



Lakelands West
Residential Market Activity and
MLS® Home Price Index Report November 2022





### **Lakelands West MLS® Residential Market Activity**



			Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	105	-41.0%	-49.5%	-31.4%	-35.6%	-25.0%	-10.3%		
Dollar Volume	\$101,933,403	-39.0%	-36.4%	20.3%	29.4%	123.1%	206.8%		
New Listings	235	10.8%	18.1%	27.0%	30.6%	15.2%	-4.5%		
Active Listings	649	171.5%	147.7%	1.7%	28.5%	-29.9%	-55.6%		
Sales to New Listings Ratio 1	44.7	84.0	104.5	82.7	90.6	68.6	47.6		
Months of Inventory <sup>2</sup>	6.2	1.3	1.3	4.2	3.1	6.6	12.5		
Average Price	\$970,794	3.3%	26.0%	75.3%	100.9%	197.5%	241.9%		
Median Price	\$745,000	-0.7%	24.4%	53.6%	79.5%	161.4%	206.6%		
Sale to List Price Ratio 3	95.3	101.6	99.6	96.9	97.3	95.9	94.8		
Median Days on Market	29.0	13.5	16.5	39.0	43.0	50.5	83.0		

			Compared to <sup>°</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	1,624	-37.2%	-37.1%	-20.1%	-27.4%	-27.8%	-7.8%	
Dollar Volume	\$1,566,690,093	-30.0%	-8.7%	42.5%	47.2%	104.5%	201.2%	
New Listings	3,741	11.0%	10.8%	4.0%	15.5%	-1.7%	-19.7%	
Active Listings ⁴	515	75.2%	-3.5%	-31.0%	-9.2%	-56.7%	-69.5%	
Sales to New Listings Ratio 5	43.4	76.8	76.5	56.5	69.1	59.1	37.8	
Months of Inventory 6	3.5	1.2	2.3	4.0	2.8	5.8	10.5	
Average Price	\$964,711	11.5%	45.2%	78.3%	102.7%	183.3%	226.6%	
Median Price	\$818,000	12.2%	47.4%	75.2%	102.0%	183.0%	227.2%	
Sale to List Price Ratio 7	100.5	103.3	98.8	97.4	98.7	96.4	95.6	
Median Days on Market	14.0	10.0	22.0	32.0	20.0	51.0	63.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

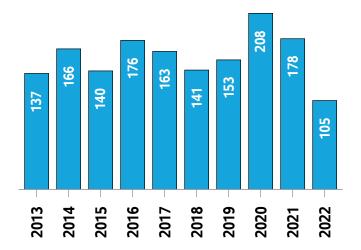
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Lakelands West MLS® Residential Market Activity

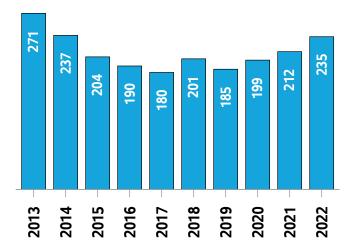


**Sales Activity (November only)** 

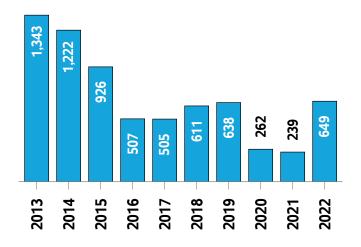


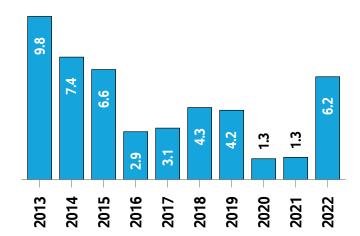
**Active Listings (November only)** 

### New Listings (November only)

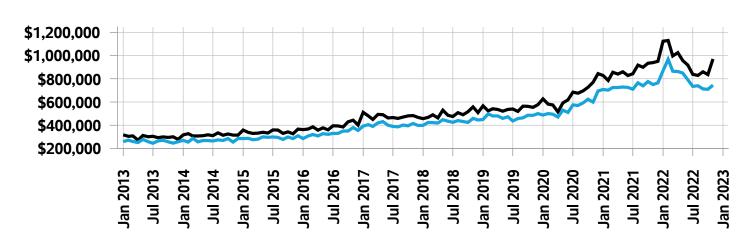


**Months of Inventory (November only)** 





**Average Price and Median Price** 

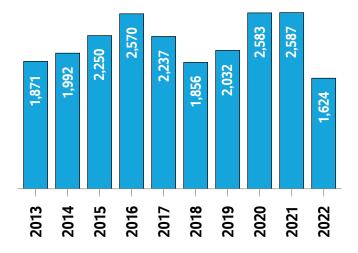




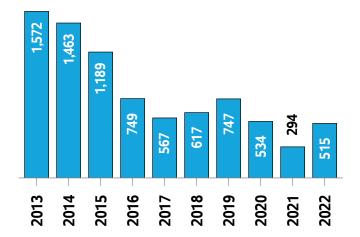
## Lakelands West MLS® Residential Market Activity

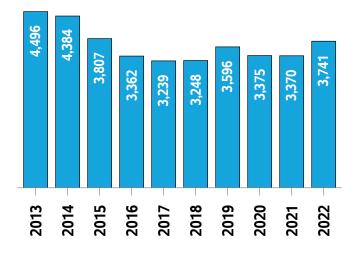


### Sales Activity (November Year-to-date)

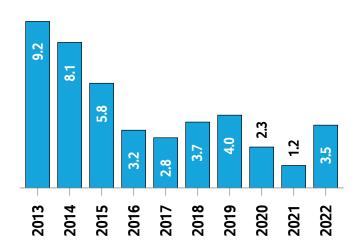


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Lakelands West MLS® Waterfront Market Activity**



			Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	4	-20.0%	-73.3%	-55.6%	-63.6%	-73.3%	-69.2%		
Dollar Volume	\$3,021,000	-66.3%	-82.1%	-56.7%	-63.5%	-72.3%	-47.2%		
New Listings	23	53.3%	27.8%	109.1%	187.5%	27.8%	76.9%		
Active Listings	58	141.7%	75.8%	9.4%	70.6%	-44.2%	-64.0%		
Sales to New Listings Ratio 1	17.4	33.3	83.3	81.8	137.5	83.3	100.0		
Months of Inventory 2	14.5	4.8	2.2	5.9	3.1	6.9	12.4		
Average Price	\$755,250	-57.8%	-32.7%	-2.5%	0.5%	3.9%	71.6%		
Median Price	\$346,500	-75.4%	-59.7%	-37.6%	-56.1%	-30.7%	-21.3%		
Sale to List Price Ratio <sup>3</sup>	91.8	100.6	98.5	97.7	92.3	94.3	93.5		
Median Days on Market	29.5	8.0	13.0	62.0	60.0	123.0	47.0		

			Compared to °					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	100	-33.3%	-46.2%	-18.7%	-30.1%	-45.9%	-36.7%	
Dollar Volume	\$142,806,456	-30.2%	-20.4%	26.2%	42.2%	46.5%	101.4%	
New Listings	269	20.1%	-6.9%	-1.8%	31.9%	-23.1%	-44.5%	
Active Listings ⁴	45	71.8%	-16.9%	-35.8%	0.6%	-67.3%	-77.8%	
Sales to New Listings Ratio 5	37.2	67.0	64.4	44.9	70.1	52.9	32.6	
Months of Inventory 6	5.0	1.9	3.2	6.3	3.5	8.3	14.3	
Average Price	\$1,428,065	4.7%	48.0%	55.3%	103.4%	171.1%	218.2%	
Median Price	\$1,202,000	3.3%	42.7%	71.7%	84.9%	161.3%	206.2%	
Sale to List Price Ratio 7	98.6	102.8	97.4	97.0	96.9	95.4	94.4	
Median Days on Market	13.0	12.0	24.5	38.0	30.0	79.0	71.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

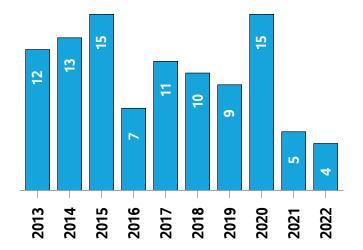
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Lakelands West MLS® Waterfront Market Activity

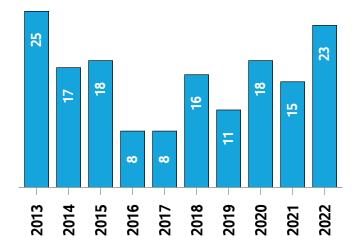


Sales Activity (November only)

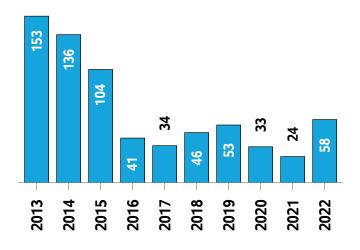


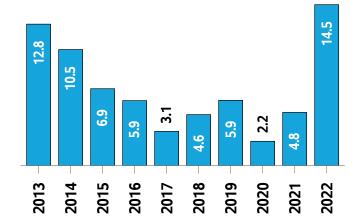
**Active Listings (November only)** 

**New Listings (November only)** 

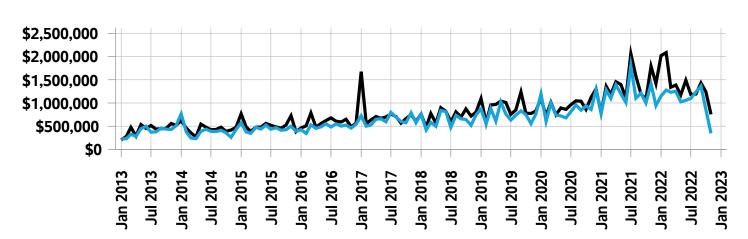


Months of Inventory (November only)





**Average Price and Median Price** 

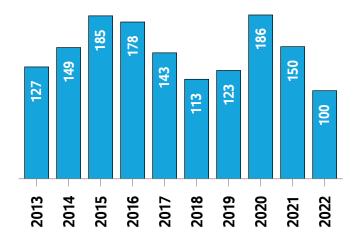




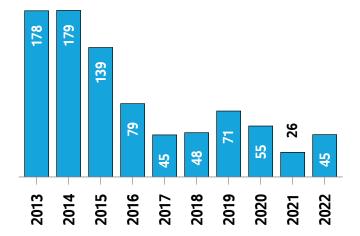
## Lakelands West MLS® Waterfront Market Activity

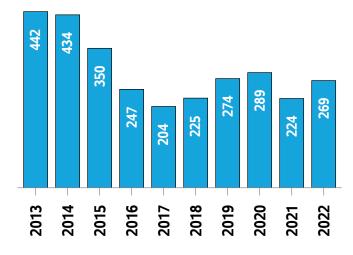


### Sales Activity (November Year-to-date)

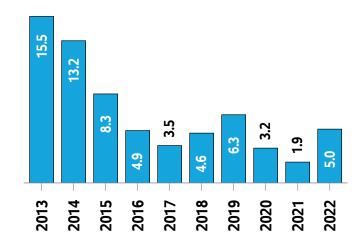


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Lakelands West MLS® Non-Waterfront Market Activity



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	101	-41.6%	-47.7%	-29.9%	-33.6%	-19.2%	-2.9%
Dollar Volume	\$98,912,403	-37.5%	-31.0%	27.2%	40.3%	184.3%	259.7%
New Listings	212	7.6%	17.1%	21.8%	23.3%	14.0%	-9.0%
Active Listings	591	174.9%	158.1%	1.0%	25.5%	-28.1%	-54.6%
Sales to New Listings Ratio 1	47.6	87.8	106.6	82.8	88.4	67.2	44.6
Months of Inventory 2	5.9	1.2	1.2	4.1	3.1	6.6	12.5
Average Price	\$979,331	7.1%	31.8%	81.4%	111.2%	251.9%	270.4%
Median Price	\$755,000	1.3%	29.5%	56.5%	87.6%	184.9%	228.3%
Sale to List Price Ratio <sup>3</sup>	95.5	101.7	99.7	96.9	97.7	96.1	95.0
Median Days on Market	29.0	14.0	17.0	39.0	43.0	43.0	85.5

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	1,524	-37.5%	-36.4%	-20.2%	-27.2%	-26.2%	-4.9%	
Dollar Volume	\$1,423,883,637	-30.0%	-7.4%	44.4%	47.7%	112.9%	216.9%	
New Listings	3,472	10.4%	12.5%	4.5%	14.4%	0.4%	-16.8%	
Active Listings ⁴	469	75.5%	-2.0%	-30.5%	-10.0%	-55.3%	-68.3%	
Sales to New Listings Ratio 5	43.9	77.5	77.7	57.5	69.0	59.7	38.4	
Months of Inventory 6	3.4	1.2	2.2	3.9	2.7	5.6	10.2	
Average Price	\$934,307	11.9%	45.7%	80.9%	102.9%	188.5%	233.4%	
Median Price	\$803,750	12.3%	47.0%	74.7%	102.1%	186.0%	227.1%	
Sale to List Price Ratio 7	100.7	103.4	99.0	97.4	98.8	96.5	95.8	
Median Days on Market	14.0	10.0	22.0	32.0	20.0	49.0	63.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

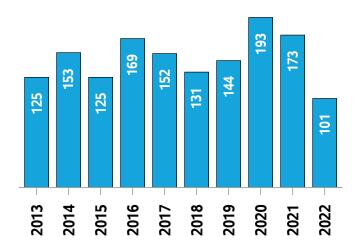
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



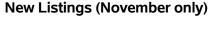
# Lakelands West MLS® Non-Waterfront Market Activity

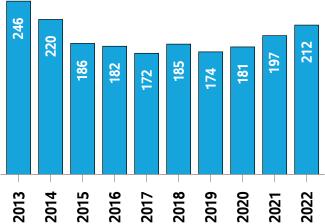


**Sales Activity (November only)** 

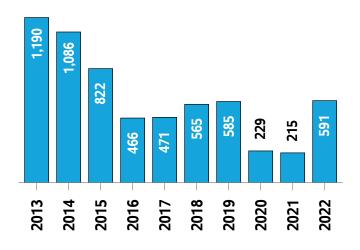


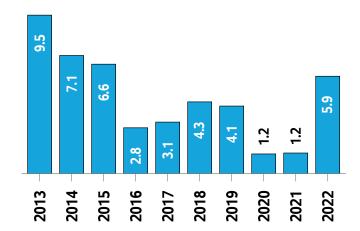
**Active Listings (November only)** 



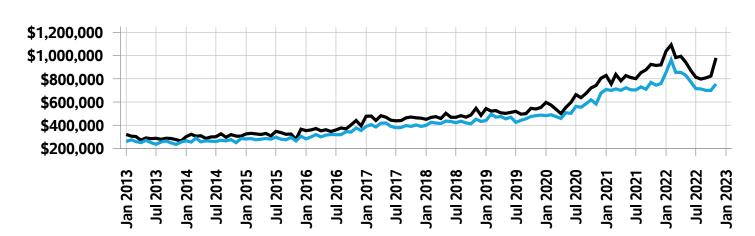


**Months of Inventory (November only)** 





**Average Price and Median Price** 

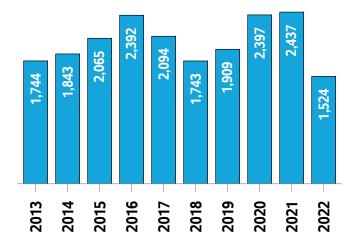




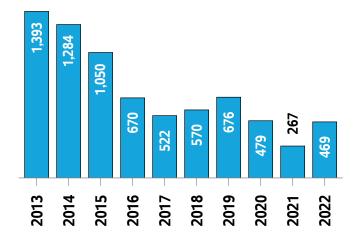
# Lakelands West MLS® Non-Waterfront Market Activity

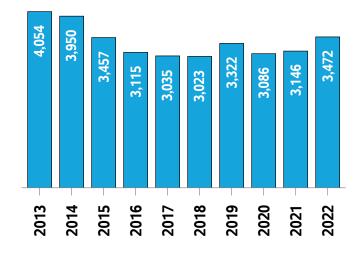


### Sales Activity (November Year-to-date)

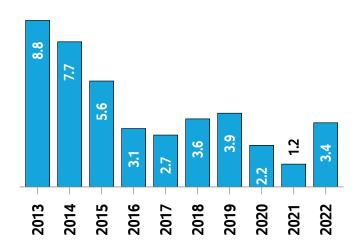


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Lakelands West MLS® Single Family Market Activity**



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	86	-27.7%	-38.1%	-23.2%	-27.1%	-14.9%	2.4%
Dollar Volume	\$91,109,403	-30.4%	-28.0%	35.8%	44.7%	152.4%	235.5%
New Listings	168	17.5%	15.9%	22.6%	30.2%	15.9%	-1.8%
Active Listings	470	176.5%	144.8%	-7.3%	14.1%	-31.3%	-54.9%
Sales to New Listings Ratio 1	51.2	83.2	95.9	81.8	91.5	69.7	49.1
Months of Inventory <sup>2</sup>	5.5	1.4	1.4	4.5	3.5	6.8	12.4
Average Price	\$1,059,412	-3.7%	16.4%	76.9%	98.6%	196.4%	227.7%
Median Price	\$802,500	-5.6%	21.6%	51.4%	69.8%	167.1%	196.1%
Sale to List Price Ratio 3	95.2	101.2	99.0	96.9	96.7	96.0	94.6
Median Days on Market	29.0	14.0	19.0	38.0	47.5	50.0	76.5

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	1,152	-36.1%	-37.7%	-21.4%	-28.5%	-31.8%	-15.5%	
Dollar Volume	\$1,243,624,685	-28.8%	-9.1%	43.7%	47.2%	99.1%	192.6%	
New Listings	2,752	16.0%	14.8%	1.6%	14.0%	-5.9%	-20.6%	
Active Listings ⁴	383	86.3%	-2.0%	-33.3%	-11.9%	-57.8%	-68.3%	
Sales to New Listings Ratio 5	41.9	76.0	77.1	54.1	66.7	57.8	39.4	
Months of Inventory 6	3.7	1.3	2.3	4.3	3.0	5.9	9.7	
Average Price	\$1,079,535	11.5%	46.0%	82.8%	106.0%	191.9%	246.5%	
Median Price	\$883,500	10.4%	43.7%	73.7%	100.8%	183.2%	233.4%	
Sale to List Price Ratio 7	100.3	103.4	98.8	97.2	98.5	96.2	95.6	
Median Days on Market	14.0	10.0	21.0	32.0	21.0	50.0	59.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

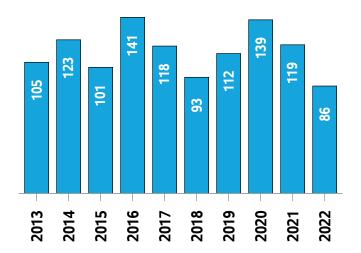
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



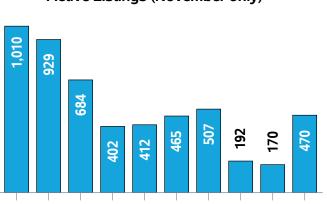
## **Lakelands West**MLS® Single Family Market Activity



**Sales Activity (November only)** 



**Active Listings (November only)** 

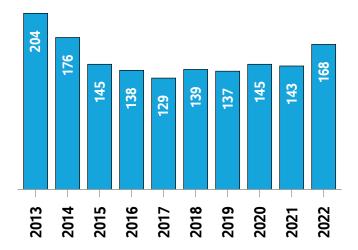


2019

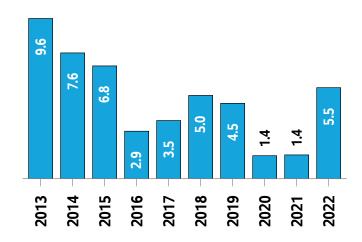
2018

2017

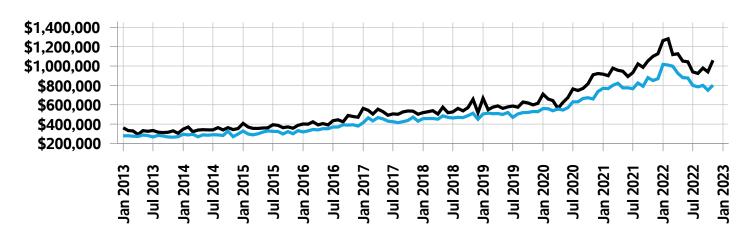
**New Listings (November only)** 



**Months of Inventory (November only)** 



**Average Price and Median Price** 



2015

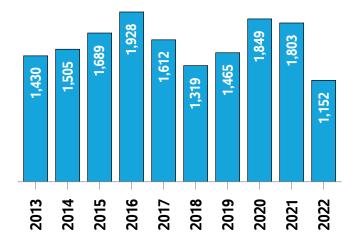
2016



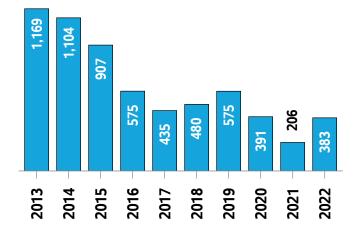
## **Lakelands West**MLS® Single Family Market Activity

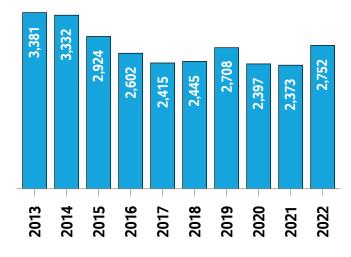


### **Sales Activity (November Year-to-date)**

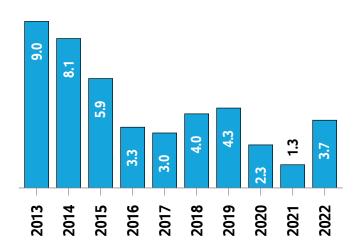


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Lakelands West MLS® Condo Townhouse Market Activity



			Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	5	-37.5%	-78.3%	-73.7%	-66.7%	-37.5%	-28.6%		
Dollar Volume	\$3,693,000	-50.7%	-70.8%	-59.3%	-41.2%	47.7%	230.3%		
New Listings	13	-7.1%	-23.5%	-40.9%	-13.3%	8.3%	-48.0%		
Active Listings	32	300.0%	146.2%	-39.6%	23.1%	-23.8%	-73.8%		
Sales to New Listings Ratio 1	38.5	57.1	135.3	86.4	100.0	66.7	28.0		
Months of Inventory <sup>2</sup>	6.4	1.0	0.6	2.8	1.7	5.3	17.4		
Average Price	\$738,600	-21.1%	34.5%	54.7%	76.5%	136.4%	362.5%		
Median Price	\$575,000	-37.6%	23.7%	33.7%	35.3%	106.5%	332.3%		
Sale to List Price Ratio <sup>3</sup>	95.5	103.9	103.5	96.6	101.5	96.5	95.0		
Median Days on Market	18.0	10.0	9.0	50.0	16.0	42.0	84.0		

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	103	-38.0%	-57.3%	-51.9%	-33.5%	-30.4%	5.1%	
Dollar Volume	\$83,228,988	-30.6%	-31.9%	-15.2%	32.6%	112.1%	220.5%	
New Listings	229	9.6%	-28.9%	-31.2%	8.5%	9.6%	-27.8%	
Active Listings 4	26	144.5%	-38.1%	-49.4%	-1.0%	-56.6%	-77.5%	
Sales to New Listings Ratio 5	45.0	79.4	74.8	64.3	73.5	70.8	30.9	
Months of Inventory 6	2.8	0.7	2.0	2.7	1.9	4.5	13.2	
Average Price	\$808,048	11.9%	59.4%	76.3%	99.6%	204.7%	205.0%	
Median Price	\$699,000	4.6%	60.7%	78.8%	79.2%	199.4%	217.7%	
Sale to List Price Ratio 7	102.3	106.0	98.9	98.2	100.1	96.6	96.3	
Median Days on Market	15.0	7.0	22.0	24.0	17.0	55.0	77.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# Lakelands West MLS® Condo Townhouse Market Activity

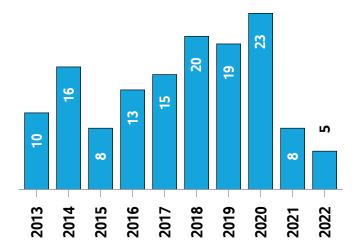
2013

2015

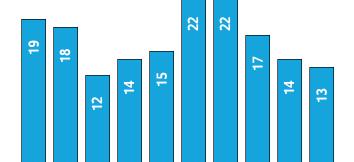
2016



Sales Activity (November only)



**Active Listings (November only)** 



**New Listings (November only)** 

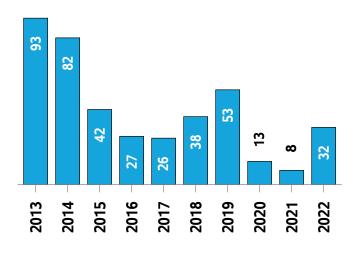
**Months of Inventory (November only)** 

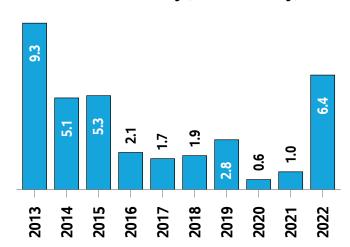
2017

2018

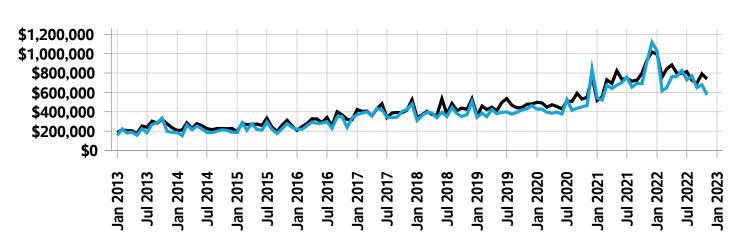
2019

2020





**Average Price and Median Price** 

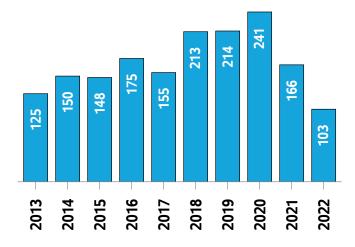




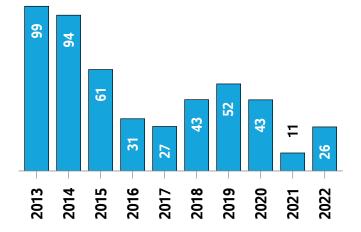
# Lakelands West MLS® Condo Townhouse Market Activity

