** 1 (November Year-to-date)



**New Listings (November Year-to-date)** 



Months of Inventory 2 (November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month/average of sales January to the current month



# Wasaga Beach MLS® Residential Market Activity



		Compared to <sup>6</sup>						
Actual	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010	
Sales Activity	50	19.0	51.5	28.2	31.6	56.3	100.0	
Dollar Volume	\$29,477,015	55.5	108.1	86.8	179.5	247.5	356.7	
New Listings	38	-2.6	-11.6	-15.6	-26.9	-44.9	-29.6	
Active Listings	49	-64.2	-67.1	-61.1	-77.0	-81.2	-81.7	
Sales to New Listings Ratio 1	131.6	107.7	76.7	86.7	73.1	46.4	46.3	
Months of Inventory 2	1.0	3.3	4.5	3.2	5.6	8.2	10.7	
Average Price	\$589,540	30.7	37.4	45.7	112.4	122.4	128.3	
Median Price	\$550,000	19.7	25.0	41.0	116.8	121.8	144.4	
Sales to List Price Ratio	99.6	97.0	97.1	97.8	96.5	96.1	95.2	
Median Days on Market	14.0	39.0	46.0	36.0	45.5	80.5	55.0	
		Compared to °						
				Compa	red to '			
Year-to-date	November 2020	November 2019	November 2018	November 2017	November 2015	November 2013	November 2010	
Year-to-date Sales Activity			I	November	November	l e	l	
	2020	2019	2018	November 2017	November 2015	2013	2010	
Sales Activity	2020 742	38.2	43.8	November 2017	November 2015 9.8	<b>2013</b> 49.3	<b>2010</b> 88.3	
Sales Activity  Dollar Volume	<b>2020</b> 742 \$391,972,694	38.2 62.8	2018 43.8 83.2	November 2017 17.0 52.7	November 2015  9.8  96.1	2013 49.3 208.2	88.3 298.5	
Sales Activity  Dollar Volume  New Listings	2020 742 \$391,972,694 946	2019 38.2 62.8 -10.8	2018 43.8 83.2 -0.5	November 2017  17.0  52.7  0.1	November 2015  9.8  96.1  -17.1	2013 49.3 208.2 -21.2	2010 88.3 298.5 -12.1	
Sales Activity  Dollar Volume  New Listings  Active Listings	2020 742 \$391,972,694 946 125	2019 38.2 62.8 -10.8 -41.4	2018 43.8 83.2 -0.5 -27.1	November 2017  17.0  52.7  0.1  1.7	9.8 96.1 -17.1 -59.2	2013 49.3 208.2 -21.2 -65.4	2010 88.3 298.5 -12.1 -61.9	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2020 742 \$391,972,694 946 125 78.4	2019 38.2 62.8 -10.8 -41.4 50.6	2018 43.8 83.2 -0.5 -27.1 54.3	November 2017  17.0  52.7  0.1  1.7  67.1	9.8 96.1 -17.1 -59.2	2013 49.3 208.2 -21.2 -65.4 41.4	2010 88.3 298.5 -12.1 -61.9 36.6	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2020 742 \$391,972,694 946 125 78.4 1.9	2019 38.2 62.8 -10.8 -41.4 50.6 4.4	2018 43.8 83.2 -0.5 -27.1 54.3 3.7	November 2017  17.0  52.7  0.1  1.7  67.1  2.1	9.8 96.1 -17.1 -59.2 59.2 5.0	2013 49.3 208.2 -21.2 -65.4 41.4 8.0	2010 88.3 298.5 -12.1 -61.9 36.6 9.2	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2020 742 \$391,972,694 946 125 78.4 1.9	2019 38.2 62.8 -10.8 -41.4 50.6 4.4 17.8	2018 43.8 83.2 -0.5 -27.1 54.3 3.7 27.4	November 2017  17.0  52.7  0.1  1.7  67.1  2.1  30.5	November 2015  9.8  96.1  -17.1  -59.2  59.2  5.0  78.7	2013 49.3 208.2 -21.2 -65.4 41.4 8.0 106.4	2010 88.3 298.5 -12.1 -61.9 36.6 9.2 111.6	

Sales / new listings \* 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 4}~$  Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

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