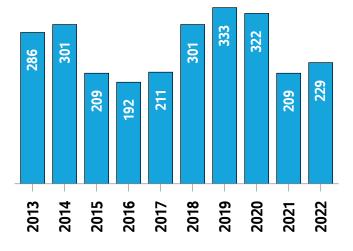


### **Sales Activity (November Year-to-date)**

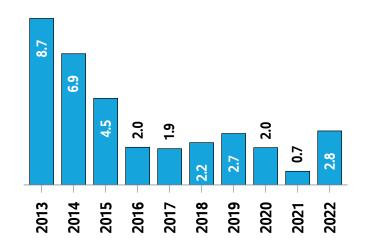


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Lakelands West MLS® Apartment Market Activity



			Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	7	-81.1%	-82.9%	-30.0%	-73.1%	-74.1%	-68.2%		
Dollar Volume	\$3,682,000	-83.2%	-80.8%	3.9%	-55.4%	-40.3%	-13.3%		
New Listings	26	-18.8%	-18.8%	62.5%	-13.3%	-25.7%	-38.1%		
Active Listings	58	75.8%	38.1%	31.8%	11.5%	-58.6%	-76.3%		
Sales to New Listings Ratio 1	26.9	115.6	128.1	62.5	86.7	77.1	52.4		
Months of Inventory 2	8.3	0.9	1.0	4.4	2.0	5.2	11.1		
Average Price	\$526,000	-11.2%	12.7%	48.4%	65.8%	130.4%	172.5%		
Median Price	\$560,000	-7.4%	27.3%	64.7%	88.2%	199.5%	222.8%		
Sale to List Price Ratio <sup>3</sup>	96.9	103.2	99.8	98.8	98.2	96.0	95.6		
Median Days on Market	31.0	12.0	21.0	43.0	33.5	39.0	91.5		

			Compared to °					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	206	-44.5%	-31.3%	10.2%	-41.0%	-31.6%	-8.0%	
Dollar Volume	\$125,758,916	-39.7%	-7.1%	80.1%	8.1%	68.7%	148.6%	
New Listings	393	-14.8%	-4.4%	44.5%	-11.7%	-13.1%	-43.4%	
Active Listings ⁴	46	-4.1%	-28.1%	-21.2%	-42.1%	-68.8%	-84.0%	
Sales to New Listings Ratio 5	52.4	80.5	73.0	68.8	78.4	66.6	32.3	
Months of Inventory 6	2.5	1.4	2.4	3.5	2.5	5.4	14.2	
Average Price	\$610,480	8.6%	35.4%	63.5%	83.1%	146.5%	170.4%	
Median Price	\$557,000	4.1%	35.9%	65.3%	85.7%	162.7%	189.0%	
Sale to List Price Ratio 7	101.9	102.1	98.9	97.6	98.9	96.8	95.7	
Median Days on Market	14.5	15.0	24.0	37.0	22.0	52.0	79.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

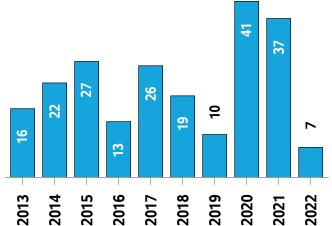
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Lakelands West MLS® Apartment Market Activity**



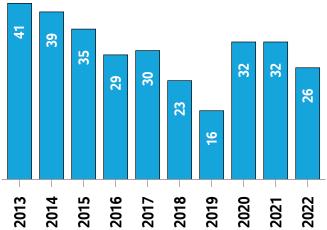
Sales Activity (November only)



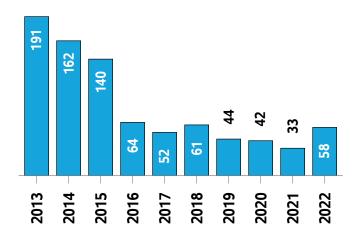
**Active Listings (November only)** 

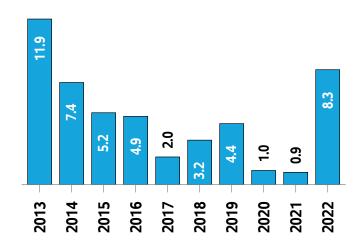


**New Listings (November only)** 

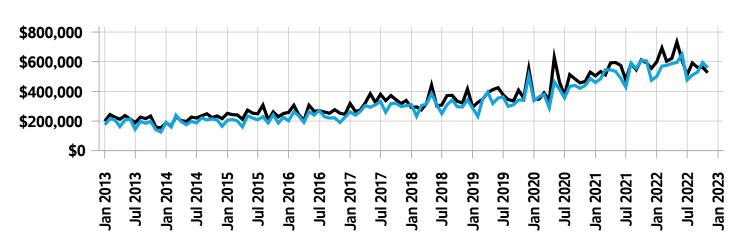


**Months of Inventory (November only)** 





**Average Price and Median Price** 

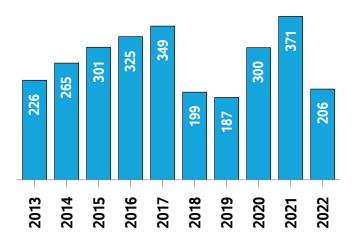




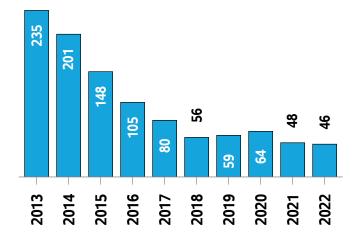
## Lakelands West MLS® Apartment Market Activity

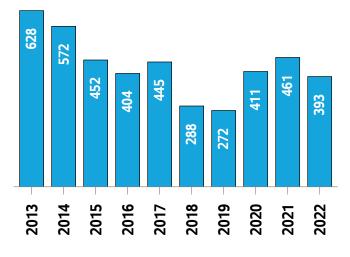


### Sales Activity (November Year-to-date)

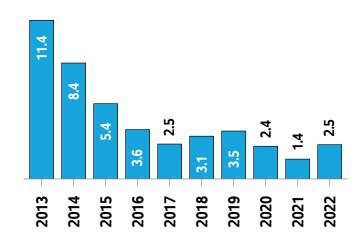


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BLUE MOUNTAINS (THE) MLS® Residential Market Activity**



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	21	-52.3%	-60.4%	-22.2%	-46.2%	-8.7%	16.7%
Dollar Volume	\$38,137,000	-32.5%	-28.1%	130.1%	62.0%	285.0%	551.7%
New Listings	47	-16.1%	-16.1%	17.5%	42.4%	23.7%	-25.4%
Active Listings	139	117.2%	87.8%	-16.3%	12.1%	-38.2%	-61.2%
Sales to New Listings Ratio 1	44.7	78.6	94.6	67.5	118.2	60.5	28.6
Months of Inventory <sup>2</sup>	6.6	1.5	1.4	6.1	3.2	9.8	19.9
Average Price	\$1,816,048	41.5%	81.5%	195.9%	200.9%	321.7%	458.6%
Median Price	\$1,222,000	15.0%	72.1%	130.6%	158.6%	321.4%	395.7%
Sale to List Price Ratio <sup>3</sup>	94.9	102.5	98.8	96.1	97.7	94.7	94.7
Median Days on Market	29.0	10.5	28.0	59.0	48.0	60.0	91.0

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	289	-40.0%	-43.2%	-16.5%	-25.9%	-15.2%	9.5%	
Dollar Volume	\$399,493,325	-24.8%	-12.1%	60.2%	67.1%	143.5%	278.9%	
New Listings	675	0.1%	-4.4%	4.8%	15.0%	2.4%	-25.8%	
Active Listings ⁴	98	37.3%	-29.5%	-39.6%	-34.7%	-62.5%	-74.1%	
Sales to New Listings Ratio 5	42.8	71.5	72.1	53.7	66.4	51.7	29.0	
Months of Inventory 6	3.7	1.6	3.0	5.1	4.2	8.4	15.7	
Average Price	\$1,382,330	25.5%	54.9%	91.8%	125.5%	187.3%	246.2%	
Median Price	\$1,175,000	30.6%	56.8%	99.3%	150.3%	210.0%	256.6%	
Sale to List Price Ratio <sup>7</sup>	100.4	102.6	99.1	97.4	97.8	95.6	95.0	
Median Days on Market	16.0	12.0	24.0	37.0	33.5	71.0	73.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

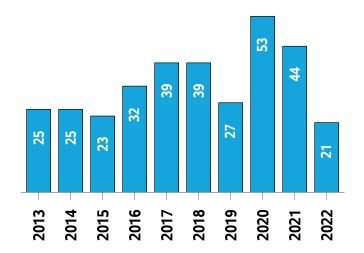
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## BLUE MOUNTAINS (THE) MLS® Residential Market Activity

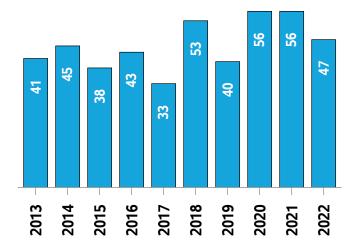


Sales Activity (November only)

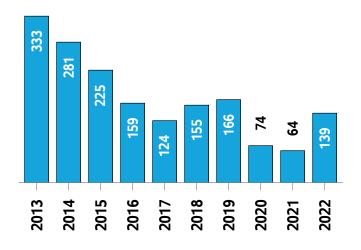


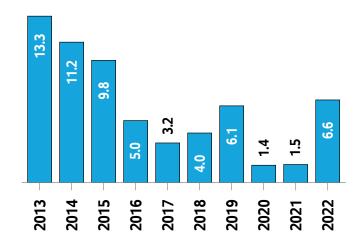
**Active Listings (November only)** 

**New Listings (November only)** 

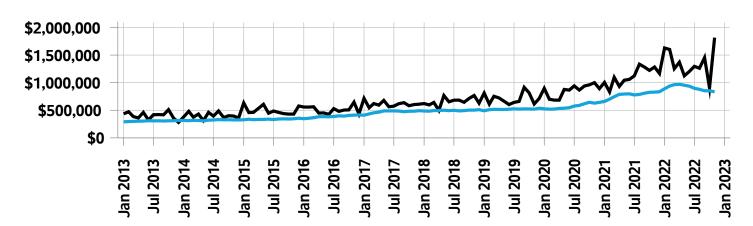


**Months of Inventory (November only)** 





MLS® HPI Composite Benchmark Price and Average Price

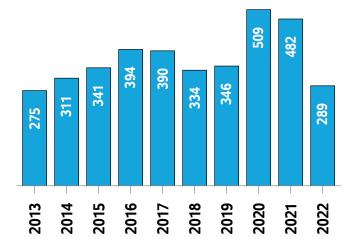




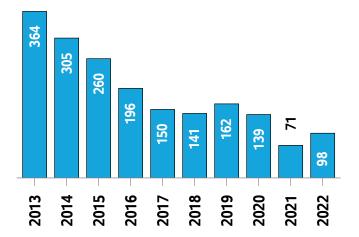
## BLUE MOUNTAINS (THE) MLS® Residential Market Activity

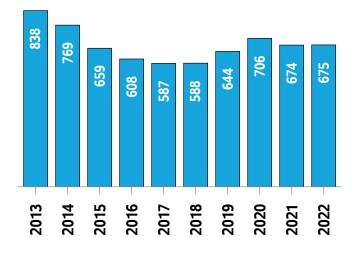


### **Sales Activity (November Year-to-date)**

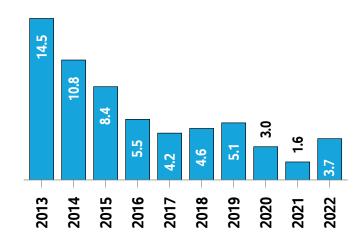


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **BLUE MOUNTAINS (THE)**MLS® Waterfront Market Activity



			Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	1	0.0%	-50.0%	0.0%	0.0%	-50.0%	0.0%		
Dollar Volume	\$2,300,000	-43.2%	-47.2%	27.8%	148.6%	-48.0%	247.4%		
New Listings	2	100.0%	100.0%	-33.3%	100.0%	-60.0%	_		
Active Listings	5	66.7%	150.0%	-54.5%	0.0%	-66.7%	-87.5%		
Sales to New Listings Ratio 1	50.0	100.0	200.0	33.3	100.0	40.0	_		
Months of Inventory 2	5.0	3.0	1.0	11.0	5.0	7.5	40.0		
Average Price	\$2,300,000	-43.2%	5.5%	27.8%	148.6%	4.0%	247.4%		
Median Price	\$2,300,000	-43.2%	5.5%	27.8%	148.6%	4.0%	247.4%		
Sale to List Price Ratio <sup>3</sup>	95.9	97.6	94.4	97.3	77.7	98.0	94.7		
Median Days on Market	32.0	46.0	21.5	168.0	34.0	105.5	98.0		

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	15	15.4%	-46.4%	-25.0%	-11.8%	-34.8%	-31.8%	
Dollar Volume	\$41,440,535	45.4%	0.9%	4.7%	174.0%	93.1%	166.4%	
New Listings	27	12.5%	-43.8%	-32.5%	12.5%	-41.3%	-68.2%	
Active Listings ⁴	4	18.7%	-57.0%	-66.8%	-26.1%	-82.6%	-91.2%	
Sales to New Listings Ratio 5	55.6	54.2	58.3	50.0	70.8	50.0	25.9	
Months of Inventory 6	3.0	2.9	3.8	6.8	3.6	11.3	23.2	
Average Price	\$2,762,702	26.0%	88.4%	39.5%	210.5%	196.0%	290.7%	
Median Price	\$2,300,000	-10.0%	104.4%	39.4%	162.9%	206.7%	257.4%	
Sale to List Price Ratio <sup>7</sup>	100.4	100.6	95.3	99.2	96.5	97.4	93.7	
Median Days on Market	16.0	12.0	35.0	63.0	33.0	196.0	91.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

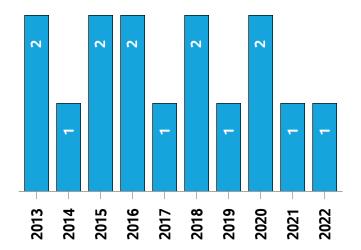
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



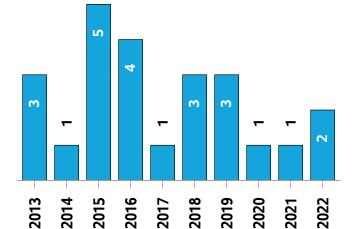
## BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity



**Sales Activity (November only)** 

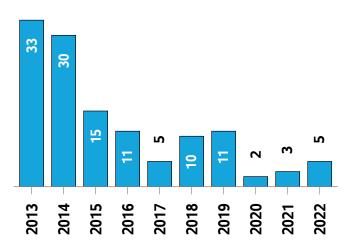


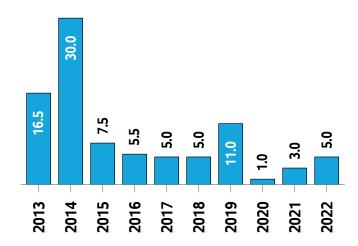
**Active Listings (November only)** 



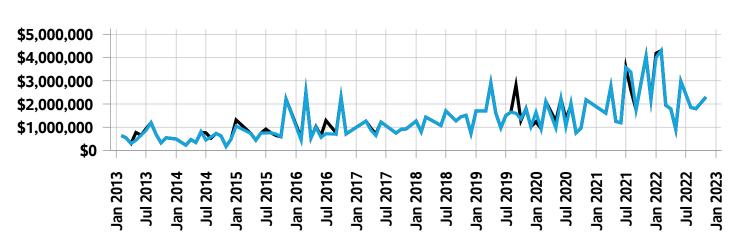
**New Listings (November only)** 

**Months of Inventory (November only)** 





**Average Price and Median Price** 

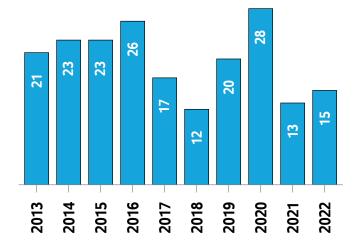




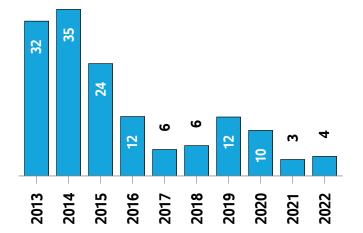
## **BLUE MOUNTAINS (THE)**MLS® Waterfront Market Activity

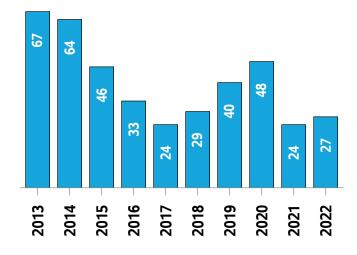


### Sales Activity (November Year-to-date)

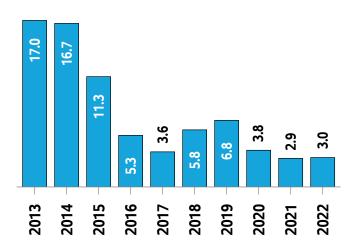


**Active Listings** <sup>1</sup>(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity**



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	20	-53.5%	-60.8%	-23.1%	-47.4%	-4.8%	17.6%
Dollar Volume	\$35,837,000	-31.6%	-26.4%	142.6%	58.5%	554.0%	590.5%
New Listings	45	-18.2%	-18.2%	21.6%	40.6%	36.4%	-28.6%
Active Listings	134	119.7%	86.1%	-13.5%	12.6%	-36.2%	-57.9%
Sales to New Listings Ratio 1	44.4	78.2	92.7	70.3	118.8	63.6	27.0
Months of Inventory <sup>2</sup>	6.7	1.4	1.4	6.0	3.1	10.0	18.7
Average Price	\$1,791,850	47.0%	87.8%	215.4%	201.1%	586.7%	486.9%
Median Price	\$1,148,500	9.9%	79.5%	126.3%	150.4%	359.4%	380.5%
Sale to List Price Ratio <sup>3</sup>	94.8	102.6	98.9	96.0	98.2	94.4	94.7
Median Days on Market	28.5	10.0	28.0	57.5	48.5	56.0	84.0

			Compared to <sup>6</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	274	-41.6%	-43.0%	-16.0%	-26.5%	-13.8%	13.2%	
Dollar Volume	\$358,052,790	-28.8%	-13.3%	70.7%	59.9%	151.0%	298.4%	
New Listings	648	-0.3%	-1.5%	7.3%	15.1%	5.7%	-21.5%	
Active Listings 4	94	38.8%	-27.1%	-37.1%	-34.8%	-60.3%	-71.6%	
Sales to New Listings Ratio 5	42.3	72.2	73.1	54.0	66.3	51.9	29.3	
Months of Inventory 6	3.8	1.6	3.0	5.0	4.2	8.2	15.0	
Average Price	\$1,306,762	22.0%	52.1%	103.1%	117.6%	191.4%	251.9%	
Median Price	\$1,150,000	28.5%	57.8%	101.8%	152.7%	218.6%	275.5%	
Sale to List Price Ratio 7	100.4	102.6	99.3	97.3	97.9	95.5	95.1	
Median Days on Market	15.5	12.0	23.0	36.5	34.0	68.5	70.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

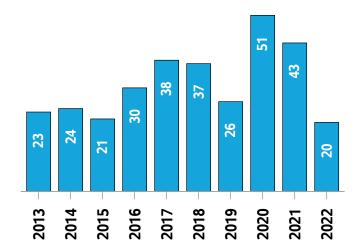
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



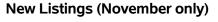
# BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity

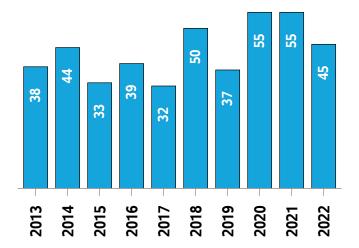


#### **Sales Activity (November only)**

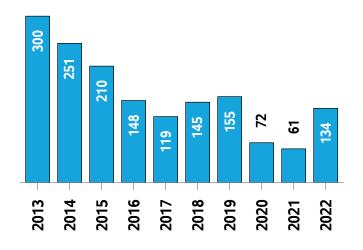


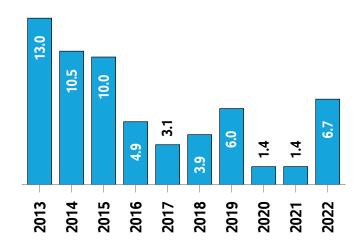
**Active Listings (November only)** 



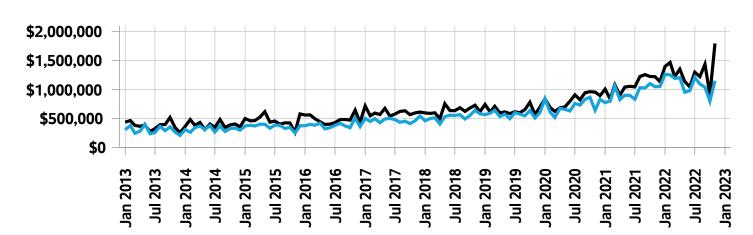


**Months of Inventory (November only)** 





### **Average Price and Median Price**

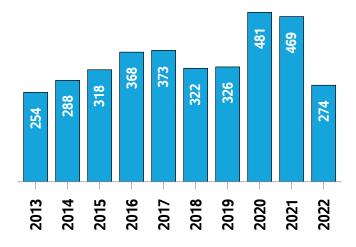




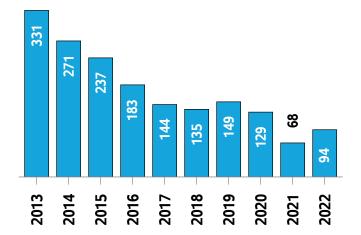
# BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity

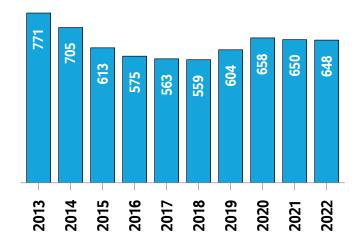


### Sales Activity (November Year-to-date)

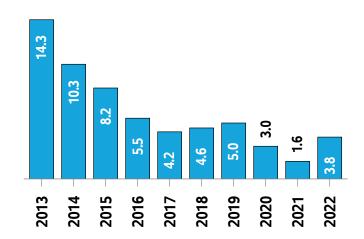


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **BLUE MOUNTAINS (THE)**MLS® Single Family Market Activity



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	16	-23.8%	-30.4%	23.1%	-27.3%	128.6%	166.7%
Dollar Volume	\$34,488,000	-12.2%	-9.2%	213.4%	94.6%	473.5%	815.7%
New Listings	31	19.2%	-3.1%	10.7%	55.0%	72.2%	-6.1%
Active Listings	91	139.5%	78.4%	-23.5%	0.0%	-26.6%	-51.3%
Sales to New Listings Ratio 1	51.6	80.8	71.9	46.4	110.0	38.9	18.2
Months of Inventory 2	5.7	1.8	2.2	9.2	4.1	17.7	31.2
Average Price	\$2,155,500	15.2%	30.5%	154.6%	167.5%	150.9%	243.4%
Median Price	\$1,362,500	0.9%	-13.5%	58.4%	84.9%	249.4%	98.6%
Sale to List Price Ratio <sup>3</sup>	94.9	101.2	96.2	95.4	95.0	92.9	92.3
Median Days on Market	30.5	12.0	32.0	65.0	64.5	99.0	117.5

			Compared to <sup>°</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	167	-30.4%	-44.3%	-13.9%	-20.9%	-18.1%	9.9%	
Dollar Volume	\$307,585,843	-16.5%	-11.9%	64.3%	73.3%	142.3%	299.0%	
New Listings	431	22.4%	-0.2%	0.0%	23.5%	5.4%	-13.1%	
Active Listings <sup>⁴</sup>	66	77.1%	-28.5%	-39.3%	-26.5%	-55.5%	-63.8%	
Sales to New Listings Ratio 5	38.7	68.2	69.4	45.0	60.5	49.9	30.6	
Months of Inventory 6	4.4	1.7	3.4	6.2	4.7	8.0	13.2	
Average Price	\$1,841,831	20.0%	58.2%	90.9%	118.9%	195.9%	263.2%	
Median Price	\$1,550,000	16.2%	57.8%	98.7%	116.6%	191.2%	250.3%	
Sale to List Price Ratio 7	99.3	102.4	99.2	97.0	97.0	95.3	94.8	
Median Days on Market	15.0	11.0	23.0	36.0	41.0	72.0	61.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

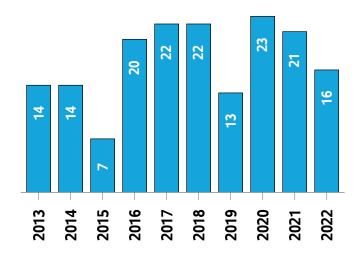
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

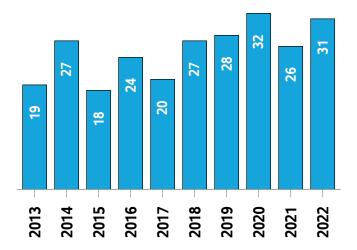


Sales Activity (November only)

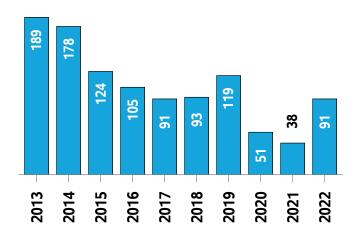


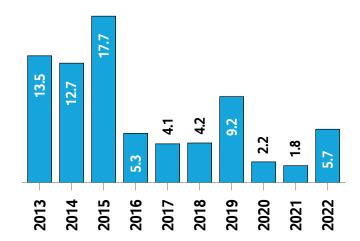
**Active Listings (November only)** 

New Listings (November only)

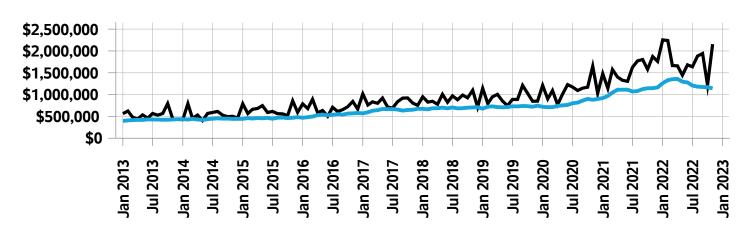


**Months of Inventory (November only)** 





MLS® HPI Single Family Benchmark Price and Average Price

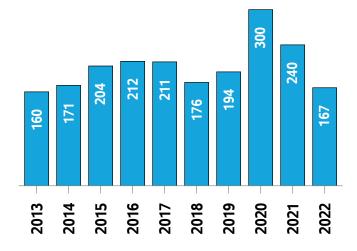




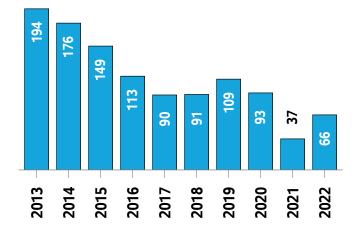
## **BLUE MOUNTAINS (THE)**MLS® Single Family Market Activity

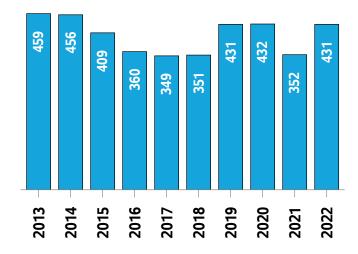


### **Sales Activity (November Year-to-date)**

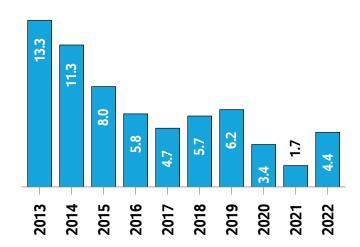


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity**



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	2	-50.0%	-66.7%	-60.0%	-66.7%	-33.3%	-33.3%
Dollar Volume	\$1,638,000	-62.8%	-54.3%	-28.5%	-42.8%	21.1%	203.6%
New Listings	4	-50.0%	-33.3%	33.3%	0.0%	0.0%	-33.3%
Active Listings	9	125.0%	800.0%	-43.8%	50.0%	-52.6%	-79.1%
Sales to New Listings Ratio 1	50.0	50.0	100.0	166.7	150.0	75.0	50.0
Months of Inventory <sup>2</sup>	4.5	1.0	0.2	3.2	1.0	6.3	14.3
Average Price	\$819,000	-25.7%	37.2%	78.7%	71.5%	81.7%	355.4%
Median Price	\$819,000	-27.7%	43.1%	81.0%	87.4%	93.8%	369.3%
Sale to List Price Ratio <sup>3</sup>	93.9	103.6	105.4	95.3	106.2	96.6	95.7
Median Days on Market	30.5	8.5	6.5	39.0	18.0	51.0	84.0

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	31	-38.0%	-53.0%	-43.6%	-31.1%	-32.6%	-16.2%	
Dollar Volume	\$30,547,188	-29.3%	-16.8%	10.2%	55.4%	119.0%	180.3%	
New Listings	67	-4.3%	-17.3%	-14.1%	34.0%	-5.6%	-34.3%	
Active Listings 4	7	94.4%	-39.4%	-40.3%	-10.5%	-71.8%	-83.2%	
Sales to New Listings Ratio 5	46.3	71.4	81.5	70.5	90.0	64.8	36.3	
Months of Inventory 6	2.5	0.8	1.9	2.3	1.9	5.9	12.4	
Average Price	\$985,393	14.1%	77.2%	95.5%	125.5%	225.0%	234.6%	
Median Price	\$915,000	9.9%	72.0%	91.0%	115.3%	228.0%	248.6%	
Sale to List Price Ratio 7	104.5	108.4	98.7	99.2	101.5	96.0	96.2	
Median Days on Market	16.0	7.0	21.0	21.0	18.0	57.0	75.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

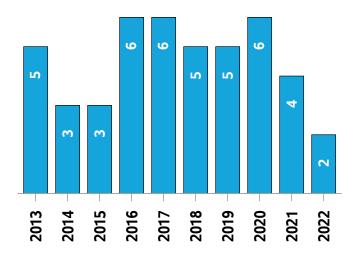
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity

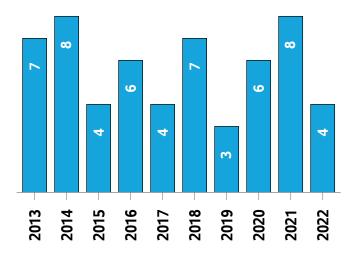


**Sales Activity (November only)** 

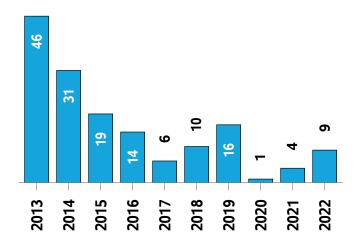


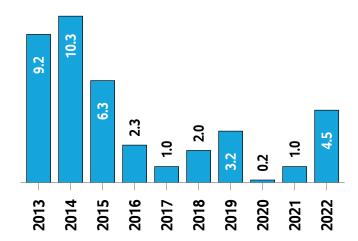
**Active Listings (November only)** 

**New Listings (November only)** 

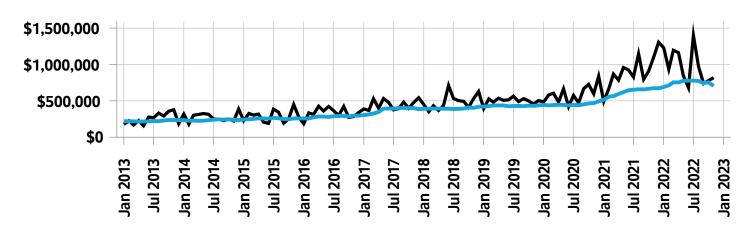


**Months of Inventory (November only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

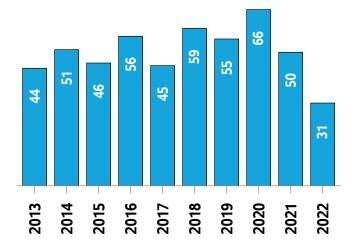




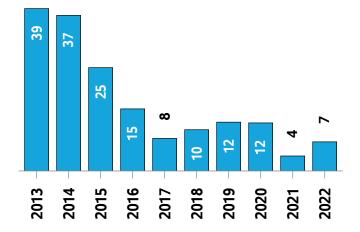
# BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity

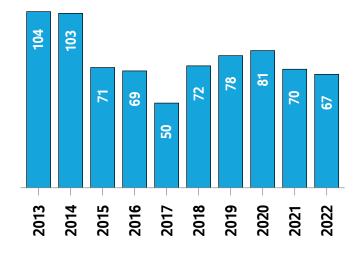


### **Sales Activity (November Year-to-date)**

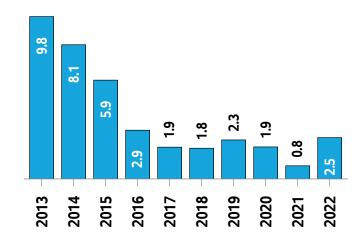


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BLUE MOUNTAINS (THE) MLS® Apartment Market Activity**



			Compared to *						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	2	-88.9%	-91.7%	-75.0%	-81.8%	-81.8%	-77.8%		
Dollar Volume	\$1,281,000	-89.4%	-88.8%	-51.7%	-56.6%	-34.2%	-17.1%		
New Listings	9	-50.0%	-50.0%	0.0%	0.0%	-40.0%	-60.9%		
Active Listings	31	72.2%	63.2%	24.0%	29.2%	-59.7%	-74.6%		
Sales to New Listings Ratio 1	22.2	100.0	133.3	88.9	122.2	73.3	39.1		
Months of Inventory 2	15.5	1.0	0.8	3.1	2.2	7.0	13.6		
Average Price	\$640,500	-4.5%	34.1%	93.0%	138.9%	261.8%	272.9%		
Median Price	\$640,500	-4.8%	40.8%	101.7%	137.2%	381.6%	327.0%		
Sale to List Price Ratio <sup>3</sup>	94.2	103.8	99.6	97.8	98.3	96.8	96.0		
Median Days on Market	38.0	10.0	36.0	43.0	31.0	45.0	63.0		

			Compared to <sup>6</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	79	-53.3%	-39.2%	-7.1%	-34.7%	0.0%	23.4%	
Dollar Volume	\$46,152,494	-50.5%	-17.0%	66.8%	35.9%	156.6%	260.3%	
New Listings	153	-31.1%	-12.1%	43.0%	-8.9%	-3.2%	-47.1%	
Active Listings ⁴	21	-26.1%	-30.9%	-38.1%	-56.6%	-73.8%	-85.7%	
Sales to New Listings Ratio 5	51.6	76.1	74.7	79.4	72.0	50.0	22.1	
Months of Inventory 6	2.9	1.8	2.5	4.3	4.3	10.9	24.7	
Average Price	\$584,209	5.8%	36.6%	79.4%	108.2%	156.6%	191.9%	
Median Price	\$566,100	6.8%	33.2%	89.3%	117.7%	206.0%	216.6%	
Sale to List Price Ratio 7	101.0	100.9	98.8	97.1	97.8	96.5	94.6	
Median Days on Market	17.0	20.0	26.5	77.0	36.0	72.0	93.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

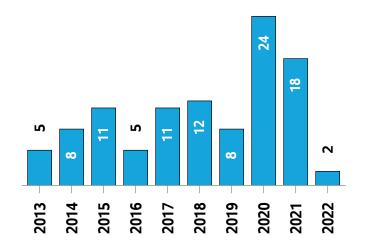
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

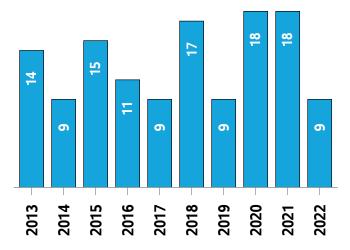


Sales Activity (November only)

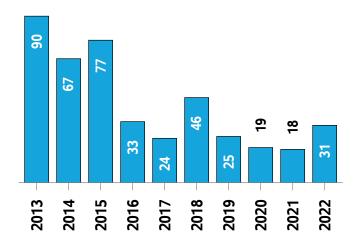


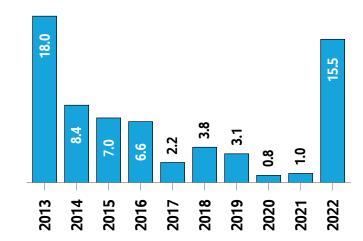
**Active Listings (November only)** 

New Listings (November only)

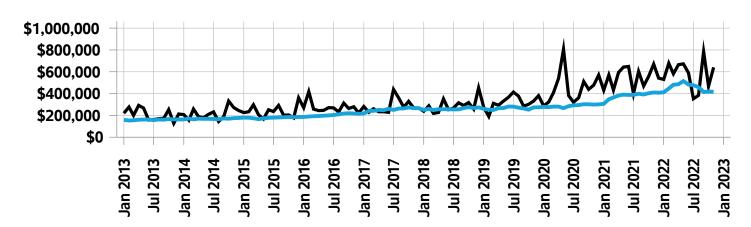


Months of Inventory (November only)





MLS® HPI Apartment Benchmark Price and Average Price

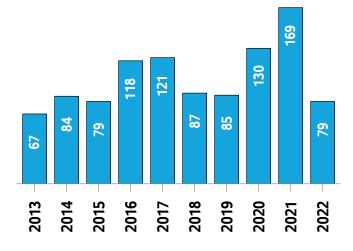




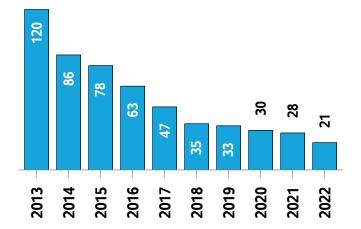
## BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

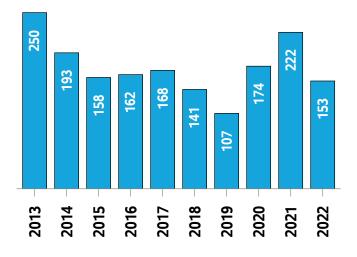


### Sales Activity (November Year-to-date)



**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

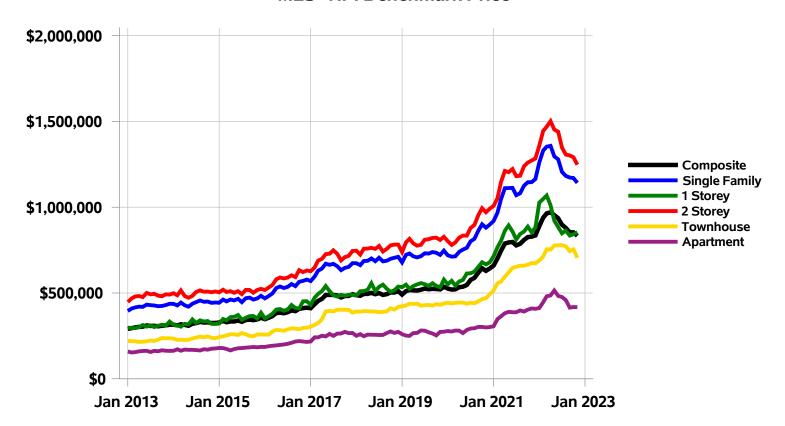


## BLUE MOUNTAINS (THE) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price												
			percentage change vs.									
Benchmark Type:	November 2022	1 month ago	3 months 6 months 12 months ago 3 years ago 5 years ag									
Composite	\$833,400	-2.4	-5.2	-12.6	0.6	60.0	72.5					
Single Family	\$1,142,000	-2.4	-3.4	-11.9	-0.4	58.1	75.1					
One Storey	\$854,600	1.5	-1.1	-7.2	0.1	60.3	74.4					
Two Storey	\$1,247,700	-3.4	-4.5	-14.1	-1.9	54.2	74.1					
Townhouse	\$704,600	-6.6	-8.8	-9.3	4.4	63.3	75.4					
Apartment	\$417,200	-0.2	-9.1	-18.9	1.8	52.6	56.8					

## MLS® HPI Benchmark Price





## BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1914
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13443
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1408
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14290
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2128
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13762
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



## Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1321
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	769
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



## **CLEARVIEW MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	13	85.7%	18.2%	-31.6%	-23.5%	-23.5%	62.5%	
Dollar Volume	\$12,149,000	33.8%	27.1%	-4.5%	58.9%	135.8%	351.0%	
New Listings	17	-32.0%	-5.6%	-29.2%	-32.0%	-32.0%	-37.0%	
Active Listings	62	59.0%	77.1%	-25.3%	-18.4%	-43.1%	-60.8%	
Sales to New Listings Ratio 1	76.5	28.0	61.1	79.2	68.0	68.0	29.6	
Months of Inventory 2	4.8	5.6	3.2	4.4	4.5	6.4	19.8	
Average Price	\$934,538	-28.0%	7.5%	39.6%	107.9%	208.3%	177.5%	
Median Price	\$705,000	-7.2%	33.0%	41.9%	57.4%	146.5%	114.3%	
Sale to List Price Ratio <sup>3</sup>	95.9	97.0	101.0	96.2	98.4	96.4	96.0	
Median Days on Market	37.0	15.0	13.0	39.0	36.0	31.0	101.5	

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	178	-36.4%	-21.2%	-20.2%	-21.2%	-23.9%	6.0%
Dollar Volume	\$188,516,839	-28.0%	16.6%	45.4%	55.0%	141.7%	264.3%
New Listings	430	13.8%	36.9%	10.3%	19.1%	2.6%	-6.3%
Active Listings ⁴	66	81.7%	9.9%	-27.8%	-12.3%	-50.1%	-60.5%
Sales to New Listings Ratio 5	41.4	74.1	72.0	57.2	62.6	55.8	36.6
Months of Inventory 6	4.1	1.4	2.9	4.5	3.6	6.2	10.9
Average Price	\$1,059,083	13.3%	48.0%	82.1%	96.8%	217.7%	243.8%
Median Price	\$833,500	14.8%	50.7%	70.1%	82.2%	187.4%	208.1%
Sale to List Price Ratio 7	100.4	103.5	98.6	96.7	98.0	96.4	95.4
Median Days on Market	16.0	11.0	24.5	40.0	24.0	43.0	72.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

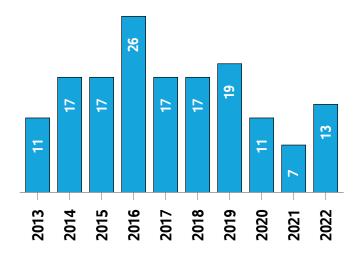
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



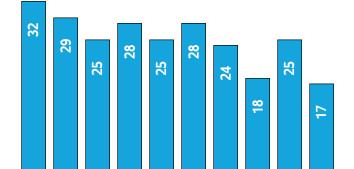
## **CLEARVIEW**MLS® Residential Market Activity



Sales Activity (November only)



**Active Listings (November only)** 



**New Listings (November only)** 

**Months of Inventory (November only)** 

2017

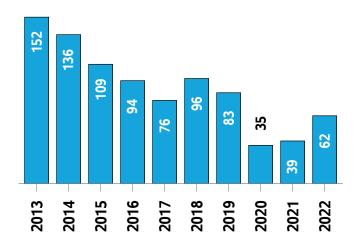
2018

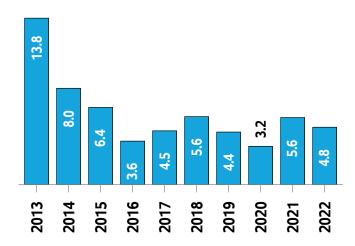
2019

2020

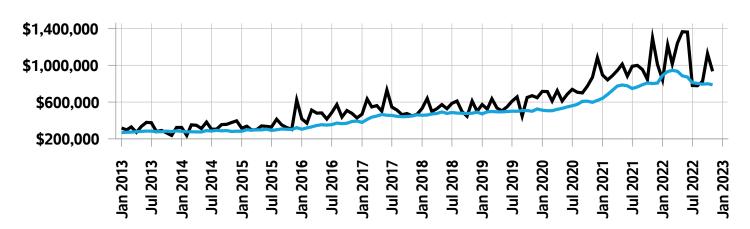
2015

2016





MLS® HPI Composite Benchmark Price and Average Price

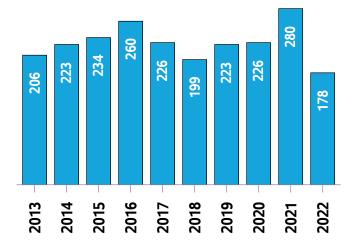




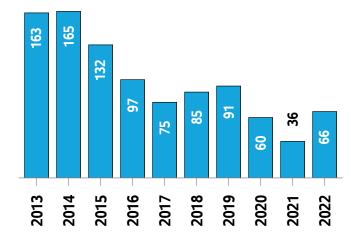
## **CLEARVIEW**MLS® Residential Market Activity

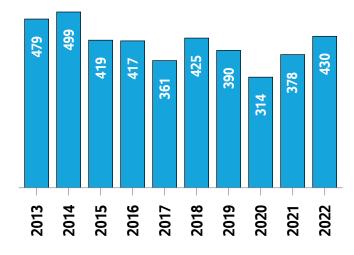


### **Sales Activity (November Year-to-date)**

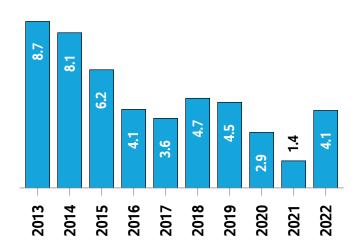


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **CLEARVIEW MLS® Non-Waterfront Market Activity**



		Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	13	85.7%	18.2%	-31.6%	-23.5%	-23.5%	85.7%	
Dollar Volume	\$12,149,000	33.8%	27.1%	-4.5%	58.9%	135.8%	413.9%	
New Listings	16	-33.3%	-11.1%	-33.3%	-36.0%	-36.0%	-36.0%	
Active Listings	59	55.3%	73.5%	-28.9%	-21.3%	-44.9%	-60.7%	
Sales to New Listings Ratio 1	81.3	29.2	61.1	79.2	68.0	68.0	28.0	
Months of Inventory <sup>2</sup>	4.5	5.4	3.1	4.4	4.4	6.3	21.4	
Average Price	\$934,538	-28.0%	7.5%	39.6%	107.9%	208.3%	176.7%	
Median Price	\$705,000	-7.2%	33.0%	41.9%	57.4%	146.5%	114.9%	
Sale to List Price Ratio <sup>3</sup>	95.9	97.0	101.0	96.2	98.4	96.4	96.0	
Median Days on Market	37.0	15.0	13.0	39.0	36.0	31.0	107.0	

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	175	-36.6%	-21.2%	-21.2%	-22.6%	-24.2%	8.0%
Dollar Volume	\$183,536,839	-28.8%	14.9%	42.2%	50.9%	140.7%	279.7%
New Listings	419	12.3%	37.4%	8.3%	16.7%	0.7%	-5.0%
Active Listings 4	64	78.5%	10.5%	-28.9%	-12.9%	-50.6%	-60.0%
Sales to New Listings Ratio 5	41.8	74.0	72.8	57.4	63.0	55.5	36.7
Months of Inventory 6	4.0	1.4	2.9	4.5	3.6	6.2	10.9
Average Price	\$1,048,782	12.3%	45.8%	80.3%	94.9%	217.7%	251.5%
Median Price	\$825,000	13.9%	49.2%	68.4%	80.3%	184.5%	206.7%
Sale to List Price Ratio <sup>7</sup>	100.5	103.6	98.5	96.7	98.0	96.4	95.6
Median Days on Market	16.0	11.0	24.5	40.0	24.0	43.0	72.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

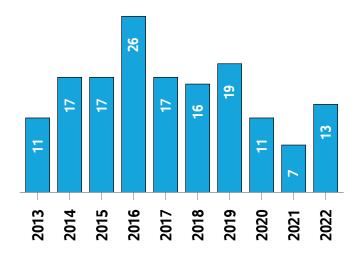
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



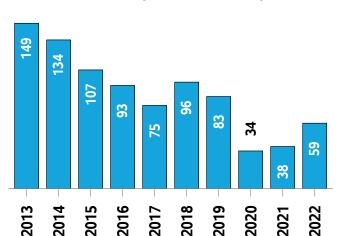
# CLEARVIEW MLS® Non-Waterfront Market Activity



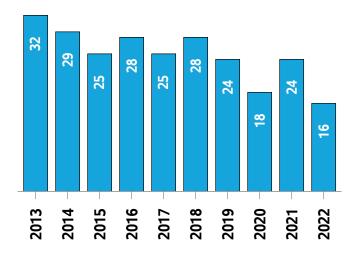
Sales Activity (November only)



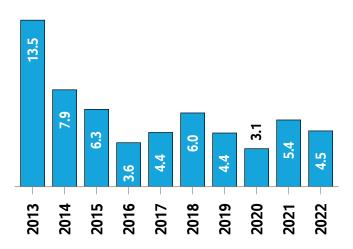
**Active Listings (November only)** 



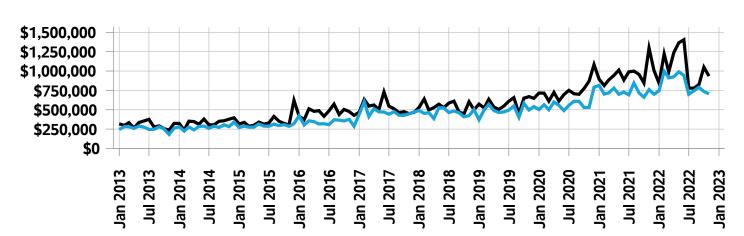
**New Listings (November only)** 



**Months of Inventory (November only)** 



**Average Price and Median Price** 

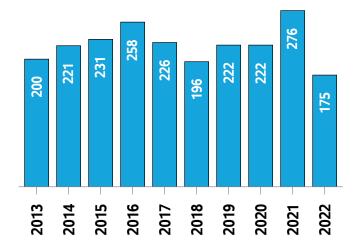




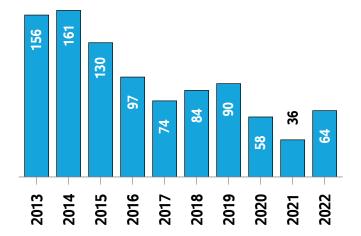
# CLEARVIEW MLS® Non-Waterfront Market Activity

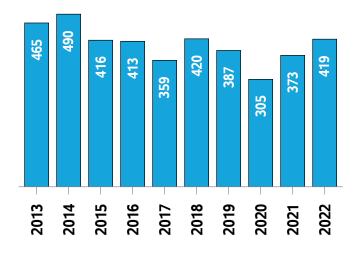


### **Sales Activity (November Year-to-date)**

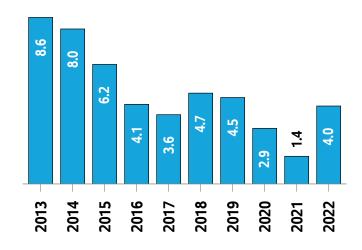


**Active Listings** <sup>1</sup>(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **CLEARVIEW**MLS® Single Family Market Activity



		Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	13	85.7%	18.2%	-23.5%	-23.5%	-23.5%	62.5%	
Dollar Volume	\$12,149,000	33.8%	27.1%	0.3%	58.9%	135.8%	351.0%	
New Listings	17	-22.7%	-5.6%	-26.1%	-32.0%	-26.1%	-37.0%	
Active Listings	62	72.2%	77.1%	-22.5%	-15.1%	-38.6%	-58.1%	
Sales to New Listings Ratio 1	76.5	31.8	61.1	73.9	68.0	73.9	29.6	
Months of Inventory 2	4.8	5.1	3.2	4.7	4.3	5.9	18.5	
Average Price	\$934,538	-28.0%	7.5%	31.1%	107.9%	208.3%	177.5%	
Median Price	\$705,000	-7.2%	33.0%	28.8%	57.4%	146.5%	114.3%	
Sale to List Price Ratio <sup>3</sup>	95.9	97.0	101.0	96.5	98.4	96.4	96.0	
Median Days on Market	37.0	15.0	13.0	56.0	36.0	31.0	101.5	

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	171	-35.2%	-20.8%	-17.4%	-20.8%	-22.6%	3.0%
Dollar Volume	\$184,016,339	-26.4%	16.5%	47.7%	56.3%	144.7%	258.0%
New Listings	417	17.1%	36.7%	13.0%	22.3%	5.3%	-5.4%
Active Listings 4	64	86.4%	8.5%	-26.5%	-8.9%	-48.7%	-60.1%
Sales to New Listings Ratio 5	41.0	74.2	70.8	56.1	63.3	55.8	37.6
Months of Inventory 6	4.1	1.4	3.0	4.6	3.6	6.2	10.5
Average Price	\$1,076,119	13.6%	47.1%	78.8%	97.5%	216.2%	247.5%
Median Price	\$850,000	13.9%	50.4%	71.7%	84.8%	188.1%	212.9%
Sale to List Price Ratio 7	100.3	103.6	98.4	96.6	98.0	96.4	95.4
Median Days on Market	14.0	11.0	27.0	42.0	24.0	40.0	74.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

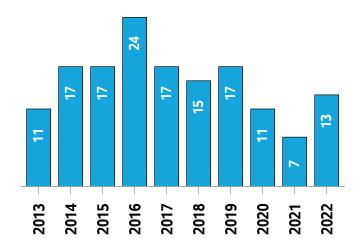
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



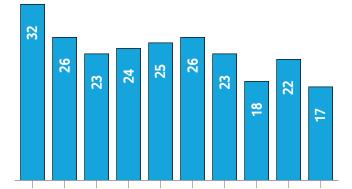
## CLEARVIEW MLS® Single Family Market Activity



**Sales Activity (November only)** 



**Active Listings (November only)** 



**New Listings (November only)** 

**Months of Inventory (November only)** 

2017

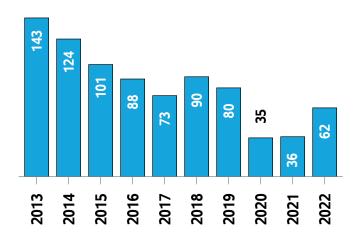
2018

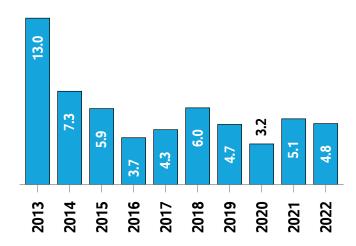
2019

2020

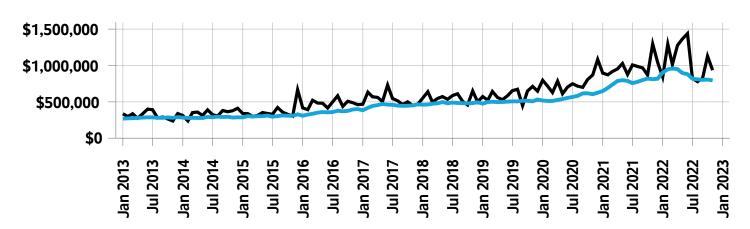
2015

2016





MLS® HPI Single Family Benchmark Price and Average Price

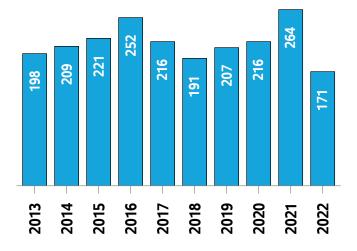




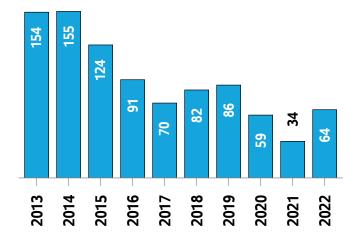
## **CLEARVIEW**MLS® Single Family Market Activity

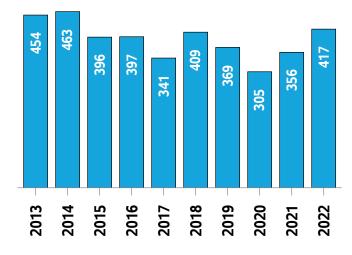


#### **Sales Activity (November Year-to-date)**

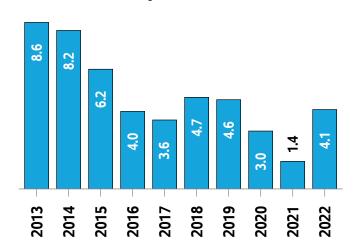


**Active Listings** <sup>1</sup>(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **CLEARVIEW MLS® Condo Townhouse Market Activity**



		Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	0	_	_	-100.0%	_	_	_	
Dollar Volume	\$0	_	_	-100.0%	_	_	_	
New Listings	0	_	_	_	_	-100.0%	_	
Active Listings	0	_	_	-100.0%	-100.0%	-100.0%	-100.0%	
Sales to New Listings Ratio 1	0.0	_	_	_	_	_	_	
Months of Inventory <sup>2</sup>	0.0	_	_	1.0	_	_	_	
Average Price	\$0	<u>—</u>	_	-100.0%	<u>—</u>	<del>_</del>	_	
Median Price	\$0	_	_	-100.0%	_	_	_	
Sale to List Price Ratio 3	0.0	_	_	94.3	_	_		
Median Days on Market	0.0	_	_	25.5	_	_	_	

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	2	100.0%	0.0%	-80.0%	100.0%	-33.3%	0.0%
Dollar Volume	\$1,148,000	155.4%	82.9%	-62.3%	142.7%	62.4%	232.8%
New Listings	3	200.0%	50.0%	-75.0%	-50.0%	-57.1%	-70.0%
Active Listings 4	1	_	0.0%	-68.6%	-45.0%	-52.2%	-70.3%
Sales to New Listings Ratio 5	66.7	100.0	100.0	83.3	16.7	42.9	20.0
Months of Inventory 6	5.5	_	5.5	3.5	20.0	7.7	18.5
Average Price	\$574,000	27.7%	82.9%	88.7%	21.4%	143.6%	232.8%
Median Price	\$574,000	27.7%	82.9%	92.9%	21.4%	187.0%	232.8%
Sale to List Price Ratio <sup>7</sup>	112.0	100.1	95.4	96.3	94.7	97.1	94.5
Median Days on Market	16.5	9.0	22.5	33.0	16.0	64.0	42.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

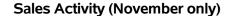
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

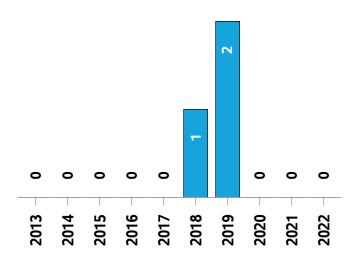
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



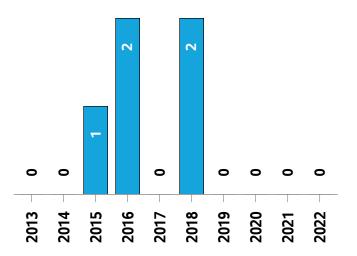
# CLEARVIEW MLS® Condo Townhouse Market Activity



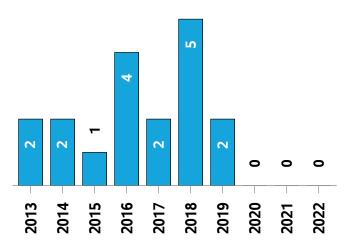




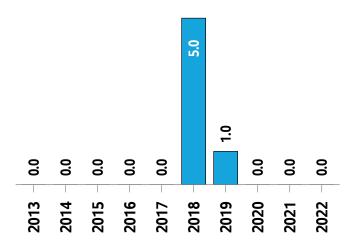
**New Listings (November only)** 



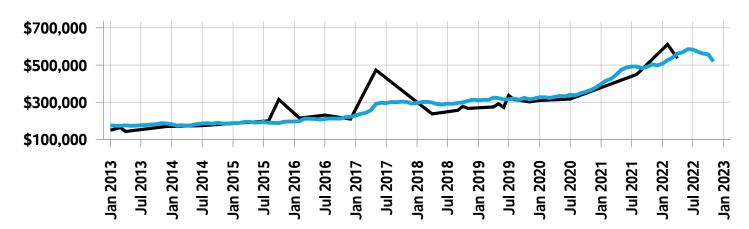
**Active Listings (November only)** 



**Months of Inventory (November only)** 



MLS® HPI Townhouse Benchmark Price and Average Price

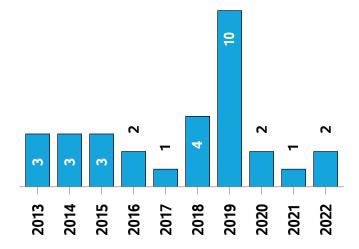




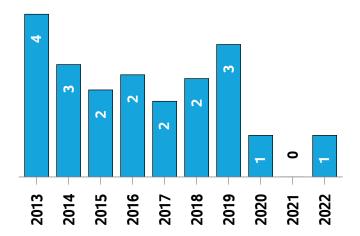
# CLEARVIEW MLS® Condo Townhouse Market Activity

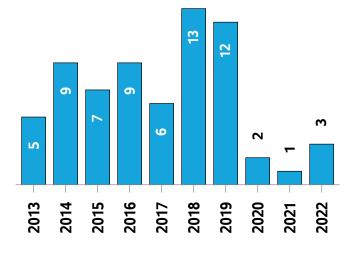


#### **Sales Activity (November Year-to-date)**

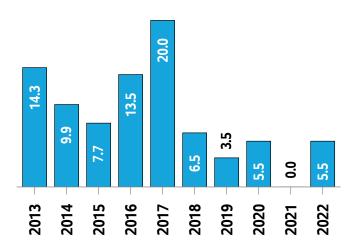


**Active Listings** <sup>1</sup>(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

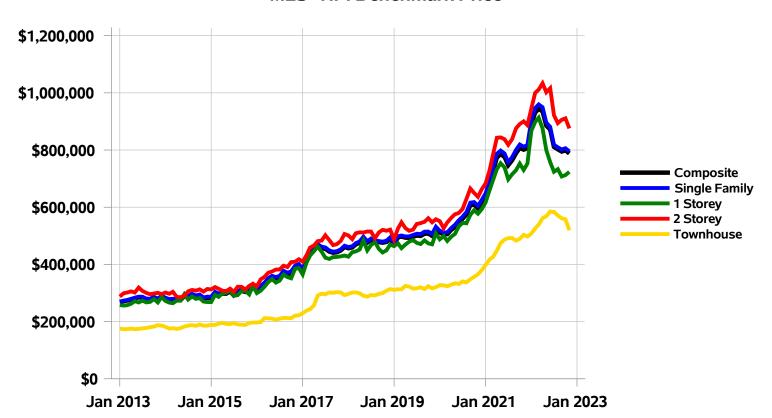


## **CLEARVIEW**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	November 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$788,100	-1.4	-1.8	-11.0	-1.7	57.7	75.6				
Single Family	\$795,300	-1.4	-1.8	-11.2	-2.0	57.0	75.6				
One Storey	\$723,700	1.6	-1.3	-9.5	-0.9	53.9	69.0				
Two Storey	\$875,600	-3.9	-2.1	-12.6	-2.7	60.0	81.6				
Townhouse	\$519,400	-6.9	-9.1	-8.6	3.2	64.3	71.9				

### MLS® HPI Benchmark Price





## **CLEARVIEW**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1471
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14820
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **CLEARVIEW**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1289
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14520
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1803
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## **CLEARVIEW MLS® HPI Benchmark Descriptions**



## Townhouse 萧



	V.1
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1113
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



### COLLINGWOOD **MLS® Residential Market Activity**



		Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	24	-52.9%	-58.6%	-41.5%	-41.5%	-36.8%	-38.5%	
Dollar Volume	\$20,597,903	-51.3%	-46.7%	-9.9%	10.2%	75.6%	111.6%	
New Listings	72	24.1%	26.3%	14.3%	35.8%	22.0%	4.3%	
Active Listings	160	226.5%	201.9%	4.6%	75.8%	3.2%	-53.9%	
Sales to New Listings Ratio 1	33.3	87.9	101.8	65.1	77.4	64.4	56.5	
Months of Inventory <sup>2</sup>	6.7	1.0	0.9	3.7	2.2	4.1	8.9	
Average Price	\$858,246	3.5%	28.9%	53.9%	88.2%	178.1%	243.8%	
Median Price	\$867,194	27.5%	45.9%	59.1%	114.1%	228.8%	303.3%	
Sale to List Price Ratio <sup>3</sup>	95.1	102.3	101.3	97.6	96.6	96.1	95.7	
Median Days on Market	37.0	12.0	9.0	26.0	38.0	35.5	67.0	

		Compared to *					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	442	-35.6%	-35.5%	-27.3%	-28.4%	-30.0%	-15.3%
Dollar Volume	\$406,271,236	-27.2%	-7.6%	25.3%	43.7%	98.8%	181.6%
New Listings	995	13.3%	9.8%	1.1%	21.6%	12.7%	-15.8%
Active Listings 4	120	84.7%	-1.4%	-25.6%	20.8%	-42.5%	-66.0%
Sales to New Listings Ratio 5	44.4	78.1	75.6	61.8	75.4	71.5	44.2
Months of Inventory 6	3.0	1.0	1.9	2.9	1.8	3.6	7.4
Average Price	\$919,166	13.1%	43.2%	72.3%	100.6%	183.8%	232.6%
Median Price	\$840,550	18.3%	53.1%	73.8%	110.7%	194.9%	243.1%
Sale to List Price Ratio <sup>7</sup>	101.0	104.3	99.1	97.9	99.4	96.8	96.4
Median Days on Market	11.0	8.5	21.0	25.0	18.0	42.0	54.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

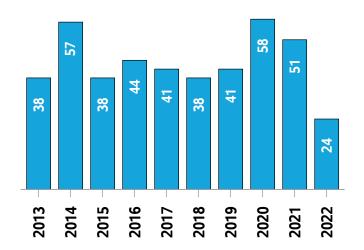
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## COLLINGWOOD MLS® Residential Market Activity

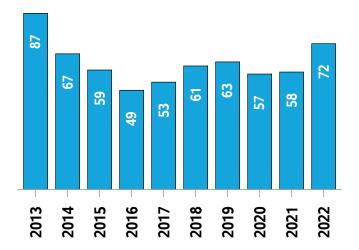


Sales Activity (November only)

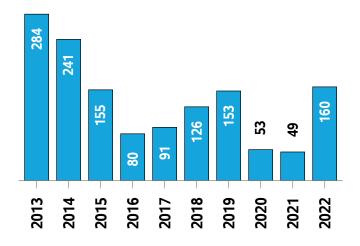


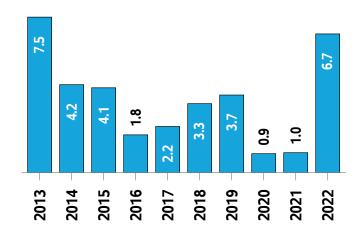
**Active Listings (November only)** 

**New Listings (November only)** 

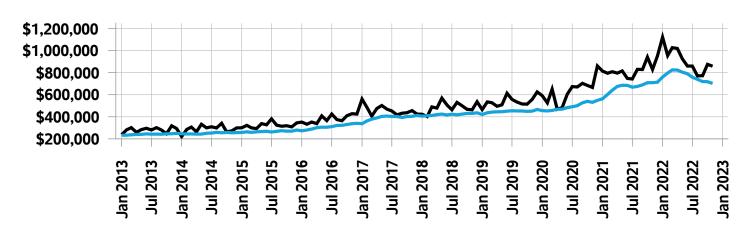


**Months of Inventory (November only)** 





MLS® HPI Composite Benchmark Price and Average Price

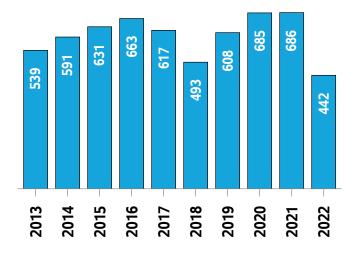




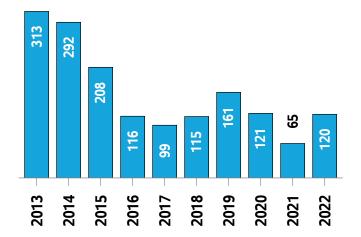
## COLLINGWOOD MLS® Residential Market Activity

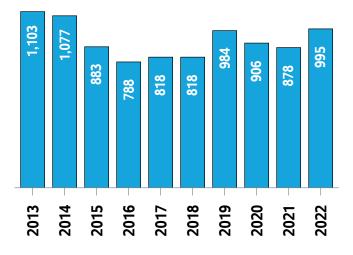


#### **Sales Activity (November Year-to-date)**

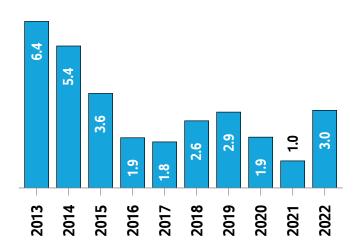


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### COLLINGWOOD **MLS® Waterfront Market Activity**



		Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	1	0.0%	-75.0%	-66.7%	-50.0%	-83.3%	-66.7%	
Dollar Volume	\$28,000	-95.9%	-99.4%	-98.8%	-98.4%	-98.9%	-97.3%	
New Listings	6	0.0%	0.0%	50.0%	200.0%	20.0%	50.0%	
Active Listings	14	100.0%	100.0%	100.0%	180.0%	-39.1%	-70.8%	
Sales to New Listings Ratio 1	16.7	16.7	66.7	75.0	100.0	120.0	75.0	
Months of Inventory 2	14.0	7.0	1.8	2.3	2.5	3.8	16.0	
Average Price	\$28,000	-95.9%	-97.5%	-96.4%	-96.8%	-93.4%	-92.0%	
Median Price	\$28,000	-95.9%	-97.6%	-95.4%	-96.8%	-93.6%	-88.8%	
Sale to List Price Ratio <sup>3</sup>	80.1	97.8	97.4	98.7	87.4	93.0	94.2	
Median Days on Market	192.0	6.0	9.5	24.0	198.5	105.0	35.0	

		Compared to <sup>8</sup>						
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	20	-44.4%	-58.3%	-52.4%	-31.0%	-66.1%	-52.4%	
Dollar Volume	\$24,519,500	-42.9%	-46.6%	-23.0%	-3.4%	-9.9%	41.8%	
New Listings	59	-1.7%	-14.5%	-10.6%	59.5%	-37.9%	-60.1%	
Active Listings ⁴	12	106.1%	4.6%	2.3%	63.9%	-62.2%	-76.1%	
Sales to New Listings Ratio 5	33.9	60.0	69.6	63.6	78.4	62.1	28.4	
Months of Inventory 6	6.8	1.8	2.7	3.2	2.9	6.1	13.6	
Average Price	\$1,225,975	2.9%	28.1%	61.7%	40.1%	165.9%	197.8%	
Median Price	\$1,097,750	16.7%	16.3%	86.1%	57.9%	164.5%	207.7%	
Sale to List Price Ratio 7	97.9	105.8	98.7	97.5	97.3	95.5	95.3	
Median Days on Market	10.5	7.0	24.0	27.0	24.0	60.0	62.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

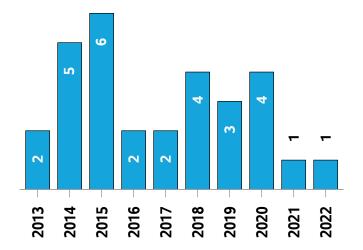
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### COLLINGWOOD **MLS® Waterfront Market Activity**



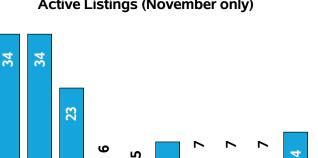
**Sales Activity (November only)** 



**Active Listings (November only)** 

2016

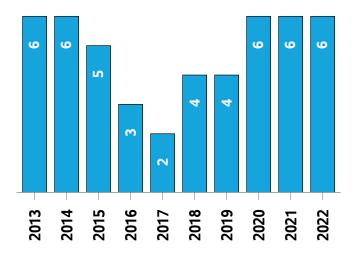
2017



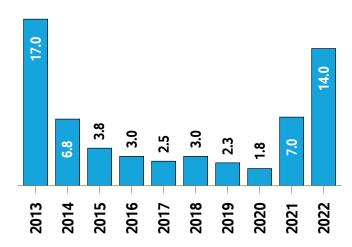
2019

2020

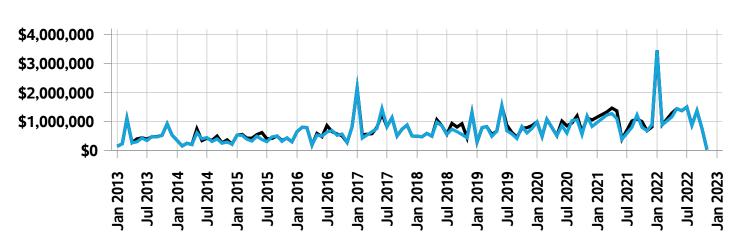
**New Listings (November only)** 



**Months of Inventory (November only)** 



**Average Price and Median Price** 

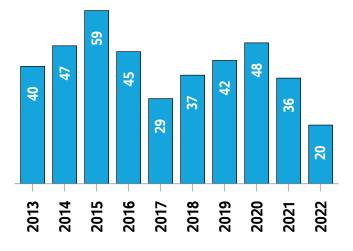




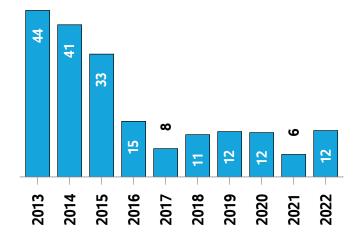
## COLLINGWOOD MLS® Waterfront Market Activity

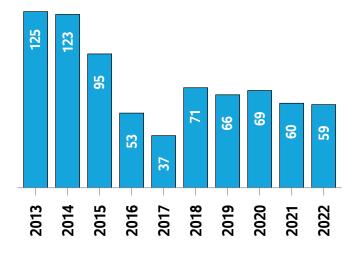


#### **Sales Activity (November Year-to-date)**

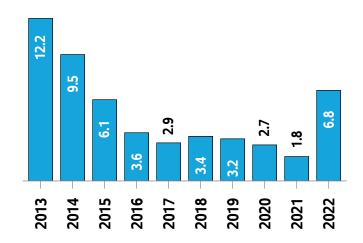


**Active Listings** <sup>1</sup>(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### COLLINGWOOD MLS® Non-Waterfront Market Activity



		Compared to °							
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	23	-54.0%	-57.4%	-39.5%	-41.0%	-28.1%	-36.1%		
Dollar Volume	\$20,569,903	-50.5%	-39.8%	0.3%	21.4%	123.9%	136.8%		
New Listings	66	26.9%	29.4%	11.9%	29.4%	22.2%	1.5%		
Active Listings	146	247.6%	217.4%	0.0%	69.8%	10.6%	-51.2%		
Sales to New Listings Ratio 1	34.8	96.2	105.9	64.4	76.5	59.3	55.4		
Months of Inventory 2	6.3	0.8	0.9	3.8	2.2	4.1	8.3		
Average Price	\$894,344	7.5%	41.5%	65.6%	105.8%	211.6%	270.7%		
Median Price	\$884,500	31.5%	53.8%	64.6%	121.1%	256.7%	317.2%		
Sale to List Price Ratio <sup>3</sup>	95.7	102.4	101.6	97.5	97.1	96.7	95.8		
Median Days on Market	32.0	12.0	9.0	29.0	38.0	28.5	68.5		

		Compared to <sup>8</sup>						
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	422	-35.1%	-33.8%	-25.4%	-28.2%	-26.2%	-12.1%	
Dollar Volume	\$381,751,736	-25.9%	-3.0%	30.5%	48.4%	115.5%	200.6%	
New Listings	936	14.4%	11.8%	2.0%	19.8%	18.8%	-9.5%	
Active Listings ⁴	107	82.5%	-2.1%	-27.8%	17.2%	-38.8%	-64.3%	
Sales to New Listings Ratio 5	45.1	79.5	76.1	61.7	75.3	72.6	46.4	
Months of Inventory 6	2.8	1.0	1.9	2.9	1.7	3.4	6.9	
Average Price	\$904,625	14.2%	46.4%	75.0%	106.7%	192.1%	241.9%	
Median Price	\$836,250	19.1%	54.9%	74.4%	113.1%	200.0%	248.5%	
Sale to List Price Ratio 7	101.2	104.3	99.2	98.0	99.5	96.9	96.5	
Median Days on Market	11.0	9.0	21.0	25.0	17.0	41.0	52.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

 $<sup>^{\</sup>rm 2}$  Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

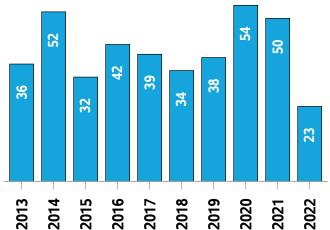
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# COLLINGWOOD MLS® Non-Waterfront Market Activity



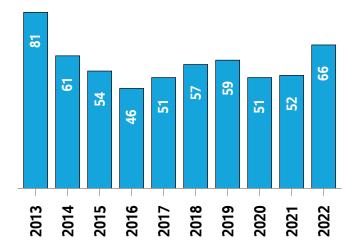
Sales Activity (November only)



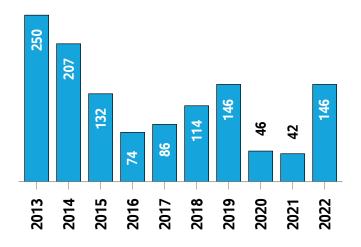
**Active Listings (November only)** 

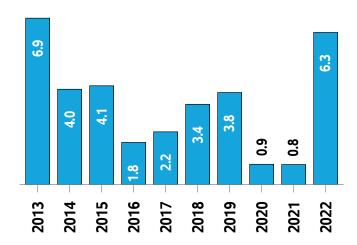


### **New Listings (November only)**

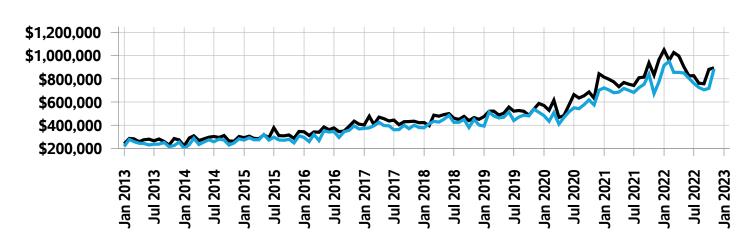


**Months of Inventory (November only)** 





**Average Price and Median Price** 

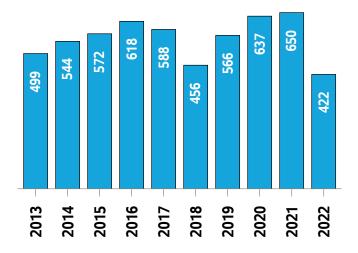




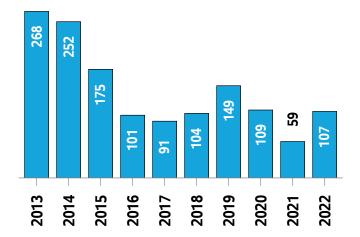
# COLLINGWOOD MLS® Non-Waterfront Market Activity

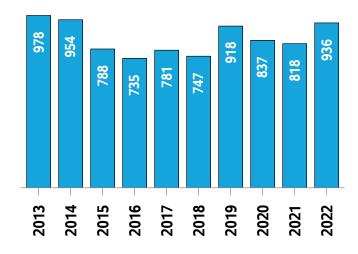


### Sales Activity (November Year-to-date)

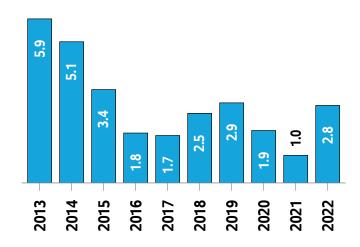


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **COLLINGWOOD**MLS® Single Family Market Activity



		Compared to °							
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	18	-35.7%	-43.8%	-35.7%	-10.0%	-10.0%	-21.7%		
Dollar Volume	\$17,069,903	-40.8%	-29.5%	8.7%	55.8%	148.6%	162.0%		
New Listings	40	14.3%	33.3%	8.1%	66.7%	25.0%	17.6%		
Active Listings	92	283.3%	411.1%	-8.9%	64.3%	9.5%	-47.7%		
Sales to New Listings Ratio 1	45.0	80.0	106.7	75.7	83.3	62.5	67.6		
Months of Inventory <sup>2</sup>	5.1	0.9	0.6	3.6	2.8	4.2	7.7		
Average Price	\$948,328	-7.9%	25.3%	69.0%	73.1%	176.2%	234.7%		
Median Price	\$891,250	7.1%	31.5%	63.4%	73.5%	169.9%	266.8%		
Sale to List Price Ratio <sup>3</sup>	95.2	102.9	100.8	97.3	95.5	96.5	96.1		
Median Days on Market	42.5	7.5	10.0	23.0	40.0	35.0	38.0		

		Compared to *						
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	238	-31.2%	-35.5%	-31.2%	-25.4%	-31.4%	-22.5%	
Dollar Volume	\$253,335,743	-24.1%	-7.3%	26.2%	52.8%	99.1%	183.1%	
New Listings	592	31.0%	26.0%	2.8%	29.8%	14.5%	-6.8%	
Active Listings ⁴	71	134.3%	11.1%	-28.7%	17.0%	-41.5%	-59.1%	
Sales to New Listings Ratio 5	40.2	76.5	78.5	60.1	70.0	67.1	48.3	
Months of Inventory 6	3.3	1.0	1.9	3.2	2.1	3.8	6.2	
Average Price	\$1,064,436	10.3%	43.7%	83.5%	104.8%	190.3%	265.1%	
Median Price	\$942,500	11.9%	48.4%	75.5%	104.9%	190.0%	262.6%	
Sale to List Price Ratio 7	100.8	104.5	99.0	97.9	99.1	96.6	96.5	
Median Days on Market	10.5	9.0	21.0	25.0	19.0	41.0	41.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

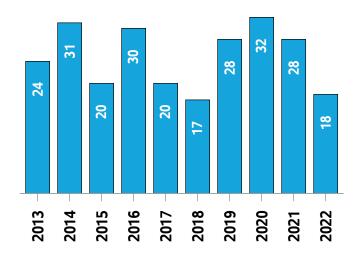
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **COLLINGWOOD**MLS® Single Family Market Activity

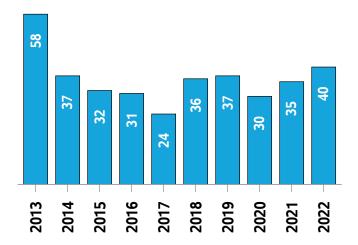


Sales Activity (November only)

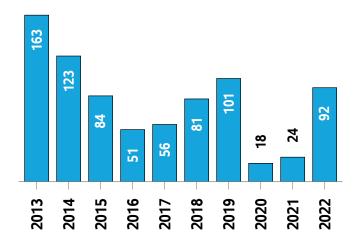


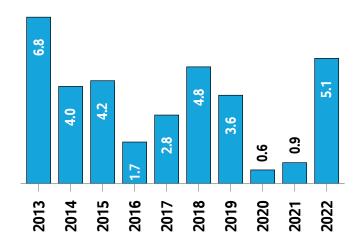
**Active Listings (November only)** 

**New Listings (November only)** 

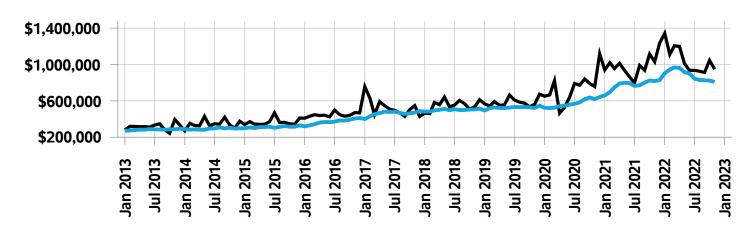


**Months of Inventory (November only)** 





MLS® HPI Single Family Benchmark Price and Average Price

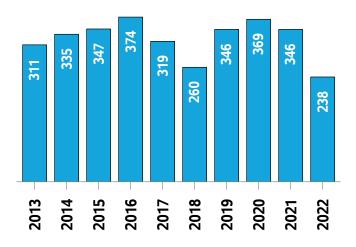




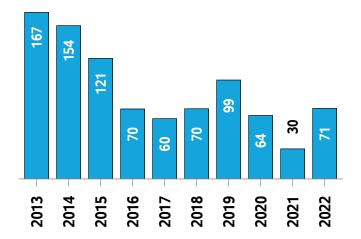
## COLLINGWOOD MLS® Single Family Market Activity

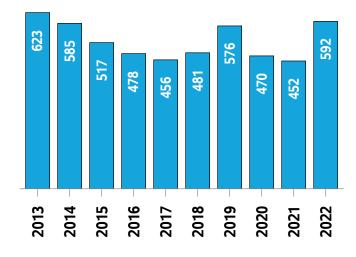


#### **Sales Activity (November Year-to-date)**

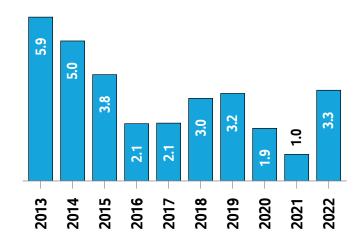


**Active Listings** <sup>1</sup>(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### COLLINGWOOD **MLS® Condo Townhouse Market Activity**



		Compared to <sup>8</sup>							
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012		
Sales Activity	2	-33.3%	-83.3%	-75.0%	-77.8%	-60.0%	-50.0%		
Dollar Volume	\$1,480,000	-40.3%	-79.4%	-68.0%	-56.6%	29.0%	155.8%		
New Listings	7	40.0%	-36.4%	-58.8%	-30.0%	0.0%	-58.8%		
Active Listings	21	600.0%	133.3%	-22.2%	61.5%	31.3%	-66.1%		
Sales to New Listings Ratio 1	28.6	60.0	109.1	47.1	90.0	71.4	23.5		
Months of Inventory <sup>2</sup>	10.5	1.0	0.8	3.4	1.4	3.2	15.5		
Average Price	\$740,000	-10.5%	23.6%	27.9%	95.2%	222.6%	411.7%		
Median Price	\$740,000	-3.3%	32.6%	42.3%	138.7%	271.9%	467.0%		
Sale to List Price Ratio <sup>3</sup>	96.8	105.3	103.4	97.8	98.3	96.5	94.5		
Median Days on Market	23.5	13.0	8.5	48.0	16.0	33.0	136.0		

		Compared to <sup>8</sup>						
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	51	-44.0%	-63.3%	-60.5%	-46.3%	-43.3%	-5.6%	
Dollar Volume	\$40,261,800	-37.0%	-43.7%	-33.4%	6.5%	75.7%	192.5%	
New Listings	112	2.8%	-40.7%	-43.7%	-8.2%	0.0%	-35.6%	
Active Listings ⁴	14	122.2%	-34.7%	-50.0%	11.6%	-48.7%	-76.8%	
Sales to New Listings Ratio 5	45.5	83.5	73.5	64.8	77.9	80.4	31.0	
Months of Inventory 6	3.0	0.8	1.7	2.4	1.5	3.3	12.3	
Average Price	\$789,447	12.4%	53.4%	68.3%	98.5%	210.0%	209.7%	
Median Price	\$790,000	18.8%	81.6%	102.6%	116.4%	259.1%	302.0%	
Sale to List Price Ratio <sup>7</sup>	100.1	105.3	99.2	97.8	99.6	97.0	96.3	
Median Days on Market	15.0	7.0	20.0	24.0	17.0	43.0	80.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

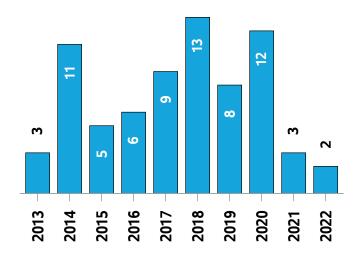
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



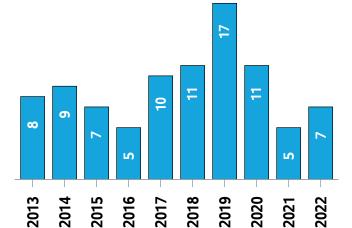
# COLLINGWOOD MLS® Condo Townhouse Market Activity



**Sales Activity (November only)** 

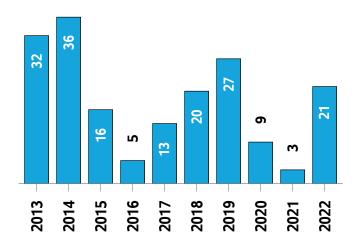


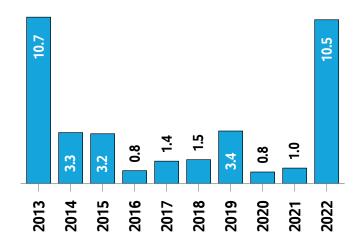
**Active Listings (November only)** 



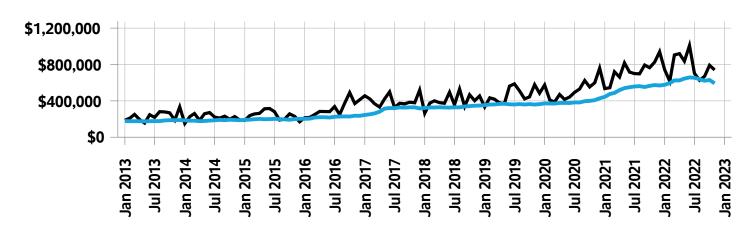
**New Listings (November only)** 

**Months of Inventory (November only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

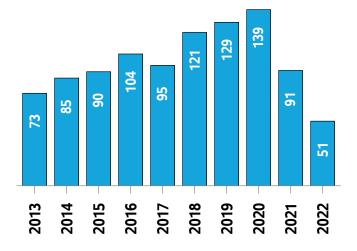




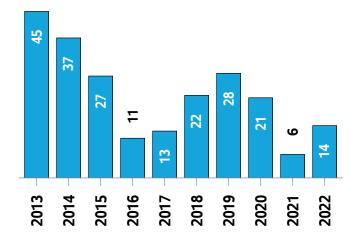
# COLLINGWOOD MLS® Condo Townhouse Market Activity

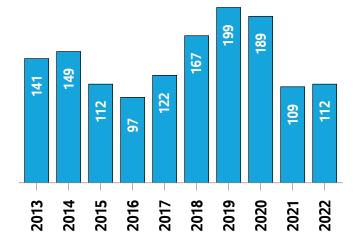


### Sales Activity (November Year-to-date)

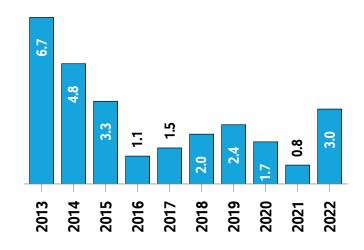


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **COLLINGWOOD**MLS® Apartment Market Activity



		Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	2	-87.5%	-83.3%	100.0%	-80.0%	-84.6%	-81.8%
Dollar Volume	\$1,071,000	-87.4%	-82.0%	148.5%	-72.2%	-71.2%	-54.0%
New Listings	14	40.0%	7.7%	100.0%	-22.2%	-22.2%	-17.6%
Active Listings	21	61.5%	5.0%	40.0%	5.0%	-58.0%	-79.8%
Sales to New Listings Ratio 1	14.3	160.0	92.3	14.3	55.6	72.2	64.7
Months of Inventory 2	10.5	0.8	1.7	15.0	2.0	3.8	9.5
Average Price	\$535,500	0.7%	8.0%	24.2%	39.1%	87.4%	152.8%
Median Price	\$535,500	-6.9%	21.0%	24.2%	54.1%	133.8%	180.4%
Sale to List Price Ratio <sup>3</sup>	98.3	101.8	100.7	108.0	98.2	95.3	95.1
Median Days on Market	18.0	12.0	7.5	8.0	39.5	54.0	122.0

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	105	-40.0%	-22.2%	28.0%	-42.9%	-41.3%	-23.9%
Dollar Volume	\$68,652,572	-33.3%	1.3%	90.4%	-1.7%	41.7%	99.9%
New Listings	188	-10.0%	0.0%	51.6%	-14.2%	-19.0%	-44.0%
Active Listings ⁴	19	7.0%	-25.2%	12.6%	-14.7%	-63.7%	-82.6%
Sales to New Listings Ratio 5	55.9	83.7	71.8	66.1	84.0	77.2	41.1
Months of Inventory 6	2.0	1.1	2.1	2.3	1.4	3.3	8.9
Average Price	\$653,834	11.1%	30.2%	48.7%	72.2%	141.6%	162.7%
Median Price	\$571,000	3.8%	34.4%	46.4%	73.3%	153.8%	167.5%
Sale to List Price Ratio <sup>7</sup>	102.0	103.4	99.3	98.0	99.8	97.1	96.2
Median Days on Market	12.0	10.0	20.0	23.0	16.0	43.0	77.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

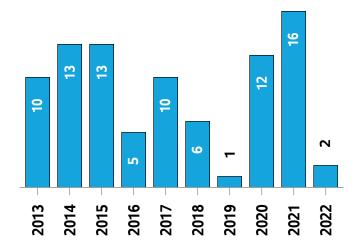
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### COLLINGWOOD MLS® Apartment Market Activity

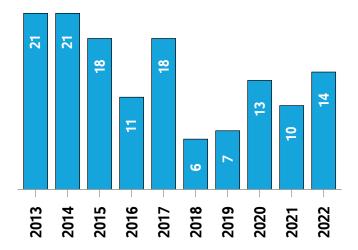


Sales Activity (November only)

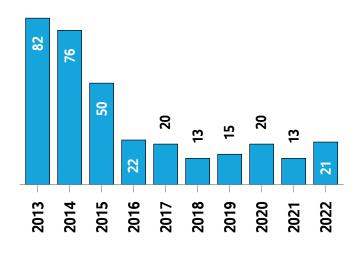


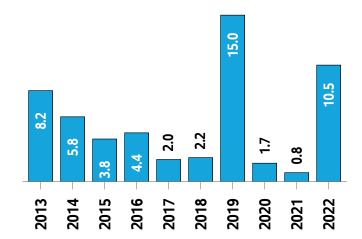
**Active Listings (November only)** 

**New Listings (November only)** 

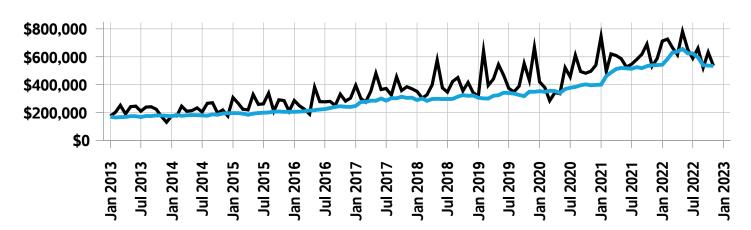


**Months of Inventory (November only)** 





MLS® HPI Apartment Benchmark Price and Average Price

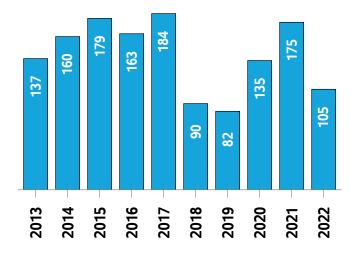




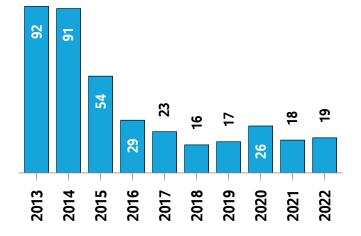
### **COLLINGWOOD**MLS® Apartment Market Activity

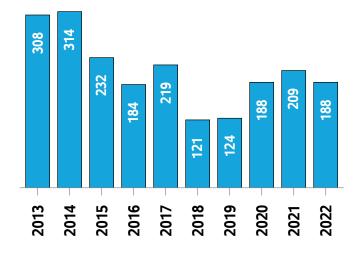


#### **Sales Activity (November Year-to-date)**

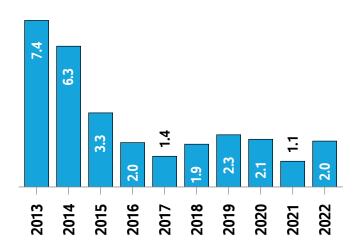


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

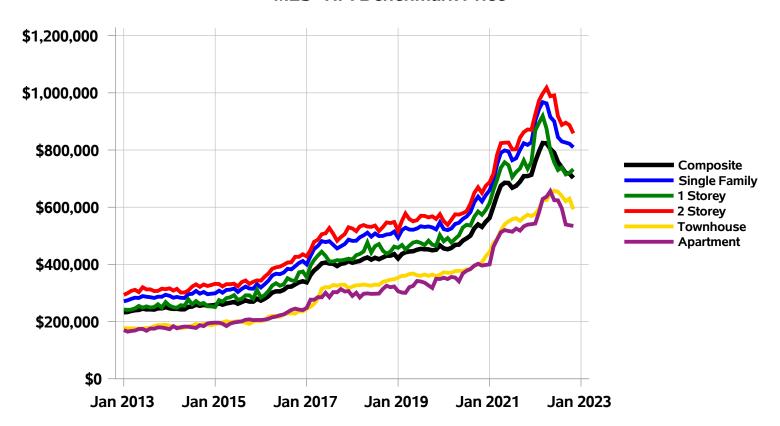


### **COLLINGWOOD**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	November 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$702,400	-2.1	-5.0	-12.7	-0.9	55.6	73.7				
Single Family	\$809,600	-1.5	-2.5	-11.6	-1.0	55.0	71.9				
One Storey	\$732,800	1.7	-0.9	-8.2	-0.2	57.4	75.9				
Two Storey	\$858,400	-3.2	-3.3	-13.1	-1.5	53.6	69.6				
Townhouse	\$592,700	-5.9	-7.2	-8.1	3.3	65.0	80.2				
Apartment	\$534,800	-0.4	-10.2	-18.5	-0.8	52.9	75.2				

#### MLS® HPI Benchmark Price





# **COLLINGWOOD**MLS® HPI Benchmark Descriptions



### Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1440
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6399
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **COLLINGWOOD**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1171
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **COLLINGWOOD** MLS® HPI Benchmark Descriptions



### Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1232
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1057
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



### **GREY HIGHLANDS**MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	9	-35.7%	-57.1%	0.0%	-18.2%	-35.7%	-25.0%
Dollar Volume	\$5,327,000	-59.4%	-72.3%	-14.0%	-2.4%	16.1%	27.1%
New Listings	15	-6.3%	36.4%	50.0%	36.4%	-16.7%	7.1%
Active Listings	59	227.8%	181.0%	9.3%	43.9%	-53.2%	-67.8%
Sales to New Listings Ratio 1	60.0	87.5	190.9	90.0	100.0	77.8	85.7
Months of Inventory <sup>2</sup>	6.6	1.3	1.0	6.0	3.7	9.0	15.3
Average Price	\$591,889	-36.8%	-35.3%	-14.0%	19.3%	80.5%	69.4%
Median Price	\$499,000	-35.4%	-32.1%	-13.2%	36.5%	62.9%	54.0%
Sale to List Price Ratio <sup>3</sup>	93.9	98.2	96.8	98.0	96.7	95.5	94.6
Median Days on Market	51.0	19.5	40.0	57.0	53.0	84.5	84.0

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	117	-46.8%	-41.5%	-15.8%	-25.9%	-27.3%	-42.9%
Dollar Volume	\$101,880,759	-47.2%	-18.9%	40.6%	32.4%	88.4%	62.4%
New Listings	271	-2.2%	22.1%	16.3%	31.6%	-14.8%	-45.0%
Active Listings ⁴	45	56.5%	14.1%	-23.6%	-18.9%	-67.9%	-80.1%
Sales to New Listings Ratio 5	43.2	79.4	90.1	59.7	76.7	50.6	41.6
Months of Inventory 6	4.2	1.4	2.2	4.6	3.8	9.5	12.1
Average Price	\$870,776	-0.7%	38.7%	67.0%	78.8%	159.2%	184.6%
Median Price	\$765,000	-0.6%	39.9%	77.9%	98.7%	173.2%	206.0%
Sale to List Price Ratio 7	98.1	102.4	97.8	97.1	97.3	94.9	93.9
Median Days on Market	22.0	15.0	31.5	30.0	31.0	91.0	73.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

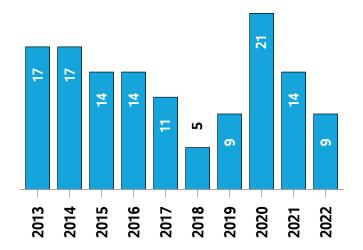
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### GREY HIGHLANDS MLS® Residential Market Activity



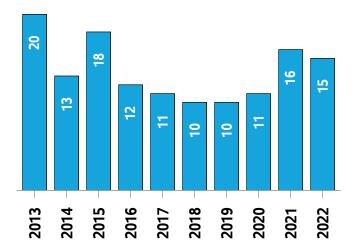
Sales Activity (November only)



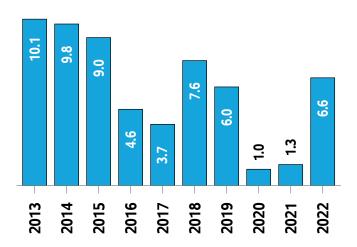
**Active Listings (November only)** 



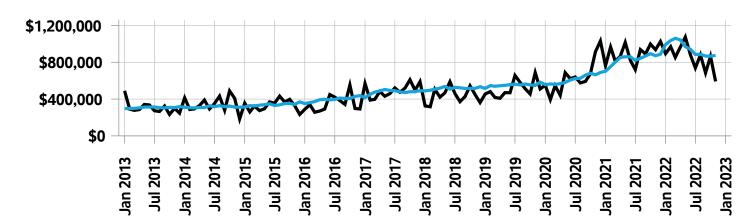
**New Listings (November only)** 



**Months of Inventory (November only)** 



MLS® HPI Composite Benchmark Price and Average Price

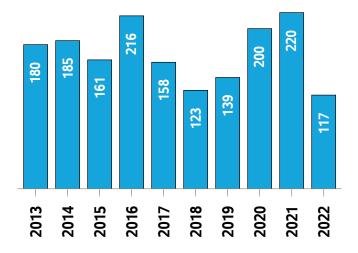




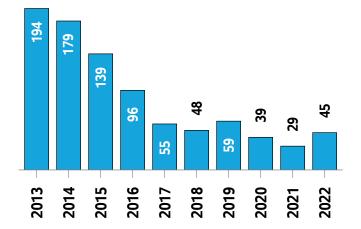
### GREY HIGHLANDS MLS® Residential Market Activity

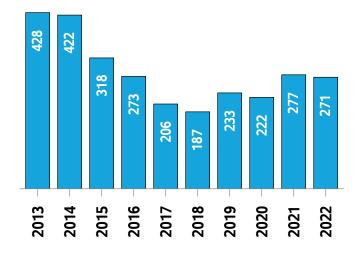


#### **Sales Activity (November Year-to-date)**

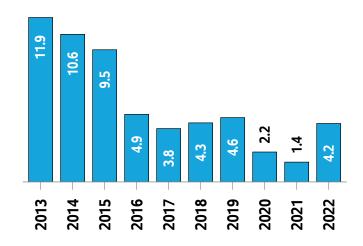


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **GREY HIGHLANDS MLS® Waterfront Market Activity**



		Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	1	_	0.0%	0.0%	0.0%	0.0%	-50.0%
Dollar Volume	\$450,000	_	-45.5%	-54.9%	-67.9%	-1.6%	-52.9%
New Listings	3	200.0%	200.0%	200.0%	_	_	50.0%
Active Listings	8	100.0%	60.0%	-27.3%	300.0%	-52.9%	-42.9%
Sales to New Listings Ratio 1	33.3	_	100.0	100.0	_	_	100.0
Months of Inventory <sup>2</sup>	8.0	_	5.0	11.0	2.0	17.0	7.0
Average Price	\$450,000	_	-45.5%	-54.9%	-67.9%	-1.6%	-5.8%
Median Price	\$450,000	_	-45.5%	-54.9%	-67.9%	-1.6%	-5.8%
Sale to List Price Ratio <sup>3</sup>	97.8	_	91.7	100.0	93.6	94.3	96.7
Median Days on Market	7.0	_	42.0	36.0	172.0	42.0	30.5

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	13	-31.6%	18.2%	30.0%	0.0%	-50.0%	-48.0%
Dollar Volume	\$15,025,000	-43.3%	52.6%	78.5%	41.7%	32.7%	30.0%
New Listings	32	6.7%	77.8%	33.3%	146.2%	-25.6%	-31.9%
Active Listings 4	6	32.2%	-10.0%	-38.9%	15.7%	-63.4%	-76.9%
Sales to New Listings Ratio 5	40.6	63.3	61.1	41.7	100.0	60.5	53.2
Months of Inventory 6	5.0	2.6	6.5	10.6	4.3	6.8	11.2
Average Price	\$1,155,769	-17.2%	29.1%	37.3%	41.7%	165.4%	150.1%
Median Price	\$1,150,000	-13.5%	39.4%	28.9%	53.3%	153.7%	194.9%
Sale to List Price Ratio 7	97.5	106.9	96.7	95.9	97.5	94.4	94.6
Median Days on Market	8.0	10.0	42.0	47.0	77.0	62.0	81.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

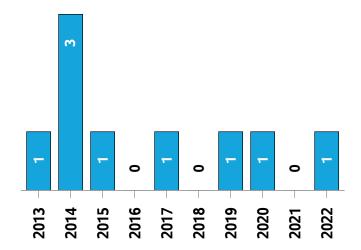
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### GREY HIGHLANDS MLS® Waterfront Market Activity

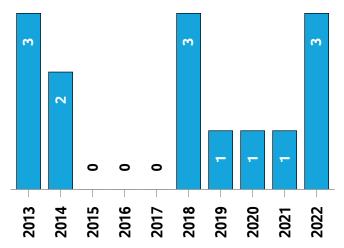


**Sales Activity (November only)** 

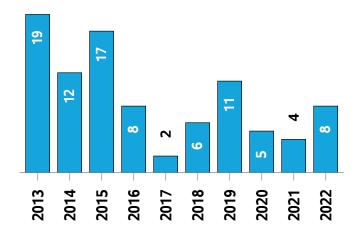


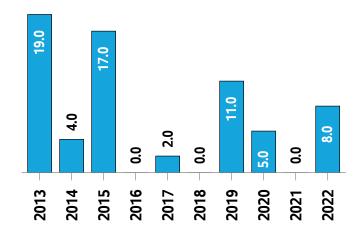
**Active Listings (November only)** 

New Listings (November only)

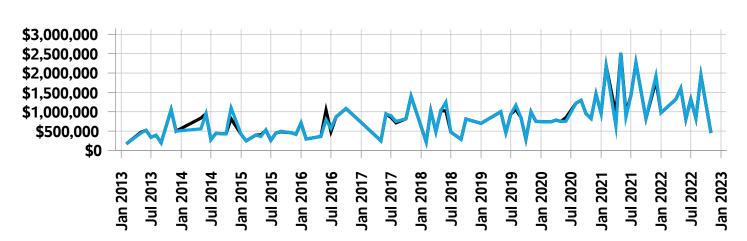


**Months of Inventory (November only)** 





**Average Price and Median Price** 

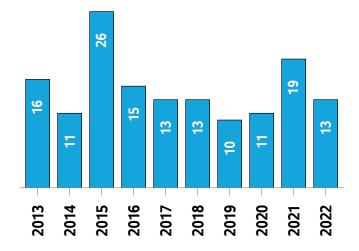




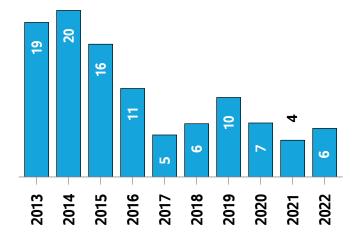
### GREY HIGHLANDS MLS® Waterfront Market Activity

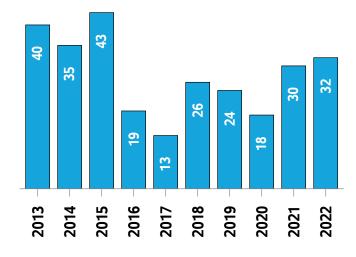


#### **Sales Activity (November Year-to-date)**

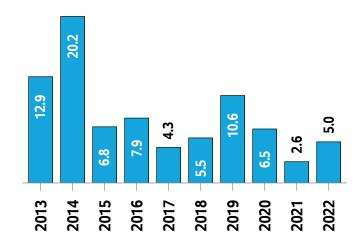


**Active Listings** <sup>1</sup>(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# GREY HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	8	-42.9%	-60.0%	0.0%	-20.0%	-38.5%	-20.0%	
Dollar Volume	\$4,877,000	-62.8%	-73.5%	-6.1%	20.2%	18.0%	50.7%	
New Listings	12	-20.0%	20.0%	33.3%	9.1%	-33.3%	0.0%	
Active Listings	51	264.3%	218.8%	18.6%	30.8%	-53.2%	-69.8%	
Sales to New Listings Ratio 1	66.7	93.3	200.0	88.9	90.9	72.2	83.3	
Months of Inventory <sup>2</sup>	6.4	1.0	0.8	5.4	3.9	8.4	16.9	
Average Price	\$609,625	-34.9%	-33.7%	-6.1%	50.3%	91.8%	88.3%	
Median Price	\$547,000	-29.2%	-24.3%	3.4%	58.4%	85.4%	79.9%	
Sale to List Price Ratio <sup>3</sup>	93.5	98.2	97.1	97.8	97.0	95.5	94.2	
Median Days on Market	59.5	19.5	36.5	57.5	45.5	104.0	114.0	

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	104	-48.3%	-45.0%	-19.4%	-28.3%	-23.0%	-42.2%
Dollar Volume	\$86,855,759	-47.8%	-25.0%	35.6%	30.9%	103.1%	69.7%
New Listings	239	-3.2%	17.2%	14.4%	23.8%	-13.1%	-46.4%
Active Listings ⁴	40	65.4%	22.2%	-18.4%	-20.3%	-67.6%	-79.9%
Sales to New Listings Ratio 5	43.5	81.4	92.6	61.7	75.1	49.1	40.4
Months of Inventory 6	4.2	1.3	1.9	4.2	3.8	10.1	12.2
Average Price	\$835,152	0.9%	36.4%	68.2%	82.5%	163.7%	193.8%
Median Price	\$703,000	-3.7%	31.4%	67.4%	92.2%	181.2%	199.1%
Sale to List Price Ratio 7	98.2	101.9	97.9	97.2	97.3	95.0	93.8
Median Days on Market	22.0	15.0	31.0	28.0	29.0	92.0	72.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

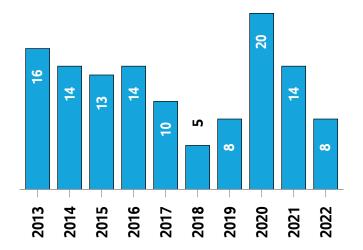
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



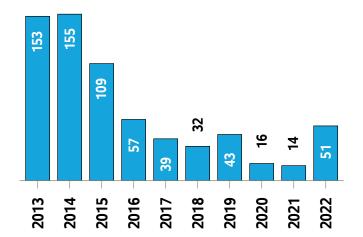
# GREY HIGHLANDS MLS® Non-Waterfront Market Activity



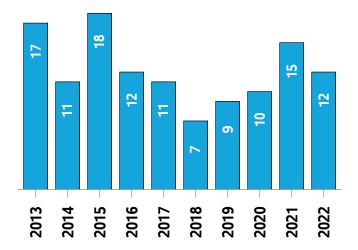
**Sales Activity (November only)** 



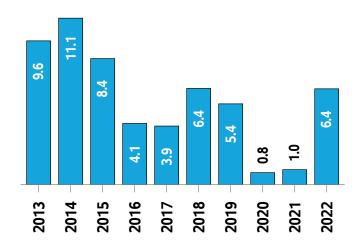
**Active Listings (November only)** 



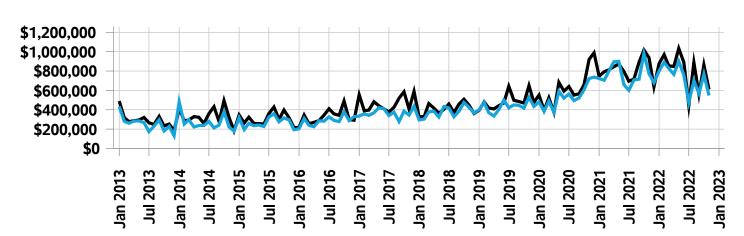
**New Listings (November only)** 



**Months of Inventory (November only)** 



**Average Price and Median Price** 

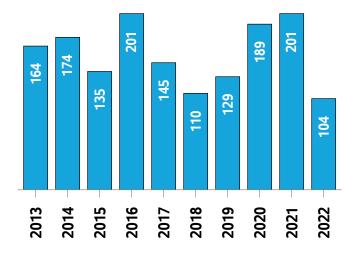




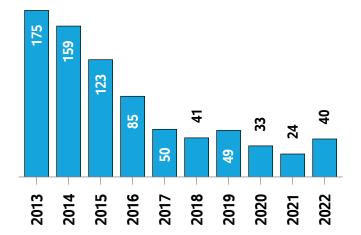
# GREY HIGHLANDS MLS® Non-Waterfront Market Activity

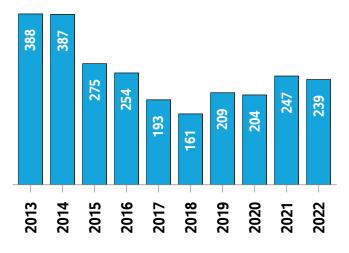


#### **Sales Activity (November Year-to-date)**

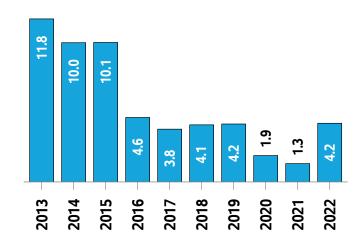


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **GREY HIGHLANDS MLS® Single Family Market Activity**



		Compared to °						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	7	-50.0%	-66.7%	-22.2%	-36.4%	-50.0%	-41.7%	
Dollar Volume	\$4,518,000	-65.5%	-76.5%	-27.0%	-17.2%	-1.6%	7.8%	
New Listings	15	-6.3%	36.4%	50.0%	36.4%	-11.8%	7.1%	
Active Listings	58	222.2%	176.2%	9.4%	41.5%	-52.5%	-67.4%	
Sales to New Listings Ratio 1	46.7	87.5	190.9	90.0	100.0	82.4	85.7	
Months of Inventory <sup>2</sup>	8.3	1.3	1.0	5.9	3.7	8.7	14.8	
Average Price	\$645,429	-31.1%	-29.5%	-6.2%	30.1%	96.9%	84.8%	
Median Price	\$595,000	-23.0%	-19.0%	3.5%	62.7%	94.3%	83.6%	
Sale to List Price Ratio <sup>3</sup>	92.9	98.2	96.8	98.0	96.7	95.5	94.6	
Median Days on Market	48.0	19.5	40.0	57.0	53.0	84.5	84.0	

		Compared to *					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	110	-48.6%	-44.4%	-20.3%	-29.9%	-31.3%	-45.8%
Dollar Volume	\$97,521,759	-48.2%	-22.1%	35.2%	26.9%	80.9%	55.8%
New Listings	251	-7.0%	14.1%	8.7%	21.8%	-19.3%	-48.8%
Active Listings ⁴	41	46.1%	6.6%	-28.2%	-25.5%	-69.9%	-81.4%
Sales to New Listings Ratio 5	43.8	79.3	90.0	59.7	76.2	51.4	41.4
Months of Inventory 6	4.1	1.4	2.1	4.6	3.9	9.4	12.0
Average Price	\$886,561	0.8%	40.3%	69.6%	81.1%	163.1%	187.5%
Median Price	\$777,500	0.6%	41.3%	80.8%	101.9%	177.7%	211.0%
Sale to List Price Ratio 7	98.2	102.3	97.9	97.1	97.4	94.9	94.0
Median Days on Market	20.5	15.0	31.5	29.5	31.0	90.5	71.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

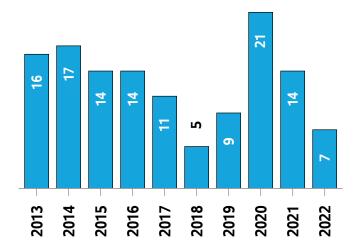
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



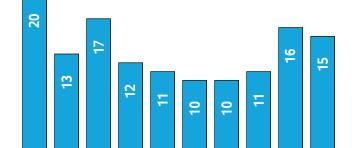
### GREY HIGHLANDS MLS® Single Family Market Activity



Sales Activity (November only)



**Active Listings (November only)** 



**New Listings (November only)** 

**Months of Inventory (November only)** 

2017

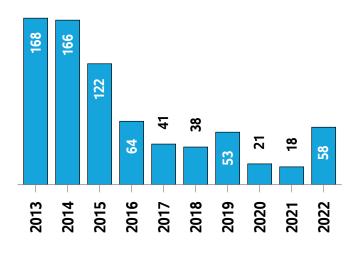
2018

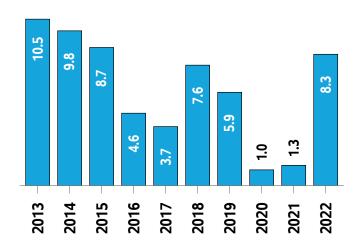
2019

2020

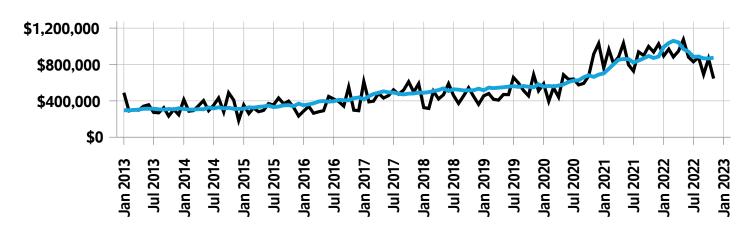
2015

2016





MLS® HPI Single Family Benchmark Price and Average Price

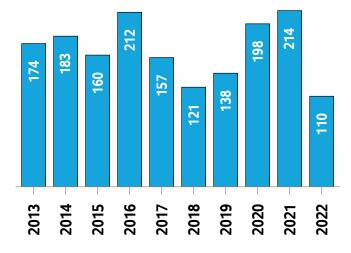




#### **GREY HIGHLANDS MLS® Single Family Market Activity**

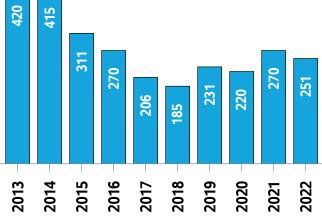


#### **Sales Activity (November Year-to-date)**

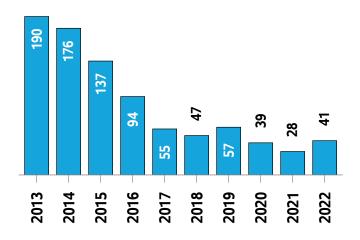


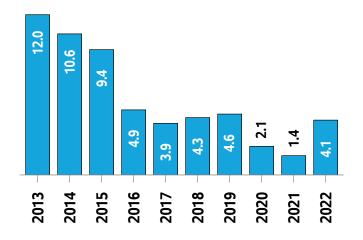
**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

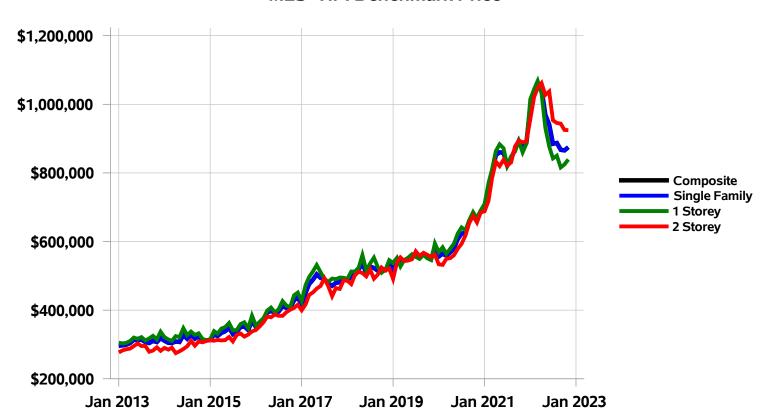


### **GREY HIGHLANDS**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	November 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$875,000	1.1	-1.4	-9.8	0.4	59.4	81.9				
Single Family	\$875,000	1.1	-1.4	-9.8	0.4	59.4	81.9				
One Storey	\$839,200	1.8	-1.3	-9.9	-2.4	53.7	69.5				
Two Storey	\$924,600	-0.1	-2.2	-10.0	4.0	66.7	100.2				

#### MLS® HPI Benchmark Price





# **GREY HIGHLANDS**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	71004
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# **GREY HIGHLANDS**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1332
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	52774
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1660
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	104036
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### MEAFORD (MUNI) MLS® Residential Market Activity



		Compared to <sup>8</sup>						
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	9	-60.9%	-35.7%	-40.0%	-43.8%	-10.0%	28.6%	
Dollar Volume	\$5,632,000	-71.5%	-42.8%	-24.2%	-26.3%	49.4%	341.4%	
New Listings	17	0.0%	-10.5%	88.9%	30.8%	41.7%	-26.1%	
Active Listings	50	127.3%	78.6%	11.1%	6.4%	-49.0%	-69.7%	
Sales to New Listings Ratio 1	52.9	135.3	73.7	166.7	123.1	83.3	30.4	
Months of Inventory 2	5.6	1.0	2.0	3.0	2.9	9.8	23.6	
Average Price	\$625,778	-27.1%	-11.0%	26.4%	31.0%	66.0%	243.3%	
Median Price	\$600,000	-21.1%	-0.4%	57.1%	62.4%	53.9%	368.8%	
Sale to List Price Ratio <sup>3</sup>	92.8	100.9	99.4	96.9	96.3	95.6	84.7	
Median Days on Market	60.0	17.0	16.5	30.0	100.0	56.0	81.0	

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	145	-39.6%	-34.1%	-19.0%	-31.6%	-29.3%	9.8%
Dollar Volume	\$122,605,786	-41.6%	-14.2%	48.5%	40.0%	87.5%	266.3%
New Listings	302	-4.7%	7.9%	6.7%	-5.9%	-22.0%	-33.6%
Active Listings ⁴	47	46.3%	-5.4%	-23.1%	-28.2%	-67.3%	-74.8%
Sales to New Listings Ratio 5	48.0	75.7	78.6	63.3	66.0	53.0	29.0
Months of Inventory 6	3.5	1.5	2.5	3.7	3.4	7.6	15.4
Average Price	\$845,557	-3.3%	30.3%	83.4%	104.7%	165.1%	233.5%
Median Price	\$725,000	0.3%	30.2%	81.3%	101.4%	163.6%	229.5%
Sale to List Price Ratio <sup>7</sup>	99.5	102.4	98.1	97.0	97.5	95.0	95.0
Median Days on Market	15.0	14.0	27.0	29.0	23.0	68.0	78.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

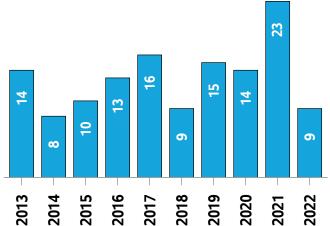
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



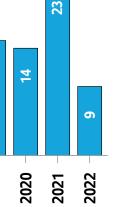
#### **MEAFORD (MUNI) MLS® Residential Market Activity**



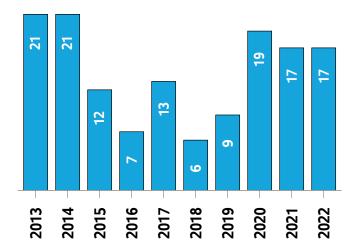
Sales Activity (November only)



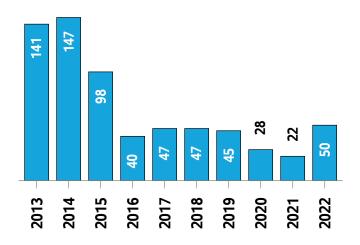
**Active Listings (November only)** 

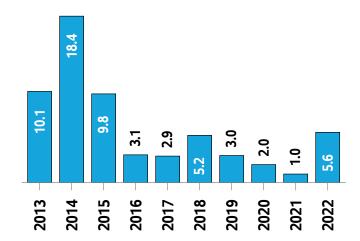


**New Listings (November only)** 

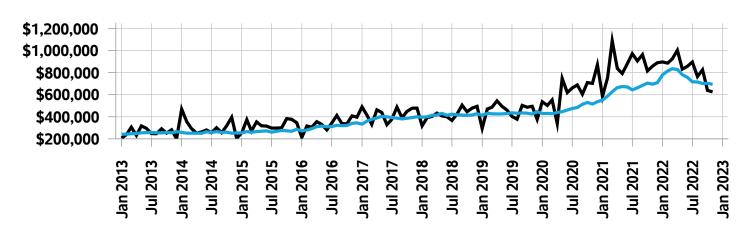


**Months of Inventory (November only)** 





MLS® HPI Composite Benchmark Price and Average Price

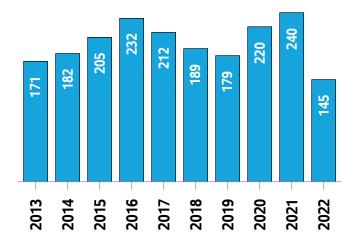




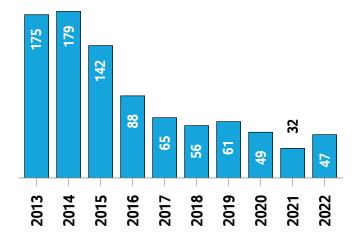
### MEAFORD (MUNI) MLS® Residential Market Activity

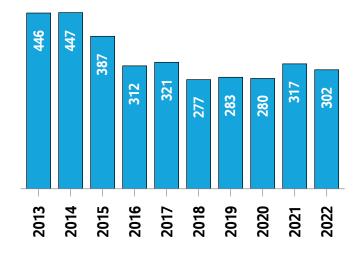


#### Sales Activity (November Year-to-date)

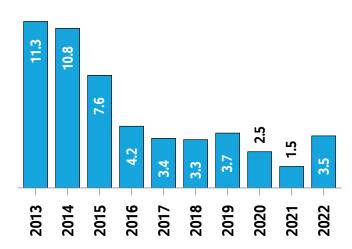


**Active Listings** <sup>1</sup>(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# MEAFORD (MUNI) MLS® Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
New Listings	4	100.0%	33.3%	_	_	33.3%	100.0%
Active Listings	6	500.0%	50.0%	0.0%	0.0%	-68.4%	-68.4%
Sales to New Listings Ratio 1	0.0	150.0	33.3	_	_	100.0	50.0
Months of Inventory 2	0.0	0.3	4.0	_	2.0	6.3	19.0
Average Price	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	102.6	99.6	_	94.4	92.3	96.2
Median Days on Market	0.0	8.0	13.0	_	117.0	151.0	29.0

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	14	-39.1%	-41.7%	27.3%	-44.0%	-22.2%	16.7%
Dollar Volume	\$20,542,000	-52.3%	-22.7%	120.8%	10.4%	92.1%	372.9%
New Listings	29	11.5%	-9.4%	11.5%	-21.6%	-43.1%	-35.6%
Active Listings ⁴	4	137.3%	-23.9%	-56.2%	-62.7%	-84.5%	-81.7%
Sales to New Listings Ratio 5	48.3	88.5	75.0	42.3	67.6	35.3	26.7
Months of Inventory 6	2.9	0.7	2.2	8.4	4.3	14.5	18.4
Average Price	\$1,467,286	-21.7%	32.5%	73.5%	97.1%	147.0%	305.3%
Median Price	\$1,260,000	-26.6%	25.7%	57.5%	86.1%	134.4%	300.0%
Sale to List Price Ratio <sup>7</sup>	99.5	103.0	96.2	96.0	95.5	93.6	94.9
Median Days on Market	23.0	12.0	14.5	81.0	43.0	124.5	51.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

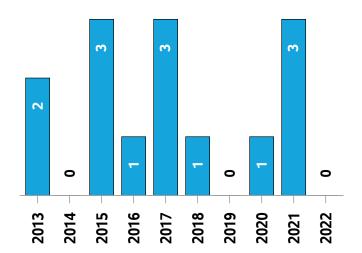
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### MEAFORD (MUNI) MLS® Waterfront Market Activity

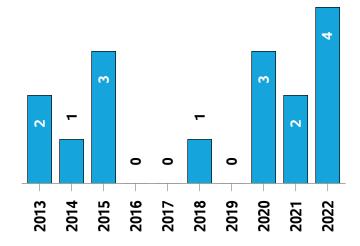


**Sales Activity (November only)** 

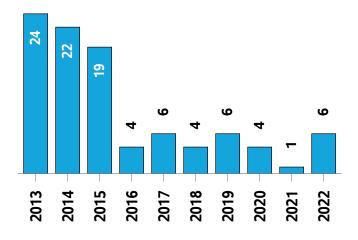


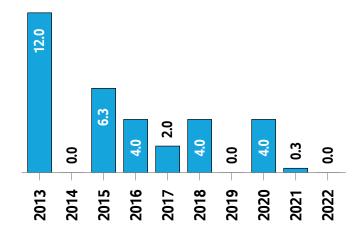
**Active Listings (November only)** 

**New Listings (November only)** 

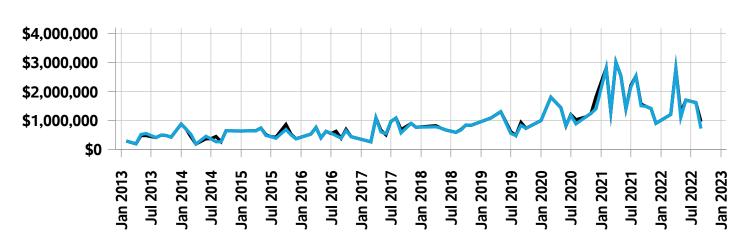


Months of Inventory (November only)





**Average Price and Median Price** 

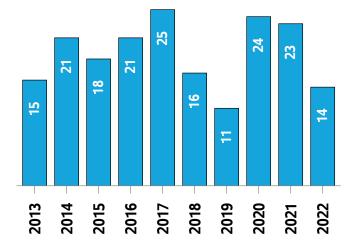




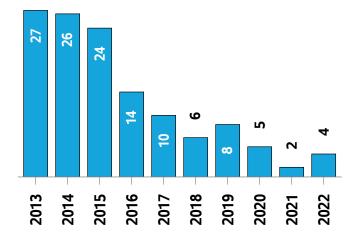
### MEAFORD (MUNI) MLS® Waterfront Market Activity

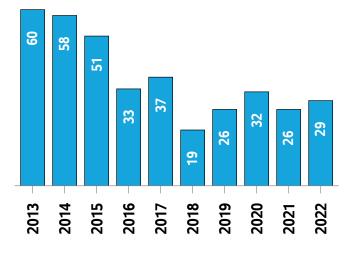


#### **Sales Activity (November Year-to-date)**

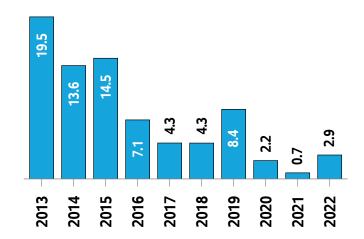


**Active Listings** <sup>1</sup>(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **MEAFORD (MUNI) MLS® Non-Waterfront Market Activity**



		Compared to °					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	9	-55.0%	-30.8%	-40.0%	-30.8%	28.6%	50.0%
Dollar Volume	\$5,632,000	-63.7%	-34.5%	-24.2%	13.7%	156.6%	607.5%
New Listings	13	-13.3%	-18.8%	44.4%	0.0%	44.4%	-38.1%
Active Listings	44	109.5%	83.3%	12.8%	7.3%	-44.3%	-69.9%
Sales to New Listings Ratio 1	69.2	133.3	81.3	166.7	100.0	77.8	28.6
Months of Inventory <sup>2</sup>	4.9	1.1	1.8	2.6	3.2	11.3	24.3
Average Price	\$625,778	-19.4%	-5.4%	26.4%	64.3%	99.6%	371.7%
Median Price	\$600,000	-16.0%	5.3%	57.1%	66.7%	119.9%	368.8%
Sale to List Price Ratio <sup>3</sup>	92.8	100.6	99.4	96.9	96.7	97.0	82.8
Median Days on Market	60.0	17.5	18.0	30.0	95.0	43.0	86.5

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	131	-39.6%	-33.2%	-22.0%	-29.9%	-29.9%	9.2%
Dollar Volume	\$102,063,786	-38.8%	-12.2%	39.4%	48.0%	86.6%	250.4%
New Listings	273	-6.2%	10.1%	6.2%	-3.9%	-18.8%	-33.4%
Active Listings 4	44	43.8%	-1.8%	-16.6%	-20.8%	-63.3%	-73.6%
Sales to New Listings Ratio 5	48.0	74.6	79.0	65.4	65.8	55.7	29.3
Months of Inventory 6	3.7	1.5	2.5	3.4	3.2	7.0	15.1
Average Price	\$779,113	1.4%	31.4%	78.7%	111.3%	166.4%	221.0%
Median Price	\$720,000	10.8%	35.8%	85.8%	108.1%	170.7%	240.8%
Sale to List Price Ratio 7	99.4	102.3	98.4	97.1	97.8	95.2	95.0
Median Days on Market	15.0	14.0	27.5	29.0	22.0	62.0	81.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

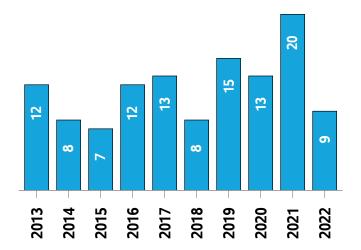
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



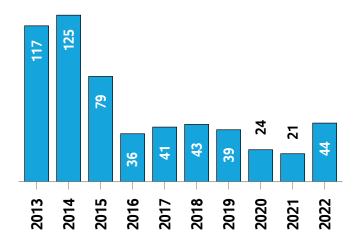
# MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



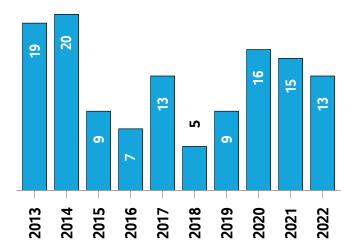
**Sales Activity (November only)** 



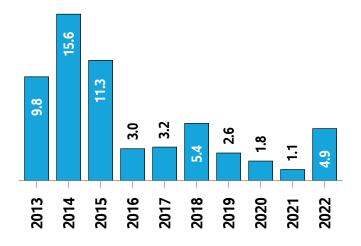
**Active Listings (November only)** 



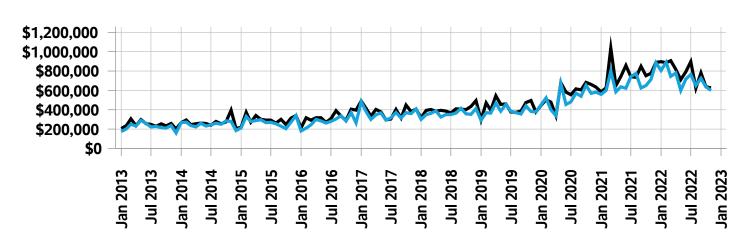
**New Listings (November only)** 



**Months of Inventory (November only)** 



**Average Price and Median Price** 

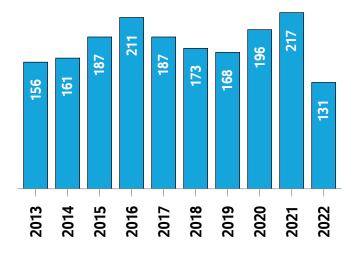




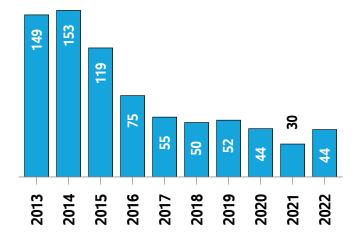
# MEAFORD (MUNI) MLS® Non-Waterfront Market Activity

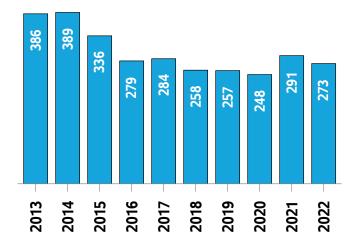


#### **Sales Activity (November Year-to-date)**

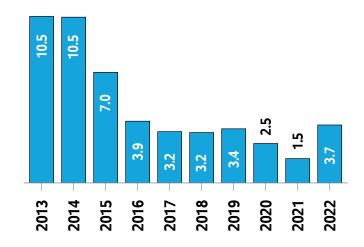


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **MEAFORD (MUNI) MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	9	-57.1%	-30.8%	-35.7%	-43.8%	-10.0%	50.0%
Dollar Volume	\$5,632,000	-69.8%	-40.4%	-19.5%	-26.3%	49.4%	427.3%
New Listings	13	-18.8%	-27.8%	44.4%	0.0%	8.3%	-38.1%
Active Listings	45	104.5%	80.0%	4.7%	-2.2%	-51.6%	-70.2%
Sales to New Listings Ratio 1	69.2	131.3	72.2	155.6	123.1	83.3	28.6
Months of Inventory <sup>2</sup>	5.0	1.0	1.9	3.1	2.9	9.3	25.2
Average Price	\$625,778	-29.5%	-14.0%	25.2%	31.0%	66.0%	251.6%
Median Price	\$600,000	-22.8%	-5.5%	58.5%	62.4%	53.9%	368.8%
Sale to List Price Ratio <sup>3</sup>	92.8	100.5	99.3	96.9	96.3	95.6	82.5
Median Days on Market	60.0	18.0	15.0	29.5	100.0	56.0	61.5

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	128	-41.3%	-36.9%	-23.8%	-33.0%	-34.0%	4.1%
Dollar Volume	\$112,370,286	-43.1%	-17.5%	41.9%	37.5%	77.4%	249.8%
New Listings	276	-6.4%	7.8%	3.4%	-4.5%	-25.2%	-34.9%
Active Listings ⁴	43	46.5%	-1.2%	-25.5%	-24.2%	-67.9%	-74.6%
Sales to New Listings Ratio 5	46.4	73.9	79.3	62.9	66.1	52.6	29.0
Months of Inventory 6	3.7	1.5	2.4	3.8	3.3	7.6	15.2
Average Price	\$877,893	-3.0%	30.9%	86.2%	105.1%	168.9%	236.1%
Median Price	\$757,500	2.9%	30.6%	85.7%	105.3%	166.7%	242.0%
Sale to List Price Ratio 7	98.8	102.3	98.1	96.9	97.3	95.2	95.0
Median Days on Market	17.5	14.0	27.0	29.5	22.0	65.5	76.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

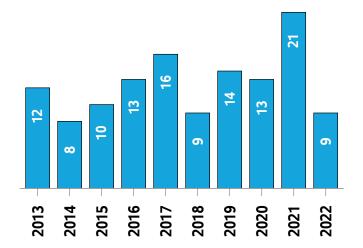
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



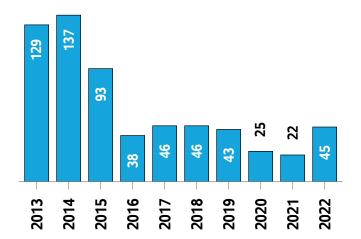
### MEAFORD (MUNI) MLS® Single Family Market Activity



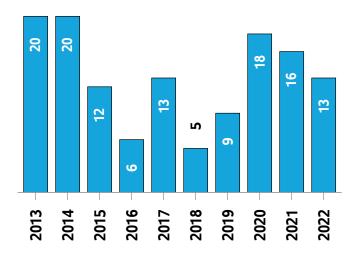
Sales Activity (November only)



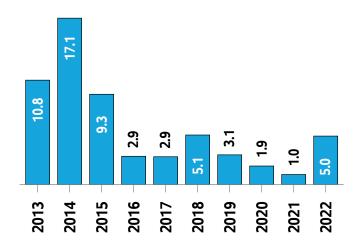
**Active Listings (November only)** 



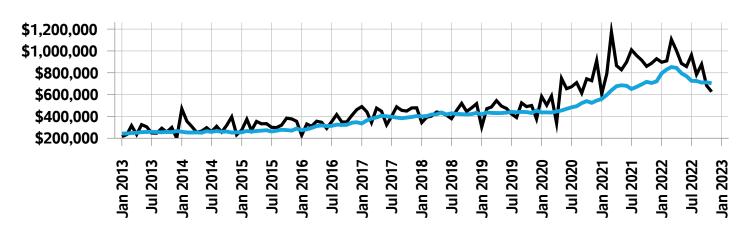
**New Listings (November only)** 



Months of Inventory (November only)



MLS® HPI Single Family Benchmark Price and Average Price

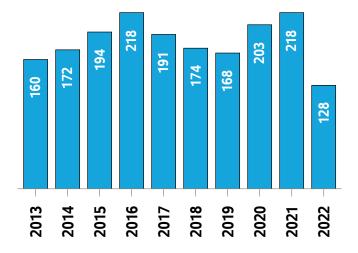




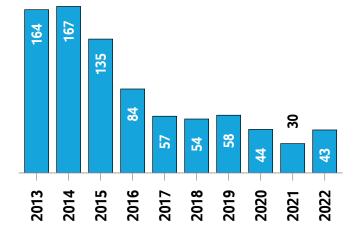
### MEAFORD (MUNI) MLS® Single Family Market Activity

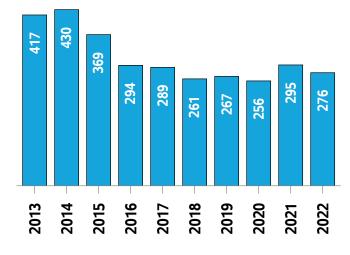


#### Sales Activity (November Year-to-date)

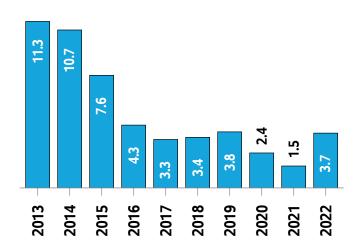


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

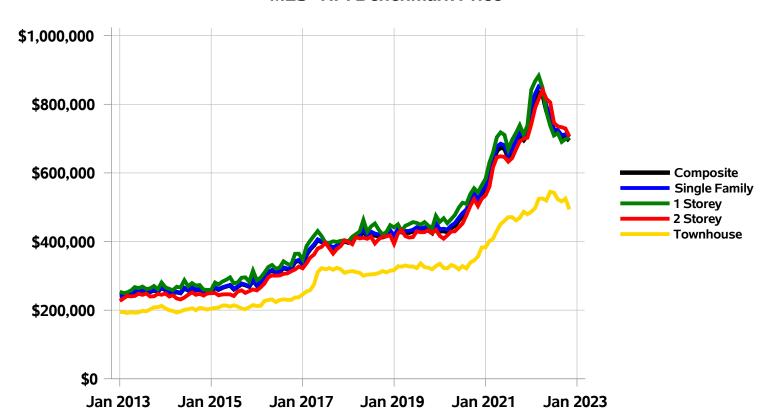


### MEAFORD (MUNI) MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	November 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$693,900	-1.4	-3.0	-11.2	-0.2	63.4	76.8	
Single Family	\$703,500	-1.3	-2.9	-11.6	-0.4	63.1	78.2	
One Storey	\$701,700	0.4	-1.9	-9.8	-1.4	59.9	74.5	
Two Storey	\$705,800	-3.2	-4.0	-13.5	0.9	66.3	82.3	
Townhouse	\$493,600	-6.0	-5.6	-5.0	1.4	54.6	54.7	

#### MLS® HPI Benchmark Price





# MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1440
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12223
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13125
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1688
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11715
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



### Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



#### **WASAGA BEACH MLS® Residential Market Activity**



			Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	29	-25.6%	-43.1%	-31.0%	-25.6%	-23.7%	-12.1%	
Dollar Volume	\$20,090,500	-24.2%	-32.9%	6.0%	27.3%	90.5%	112.1%	
New Listings	67	67.5%	76.3%	71.8%	48.9%	28.8%	34.0%	
Active Listings	179	280.9%	251.0%	30.7%	42.1%	-16.0%	-28.7%	
Sales to New Listings Ratio 1	43.3	97.5	134.2	107.7	86.7	73.1	66.0	
Months of Inventory 2	6.2	1.2	1.0	3.3	3.2	5.6	7.6	
Average Price	\$692,776	1.9%	18.0%	53.5%	71.2%	149.6%	141.4%	
Median Price	\$695,000	2.4%	26.4%	51.3%	78.2%	173.9%	168.3%	
Sale to List Price Ratio <sup>3</sup>	96.8	102.4	99.6	97.0	97.8	96.5	95.9	
Median Days on Market	21.0	17.0	13.0	39.0	36.0	45.5	91.0	

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	453	-33.3%	-39.0%	-15.6%	-28.5%	-33.2%	-3.6%	
Dollar Volume	\$347,922,148	-28.4%	-11.4%	44.5%	35.5%	73.6%	183.9%	
New Listings	1,068	26.2%	12.8%	0.6%	12.9%	-6.4%	-7.8%	
Active Listings ⁴	140	128.9%	11.9%	-34.4%	14.0%	-54.3%	-63.1%	
Sales to New Listings Ratio 5	42.4	80.3	78.5	50.6	67.0	59.4	40.6	
Months of Inventory 6	3.4	1.0	1.9	4.4	2.1	5.0	8.9	
Average Price	\$768,040	7.3%	45.4%	71.3%	89.7%	159.9%	194.6%	
Median Price	\$753,000	9.9%	46.2%	75.1%	93.1%	172.8%	206.7%	
Sale to List Price Ratio 7	101.1	103.4	99.0	97.3	99.5	97.1	96.2	
Median Days on Market	13.0	9.0	20.0	36.0	15.0	44.0	62.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

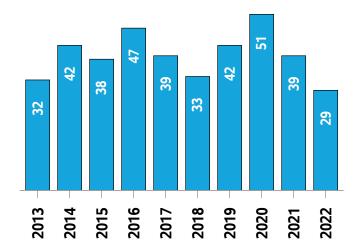
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



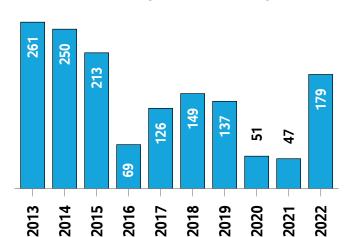
### WASAGA BEACH MLS® Residential Market Activity



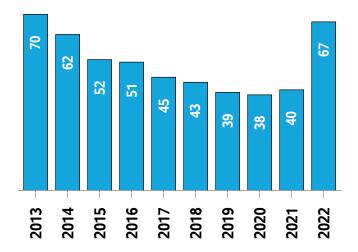
**Sales Activity (November only)** 



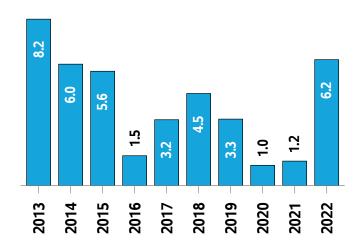
**Active Listings (November only)** 



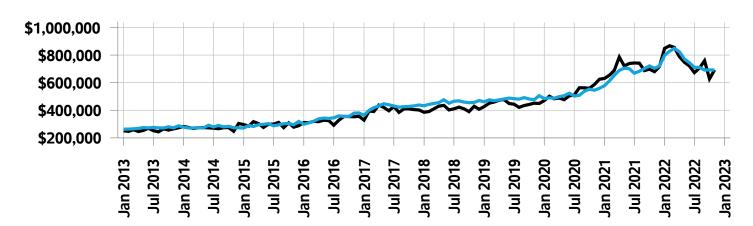
**New Listings (November only)** 



**Months of Inventory (November only)** 



MLS® HPI Composite Benchmark Price and Average Price

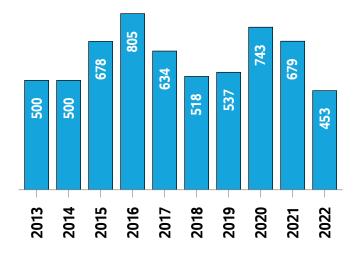




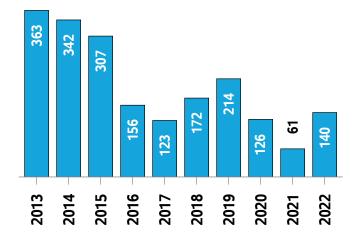
## WASAGA BEACH MLS® Residential Market Activity

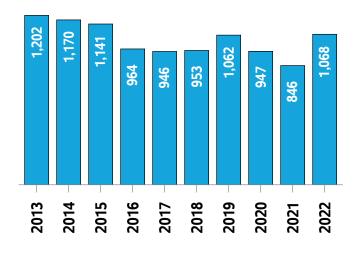


#### **Sales Activity (November Year-to-date)**

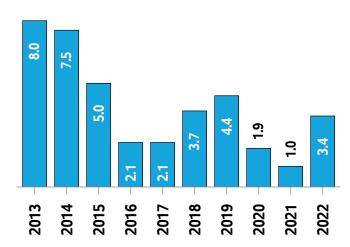


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **WASAGA BEACH MLS® Waterfront Market Activity**



			Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	1	_	-85.7%	-75.0%	-75.0%	-66.7%	-80.0%	
Dollar Volume	\$243,000	_	-95.9%	-86.7%	-83.9%	-87.2%	-89.2%	
New Listings	7	75.0%	0.0%	133.3%	40.0%	40.0%	133.3%	
Active Listings	22	175.0%	57.1%	22.2%	46.7%	-21.4%	-31.3%	
Sales to New Listings Ratio 1	14.3	_	100.0	133.3	80.0	60.0	166.7	
Months of Inventory 2	22.0	_	2.0	4.5	3.8	9.3	6.4	
Average Price	\$243,000	_	-71.3%	-46.6%	-35.4%	-61.7%	-45.9%	
Median Price	\$243,000	_	-63.2%	-49.3%	-30.3%	-55.8%	-44.8%	
Sale to List Price Ratio <sup>3</sup>	93.5	_	101.0	96.4	96.4	96.2	90.6	
Median Days on Market	27.0	_	14.0	68.0	51.0	106.0	47.0	

			Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	35	-36.4%	-50.7%	-10.3%	-40.7%	-37.5%	-31.4%	
Dollar Volume	\$36,299,421	-38.8%	-32.7%	55.3%	18.4%	45.0%	93.5%	
New Listings	111	40.5%	-1.8%	-3.5%	22.0%	-0.9%	-21.8%	
Active Listings 4	20	85.6%	-1.4%	-27.7%	25.9%	-51.3%	-63.9%	
Sales to New Listings Ratio 5	31.5	69.6	62.8	33.9	64.8	50.0	35.9	
Months of Inventory 6	6.3	2.1	3.1	7.8	2.9	8.0	11.9	
Average Price	\$1,037,126	-3.9%	36.5%	73.0%	99.5%	132.1%	181.9%	
Median Price	\$1,025,000	-2.4%	54.1%	113.5%	122.8%	176.7%	215.4%	
Sale to List Price Ratio 7	98.3	99.9	97.5	95.7	97.3	95.5	94.2	
Median Days on Market	13.0	21.0	23.0	46.0	25.0	82.0	73.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

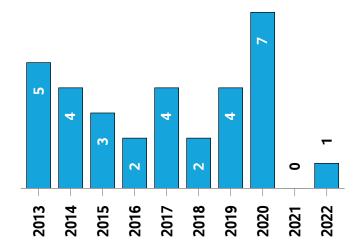
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### WASAGA BEACH MLS® Waterfront Market Activity

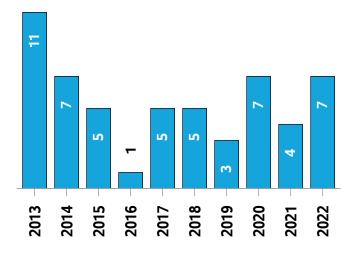


Sales Activity (November only)

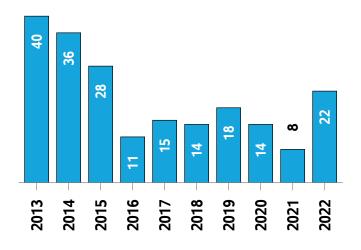


**Active Listings (November only)** 

**New Listings (November only)** 

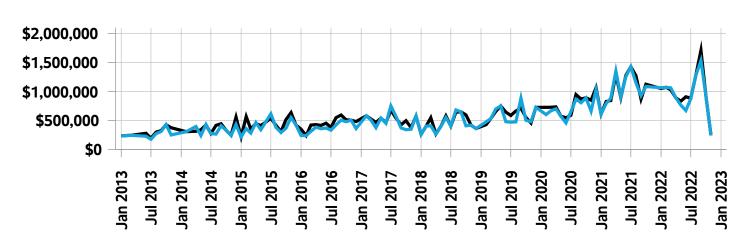


Months of Inventory (November only)





**Average Price and Median Price** 

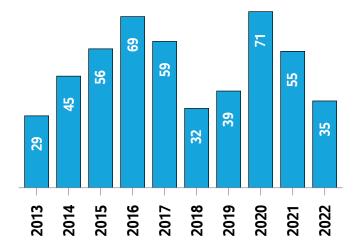




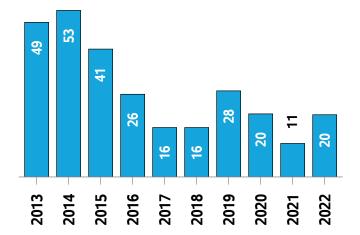
### WASAGA BEACH MLS® Waterfront Market Activity

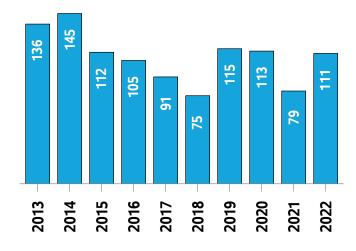


#### **Sales Activity (November Year-to-date)**

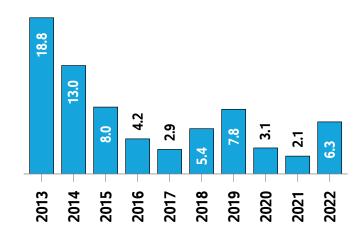


**Active Listings** <sup>1</sup>(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### WASAGA BEACH MLS® Non-Waterfront Market Activity



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	28	-28.2%	-36.4%	-26.3%	-20.0%	-20.0%	0.0%
Dollar Volume	\$19,847,500	-25.1%	-17.3%	15.9%	39.0%	129.7%	174.7%
New Listings	60	66.7%	93.5%	66.7%	50.0%	27.7%	27.7%
Active Listings	157	302.6%	324.3%	31.9%	41.4%	-15.1%	-28.3%
Sales to New Listings Ratio 1	46.7	108.3	141.9	105.6	87.5	74.5	59.6
Months of Inventory <sup>2</sup>	5.6	1.0	0.8	3.1	3.2	5.3	7.8
Average Price	\$708,839	4.3%	29.9%	57.2%	73.8%	187.1%	174.7%
Median Price	\$704,000	3.7%	28.5%	56.4%	76.9%	200.9%	175.0%
Sale to List Price Ratio <sup>3</sup>	96.9	102.4	99.4	97.0	98.0	96.5	96.8
Median Days on Market	21.0	17.0	13.0	38.0	34.0	39.0	92.0

		Compared to <sup>6</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	418	-33.0%	-37.8%	-16.1%	-27.3%	-32.8%	-0.2%
Dollar Volume	\$311,622,727	-26.9%	-8.0%	43.3%	37.8%	77.7%	200.3%
New Listings	957	24.8%	14.7%	1.1%	11.9%	-7.0%	-5.8%
Active Listings ⁴	121	138.1%	14.4%	-35.3%	12.3%	-54.7%	-63.0%
Sales to New Listings Ratio 5	43.7	81.4	80.6	52.6	67.3	60.4	41.2
Months of Inventory 6	3.2	0.9	1.7	4.1	2.1	4.7	8.6
Average Price	\$745,509	9.1%	48.0%	70.8%	89.6%	164.4%	201.0%
Median Price	\$750,000	10.3%	49.3%	76.5%	92.4%	175.7%	206.1%
Sale to List Price Ratio 7	101.4	103.7	99.1	97.4	99.8	97.2	96.4
Median Days on Market	14.0	9.0	19.0	36.0	15.0	39.5	60.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

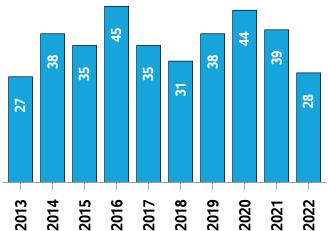
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### WASAGA BEACH MLS® Non-Waterfront Market Activity



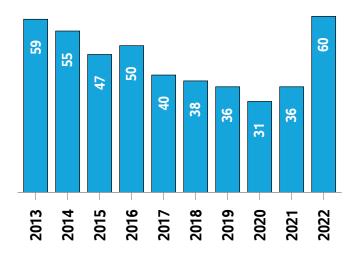
Sales Activity (November only)



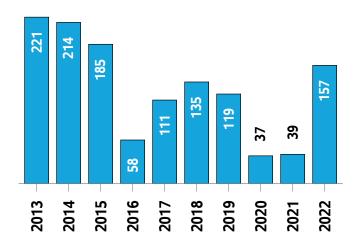
**Active Listings (November only)** 

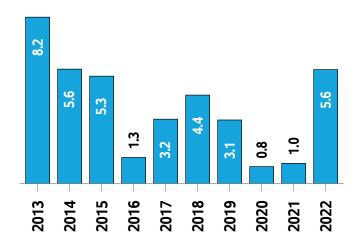


**New Listings (November only)** 

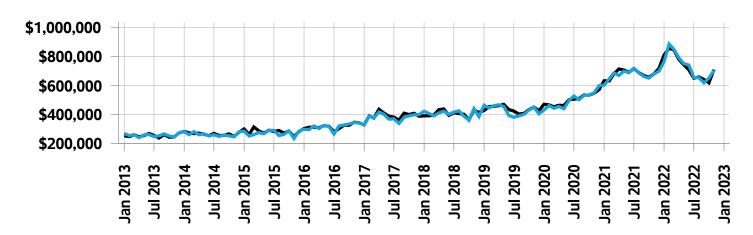


Months of Inventory (November only)





**Average Price and Median Price** 

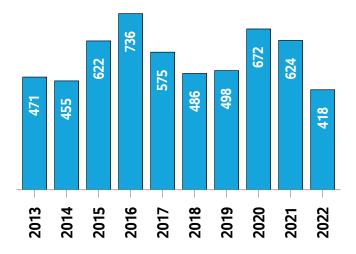




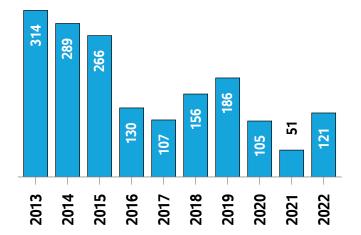
# WASAGA BEACH MLS® Non-Waterfront Market Activity

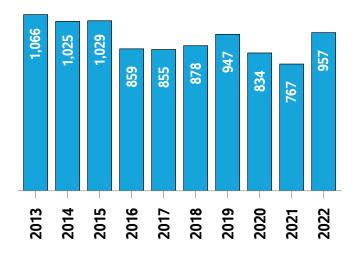


#### **Sales Activity (November Year-to-date)**

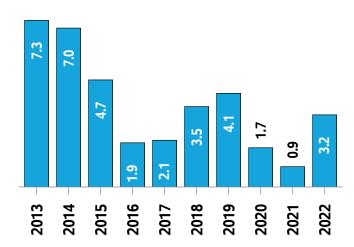


**Active Listings** ¹(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# WASAGA BEACH MLS® Single Family Market Activity



			Compared to <sup>8</sup>					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	23	-17.9%	-41.0%	-25.8%	-28.1%	-30.3%	-20.7%	
Dollar Volume	\$17,252,500	-21.5%	-33.8%	14.6%	27.5%	77.6%	93.4%	
New Listings	52	85.7%	44.4%	73.3%	44.4%	20.9%	23.8%	
Active Listings	122	281.3%	190.5%	9.9%	16.2%	-23.8%	-39.3%	
Sales to New Listings Ratio 1	44.2	100.0	108.3	103.3	88.9	76.7	69.0	
Months of Inventory 2	5.3	1.1	1.1	3.6	3.3	4.8	6.9	
Average Price	\$750,109	-4.4%	12.3%	54.4%	77.4%	154.9%	143.8%	
Median Price	\$755,000	-2.6%	23.5%	53.3%	81.9%	184.9%	186.0%	
Sale to List Price Ratio <sup>3</sup>	96.8	102.6	99.9	97.0	97.7	96.5	96.0	
Median Days on Market	21.0	17.0	12.0	38.0	42.5	46.0	89.0	

			Compared to <sup>°</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012	
Sales Activity	338	-35.1%	-40.0%	-18.0%	-34.7%	-40.0%	-18.2%	
Dollar Volume	\$288,794,715	-29.2%	-11.3%	43.5%	28.2%	62.2%	157.3%	
New Listings	785	21.1%	9.9%	-5.9%	1.4%	-14.9%	-19.7%	
Active Listings ⁴	98	112.4%	4.8%	-40.2%	-4.2%	-59.4%	-67.5%	
Sales to New Listings Ratio 5	43.1	80.4	78.9	49.4	66.9	61.1	42.2	
Months of Inventory 6	3.2	1.0	1.8	4.4	2.2	4.7	8.1	
Average Price	\$854,422	9.1%	47.8%	74.9%	96.4%	170.2%	214.4%	
Median Price	\$820,000	10.8%	49.1%	73.5%	97.6%	178.9%	219.1%	
Sale to List Price Ratio <sup>7</sup>	101.8	103.8	99.2	97.2	99.6	97.1	96.3	
Median Days on Market	12.0	8.0	18.0	35.0	15.0	42.0	56.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

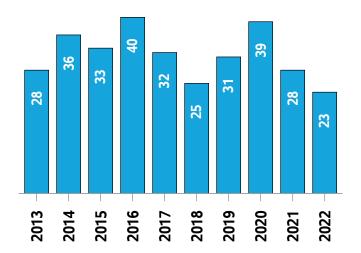
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



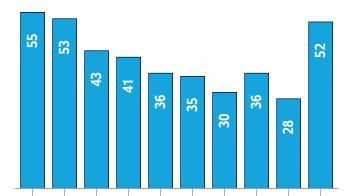
## WASAGA BEACH MLS® Single Family Market Activity



**Sales Activity (November only)** 



**Active Listings (November only)** 



**New Listings (November only)** 

**Months of Inventory (November only)** 

2017

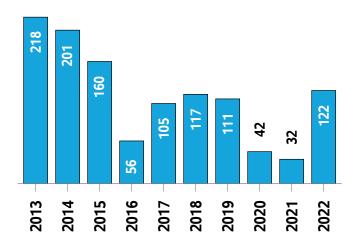
2018

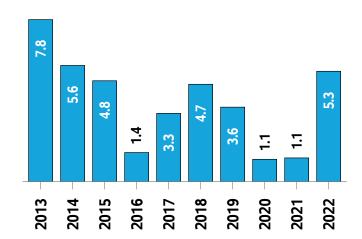
2019

2020

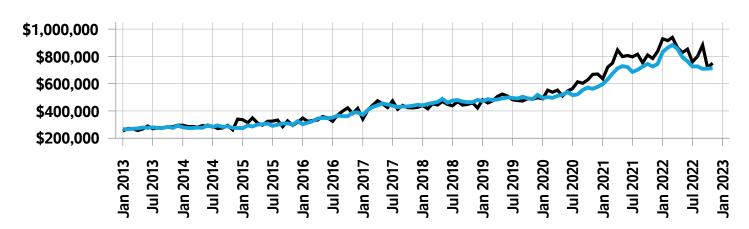
2015

2016





MLS® HPI Single Family Benchmark Price and Average Price

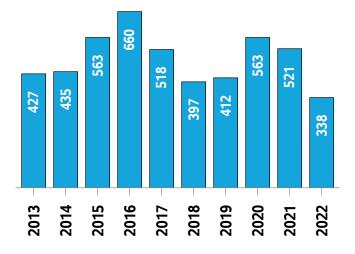




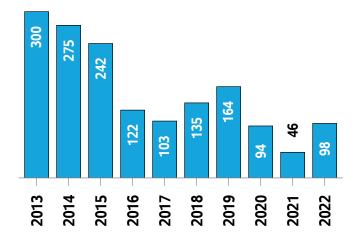
## WASAGA BEACH MLS® Single Family Market Activity

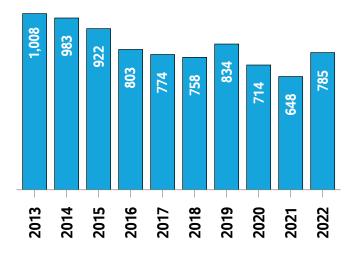


#### **Sales Activity (November Year-to-date)**

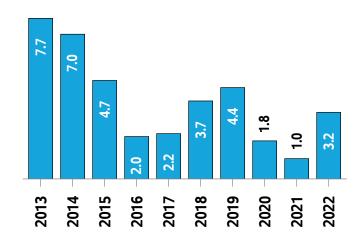


**Active Listings** ¹(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **WASAGA BEACH MLS® Condo Townhouse Market Activity**



				Compa	red to <sup>8</sup>		
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	1	_	-80.0%	-66.7%	_	_	_
Dollar Volume	\$575,000	_	-69.1%	-48.5%	_	_	_
New Listings	2	100.0%	_	0.0%	100.0%	_	0.0%
Active Listings	2	100.0%	0.0%	-71.4%	-60.0%	-60.0%	-60.0%
Sales to New Listings Ratio 1	50.0	_	_	150.0	_	_	_
Months of Inventory <sup>2</sup>	2.0	_	0.4	2.3	_	_	_
Average Price	\$575,000	<u> </u>	54.4%	54.4%	<del>_</del>	<del>_</del>	<u> </u>
Median Price	\$575,000	_	63.4%	42.0%	_	_	_
Sale to List Price Ratio <sup>3</sup>	95.8	<u> </u>	101.4	97.2	_	_	_
Median Days on Market	18.0	_	14.0	65.0	_	_	_

		Compared to °					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	15	-16.7%	-34.8%	15.4%	50.0%	200.0%	275.0%
Dollar Volume	\$9,365,500	-0.1%	3.8%	99.0%	148.1%	895.3%	1,163.9%
New Listings	43	87.0%	13.2%	22.9%	48.3%	207.1%	87.0%
Active Listings 4	5	261.4%	-23.2%	-37.6%	-5.7%	41.7%	-39.8%
Sales to New Listings Ratio 5	34.9	78.3	60.5	37.1	34.5	35.7	17.4
Months of Inventory 6	3.5	0.8	3.0	6.5	5.6	7.5	22.0
Average Price	\$624,367	19.8%	59.2%	72.4%	65.4%	231.8%	237.0%
Median Price	\$649,000	23.6%	64.3%	72.1%	64.3%	232.8%	286.3%
Sale to List Price Ratio 7	102.7	104.3	98.6	97.7	99.3	97.5	98.1
Median Days on Market	13.0	7.5	24.0	55.0	18.5	105.0	123.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

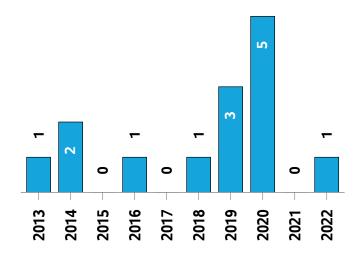
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



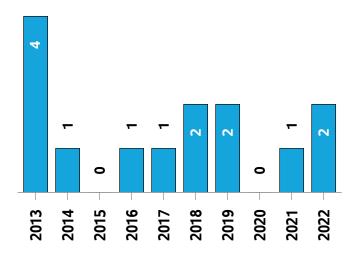
# WASAGA BEACH MLS® Condo Townhouse Market Activity



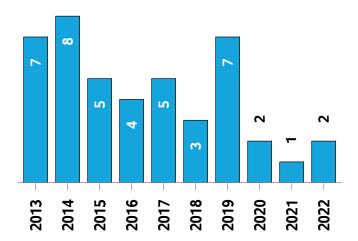
**Sales Activity (November only)** 



**New Listings (November only)** 



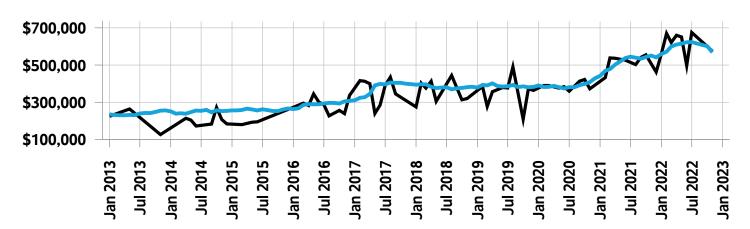
**Active Listings (November only)** 



**Months of Inventory (November only)** 



MLS® HPI Townhouse Benchmark Price and Average Price

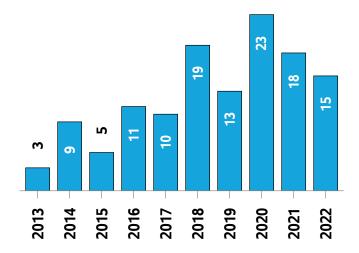




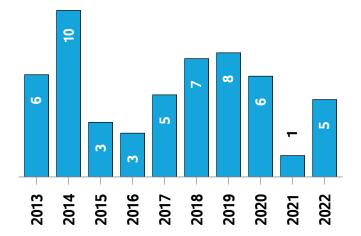
# WASAGA BEACH MLS® Condo Townhouse Market Activity

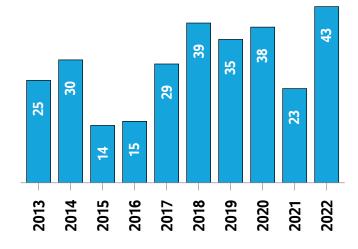


#### **Sales Activity (November Year-to-date)**

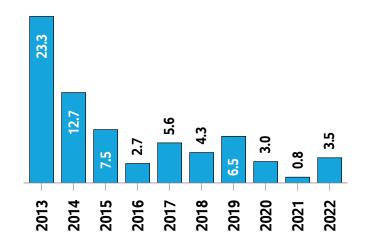


**Active Listings** <sup>1</sup>(November Year-to-date)





Months of Inventory <sup>2</sup>(November Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## WASAGA BEACH MLS® Apartment Market Activity



		Compared to °					
Actual	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	2	0.0%	-50.0%	100.0%	-60.0%	-33.3%	100.0%
Dollar Volume	\$1,020,000	22.9%	-24.2%	122.2%	-29.6%	103.2%	529.6%
New Listings	2	-33.3%	100.0%	_	-33.3%	100.0%	_
Active Listings	4	100.0%	100.0%	0.0%	-42.9%	-33.3%	-60.0%
Sales to New Listings Ratio 1	100.0	66.7	400.0	_	166.7	300.0	_
Months of Inventory 2	2.0	1.0	0.5	4.0	1.4	2.0	10.0
Average Price	\$510,000	22.9%	51.7%	11.1%	75.9%	204.8%	214.8%
Median Price	\$510,000	22.9%	53.4%	11.1%	72.9%	224.8%	214.8%
Sale to List Price Ratio <sup>3</sup>	99.1	106.2	98.7	97.7	97.7	96.1	95.4
Median Days on Market	37.5	16.5	20.0	74.0	36.0	36.0	21.0

		Compared to <sup>8</sup>					
Year-to-date	November 2022	November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	15	-25.0%	-53.1%	-16.7%	-53.1%	-54.5%	7.1%
Dollar Volume	\$7,498,750	-18.8%	-31.2%	34.4%	-26.0%	21.8%	225.4%
New Listings	43	87.0%	-4.4%	13.2%	0.0%	-4.4%	-14.0%
Active Listings ⁴	6	221.6%	-18.0%	-24.5%	-16.0%	-47.1%	-74.1%
Sales to New Listings Ratio 5	34.9	87.0	71.1	47.4	74.4	73.3	28.0
Months of Inventory 6	4.5	1.0	2.6	4.9	2.5	3.8	18.6
Average Price	\$499,917	8.3%	46.8%	61.3%	57.8%	167.9%	203.7%
Median Price	\$510,000	20.7%	56.8%	74.1%	59.0%	214.8%	205.4%
Sale to List Price Ratio 7	102.2	100.4	97.4	97.6	99.0	96.7	96.9
Median Days on Market	15.0	16.0	28.5	38.0	28.5	49.0	79.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

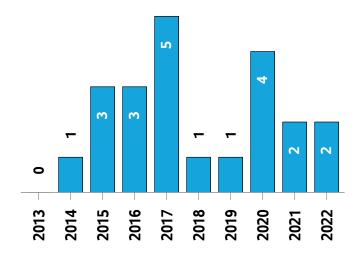
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



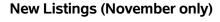
### WASAGA BEACH MLS® Apartment Market Activity

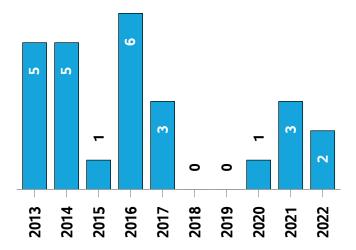


Sales Activity (November only)

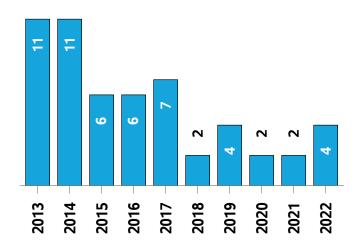


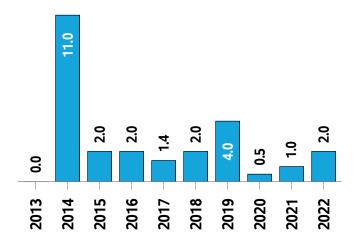
**Active Listings (November only)** 



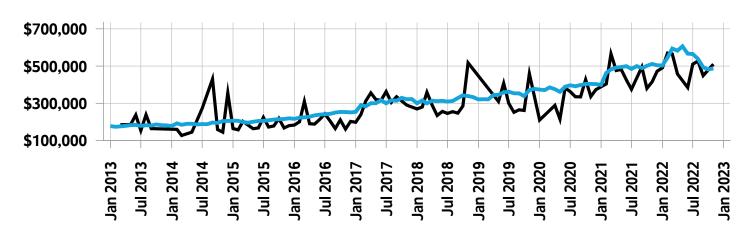


Months of Inventory (November only)





MLS® HPI Apartment Benchmark Price and Average Price

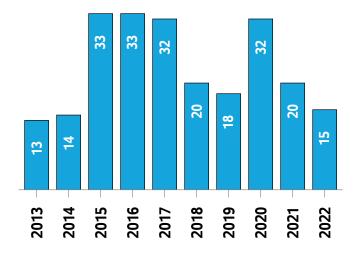




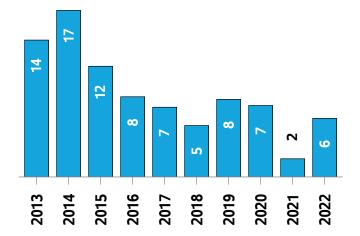
## WASAGA BEACH MLS® Apartment Market Activity

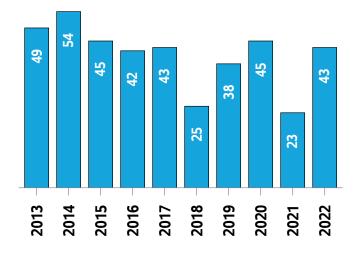


#### **Sales Activity (November Year-to-date)**

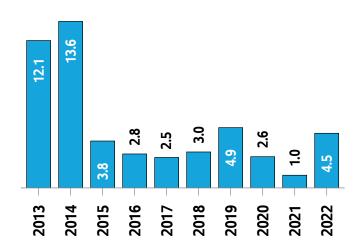


**Active Listings** <sup>1</sup>(November Year-to-date)





**Months of Inventory** <sup>2</sup>(**November Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

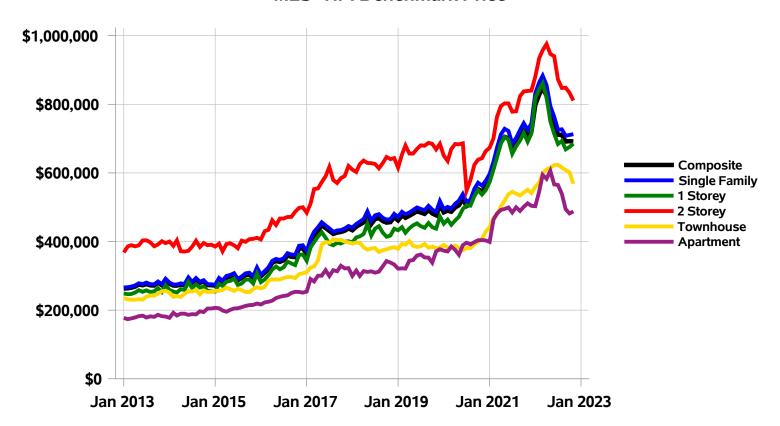


### WASAGA BEACH MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
		percentage change vs.						
Benchmark Type:	November 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$691,700	-0.1	-2.7	-10.4	-1.8	45.1	60.3	
Single Family	\$712,900	0.3	-2.0	-10.3	-1.8	46.5	62.7	
One Storey	\$685,300	1.5	-1.1	-8.7	-0.8	56.6	71.6	
Two Storey	\$811,000	-2.7	-4.3	-14.3	-3.3	21.3	37.2	
Townhouse	\$568,400	-5.6	-7.7	-7.6	3.2	49.3	42.2	
Apartment	\$487,600	1.2	-9.6	-19.6	-4.6	31.3	51.6	

#### MLS® HPI Benchmark Price





# WASAGA BEACH MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1306
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7948
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### WASAGA BEACH MLS® HPI Benchmark Descriptions



#### 1 Storey 🎓



### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1667
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7700
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



#### **WASAGA BEACH MLS® HPI Benchmark Descriptions**



### Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1017
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront