



Lakelands West
Residential Market Activity and
MLS® Home Price Index Report March 2023





Lakelands West MLS® Residential Market Activity



			Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	131	-39.1%	-58.9%	-9.7%	-31.1%	-35.1%	-19.6%		
Dollar Volume	\$104,197,304	-51.4%	-61.8%	25.1%	12.0%	33.6%	107.6%		
New Listings	349	0.0%	-9.8%	6.4%	12.6%	-4.6%	-24.5%		
Active Listings	620	156.2%	173.1%	-4.0%	18.3%	-23.8%	-57.4%		
Sales to New Listings Ratio 1	37.5	61.6	82.4	44.2	61.3	55.2	35.3		
Months of Inventory ²	4.7	1.1	0.7	4.5	2.8	4.0	8.9		
Average Price	\$795,399	-20.2%	-7.1%	38.5%	62.4%	106.0%	158.3%		
Median Price	\$695,000	-19.7%	-4.1%	40.4%	64.5%	117.2%	167.4%		
Sale to List Price Ratio ³	96.1	105.6	106.0	97.4	97.5	97.5	95.7		
Median Days on Market	26.0	7.0	7.0	24.0	26.5	29.5	57.0		

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	309	-39.8%	-52.2%	-22.8%	-22.4%	-37.1%	-18.7%	
Dollar Volume	\$269,107,704	-51.1%	-49.7%	13.9%	42.3%	46.6%	128.8%	
New Listings	848	16.0%	7.1%	6.3%	20.5%	3.8%	-30.0%	
Active Listings ⁴	554	210.1%	176.1%	-5.4%	20.7%	-27.6%	-59.5%	
Sales to New Listings Ratio 5	36.4	70.2	81.6	50.1	56.5	60.1	31.4	
Months of Inventory 6	5.4	1.0	0.9	4.4	3.5	4.7	10.8	
Average Price	\$870,899	-18.8%	5.1%	47.5%	83.3%	132.9%	181.4%	
Median Price	\$715,000	-21.9%	0.3%	44.4%	70.6%	130.6%	175.0%	
Sale to List Price Ratio ⁷	95.4	106.3	105.4	97.9	97.4	97.1	95.7	
Median Days on Market	32.0	7.0	9.0	27.0	27.5	38.0	57.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

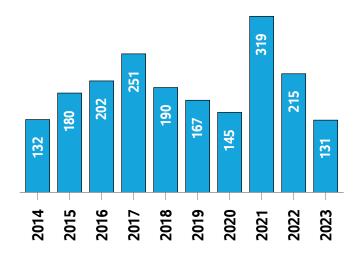
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Residential Market Activity



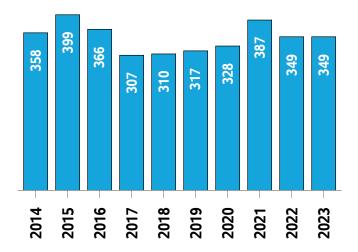
Sales Activity (March only)



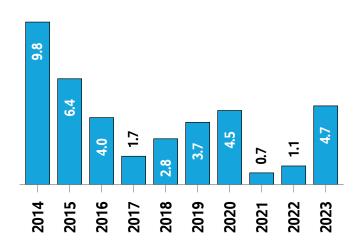
Active Listings (March only)



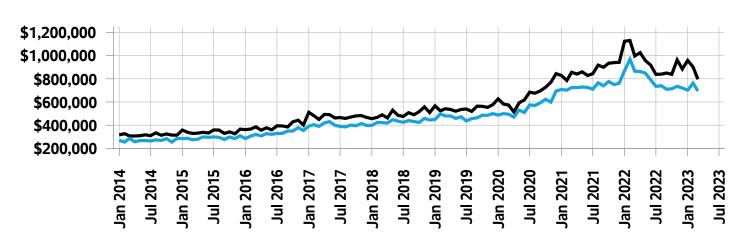
New Listings (March only)



Months of Inventory (March only)



Average Price and Median Price

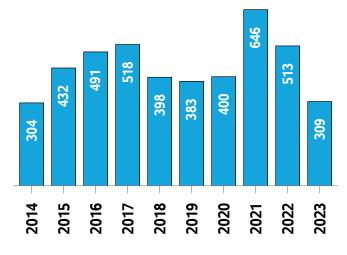




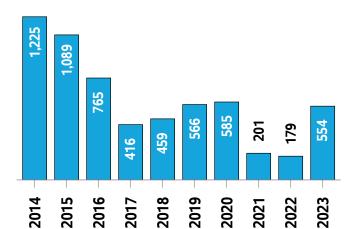
Lakelands West MLS® Residential Market Activity

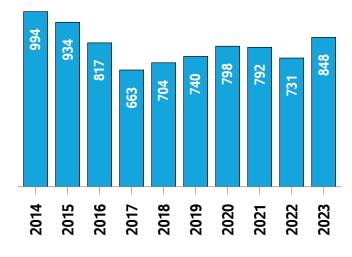


Sales Activity (March Year-to-date)

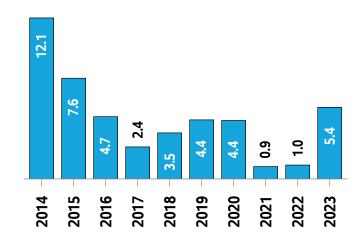


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Waterfront Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	7	-12.5%	-58.8%	-36.4%	-30.0%	0.0%	40.0%	
Dollar Volume	\$7,537,500	-29.6%	-62.5%	-32.4%	-2.9%	37.1%	215.8%	
New Listings	24	20.0%	-7.7%	-20.0%	26.3%	-14.3%	-41.5%	
Active Listings	61	125.9%	165.2%	-6.2%	96.8%	-34.4%	-60.9%	
Sales to New Listings Ratio 1	29.2	40.0	65.4	36.7	52.6	25.0	12.2	
Months of Inventory 2	8.7	3.4	1.4	5.9	3.1	13.3	31.2	
Average Price	\$1,076,786	-19.6%	-9.0%	6.2%	38.7%	37.1%	125.6%	
Median Price	\$900,000	-26.9%	-18.2%	-9.6%	54.2%	70.1%	175.2%	
Sale to List Price Ratio 3	93.5	101.7	109.6	92.8	97.1	95.5	91.9	
Median Days on Market	58.0	7.0	7.0	26.0	30.5	28.0	70.0	

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	16	-38.5%	-44.8%	-38.5%	-5.9%	-36.0%	6.7%	
Dollar Volume	\$16,287,000	-65.7%	-53.9%	-32.9%	39.6%	14.4%	227.9%	
New Listings	59	34.1%	28.3%	-19.2%	59.5%	-10.6%	-47.8%	
Active Listings ^⁴	51	178.2%	146.8%	-3.8%	112.5%	-36.8%	-63.6%	
Sales to New Listings Ratio 5	27.1	59.1	63.0	35.6	45.9	37.9	13.3	
Months of Inventory 6	9.6	2.1	2.1	6.1	4.2	9.7	28.0	
Average Price	\$1,017,938	-44.2%	-16.4%	9.0%	48.3%	78.7%	207.4%	
Median Price	\$885,000	-26.4%	-19.5%	0.7%	67.3%	131.1%	261.2%	
Sale to List Price Ratio ⁷	93.1	102.0	105.0	95.2	98.3	95.2	91.7	
Median Days on Market	60.5	8.0	13.0	25.0	29.0	95.0	115.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

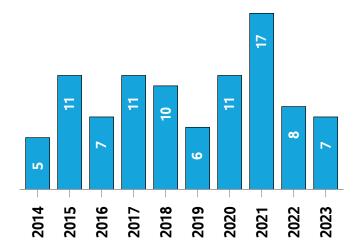
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Waterfront Market Activity

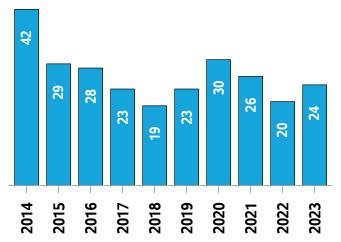


Sales Activity (March only)

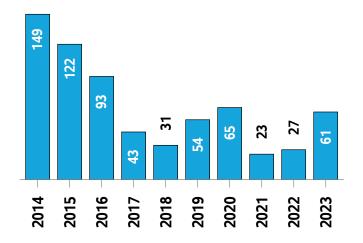


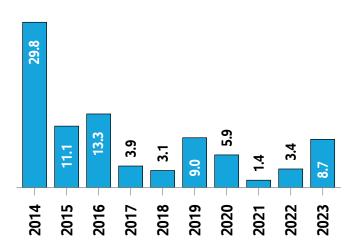
Active Listings (March only)

New Listings (March only)

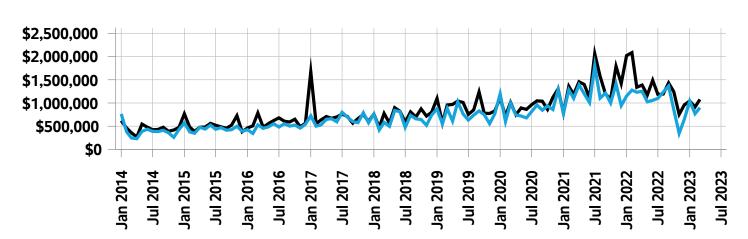


Months of Inventory (March only)





Average Price and Median Price

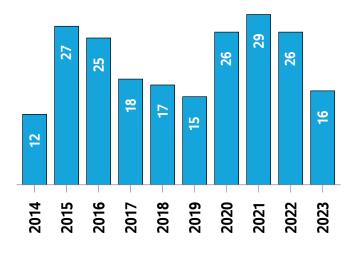




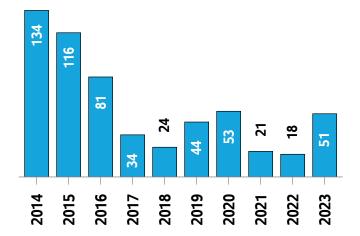
Lakelands West MLS® Waterfront Market Activity

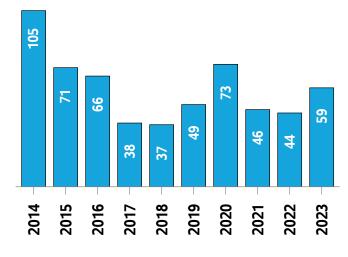


Sales Activity (March Year-to-date)

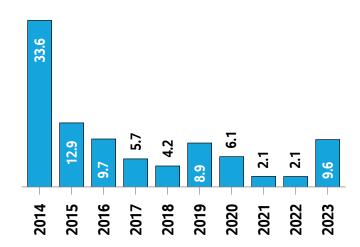


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Non-Waterfront Market Activity



			Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	124	-40.1%	-58.9%	-7.5%	-31.1%	-36.4%	-21.5%		
Dollar Volume	\$96,659,804	-52.5%	-61.8%	34.0%	13.3%	33.3%	102.2%		
New Listings	325	-1.2%	-10.0%	9.1%	11.7%	-3.8%	-22.8%		
Active Listings	559	160.0%	174.0%	-3.8%	13.4%	-22.5%	-57.0%		
Sales to New Listings Ratio 1	38.2	62.9	83.7	45.0	61.9	57.7	37.5		
Months of Inventory ²	4.5	1.0	0.7	4.3	2.7	3.7	8.2		
Average Price	\$779,515	-20.7%	-6.9%	44.8%	64.5%	109.7%	157.6%		
Median Price	\$675,750	-21.0%	-5.2%	42.3%	61.3%	111.2%	160.1%		
Sale to List Price Ratio ³	96.3	105.8	105.8	97.8	97.5	97.6	95.8		
Median Days on Market	25.5	7.0	7.0	23.5	25.5	30.0	56.5		

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	293	-39.8%	-52.5%	-21.7%	-23.1%	-37.1%	-19.7%	
Dollar Volume	\$252,820,704	-49.7%	-49.4%	19.3%	42.5%	49.3%	124.4%	
New Listings	789	14.8%	5.8%	8.8%	18.3%	5.1%	-28.1%	
Active Listings ⁴	503	213.7%	179.4%	-5.5%	15.6%	-26.5%	-59.1%	
Sales to New Listings Ratio 5	37.1	70.9	82.7	51.6	57.1	62.1	33.2	
Months of Inventory 6	5.2	1.0	0.9	4.3	3.4	4.4	10.1	
Average Price	\$862,869	-16.4%	6.5%	52.3%	85.3%	137.5%	179.6%	
Median Price	\$705,000	-21.7%	0.0%	46.9%	69.1%	131.3%	171.2%	
Sale to List Price Ratio ⁷	95.6	106.5	105.4	98.1	97.4	97.2	95.9	
Median Days on Market	31.0	7.0	9.0	27.5	27.0	37.0	56.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

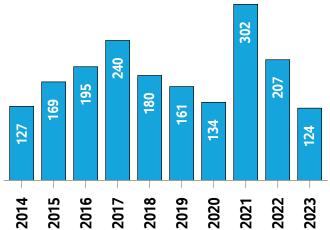
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Non-Waterfront Market Activity

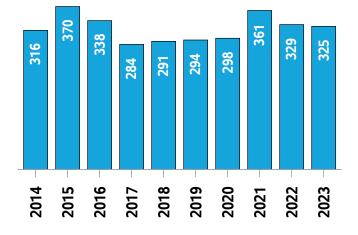


Sales Activity (March only)



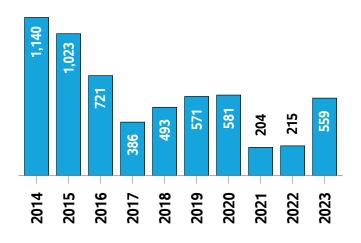
Active Listings (March only)

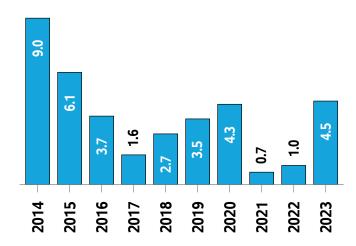




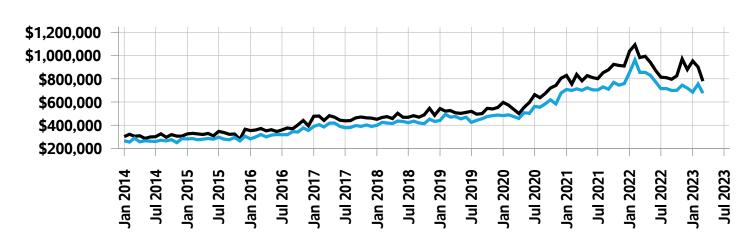
New Listings (March only)

Months of Inventory (March only)





Average Price and Median Price

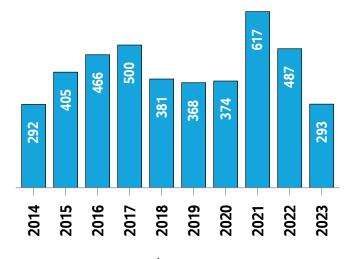




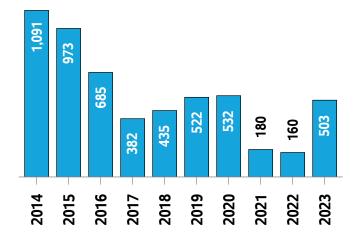
Lakelands West MLS® Non-Waterfront Market Activity

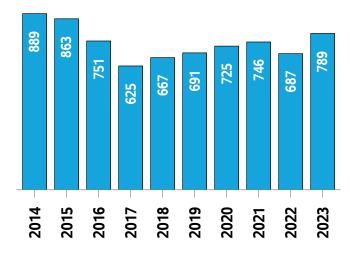


Sales Activity (March Year-to-date)

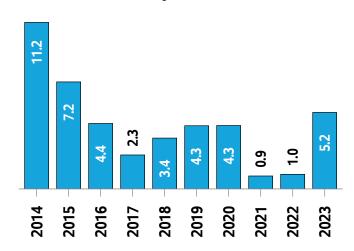


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Single Family Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	85	-39.7%	-61.0%	-19.0%	-39.3%	-44.4%	-36.6%	
Dollar Volume	\$81,081,504	-48.6%	-62.0%	20.1%	7.5%	25.1%	83.5%	
New Listings	248	-5.0%	-7.5%	3.8%	6.9%	-12.1%	-30.5%	
Active Listings	413	119.7%	173.5%	-14.7%	3.5%	-31.4%	-61.3%	
Sales to New Listings Ratio 1	34.3	54.0	81.3	43.9	60.3	54.3	37.5	
Months of Inventory 2	4.9	1.3	0.7	4.6	2.9	3.9	8.0	
Average Price	\$953,900	-14.7%	-2.5%	48.3%	77.0%	125.1%	189.2%	
Median Price	\$759,000	-23.9%	-5.2%	41.1%	65.8%	120.1%	176.0%	
Sale to List Price Ratio ³	95.9	106.4	105.8	97.5	97.4	97.5	95.7	
Median Days on Market	22.0	7.0	8.0	20.0	27.0	28.0	58.0	

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	215	-39.4%	-52.3%	-22.7%	-24.8%	-41.7%	-27.6%	
Dollar Volume	\$214,255,104	-50.2%	-49.5%	15.7%	41.2%	41.7%	112.8%	
New Listings	578	9.1%	4.3%	2.1%	13.3%	-7.4%	-36.3%	
Active Listings ^⁴	367	172.5%	178.7%	-16.1%	5.1%	-34.4%	-62.8%	
Sales to New Listings Ratio 5	37.2	67.0	81.4	49.1	56.1	59.1	32.7	
Months of Inventory 6	5.1	1.1	0.9	4.7	3.7	4.5	10.0	
Average Price	\$996,535	-17.7%	5.9%	49.6%	87.8%	143.1%	194.0%	
Median Price	\$775,000	-22.6%	-1.9%	42.0%	69.6%	132.1%	176.8%	
Sale to List Price Ratio ⁷	95.3	106.2	105.0	97.9	97.3	97.0	95.7	
Median Days on Market	25.0	7.0	9.0	28.0	29.0	35.0	59.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

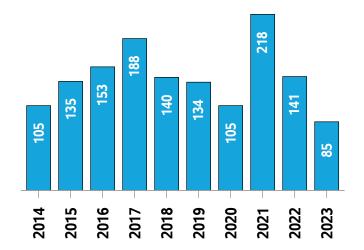
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



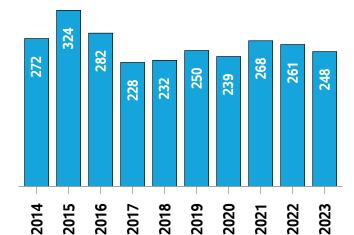
Lakelands WestMLS® Single Family Market Activity



Sales Activity (March only)

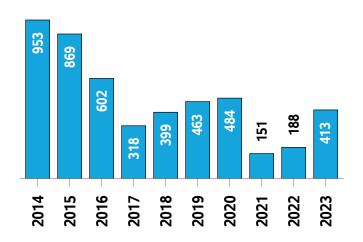


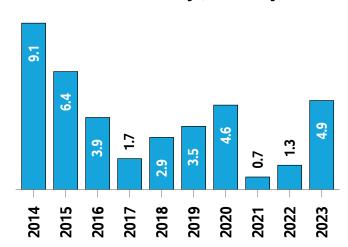
Active Listings (March only)



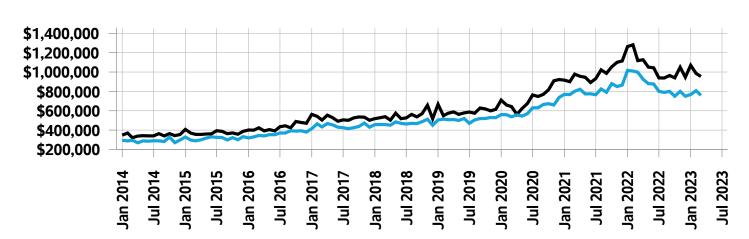
New Listings (March only)

Months of Inventory (March only)





Average Price and Median Price

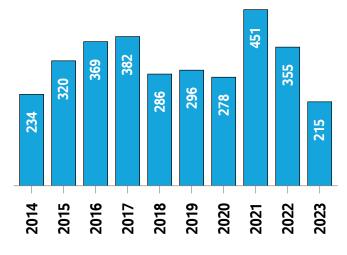




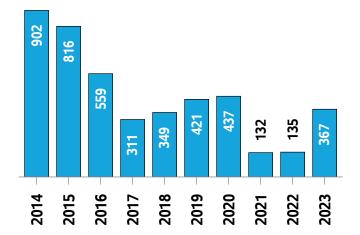
Lakelands WestMLS® Single Family Market Activity

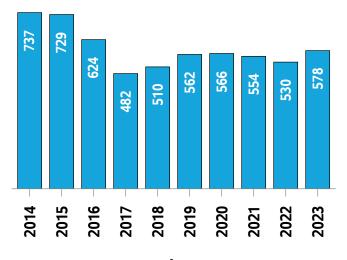


Sales Activity (March Year-to-date)

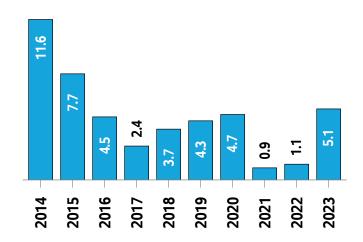


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Condo Townhouse Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	9	-47.1%	-55.0%	-25.0%	-64.0%	-52.6%	-18.2%	
Dollar Volume	\$4,787,000	-66.6%	-67.2%	-10.7%	-52.7%	-9.2%	112.3%	
New Listings	25	25.0%	-3.8%	-3.8%	-19.4%	4.2%	4.2%	
Active Listings	45	400.0%	400.0%	-16.7%	15.4%	25.0%	-45.8%	
Sales to New Listings Ratio 1	36.0	85.0	76.9	46.2	80.6	79.2	45.8	
Months of Inventory 2	5.0	0.5	0.5	4.5	1.6	1.9	7.5	
Average Price	\$531,889	-36.9%	-27.1%	19.1%	31.5%	91.6%	159.5%	
Median Price	\$499,000	-23.1%	-26.1%	26.3%	26.3%	95.7%	177.2%	
Sale to List Price Ratio ³	97.5	104.8	112.0	97.1	97.7	97.7	95.1	
Median Days on Market	23.0	12.0	5.0	46.5	20.0	35.0	55.0	

			Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	16	-48.4%	-63.6%	-61.0%	-68.6%	-61.0%	-50.0%		
Dollar Volume	\$12,024,900	-54.8%	-56.5%	-38.9%	-37.9%	16.5%	87.7%		
New Listings	61	45.2%	17.3%	-23.8%	-25.6%	27.1%	-12.9%		
Active Listings ⁴	36	336.0%	541.2%	-24.8%	-0.9%	0.0%	-60.1%		
Sales to New Listings Ratio 5	26.2	73.8	84.6	51.3	62.2	85.4	45.7		
Months of Inventory 6	6.8	0.8	0.4	3.5	2.2	2.7	8.5		
Average Price	\$751,556	-12.4%	19.6%	56.7%	97.8%	198.6%	275.4%		
Median Price	\$615,000	-8.2%	3.8%	53.8%	66.2%	173.3%	219.5%		
Sale to List Price Ratio ⁷	97.1	109.8	111.7	97.7	98.6	97.6	95.9		
Median Days on Market	28.0	11.0	5.0	21.0	20.0	55.0	60.5		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



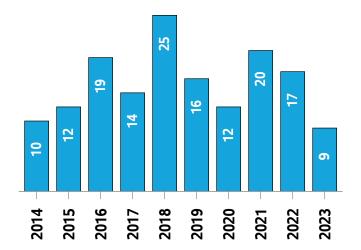
Lakelands West MLS® Condo Townhouse Market Activity



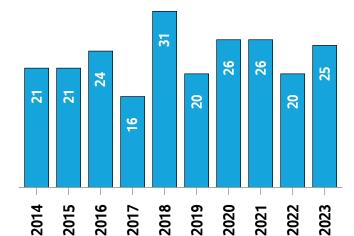
2022

2021

Sales Activity (March only)

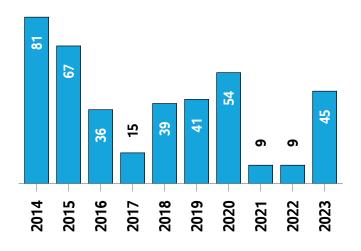


Active Listings (March only)



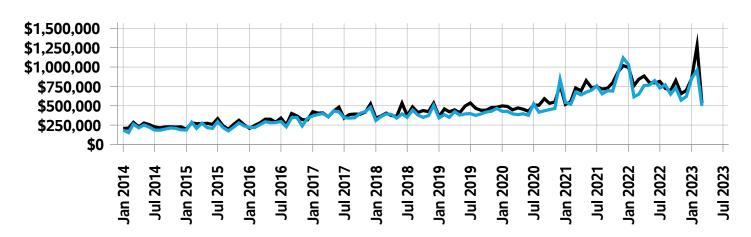
New Listings (March only)

Months of Inventory (March only)





Average Price and Median Price

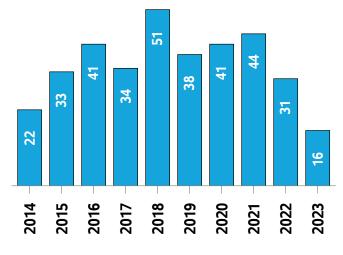




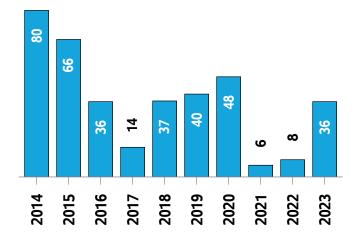
Lakelands West MLS® Condo Townhouse Market Activity

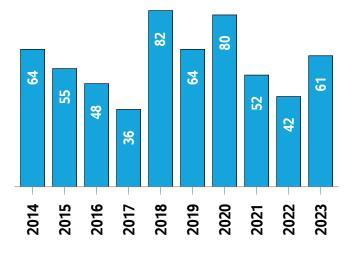


Sales Activity (March Year-to-date)

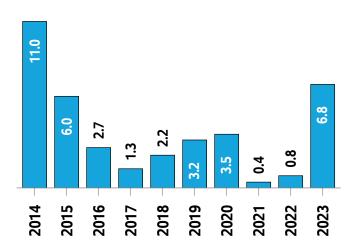


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Apartment Market Activity



			Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	17	-45.2%	-63.0%	30.8%	41.7%	-10.5%	54.5%		
Dollar Volume	\$7,172,400	-61.6%	-69.5%	41.5%	117.0%	55.3%	187.1%		
New Listings	34	0.0%	-34.6%	-5.6%	21.4%	-20.9%	-45.2%		
Active Listings	68	325.0%	44.7%	3.0%	23.6%	-48.1%	-72.5%		
Sales to New Listings Ratio 1	50.0	91.2	88.5	36.1	42.9	44.2	17.7		
Months of Inventory ²	4.0	0.5	1.0	5.1	4.6	6.9	22.5		
Average Price	\$421,906	-30.1%	-17.6%	8.2%	53.2%	73.6%	85.8%		
Median Price	\$395,000	-31.3%	-27.6%	3.9%	30.4%	68.1%	88.6%		
Sale to List Price Ratio ³	95.0	105.7	104.2	96.3	98.3	96.9	95.3		
Median Days on Market	45.0	7.0	14.5	23.0	37.0	30.0	77.0		

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	41	-43.8%	-56.8%	-18.0%	2.5%	-26.8%	10.8%	
Dollar Volume	\$21,095,900	-54.1%	-57.1%	17.8%	83.2%	36.3%	155.3%	
New Listings	96	17.1%	-14.3%	3.2%	45.5%	-5.9%	-46.1%	
Active Listings ⁴	62	376.9%	34.8%	4.5%	32.9%	-50.5%	-73.3%	
Sales to New Listings Ratio 5	42.7	89.0	84.8	53.8	60.6	54.9	20.8	
Months of Inventory 6	4.5	0.5	1.5	3.6	3.5	6.7	18.8	
Average Price	\$514,534	-18.2%	-0.7%	43.6%	78.7%	86.2%	130.4%	
Median Price	\$465,000	-16.2%	-12.2%	32.9%	59.2%	90.8%	126.8%	
Sale to List Price Ratio ⁷	95.3	106.7	103.7	97.9	98.4	97.0	95.3	
Median Days on Market	36.0	7.0	16.0	30.0	36.5	51.0	67.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

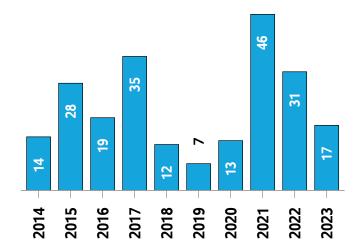
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



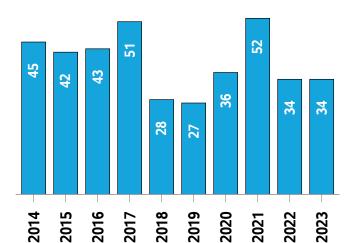
Lakelands West MLS® Apartment Market Activity



Sales Activity (March only)

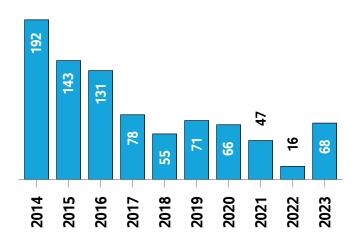


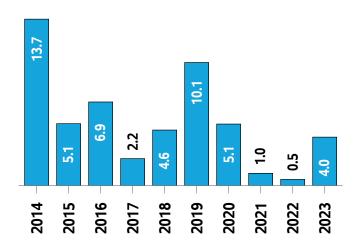
Active Listings (March only)



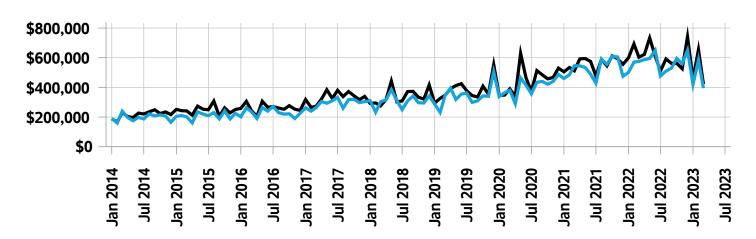
New Listings (March only)

Months of Inventory (March only)





Average Price and Median Price

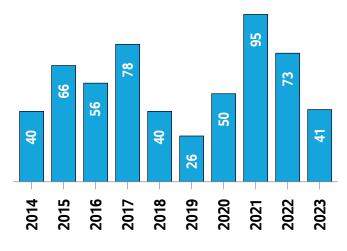




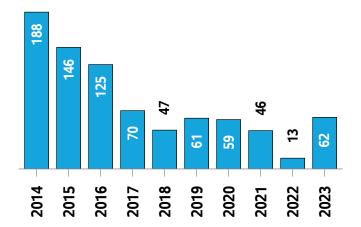
Lakelands West MLS® Apartment Market Activity

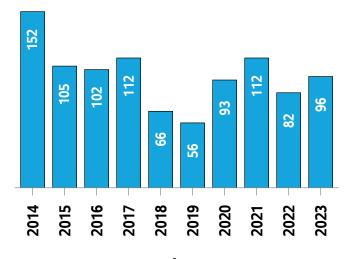


Sales Activity (March Year-to-date)

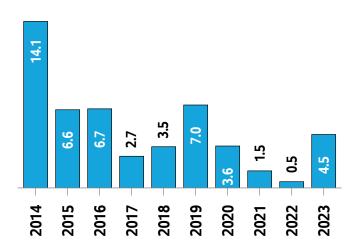


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Residential Market Activity



			Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	28	-33.3%	-56.3%	21.7%	-24.3%	-3.4%	0.0%		
Dollar Volume	\$23,749,500	-54.9%	-66.2%	50.9%	-0.0%	45.3%	119.9%		
New Listings	65	10.2%	-25.3%	25.0%	20.4%	4.8%	18.2%		
Active Listings	123	192.9%	92.2%	-26.3%	-9.6%	-42.0%	-62.7%		
Sales to New Listings Ratio 1	43.1	71.2	73.6	44.2	68.5	46.8	50.9		
Months of Inventory 2	4.4	1.0	1.0	7.3	3.7	7.3	11.8		
Average Price	\$848,196	-32.3%	-22.7%	23.9%	32.1%	50.5%	119.9%		
Median Price	\$647,500	-46.7%	-38.7%	24.8%	3.6%	63.5%	155.2%		
Sale to List Price Ratio ³	95.6	104.4	103.0	96.1	97.6	95.9	94.8		
Median Days on Market	40.5	9.0	13.5	36.0	27.0	40.0	58.0		

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	62	-47.9%	-56.6%	-29.5%	-26.2%	-16.2%	-13.9%	
Dollar Volume	\$69,551,000	-60.7%	-51.0%	6.7%	32.7%	67.8%	126.7%	
New Listings	157	9.8%	-13.7%	-8.7%	6.8%	12.9%	-30.2%	
Active Listings ^⁴	114	189.8%	111.1%	-30.9%	-15.8%	-44.9%	-66.6%	
Sales to New Listings Ratio 5	39.5	83.2	78.6	51.2	57.1	53.2	32.0	
Months of Inventory 6	5.5	1.0	1.1	5.6	4.8	8.4	14.2	
Average Price	\$1,121,790	-24.6%	12.9%	51.5%	79.8%	100.3%	163.3%	
Median Price	\$879,500	-30.2%	1.7%	42.5%	70.4%	123.8%	187.9%	
Sale to List Price Ratio ⁷	95.1	104.3	103.6	98.0	98.0	95.7	94.5	
Median Days on Market	40.0	12.0	13.0	35.5	28.5	76.5	62.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

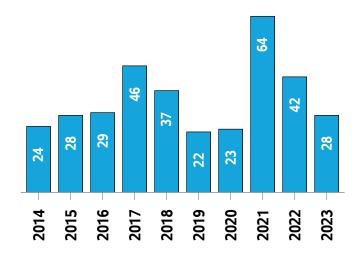
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



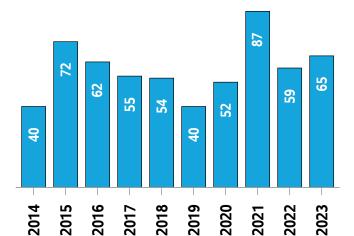
BLUE MOUNTAINS (THE) MLS® Residential Market Activity



Sales Activity (March only)

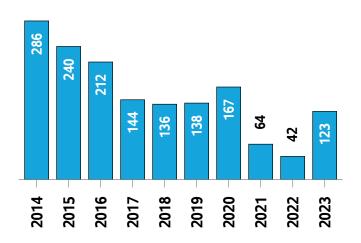


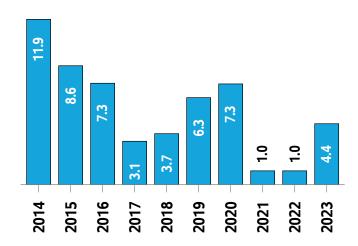
Active Listings (March only)



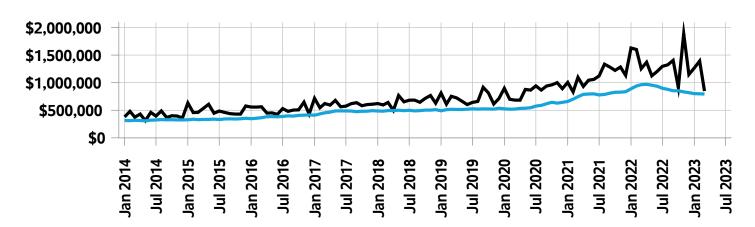
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

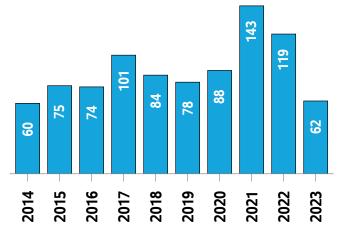




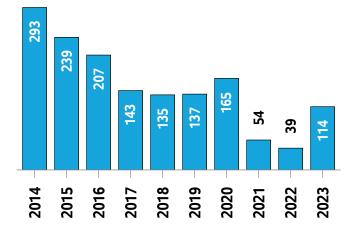
BLUE MOUNTAINS (THE) MLS® Residential Market Activity

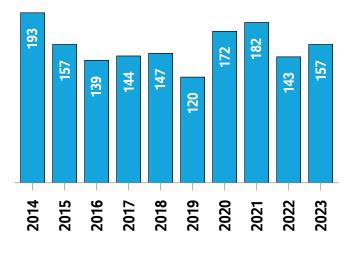


Sales Activity (March Year-to-date)

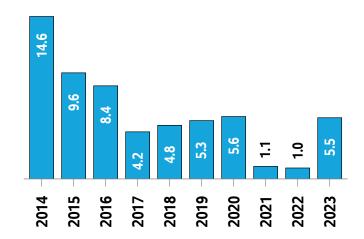


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE)MLS® Waterfront Market Activity



			Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	1	-50.0%	-50.0%	0.0%	-50.0%	0.0%	0.0%		
Dollar Volume	\$870,000	-77.7%	-72.9%	-58.6%	-69.7%	-65.2%	58.2%		
New Listings	2	100.0%	-71.4%	-60.0%	-50.0%	-66.7%	-66.7%		
Active Listings	7	_	75.0%	-56.3%	75.0%	-61.1%	-78.1%		
Sales to New Listings Ratio 1	50.0	200.0	28.6	20.0	50.0	16.7	16.7		
Months of Inventory 2	7.0	_	2.0	16.0	2.0	18.0	32.0		
Average Price	\$870,000	-55.4%	-45.9%	-58.6%	-39.4%	-65.2%	58.2%		
Median Price	\$870,000	-55.4%	-45.9%	-58.6%	-39.4%	-65.2%	58.2%		
Sale to List Price Ratio ³	97.2	85.1	97.7	84.0	97.1	87.7	84.7		
Median Days on Market	21.0	11.5	10.0	46.0	6.5	265.0	152.0		

			Compared to °						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	1	-85.7%	-50.0%	-83.3%	-75.0%	-80.0%	-50.0%		
Dollar Volume	\$870,000	-96.5%	-72.9%	-88.7%	-82.4%	-81.3%	-26.9%		
New Listings	9	125.0%	12.5%	-47.1%	50.0%	-25.0%	-66.7%		
Active Listings ⁴	6	300.0%	157.1%	-53.8%	80.0%	-64.0%	-78.8%		
Sales to New Listings Ratio 5	11.1	175.0	25.0	35.3	66.7	41.7	7.4		
Months of Inventory 6	18.0	0.6	3.5	6.5	2.5	10.0	42.5		
Average Price	\$870,000	-75.7%	-45.9%	-32.0%	-29.6%	-6.4%	46.2%		
Median Price	\$870,000	-78.3%	-45.9%	-34.3%	-18.5%	71.6%	46.2%		
Sale to List Price Ratio ⁷	97.2	97.5	97.7	94.0	99.0	94.4	82.6		
Median Days on Market	21.0	7.0	10.0	40.5	8.0	44.0	154.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

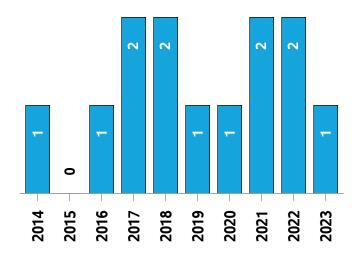
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity

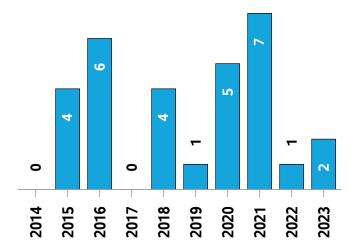


Sales Activity (March only)

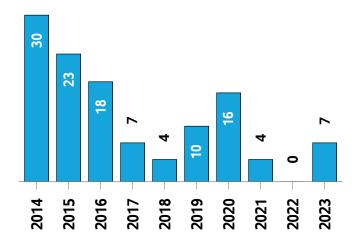


Active Listings (March only)

New Listings (March only)

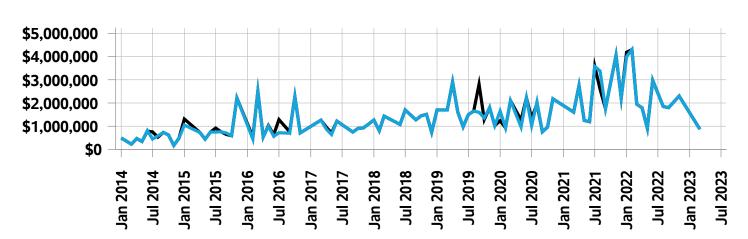


Months of Inventory (March only)





Average Price and Median Price

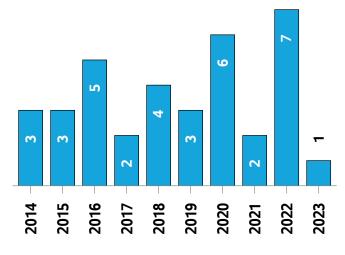




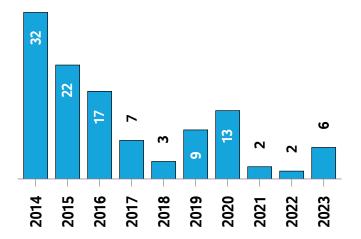
BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity



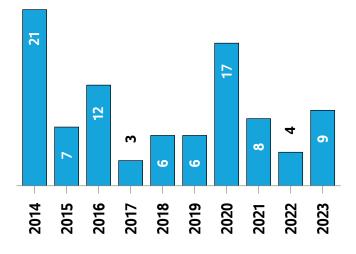
Sales Activity (March Year-to-date)



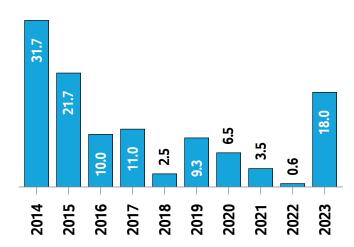
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity



				Compa	red to °		
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	27	-32.5%	-56.5%	22.7%	-22.9%	-3.6%	0.0%
Dollar Volume	\$22,879,500	-53.1%	-65.9%	67.7%	9.6%	65.3%	123.3%
New Listings	63	8.6%	-21.3%	34.0%	26.0%	12.5%	28.6%
Active Listings	116	176.2%	93.3%	-23.2%	-12.1%	-40.2%	-61.1%
Sales to New Listings Ratio 1	42.9	69.0	77.5	46.8	70.0	50.0	55.1
Months of Inventory ²	4.3	1.1	1.0	6.9	3.8	6.9	11.0
Average Price	\$847,389	-30.5%	-21.6%	36.7%	42.0%	71.4%	123.3%
Median Price	\$595,000	-50.0%	-43.7%	15.1%	16.7%	55.4%	142.9%
Sale to List Price Ratio 3	95.5	105.4	103.1	96.7	97.6	96.2	95.1
Median Days on Market	44.0	9.0	13.5	30.5	29.0	39.0	55.0

			Compared to °						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	61	-45.5%	-56.7%	-25.6%	-23.8%	-11.6%	-12.9%		
Dollar Volume	\$68,681,000	-54.8%	-50.5%	19.4%	44.7%	86.6%	132.9%		
New Listings	148	6.5%	-14.9%	-4.5%	5.0%	16.5%	-25.3%		
Active Listings ^⁴	108	181.7%	109.0%	-28.9%	-18.2%	-43.3%	-65.5%		
Sales to New Listings Ratio 5	41.2	80.6	81.0	52.9	56.7	54.3	35.4		
Months of Inventory 6	5.3	1.0	1.1	5.6	5.0	8.3	13.4		
Average Price	\$1,125,918	-17.0%	14.3%	60.6%	89.7%	111.1%	167.3%		
Median Price	\$889,000	-28.3%	2.8%	52.6%	74.3%	127.9%	192.7%		
Sale to List Price Ratio ⁷	95.0	104.8	103.7	98.3	97.9	95.8	94.9		
Median Days on Market	43.0	12.0	13.0	34.0	29.0	81.0	58.5		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

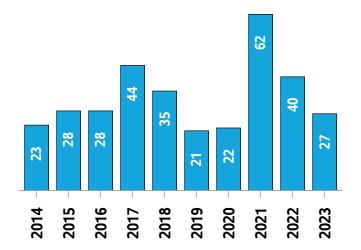
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity

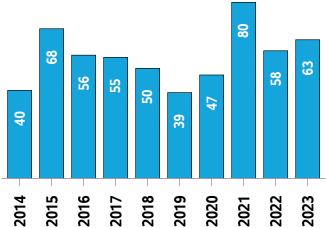


Sales Activity (March only)

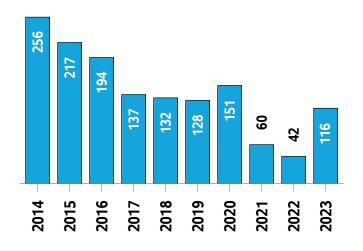


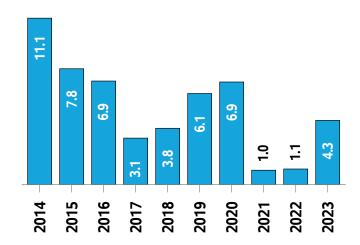
Active Listings (March only)

New Listings (March only)

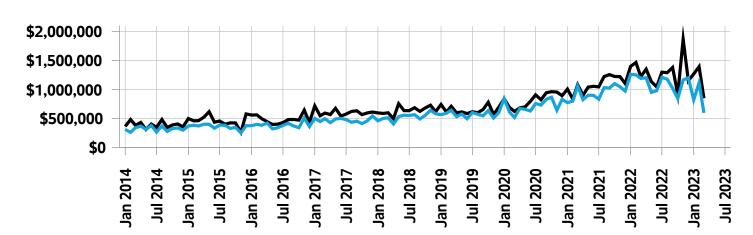


Months of Inventory (March only)





Average Price and Median Price

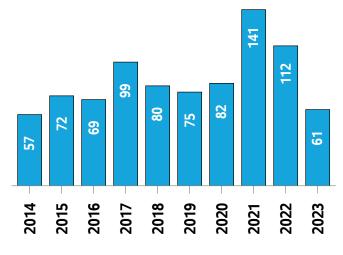




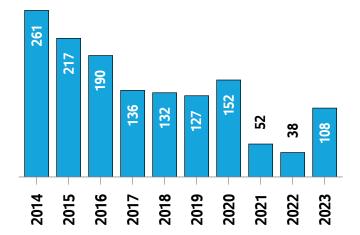
BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity

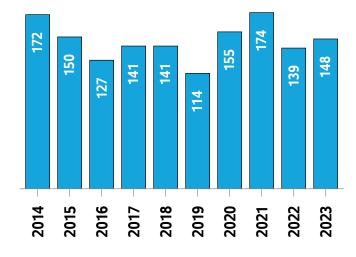


Sales Activity (March Year-to-date)

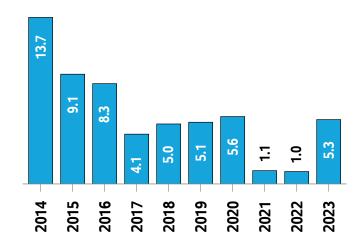


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Single Family Market Activity



			Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	11	-47.6%	-66.7%	37.5%	-47.6%	-15.4%	-42.1%		
Dollar Volume	\$16,024,000	-54.2%	-69.1%	83.2%	-9.9%	38.0%	74.9%		
New Listings	40	8.1%	-9.1%	37.9%	14.3%	48.1%	25.0%		
Active Listings	80	158.1%	166.7%	-29.8%	-7.0%	-28.6%	-52.7%		
Sales to New Listings Ratio 1	27.5	56.8	75.0	27.6	60.0	48.1	59.4		
Months of Inventory ²	7.3	1.5	0.9	14.3	4.1	8.6	8.9		
Average Price	\$1,456,727	-12.5%	-7.4%	33.2%	72.0%	63.1%	202.1%		
Median Price	\$1,350,000	-3.9%	-7.5%	62.4%	90.2%	115.7%	190.9%		
Sale to List Price Ratio 3	94.7	106.3	102.8	95.6	97.2	95.8	94.7		
Median Days on Market	29.0	9.0	13.0	54.5	29.0	40.0	61.0		

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	29	-54.7%	-58.6%	-34.1%	-35.6%	-23.7%	-37.0%	
Dollar Volume	\$51,714,000	-60.7%	-48.6%	14.4%	32.2%	75.6%	106.6%	
New Listings	94	10.6%	5.6%	-2.1%	9.3%	23.7%	-26.0%	
Active Listings ⁴	73	175.0%	193.3%	-33.7%	-14.7%	-33.7%	-58.0%	
Sales to New Listings Ratio 5	30.9	75.3	78.7	45.8	52.3	50.0	36.2	
Months of Inventory 6	7.6	1.3	1.1	7.5	5.7	8.7	11.4	
Average Price	\$1,783,241	-13.2%	24.1%	73.5%	105.2%	130.0%	227.8%	
Median Price	\$1,515,000	-20.1%	12.4%	73.4%	98.0%	144.2%	244.9%	
Sale to List Price Ratio ⁷	94.8	103.9	101.9	98.6	97.5	95.3	94.4	
Median Days on Market	29.0	9.5	13.0	88.5	29.0	93.5	69.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

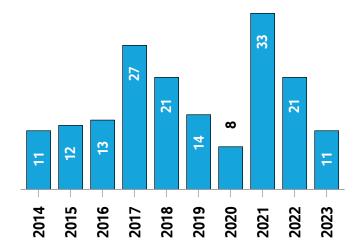
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



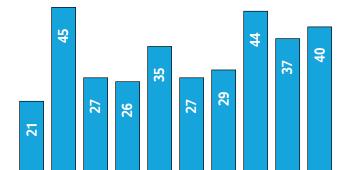
BLUE MOUNTAINS (THE) MLS® Single Family Market Activity



Sales Activity (March only)



Active Listings (March only)



New Listings (March only)

Months of Inventory (March only)

2018

2019

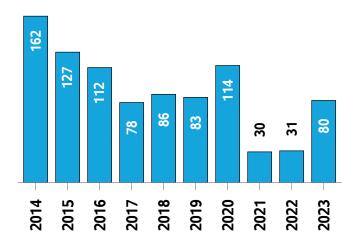
2020

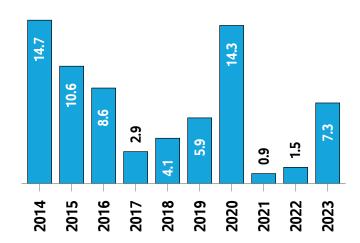
2021

2022

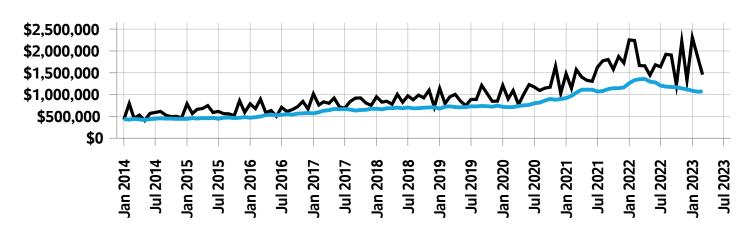
2016

2017





MLS® HPI Single Family Benchmark Price and Average Price

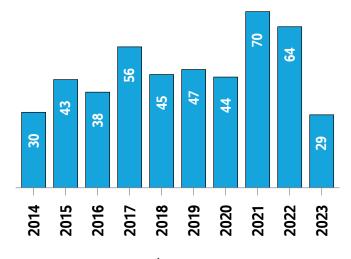




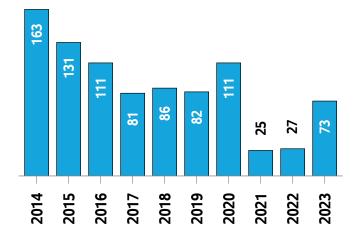
BLUE MOUNTAINS (THE)MLS® Single Family Market Activity

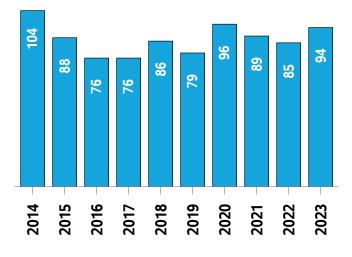


Sales Activity (March Year-to-date)

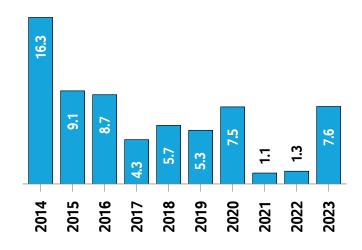


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity



			Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	2	-60.0%	-60.0%	-33.3%	-77.8%	-71.4%	-60.0%		
Dollar Volume	\$1,449,000	-75.8%	-66.6%	-20.2%	-62.9%	-34.0%	73.4%		
New Listings	9	80.0%	0.0%	80.0%	12.5%	-18.2%	125.0%		
Active Listings	13	550.0%	160.0%	-31.6%	8.3%	-31.6%	-50.0%		
Sales to New Listings Ratio 1	22.2	100.0	55.6	60.0	112.5	63.6	125.0		
Months of Inventory 2	6.5	0.4	1.0	6.3	1.3	2.7	5.2		
Average Price	\$724,500	-39.4%	-16.6%	19.8%	67.1%	130.9%	333.6%		
Median Price	\$724,500	-37.0%	-27.2%	7.3%	65.0%	125.7%	339.1%		
Sale to List Price Ratio ³	98.1	102.4	115.4	97.8	98.6	96.1	94.9		
Median Days on Market	46.0	21.0	3.0	24.0	19.0	35.0	112.0		

			Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	3	-75.0%	-75.0%	-76.9%	-84.2%	-75.0%	-66.7%		
Dollar Volume	\$2,499,000	-81.8%	-70.6%	-66.9%	-68.4%	-30.0%	51.8%		
New Listings	17	13.3%	0.0%	-37.0%	-32.0%	-15.0%	-5.6%		
Active Listings ⁴	8	177.8%	212.5%	-51.0%	-30.6%	-50.0%	-75.0%		
Sales to New Listings Ratio 5	17.6	80.0	70.6	48.1	76.0	60.0	50.0		
Months of Inventory 6	8.3	0.8	0.7	3.9	1.9	4.2	11.1		
Average Price	\$833,000	-27.1%	17.6%	43.6%	100.2%	180.1%	355.3%		
Median Price	\$889,000	-26.8%	38.7%	71.0%	137.1%	208.7%	393.9%		
Sale to List Price Ratio ⁷	94.6	111.5	117.4	97.6	98.9	96.2	95.9		
Median Days on Market	55.0	12.0	4.5	19.0	19.0	70.0	55.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

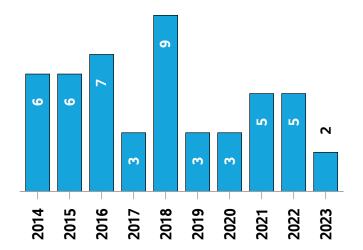
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity



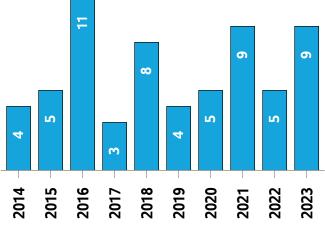
Sales Activity (March only)



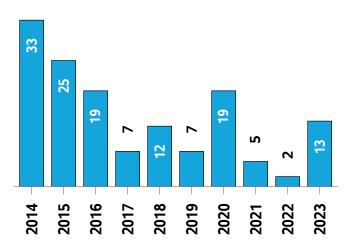
Active Listings (March only)

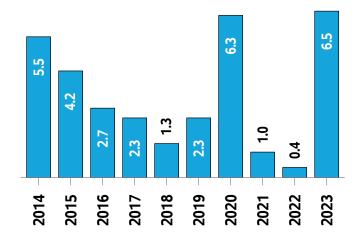


New Listings (March only)

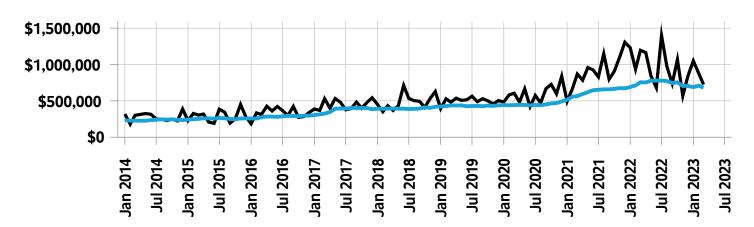


Months of Inventory (March only)





MLS® HPI Townhouse Benchmark Price and Average Price

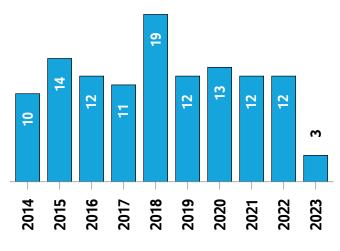




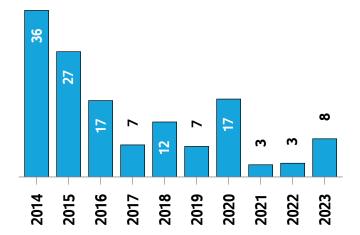
BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity

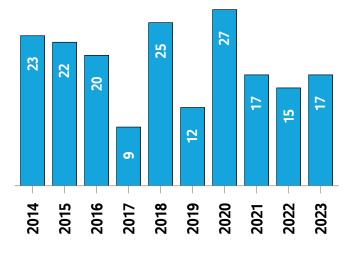


Sales Activity (March Year-to-date)

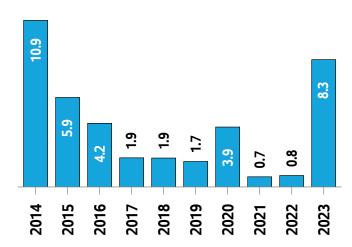


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Apartment Market Activity



		Compared to ⁸						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	13	0.0%	-40.9%	18.2%	116.7%	62.5%	225.0%	
Dollar Volume	\$5,197,500	-31.2%	-45.3%	15.6%	296.7%	152.1%	548.9%	
New Listings	12	-14.3%	-58.6%	-33.3%	33.3%	-40.0%	-36.8%	
Active Listings	23	187.5%	-11.5%	-28.1%	-25.8%	-69.3%	-82.3%	
Sales to New Listings Ratio 1	108.3	92.9	75.9	61.1	66.7	40.0	21.1	
Months of Inventory ²	1.8	0.6	1.2	2.9	5.2	9.4	32.5	
Average Price	\$399,808	-31.2%	-7.5%	-2.2%	83.1%	55.2%	99.7%	
Median Price	\$375,000	-34.2%	10.3%	-15.7%	116.3%	42.6%	78.6%	
Sale to List Price Ratio 3	94.5	102.5	100.0	95.8	97.5	95.8	94.6	
Median Days on Market	45.0	8.0	18.5	23.0	54.5	71.0	42.0	

			Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	26	-25.7%	-51.9%	-10.3%	36.8%	18.2%	52.9%		
Dollar Volume	\$12,134,000	-42.2%	-53.2%	20.3%	160.7%	65.6%	203.2%		
New Listings	39	8.3%	-40.9%	-15.2%	25.8%	2.6%	-48.7%		
Active Listings ^⁴	26	243.5%	11.3%	-16.8%	-12.2%	-64.7%	-79.4%		
Sales to New Listings Ratio 5	66.7	97.2	81.8	63.0	61.3	57.9	22.4		
Months of Inventory 6	3.0	0.7	1.3	3.3	4.7	10.2	22.6		
Average Price	\$466,692	-22.2%	-2.8%	34.1%	90.5%	40.1%	98.3%		
Median Price	\$422,500	-5.9%	-7.3%	25.0%	128.4%	33.9%	101.2%		
Sale to List Price Ratio ⁷	94.8	102.8	102.5	97.4	98.3	96.0	94.2		
Median Days on Market	40.5	15.0	16.5	28.0	49.0	71.5	55.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

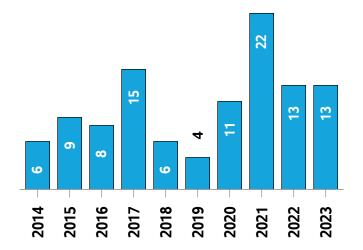
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



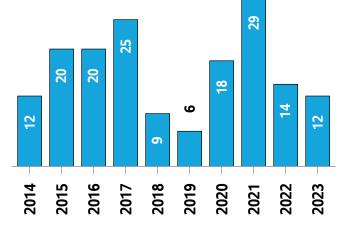
BLUE MOUNTAINS (THE) MLS® Apartment Market Activity



Sales Activity (March only)

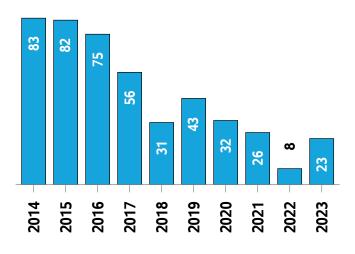


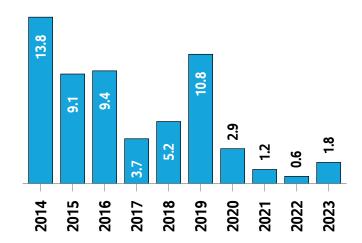
Active Listings (March only)



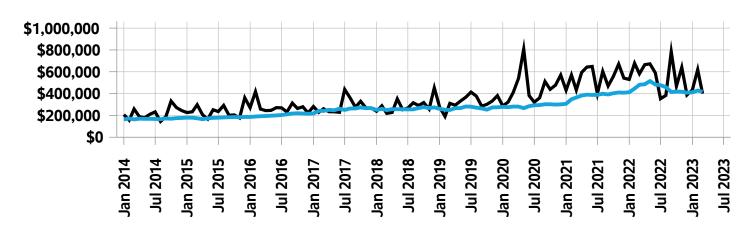
New Listings (March only)

Months of Inventory (March only)





MLS® HPI Apartment Benchmark Price and Average Price

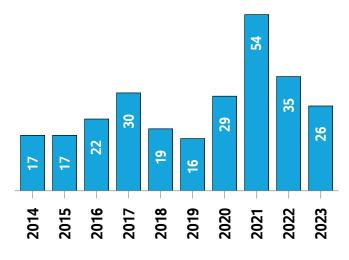




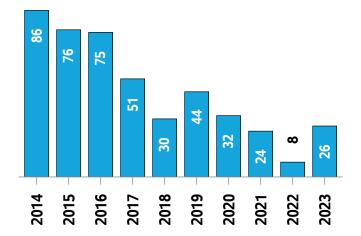
BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

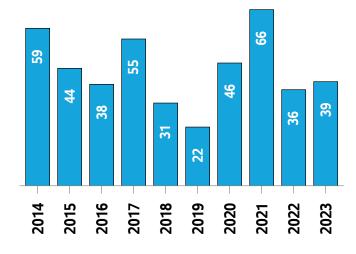


Sales Activity (March Year-to-date)

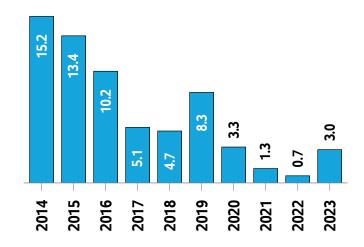


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

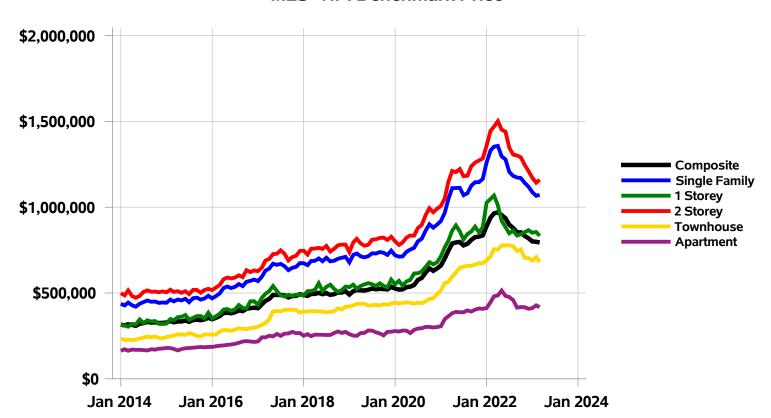


BLUE MOUNTAINS (THE) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months 1 months ago 3 years ago 5 years ago								
Composite	\$794,400	-0.5	-3.0	-6.9	-17.6	52.4	60.6				
Single Family	\$1,072,100	0.5	-4.3	-8.6	-20.8	50.3	56.2				
One Storey	\$833,200	-2.6	-3.8	-0.2	-22.0	53.4	62.9				
Two Storey	\$1,160,000	1.5	-4.2	-10.9	-21.1	46.0	53.0				
Townhouse	\$681,300	-3.9	-3.2	-8.5	-9.8	53.8	72.6				
Apartment	\$417,500	-2.4	2.4	0.7	-13.2	48.5	68.3				

MLS® HPI Benchmark Price





BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1914
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13443
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1408
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14290
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2128
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13762
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1321
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	769
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



CLEARVIEW MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	-35.0%	-63.9%	-7.1%	-59.4%	-60.6%	-48.0%
Dollar Volume	\$13,535,704	-33.9%	-57.5%	58.3%	-14.9%	-20.0%	64.0%
New Listings	43	10.3%	2.4%	26.5%	7.5%	2.4%	7.5%
Active Listings	63	96.9%	152.0%	-24.1%	1.6%	-33.0%	-58.0%
Sales to New Listings Ratio 1	30.2	51.3	85.7	41.2	80.0	78.6	62.5
Months of Inventory ²	4.8	1.6	0.7	5.9	1.9	2.8	6.0
Average Price	\$1,041,208	1.7%	17.6%	70.4%	109.4%	103.1%	215.4%
Median Price	\$700,000	-30.9%	-2.4%	40.0%	51.0%	96.1%	150.0%
Sale to List Price Ratio ³	96.6	106.7	107.3	99.2	98.4	98.0	95.5
Median Days on Market	14.0	6.5	7.0	11.0	21.5	18.0	54.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	32	-38.5%	-61.4%	-8.6%	-47.5%	-49.2%	-23.8%
Dollar Volume	\$35,811,104	-34.9%	-50.7%	52.0%	9.8%	25.2%	164.9%
New Listings	91	4.6%	0.0%	5.8%	8.3%	-13.3%	-28.9%
Active Listings ^⁴	51	75.0%	123.2%	-32.2%	-14.0%	-46.7%	-65.8%
Sales to New Listings Ratio 5	35.2	59.8	91.2	40.7	72.6	60.0	32.8
Months of Inventory 6	4.8	1.7	0.8	6.5	2.9	4.6	10.7
Average Price	\$1,119,097	5.8%	27.8%	66.2%	109.3%	146.5%	247.7%
Median Price	\$707,500	-16.8%	-2.3%	36.1%	49.9%	103.6%	174.8%
Sale to List Price Ratio ⁷	97.2	106.1	105.9	98.2	97.6	97.4	95.5
Median Days on Market	20.0	7.0	10.0	26.0	41.0	26.0	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

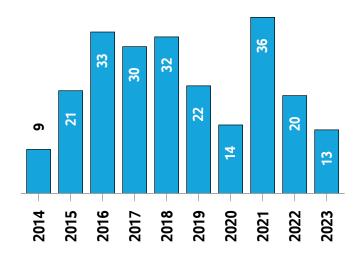
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



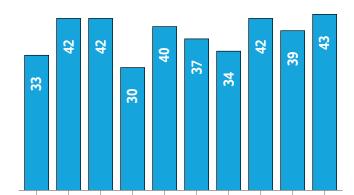
CLEARVIEWMLS® Residential Market Activity



Sales Activity (March only)



Active Listings (March only)



New Listings (March only)

Months of Inventory (March only)

2018

2019

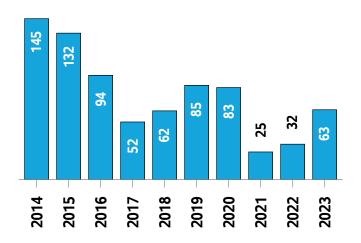
2020

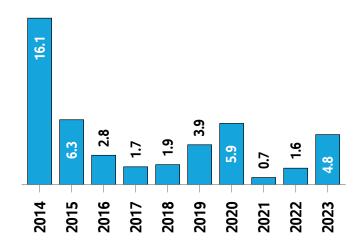
2022

2021

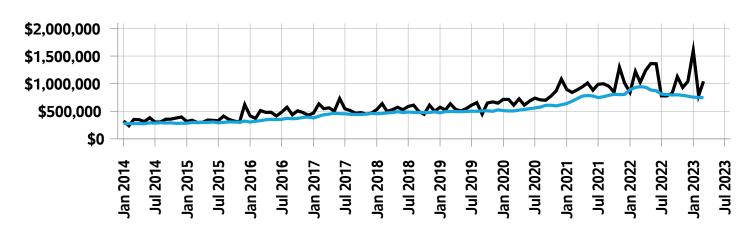
2016

2017





MLS® HPI Composite Benchmark Price and Average Price

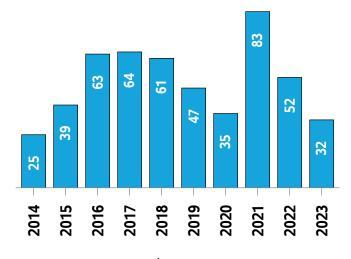




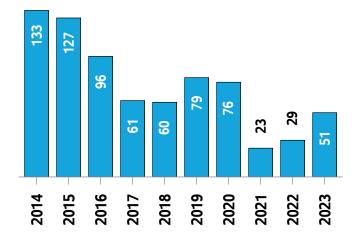
CLEARVIEW MLS® Residential Market Activity

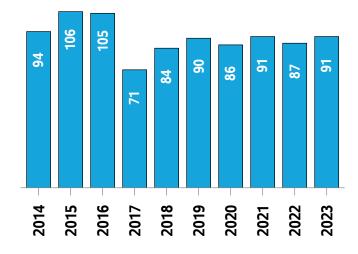


Sales Activity (March Year-to-date)

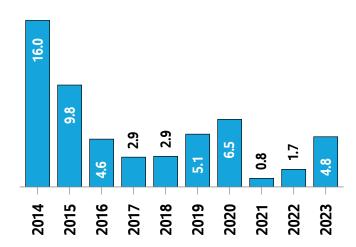


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	-31.6%	-63.9%	-7.1%	-59.4%	-60.6%	-45.8%
Dollar Volume	\$13,535,704	-28.7%	-57.5%	58.3%	-14.9%	-20.0%	69.1%
New Listings	43	13.2%	2.4%	30.3%	7.5%	2.4%	10.3%
Active Listings	60	87.5%	140.0%	-25.9%	-1.6%	-36.2%	-57.7%
Sales to New Listings Ratio 1	30.2	50.0	85.7	42.4	80.0	78.6	61.5
Months of Inventory ²	4.6	1.7	0.7	5.8	1.9	2.8	5.9
Average Price	\$1,041,208	4.3%	17.6%	70.4%	109.4%	103.1%	212.1%
Median Price	\$700,000	-28.2%	-2.4%	40.0%	51.0%	96.1%	150.0%
Sale to List Price Ratio ³	96.6	107.1	107.3	99.2	98.4	98.0	95.6
Median Days on Market	14.0	6.0	7.0	11.0	21.5	18.0	53.5

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	32	-37.3%	-61.0%	-8.6%	-47.5%	-49.2%	-22.0%
Dollar Volume	\$35,811,104	-33.1%	-49.7%	52.0%	9.8%	25.2%	169.8%
New Listings	89	3.5%	-1.1%	6.0%	7.2%	-15.2%	-28.8%
Active Listings ^⁴	49	65.9%	114.7%	-34.8%	-17.0%	-49.5%	-65.6%
Sales to New Listings Ratio 5	36.0	59.3	91.1	41.7	73.5	60.0	32.8
Months of Inventory 6	4.6	1.7	0.8	6.4	2.9	4.6	10.3
Average Price	\$1,119,097	6.6%	28.9%	66.2%	109.3%	146.5%	245.7%
Median Price	\$707,500	-16.8%	-2.3%	36.1%	49.9%	103.6%	172.1%
Sale to List Price Ratio ⁷	97.2	106.2	106.0	98.2	97.6	97.4	95.5
Median Days on Market	20.0	7.0	10.0	26.0	41.0	26.0	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

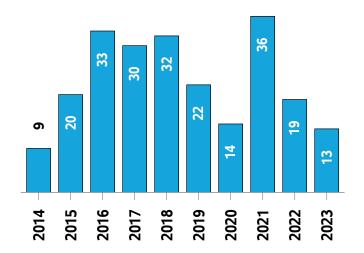
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



CLEARVIEW MLS® Non-Waterfront Market Activity



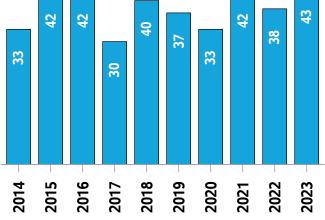
Sales Activity (March only)



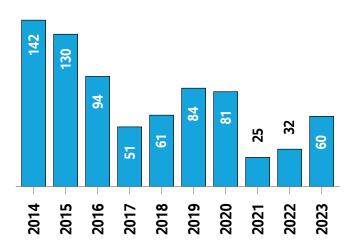
Active Listings (March only)

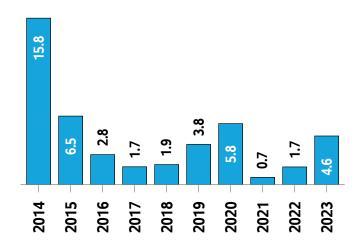


New Listings (March only)

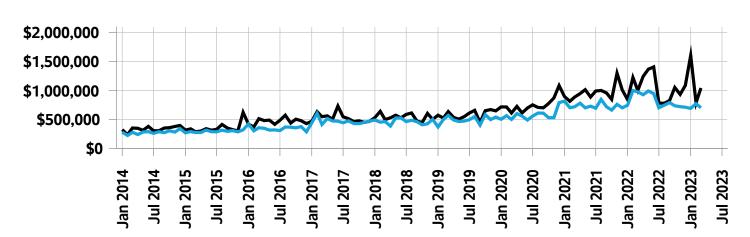


Months of Inventory (March only)





Average Price and Median Price

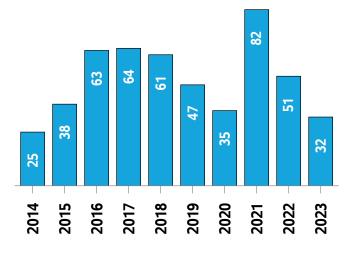




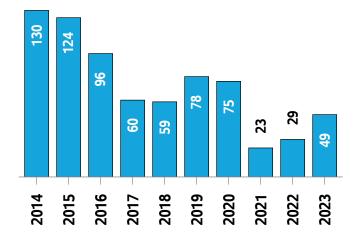
CLEARVIEW MLS® Non-Waterfront Market Activity

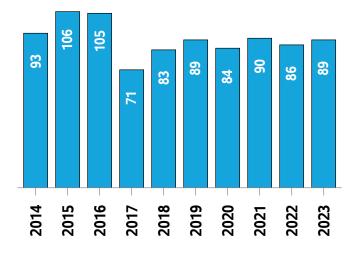


Sales Activity (March Year-to-date)

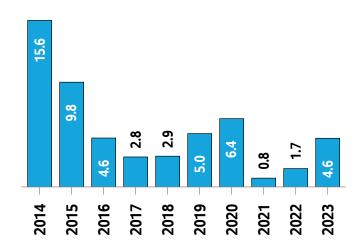


Active Listings ¹(March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEWMLS® Single Family Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	-40.0%	-63.6%	-7.7%	-62.5%	-62.5%	-50.0%
Dollar Volume	\$13,105,704	-36.0%	-56.7%	60.5%	-17.6%	-21.5%	62.0%
New Listings	42	10.5%	7.7%	27.3%	10.5%	2.4%	10.5%
Active Listings	63	110.0%	173.9%	-21.3%	6.8%	-29.2%	-55.3%
Sales to New Listings Ratio 1	28.6	52.6	84.6	39.4	84.2	78.0	63.2
Months of Inventory ²	5.3	1.5	0.7	6.2	1.8	2.8	5.9
Average Price	\$1,092,142	6.7%	19.0%	73.8%	119.7%	109.3%	224.0%
Median Price	\$707,500	-30.1%	-4.7%	40.1%	52.6%	94.6%	152.7%
Sale to List Price Ratio ³	96.7	106.7	107.3	98.8	98.4	98.0	95.7
Median Days on Market	17.0	6.5	7.0	11.0	21.5	19.0	61.0

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	28	-44.0%	-64.1%	-15.2%	-52.5%	-53.3%	-30.0%	
Dollar Volume	\$33,688,104	-37.4%	-51.9%	47.3%	5.8%	20.4%	155.1%	
New Listings	87	4.8%	3.6%	4.8%	8.7%	-13.9%	-28.7%	
Active Listings ^⁴	51	86.6%	135.4%	-30.5%	-10.5%	-43.8%	-64.2%	
Sales to New Listings Ratio 5	32.2	60.2	92.9	39.8	73.8	59.4	32.8	
Months of Inventory 6	5.5	1.6	0.8	6.7	2.9	4.5	10.7	
Average Price	\$1,203,147	11.7%	33.9%	73.6%	122.8%	158.0%	264.4%	
Median Price	\$771,500	-11.8%	4.3%	47.0%	63.5%	118.2%	185.7%	
Sale to List Price Ratio ⁷	97.0	105.4	105.9	98.1	97.6	97.4	95.6	
Median Days on Market	21.0	7.0	11.0	30.0	41.0	25.0	48.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

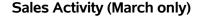
⁷ Sale price / list price * 100; average for all homes sold so far this year.

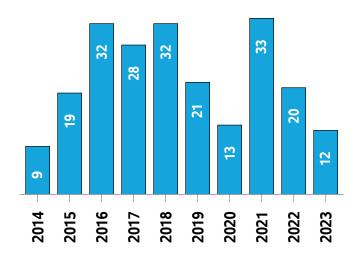
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



CLEARVIEW MLS® Single Family Market Activity

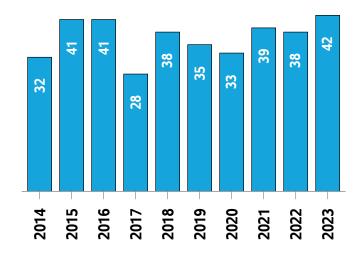




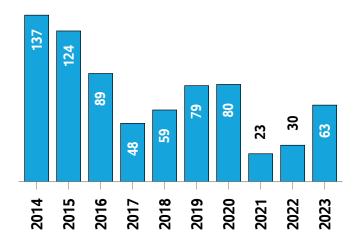


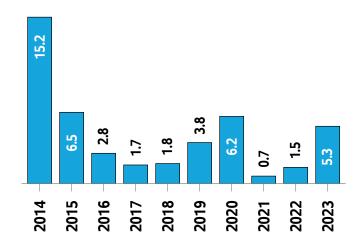
Active Listings (March only)

New Listings (March only)

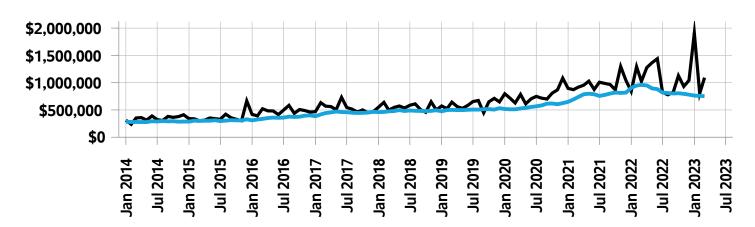


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

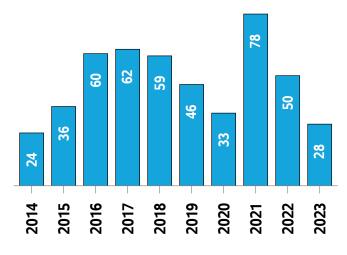




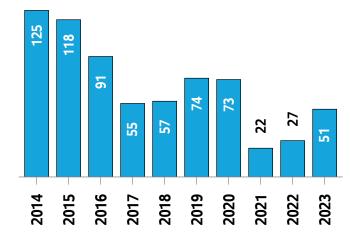
CLEARVIEWMLS® Single Family Market Activity

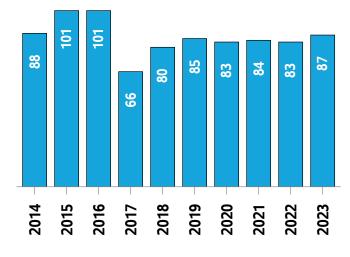


Sales Activity (March Year-to-date)

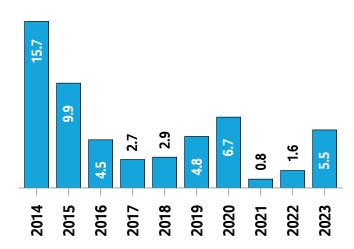


Active Listings ¹(March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Condo Townhouse Market Activity



		Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	1	_	_	_	_	_	0.0%	
Dollar Volume	\$430,000	_	_	_	_	_	162.8%	
New Listings	1	0.0%	_	_	-50.0%	_	-50.0%	
Active Listings	0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
Sales to New Listings Ratio 1	100.0	_	_	_	_	<u> </u>	50.0	
Months of Inventory ²	0.0	_	_	_	_	_	6.0	
Average Price	\$430,000	_	_	_	_	_	162.8%	
Median Price	\$430,000	_	_	_	_	_	162.8%	
Sale to List Price Ratio ³	95.8	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	90.9	
Median Days on Market	14.0	_	_	_	_	_	25.0	

		Compared to *					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	0.0%	_	0.0%	_	0.0%	-50.0%
Dollar Volume	\$430,000	-29.6%	_	38.7%	_	100.0%	37.1%
New Listings	1	-50.0%	_	0.0%	-66.7%	-50.0%	-66.7%
Active Listings ^⁴	0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%
Sales to New Listings Ratio 5	100.0	50.0	_	100.0	_	50.0	66.7
Months of Inventory 6	0.0	3.0	_	3.0	_	6.0	8.0
Average Price	\$430,000	-29.6%	_	38.7%	_	100.0%	174.2%
Median Price	\$430,000	-29.6%	_	38.7%	_	100.0%	174.2%
Sale to List Price Ratio ⁷	95.8	134.3	_	94.2		100.0	93.2
Median Days on Market	14.0	4.0	_	23.0	_	89.0	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

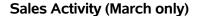
⁷ Sale price / list price * 100; average for all homes sold so far this year.

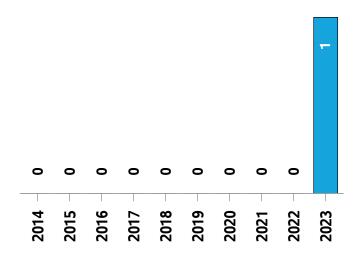
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



CLEARVIEW MLS® Condo Townhouse Market Activity

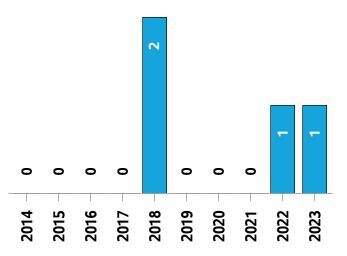




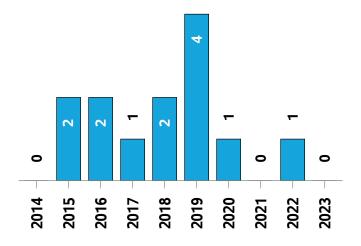


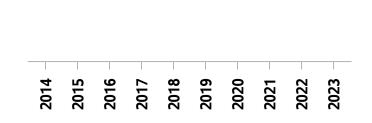
Active Listings (March only)



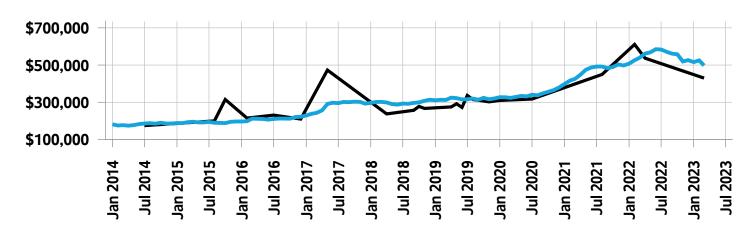


Months of Inventory (March only)





MLS® HPI Townhouse Benchmark Price and Average Price

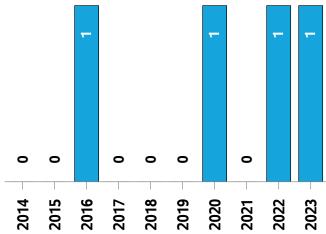


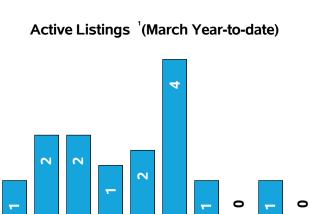


CLEARVIEW MLS® Condo Townhouse Market Activity





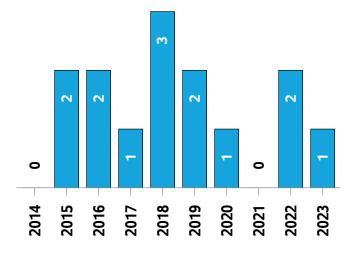




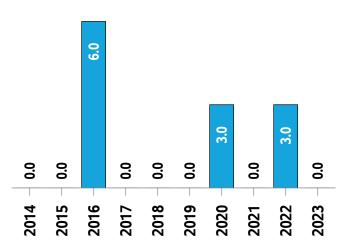
2019

2020

New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



2021

2022

2016

2017

2018

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

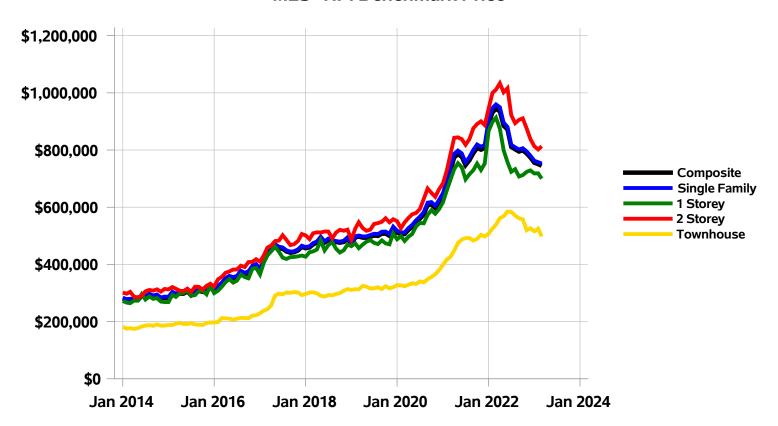


CLEARVIEWMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$745,100	-0.8	-3.7	-6.3	-21.1	47.2	58.5				
Single Family	\$753,000	-0.6	-3.5	-6.1	-21.5	47.1	58.7				
One Storey	\$699,800	-2.6	-4.0	-1.1	-23.4	45.2	57.1				
Two Storey	\$813,200	1.4	-3.0	-10.2	-19.6	48.7	59.8				
Townhouse	\$497,700	-5.2	-5.5	-11.3	-7.7	53.8	64.7				

MLS® HPI Benchmark Price





CLEARVIEWMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1471
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14820
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CLEARVIEWMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1289
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14520
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1803
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



CLEARVIEW MLS® HPI Benchmark Descriptions



Townhouse 萧



	V.1
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1113
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



COLLINGWOOD MLS® Residential Market Activity



		Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	24	-54.7%	-69.2%	-7.7%	-27.3%	-42.9%	-44.2%	
Dollar Volume	\$19,037,300	-65.0%	-69.8%	12.5%	17.8%	28.5%	46.8%	
New Listings	83	16.9%	-11.7%	-1.2%	18.6%	15.3%	-29.7%	
Active Listings	151	243.2%	164.9%	7.1%	69.7%	21.8%	-50.8%	
Sales to New Listings Ratio 1	28.9	74.6	83.0	31.0	47.1	58.3	36.4	
Months of Inventory ²	6.3	0.8	0.7	5.4	2.7	3.0	7.1	
Average Price	\$793,221	-22.7%	-1.9%	21.9%	62.0%	124.9%	162.9%	
Median Price	\$684,750	-19.9%	-0.0%	26.9%	56.3%	114.0%	163.7%	
Sale to List Price Ratio ³	95.4	105.8	108.5	97.3	97.6	98.1	95.6	
Median Days on Market	35.5	7.0	6.0	21.5	20.0	26.5	55.0	

		Compared to *					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	81	-35.2%	-47.1%	-22.9%	-5.8%	-34.7%	-31.4%
Dollar Volume	\$65,398,600	-49.2%	-46.9%	7.3%	72.2%	52.8%	101.1%
New Listings	215	28.7%	3.9%	5.4%	36.9%	22.2%	-30.6%
Active Listings ⁴	138	319.2%	169.5%	11.9%	100.5%	17.9%	-52.2%
Sales to New Listings Ratio 5	37.7	74.9	73.9	51.5	54.8	70.5	38.1
Months of Inventory 6	5.1	0.8	1.0	3.5	2.4	2.8	7.4
Average Price	\$807,390	-21.5%	0.3%	39.1%	82.8%	134.0%	193.0%
Median Price	\$730,000	-19.3%	4.3%	47.5%	75.5%	146.2%	186.3%
Sale to List Price Ratio ⁷	95.4	107.1	107.7	97.8	98.5	98.0	96.3
Median Days on Market	44.0	7.0	7.0	27.0	19.0	28.0	51.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

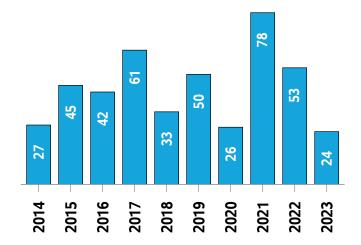
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Residential Market Activity

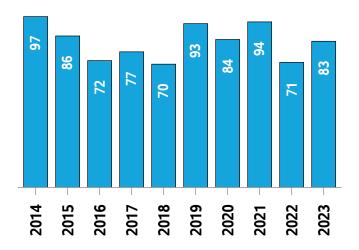


Sales Activity (March only)

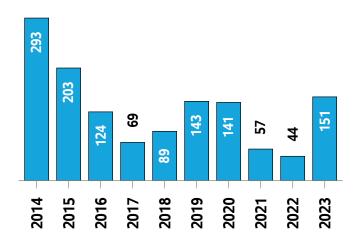


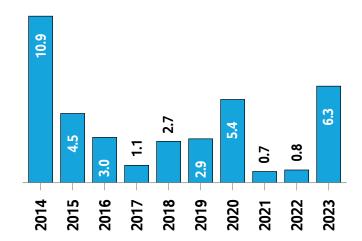
Active Listings (March only)

New Listings (March only)

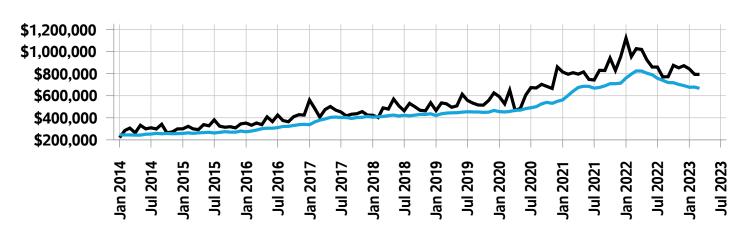


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

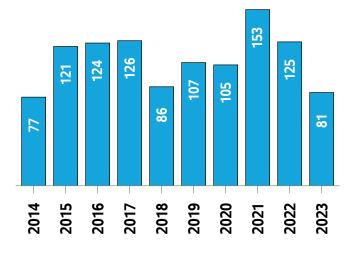




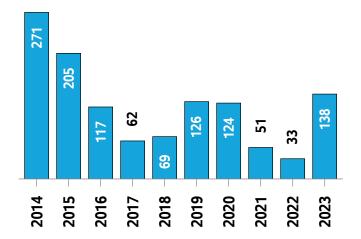
COLLINGWOOD MLS® Residential Market Activity

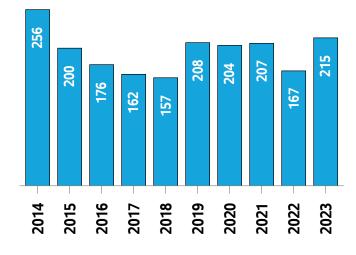


Sales Activity (March Year-to-date)

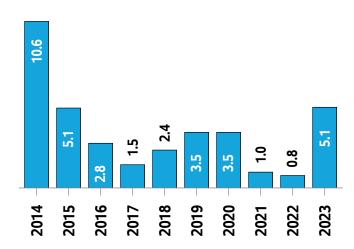


Active Listings ¹(March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOODMLS® Waterfront Market Activity



		Compared to ^a						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Dollar Volume	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
New Listings	4	300.0%	-33.3%	100.0%	-33.3%	0.0%	-71.4%	
Active Listings	15	66.7%	200.0%	200.0%	87.5%	-11.8%	-62.5%	
Sales to New Listings Ratio 1	0.0	_	83.3	100.0	16.7	25.0	7.1	
Months of Inventory 2	0.0	_	1.0	2.5	8.0	17.0	40.0	
Average Price	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Median Price	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Sale to List Price Ratio 3	0.0	_	122.6	90.6	98.7	98.9	88.6	
Median Days on Market	0.0	_	5.0	23.0	8.0	22.0	70.0	

		Compared to ⁸						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	5	66.7%	0.0%	-16.7%	66.7%	25.0%	0.0%	
Dollar Volume	\$5,019,500	-3.8%	-24.3%	-1.0%	226.8%	65.5%	157.9%	
New Listings	13	62.5%	30.0%	62.5%	30.0%	8.3%	-61.8%	
Active Listings ⁴	13	72.7%	192.3%	137.5%	171.4%	-26.9%	-65.5%	
Sales to New Listings Ratio 5	38.5	37.5	50.0	75.0	30.0	33.3	14.7	
Months of Inventory 6	7.6	7.3	2.6	2.7	4.7	13.0	22.0	
Average Price	\$1,003,900	-42.3%	-24.3%	18.8%	96.1%	32.4%	157.9%	
Median Price	\$960,000	-9.0%	-21.3%	23.0%	81.5%	33.5%	313.8%	
Sale to List Price Ratio ⁷	93.6	106.5	122.6	98.4	101.0	96.6	94.7	
Median Days on Market	63.0	7.0	5.0	22.0	8.0	32.5	88.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

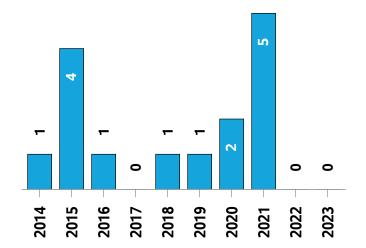
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Waterfront Market Activity

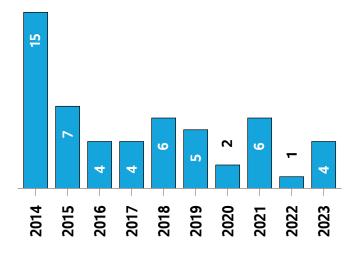


Sales Activity (March only)

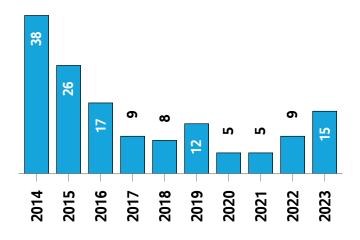


Active Listings (March only)

New Listings (March only)

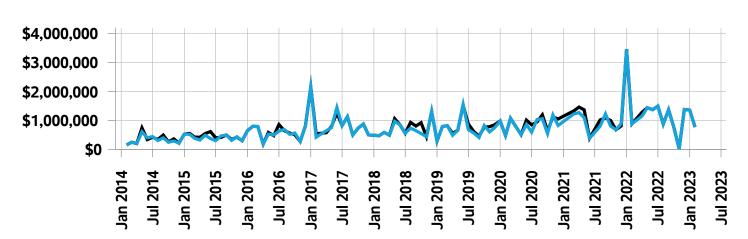


Months of Inventory (March only)





Average Price and Median Price

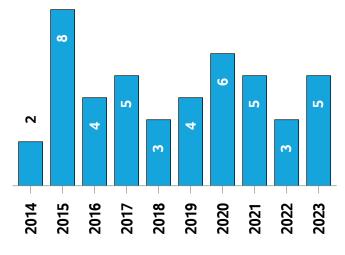




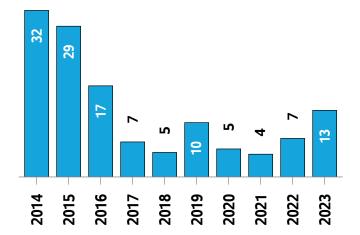
COLLINGWOOD MLS® Waterfront Market Activity

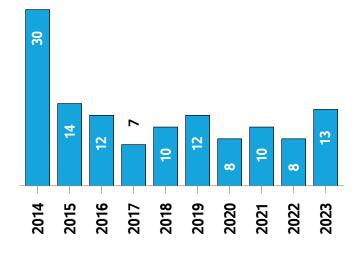


Sales Activity (March Year-to-date)

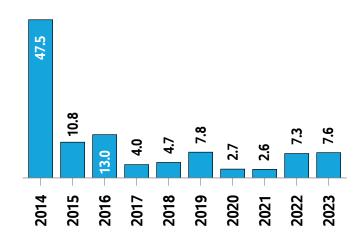


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Non-Waterfront Market Activity



		Compared to °							
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	24	-54.7%	-67.1%	0.0%	-25.0%	-41.5%	-42.9%		
Dollar Volume	\$19,037,300	-65.0%	-66.3%	28.9%	22.3%	35.8%	60.4%		
New Listings	79	12.9%	-10.2%	-3.7%	23.4%	16.2%	-24.0%		
Active Listings	136	288.6%	161.5%	0.0%	67.9%	27.1%	-49.1%		
Sales to New Listings Ratio 1	30.4	75.7	83.0	29.3	50.0	60.3	40.4		
Months of Inventory 2	5.7	0.7	0.7	5.7	2.5	2.6	6.4		
Average Price	\$793,221	-22.7%	2.6%	28.9%	63.0%	131.9%	180.7%		
Median Price	\$684,750	-19.9%	0.7%	34.7%	58.0%	114.0%	164.5%		
Sale to List Price Ratio ³	95.4	105.8	107.5	97.8	97.5	98.1	95.8		
Median Days on Market	35.5	7.0	6.0	21.0	20.5	27.0	51.5		

		Compared to ⁶						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	76	-37.7%	-48.6%	-23.2%	-8.4%	-36.7%	-32.7%	
Dollar Volume	\$60,379,100	-51.1%	-48.2%	8.1%	65.6%	51.9%	97.5%	
New Listings	202	27.0%	2.5%	3.1%	37.4%	23.2%	-26.8%	
Active Listings 4	126	389.6%	167.4%	6.2%	95.3%	25.7%	-50.3%	
Sales to New Listings Ratio 5	37.6	76.7	75.1	50.5	56.5	73.2	40.9	
Months of Inventory 6	5.0	0.6	1.0	3.6	2.3	2.5	6.7	
Average Price	\$794,462	-21.5%	0.9%	40.8%	80.9%	139.8%	193.7%	
Median Price	\$720,000	-20.2%	3.8%	50.8%	77.8%	145.1%	182.4%	
Sale to List Price Ratio ⁷	95.5	107.1	107.1	97.7	98.4	98.0	96.4	
Median Days on Market	43.0	7.0	7.0	29.0	19.0	28.0	50.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

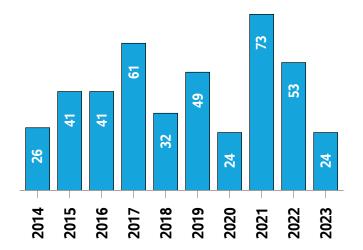
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Non-Waterfront Market Activity

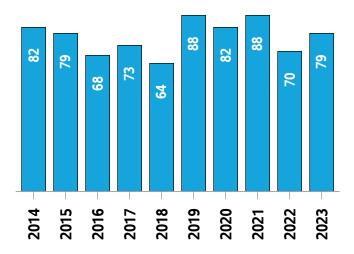


Sales Activity (March only)

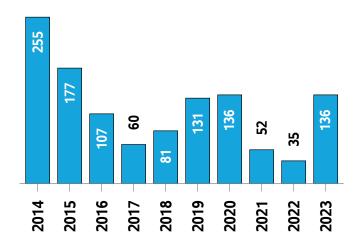


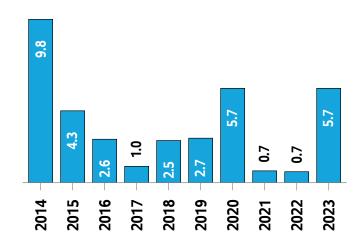
Active Listings (March only)

New Listings (March only)

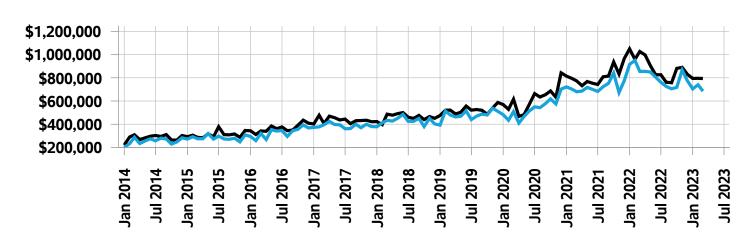


Months of Inventory (March only)





Average Price and Median Price

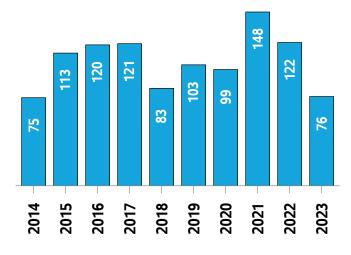




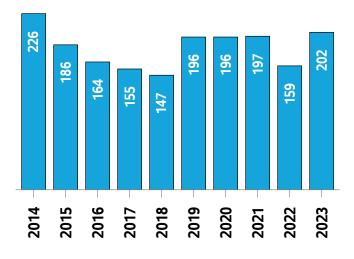
COLLINGWOOD MLS® Non-Waterfront Market Activity



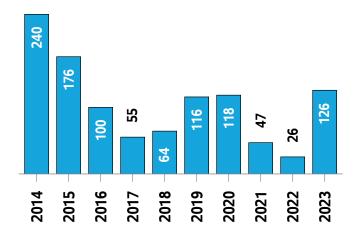
Sales Activity (March Year-to-date)

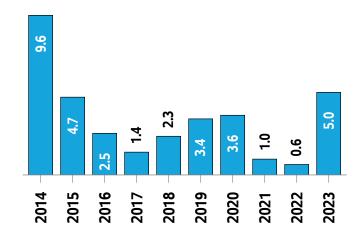


Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD **MLS® Single Family Market Activity**



		Compared to *							
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	14	-48.1%	-63.2%	-12.5%	-22.2%	-30.0%	-54.8%		
Dollar Volume	\$13,722,400	-57.8%	-62.2%	4.3%	30.7%	53.3%	38.8%		
New Listings	49	22.5%	0.0%	4.3%	36.1%	22.5%	-23.4%		
Active Listings	70	191.7%	159.3%	-5.4%	40.0%	4.5%	-56.0%		
Sales to New Listings Ratio 1	28.6	67.5	77.6	34.0	50.0	50.0	48.4		
Months of Inventory ²	5.0	0.9	0.7	4.6	2.8	3.4	5.1		
Average Price	\$980,171	-18.7%	2.6%	19.2%	68.0%	119.1%	207.3%		
Median Price	\$836,000	-21.5%	7.2%	11.5%	44.9%	110.6%	221.9%		
Sale to List Price Ratio ³	94.0	107.4	106.4	96.6	96.8	97.7	95.6		
Median Days on Market	40.0	7.0	6.5	15.5	25.5	26.5	41.0		

		Compared to °						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	51	-25.0%	-35.4%	-7.3%	10.9%	-22.7%	-33.8%	
Dollar Volume	\$43,652,300	-47.4%	-43.2%	12.4%	85.9%	54.5%	83.8%	
New Listings	112	20.4%	-2.6%	7.7%	38.3%	14.3%	-35.6%	
Active Listings ⁴	66	271.7%	177.5%	0.0%	62.8%	8.2%	-56.9%	
Sales to New Listings Ratio 5	45.5	73.1	68.7	52.9	56.8	67.3	44.3	
Months of Inventory 6	3.9	0.8	0.9	3.6	2.6	2.8	5.9	
Average Price	\$855,927	-29.8%	-12.1%	21.3%	67.7%	99.9%	177.4%	
Median Price	\$750,000	-31.8%	-11.8%	15.4%	65.2%	98.0%	165.0%	
Sale to List Price Ratio ⁷	94.9	106.8	106.4	97.1	97.9	98.0	96.3	
Median Days on Market	49.0	7.0	7.0	33.0	25.0	22.5	44.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

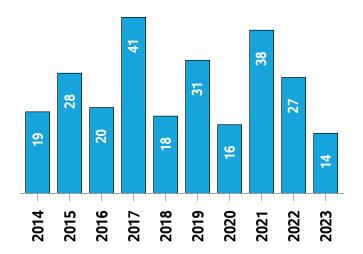
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



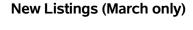
COLLINGWOOD MLS® Single Family Market Activity

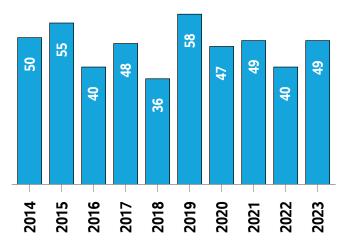


Sales Activity (March only)

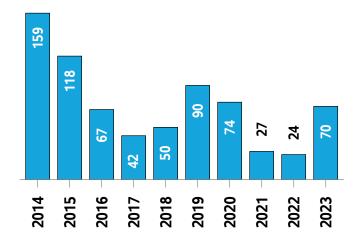


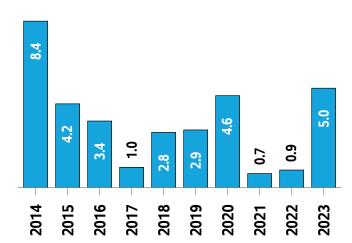
Active Listings (March only)



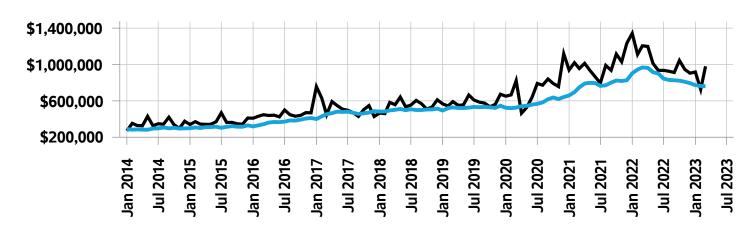


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

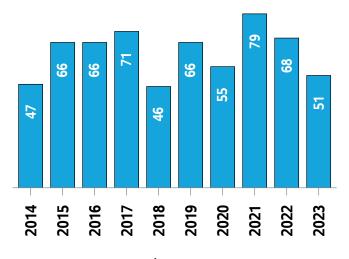




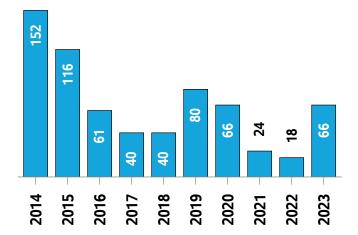
COLLINGWOODMLS® Single Family Market Activity

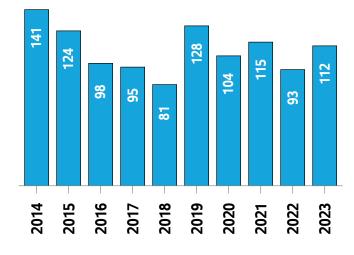


Sales Activity (March Year-to-date)

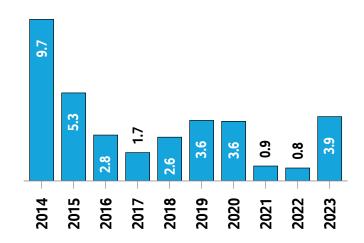


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Condo Townhouse Market Activity



		Compared to °							
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013		
Sales Activity	4	-20.0%	-66.7%	-33.3%	-50.0%	-60.0%	-20.0%		
Dollar Volume	\$1,933,000	-57.3%	-77.6%	-16.6%	-39.7%	-22.3%	54.0%		
New Listings	10	66.7%	-23.1%	-41.2%	-28.6%	-16.7%	-41.2%		
Active Listings	21	950.0%	2,000.0%	-22.2%	16.7%	90.9%	-55.3%		
Sales to New Listings Ratio 1	40.0	83.3	92.3	35.3	57.1	83.3	29.4		
Months of Inventory ²	5.3	0.4	0.1	4.5	2.3	1.1	9.4		
Average Price	\$483,250	-46.6%	-32.9%	25.1%	20.6%	94.3%	92.5%		
Median Price	\$487,000	-22.2%	-29.2%	39.7%	16.0%	121.4%	77.4%		
Sale to List Price Ratio ³	100.0	104.5	111.1	97.1	97.8	99.1	96.1		
Median Days on Market	28.0	5.0	5.0	46.5	18.5	38.5	55.0		

		Compared to ⁶						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	9	12.5%	-65.4%	-59.1%	-55.0%	-65.4%	-55.0%	
Dollar Volume	\$7,480,900	13.0%	-53.9%	-25.5%	1.4%	25.8%	77.2%	
New Listings	27	170.0%	-3.6%	-37.2%	-27.0%	17.4%	-41.3%	
Active Listings ⁴	20	1,120.0%	1,933.3%	-14.1%	38.6%	52.5%	-56.7%	
Sales to New Listings Ratio 5	33.3	80.0	92.9	51.2	54.1	113.0	43.5	
Months of Inventory 6	6.8	0.6	0.1	3.2	2.2	1.5	7.1	
Average Price	\$831,211	0.4%	33.2%	82.2%	125.4%	263.4%	293.9%	
Median Price	\$653,000	3.3%	10.2%	67.3%	82.7%	197.8%	207.3%	
Sale to List Price Ratio ⁷	98.5	104.5	110.4	98.0	99.2	98.3	96.1	
Median Days on Market	33.0	8.0	5.0	21.5	19.0	56.5	60.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

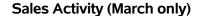
⁷ Sale price / list price * 100; average for all homes sold so far this year.

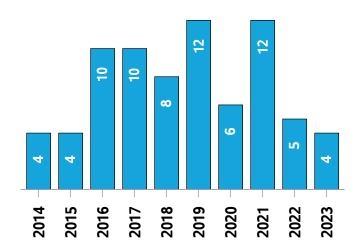
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



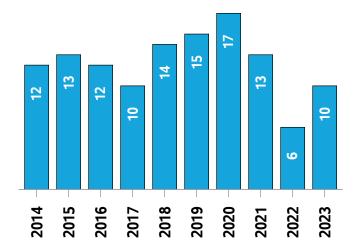
COLLINGWOOD MLS® Condo Townhouse Market Activity



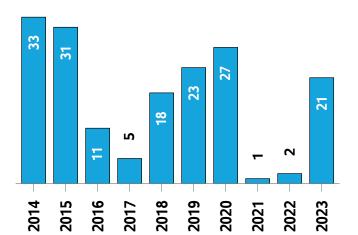




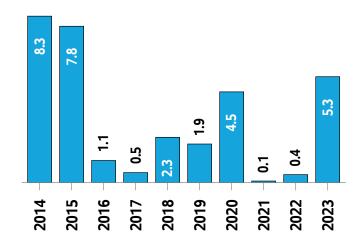
New Listings (March only)



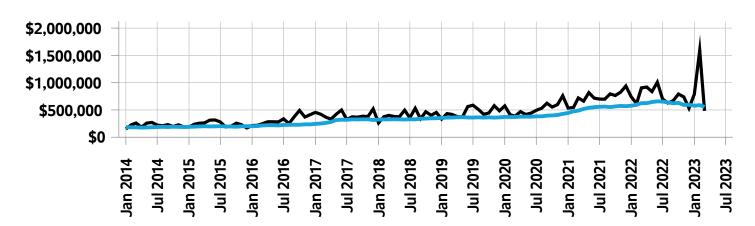
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

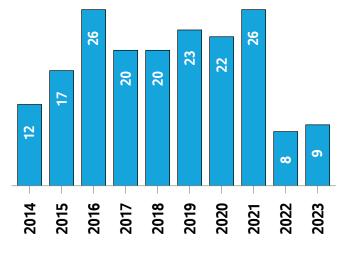




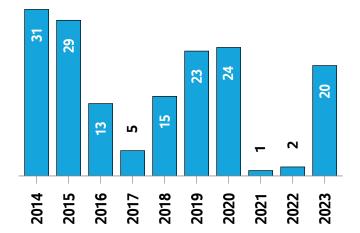
COLLINGWOOD MLS® Condo Townhouse Market Activity

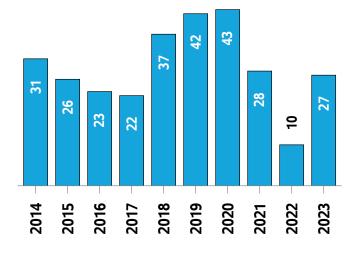




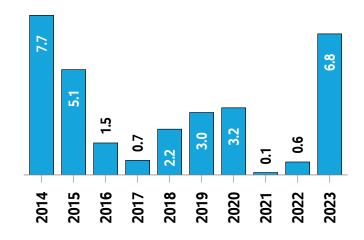


Active Listings ¹(March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Apartment Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	-66.7%	-78.9%	100.0%	-20.0%	-60.0%	-33.3%
Dollar Volume	\$1,974,900	-75.3%	-83.2%	246.1%	20.7%	-12.1%	30.6%
New Listings	18	20.0%	-14.3%	100.0%	20.0%	0.0%	-45.5%
Active Listings	39	457.1%	95.0%	77.3%	143.8%	0.0%	-58.1%
Sales to New Listings Ratio 1	22.2	80.0	90.5	22.2	33.3	55.6	18.2
Months of Inventory ²	9.8	0.6	1.1	11.0	3.2	3.9	15.5
Average Price	\$493,725	-26.0%	-20.4%	73.1%	50.9%	119.7%	95.9%
Median Price	\$430,000	-31.7%	-24.0%	50.7%	28.4%	116.6%	105.3%
Sale to List Price Ratio 3	96.5	105.5	110.1	99.2	99.6	98.0	95.3
Median Days on Market	19.0	7.0	7.0	25.0	20.0	25.0	93.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	-58.6%	-63.6%	-36.8%	-20.0%	-57.1%	-33.3%
Dollar Volume	\$7,669,400	-62.1%	-61.1%	5.0%	57.7%	11.6%	102.6%
New Listings	46	27.8%	15.0%	35.3%	64.3%	-4.2%	-43.2%
Active Listings ^⁴	31	607.7%	58.6%	43.8%	196.8%	-14.8%	-63.5%
Sales to New Listings Ratio 5	26.1	80.6	82.5	55.9	53.6	58.3	22.2
Months of Inventory 6	7.7	0.4	1.8	3.4	2.1	3.9	14.0
Average Price	\$639,117	-8.5%	7.0%	66.2%	97.1%	160.5%	203.9%
Median Price	\$530,000	-7.2%	-5.2%	49.3%	58.2%	132.7%	165.7%
Sale to List Price Ratio ⁷	96.1	109.5	106.9	98.6	99.1	97.8	96.1
Median Days on Market	35.5	7.0	10.0	36.0	14.0	40.0	72.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

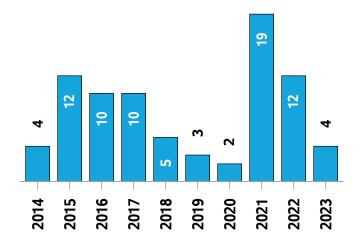
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Apartment Market Activity

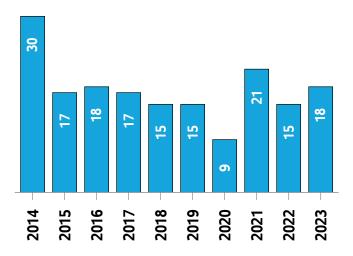


Sales Activity (March only)



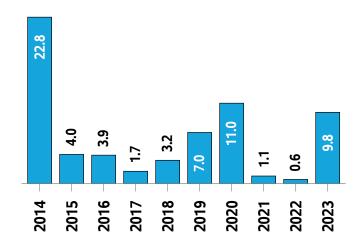
Active Listings (March only)

New Listings (March only)

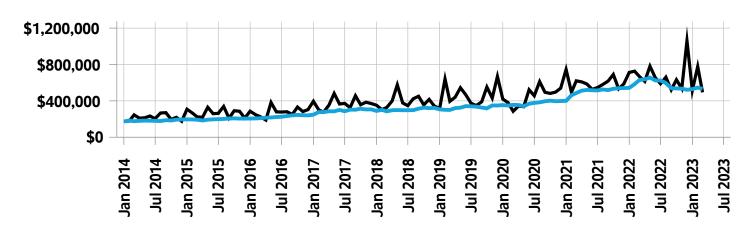


Months of Inventory (March only)





MLS® HPI Apartment Benchmark Price and Average Price

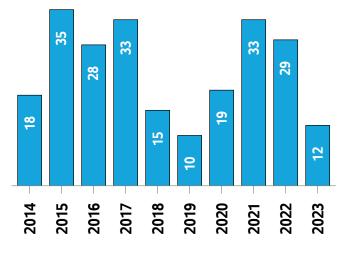




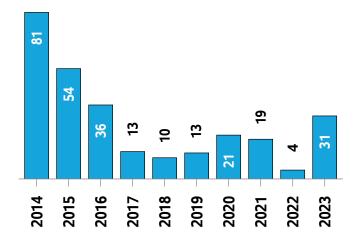
COLLINGWOODMLS® Apartment Market Activity

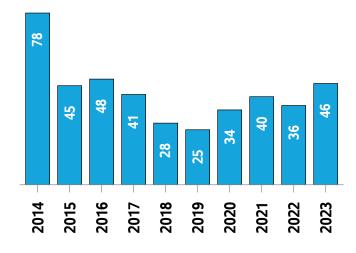


Sales Activity (March Year-to-date)

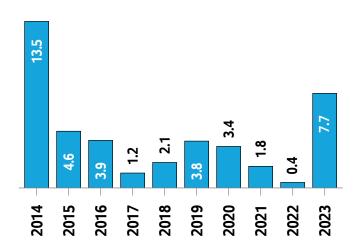


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

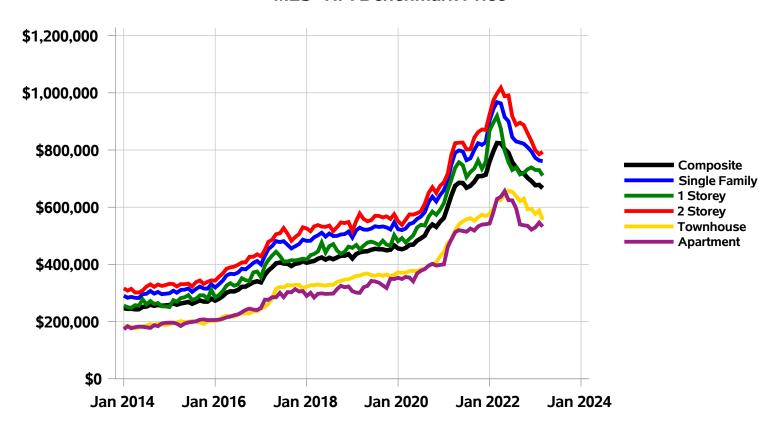


COLLINGWOODMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months 6 months 12 months ago 3 years ago 5 years ag								
Composite	\$666,800	-1.7	-3.6	-7.3	-19.1	45.7	61.8				
Single Family	\$761,100	-0.3	-4.3	-7.9	-21.3	44.8	53.8				
One Storey	\$710,600	-2.6	-3.9	-0.6	-22.7	49.0	62.8				
Two Storey	\$793,900	1.1	-4.5	-11.4	-20.4	42.8	49.0				
Townhouse	\$555,700	-5.5	-6.5	-10.5	-11.1	49.9	69.8				
Apartment	\$532,300	-2.5	2.0	-1.4	-15.4	49.5	87.2				

MLS® HPI Benchmark Price





COLLINGWOODMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1440
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6399
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



COLLINGWOODMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1171
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



COLLINGWOOD MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1232
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1057
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



GREY HIGHLANDS MLS® Residential Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	9	-10.0%	-55.0%	-52.6%	-30.8%	-50.0%	-35.7%
Dollar Volume	\$6,677,500	-21.8%	-58.9%	-35.6%	1.4%	44.6%	71.9%
New Listings	13	-50.0%	-48.0%	-38.1%	-31.6%	-61.8%	-74.0%
Active Listings	39	69.6%	105.3%	-13.3%	-9.3%	-61.8%	-77.1%
Sales to New Listings Ratio 1	69.2	38.5	80.0	90.5	68.4	52.9	28.0
Months of Inventory 2	4.3	2.3	1.0	2.4	3.3	5.7	12.1
Average Price	\$741,944	-13.1%	-8.7%	35.9%	46.4%	189.1%	167.4%
Median Price	\$696,000	-15.9%	-12.7%	32.6%	74.4%	191.8%	166.7%
Sale to List Price Ratio ³	95.6	102.8	103.9	98.3	98.2	95.7	97.2
Median Days on Market	56.0	9.0	12.0	24.0	27.0	48.0	56.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	24	-25.0%	-51.0%	-38.5%	-17.2%	-48.9%	-31.4%
Dollar Volume	\$19,043,400	-34.4%	-54.3%	-5.5%	62.5%	38.5%	59.1%
New Listings	47	-4.1%	-14.5%	-13.0%	0.0%	-32.9%	-55.2%
Active Listings ^⁴	40	158.7%	158.7%	-13.8%	3.5%	-62.3%	-74.6%
Sales to New Listings Ratio 5	51.1	65.3	89.1	72.2	61.7	67.1	33.3
Months of Inventory 6	5.0	1.4	0.9	3.5	4.0	6.7	13.4
Average Price	\$793,475	-12.5%	-6.6%	53.6%	96.3%	171.3%	132.0%
Median Price	\$710,500	-13.6%	-7.7%	49.6%	118.6%	186.5%	158.4%
Sale to List Price Ratio ⁷	93.0	102.3	105.7	98.4	97.0	95.8	95.4
Median Days on Market	77.5	18.0	12.0	31.0	31.0	72.0	114.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

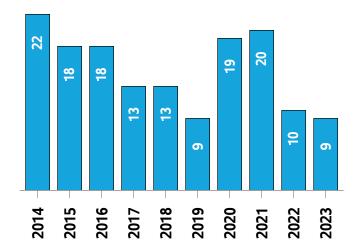
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



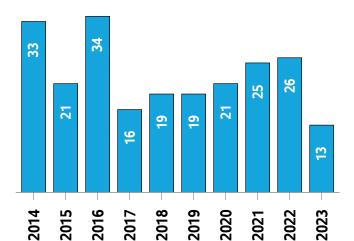
GREY HIGHLANDS MLS® Residential Market Activity



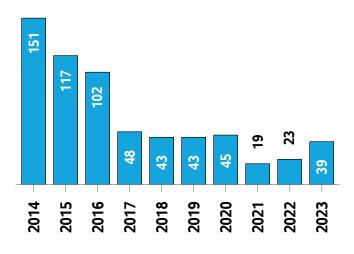
Sales Activity (March only)

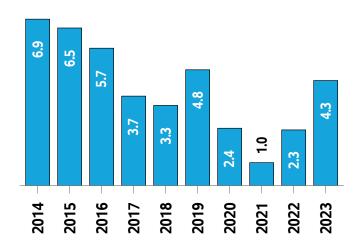


Active Listings (March only)

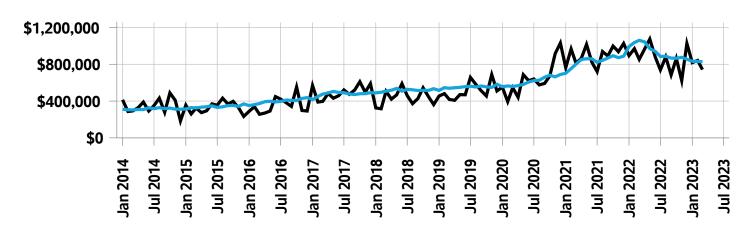


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

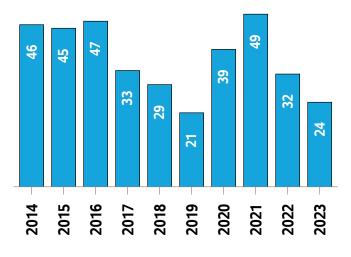




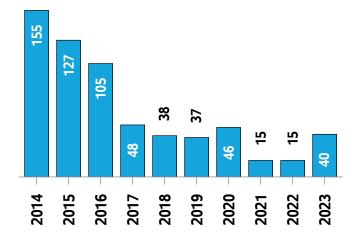
GREY HIGHLANDS MLS® Residential Market Activity

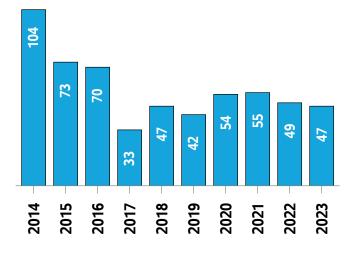


Sales Activity (March Year-to-date)

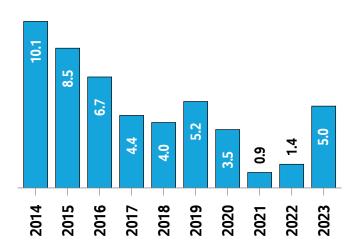


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDSMLS® Waterfront Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	0	_	_	-100.0%	-100.0%	_	_
Dollar Volume	\$0	_	_	-100.0%	-100.0%	_	_
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Active Listings	7	75.0%	16.7%	-22.2%	133.3%	-41.7%	-56.3%
Sales to New Listings Ratio 1	0.0	_	_	100.0	50.0	<u> </u>	_
Months of Inventory 2	0.0	_	_	4.5	3.0	<u> </u>	_
Average Price	\$0	_	_	-100.0%	-100.0%	_	_
Median Price	\$0	_	_	-100.0%	-100.0%	_	_
Sale to List Price Ratio ³	0.0	_	_	101.1	97.7	_	_
Median Days on Market	0.0	_	_	17.0	57.0	_	_

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	2	0.0%	-33.3%	0.0%	0.0%	-50.0%	0.0%
Dollar Volume	\$2,280,000	16.9%	-57.1%	54.6%	83.1%	13.2%	576.6%
New Listings	6	0.0%	-14.3%	0.0%	50.0%	50.0%	-25.0%
Active Listings ⁴	7	75.0%	90.9%	-25.0%	200.0%	-40.0%	-44.7%
Sales to New Listings Ratio 5	33.3	33.3	42.9	33.3	50.0	100.0	25.0
Months of Inventory 6	10.5	6.0	3.7	14.0	3.5	8.8	19.0
Average Price	\$1,140,000	16.9%	-35.7%	54.6%	83.1%	126.4%	576.6%
Median Price	\$1,140,000	16.9%	-31.9%	54.6%	83.1%	139.0%	576.6%
Sale to List Price Ratio ⁷	89.8	96.0	101.3	101.1	97.7	96.6	86.4
Median Days on Market	75.5	70.5	21.0	17.0	136.0	75.5	151.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

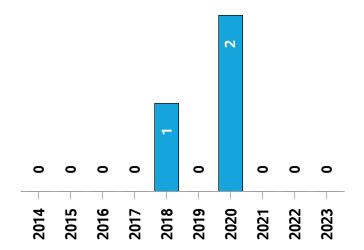
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



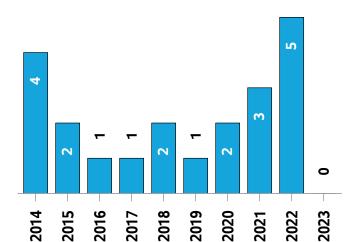
GREY HIGHLANDS MLS® Waterfront Market Activity



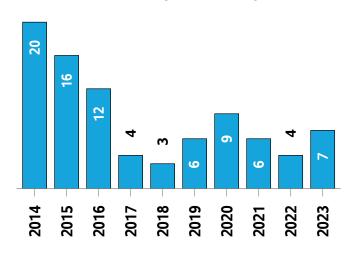
Sales Activity (March only)

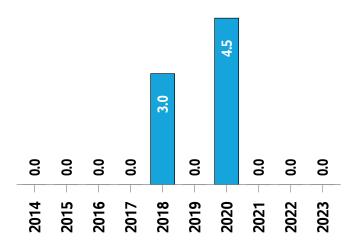


Active Listings (March only)

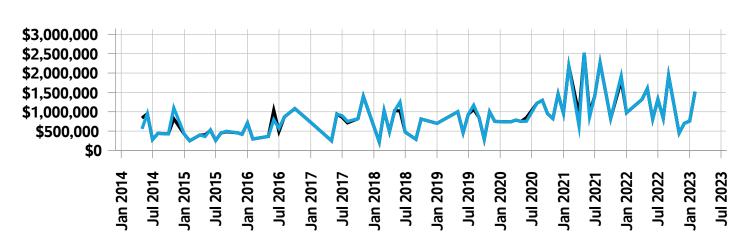


Months of Inventory (March only)





Average Price and Median Price

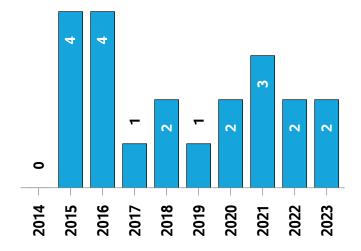




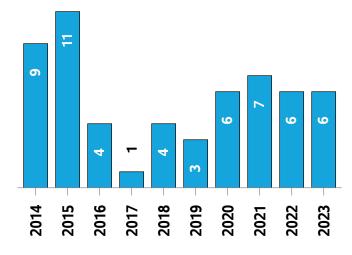
GREY HIGHLANDS MLS® Waterfront Market Activity



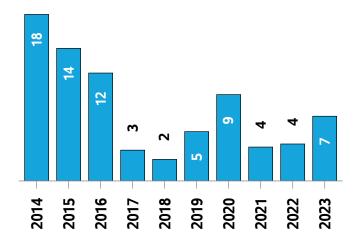
Sales Activity (March Year-to-date)

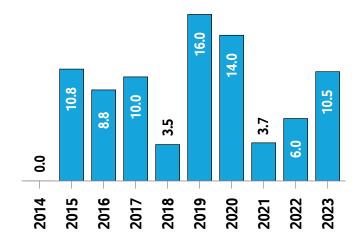


Active Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	9	-10.0%	-55.0%	-47.1%	-25.0%	-50.0%	-35.7%
Dollar Volume	\$6,677,500	-21.8%	-58.9%	-24.9%	20.1%	44.6%	71.9%
New Listings	13	-38.1%	-40.9%	-31.6%	-23.5%	-60.6%	-71.1%
Active Listings	32	68.4%	146.2%	-11.1%	-20.0%	-64.4%	-79.2%
Sales to New Listings Ratio 1	69.2	47.6	90.9	89.5	70.6	54.5	31.1
Months of Inventory 2	3.6	1.9	0.7	2.1	3.3	5.0	11.0
Average Price	\$741,944	-13.1%	-8.7%	41.8%	60.1%	189.1%	167.4%
Median Price	\$696,000	-15.9%	-12.7%	42.0%	84.0%	191.8%	166.7%
Sale to List Price Ratio ³	95.6	102.8	103.9	98.0	98.2	95.7	97.2
Median Days on Market	56.0	9.0	12.0	25.0	22.0	48.0	56.0

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	22	-26.7%	-52.2%	-40.5%	-18.5%	-48.8%	-33.3%
Dollar Volume	\$16,763,400	-38.1%	-53.8%	-10.2%	60.0%	42.9%	44.1%
New Listings	41	-4.7%	-14.6%	-14.6%	-4.7%	-37.9%	-57.7%
Active Listings 4	33	133.3%	180.0%	-10.9%	-9.3%	-65.1%	-77.2%
Sales to New Listings Ratio 5	53.7	69.8	95.8	77.1	62.8	65.2	34.0
Months of Inventory 6	4.5	1.4	0.8	3.0	4.0	6.5	13.0
Average Price	\$761,973	-15.6%	-3.5%	51.0%	96.4%	179.3%	116.1%
Median Price	\$686,250	-16.6%	-7.0%	44.5%	111.2%	190.8%	148.6%
Sale to List Price Ratio ⁷	93.3	102.8	106.0	98.2	97.0	95.7	95.9
Median Days on Market	77.5	18.0	11.5	43.0	28.0	72.0	113.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

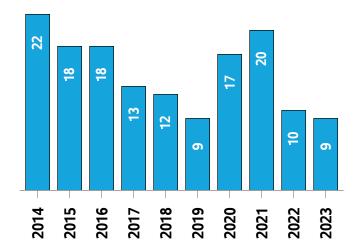
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



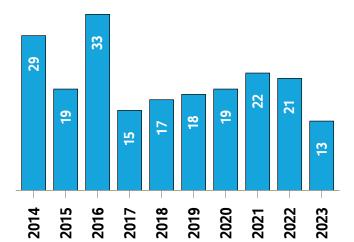
GREY HIGHLANDS MLS® Non-Waterfront Market Activity



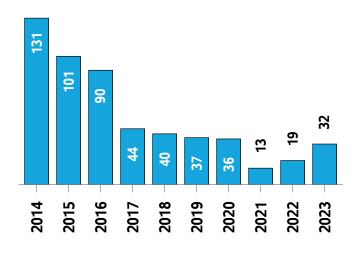
Sales Activity (March only)

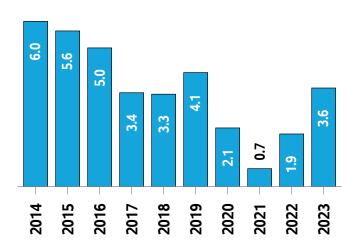


Active Listings (March only)

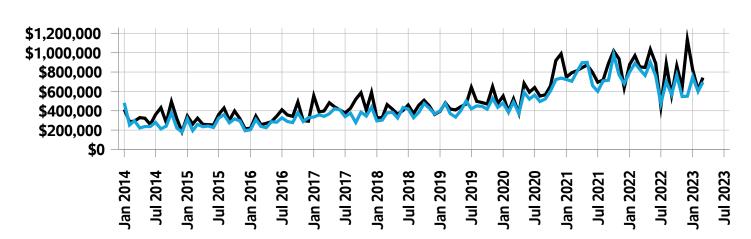


Months of Inventory (March only)





Average Price and Median Price

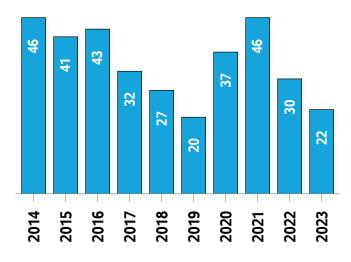




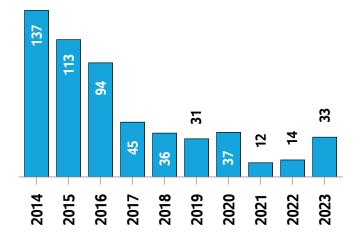
GREY HIGHLANDS MLS® Non-Waterfront Market Activity

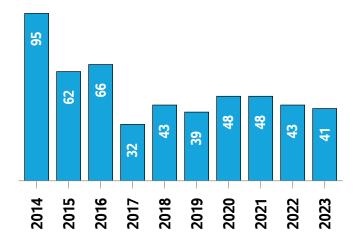


Sales Activity (March Year-to-date)

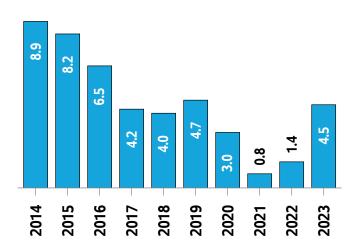


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDS MLS® Single Family Market Activity



		Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	9	12.5%	-52.6%	-52.6%	-30.8%	-47.1%	-25.0%	
Dollar Volume	\$6,677,500	-5.5%	-56.7%	-35.6%	1.4%	48.8%	84.6%	
New Listings	11	-45.0%	-54.2%	-47.6%	-42.1%	-67.6%	-78.0%	
Active Listings	36	80.0%	89.5%	-18.2%	-16.3%	-64.0%	-78.2%	
Sales to New Listings Ratio 1	81.8	40.0	79.2	90.5	68.4	50.0	24.0	
Months of Inventory ²	4.0	2.5	1.0	2.3	3.3	5.9	13.8	
Average Price	\$741,944	-16.0%	-8.6%	35.9%	46.4%	181.1%	146.2%	
Median Price	\$696,000	-22.5%	-12.5%	32.6%	74.4%	184.1%	153.1%	
Sale to List Price Ratio ³	95.6	103.5	103.6	98.3	98.2	95.8	96.9	
Median Days on Market	56.0	14.0	12.0	24.0	27.0	45.0	65.5	

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	23	-23.3%	-52.1%	-39.5%	-20.7%	-50.0%	-30.3%
Dollar Volume	\$18,543,500	-32.7%	-54.6%	-7.2%	58.2%	36.2%	58.4%
New Listings	43	2.4%	-20.4%	-20.4%	-8.5%	-37.7%	-57.8%
Active Listings ⁴	38	171.4%	147.8%	-15.6%	-0.9%	-63.0%	-74.7%
Sales to New Listings Ratio 5	53.5	71.4	88.9	70.4	61.7	66.7	32.4
Months of Inventory 6	5.0	1.4	1.0	3.6	4.0	6.7	13.7
Average Price	\$806,239	-12.3%	-5.2%	53.3%	99.5%	172.4%	127.3%
Median Price	\$725,000	-15.7%	-4.6%	51.0%	123.1%	183.8%	162.7%
Sale to List Price Ratio ⁷	92.7	102.5	105.6	98.3	97.0	95.8	95.1
Median Days on Market	93.0	20.5	12.0	37.0	31.0	66.0	134.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

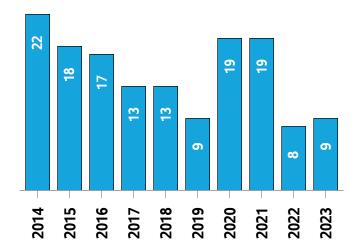
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



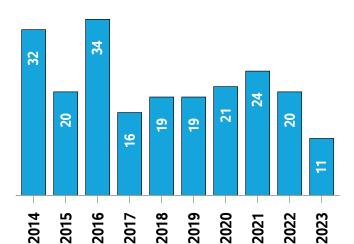
GREY HIGHLANDS MLS® Single Family Market Activity



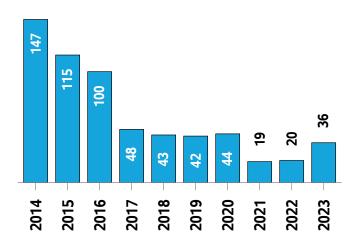
Sales Activity (March only)

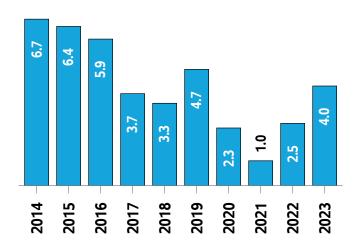


Active Listings (March only)

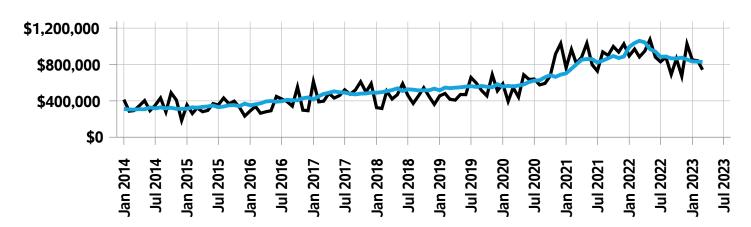


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

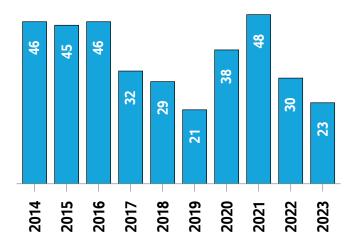




GREY HIGHLANDS MLS® Single Family Market Activity

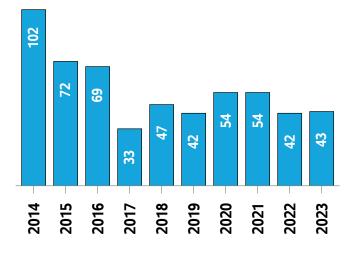


Sales Activity (March Year-to-date)

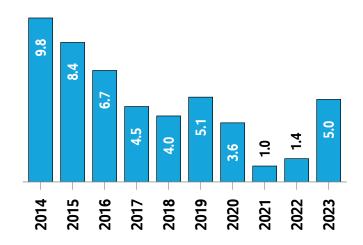


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDSMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$827,700	-0.4	-3.2	-4.6	-21.9	48.1	63.0				
Single Family	\$827,700	-0.4	-3.2	-4.6	-21.9	48.1	63.0				
One Storey	\$809,900	-2.8	-3.6	-0.7	-24.2	43.5	58.1				
Two Storey	\$851,100	2.8	-2.6	-9.8	-18.7	54.8	69.8				

MLS® HPI Benchmark Price





GREY HIGHLANDSMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	71004
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



GREY HIGHLANDSMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1332
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	52774
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1660
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	104036
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



MEAFORD (MUNI) MLS® Residential Market Activity



		Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	8	-52.9%	-61.9%	-55.6%	-42.9%	-55.6%	-33.3%	
Dollar Volume	\$5,366,100	-65.9%	-76.5%	-46.1%	-4.7%	-2.3%	46.1%	
New Listings	32	0.0%	18.5%	3.2%	-3.0%	-37.3%	-13.5%	
Active Listings	60	130.8%	185.7%	27.7%	11.1%	-36.8%	-62.0%	
Sales to New Listings Ratio 1	25.0	53.1	77.8	58.1	42.4	35.3	32.4	
Months of Inventory ²	7.5	1.5	1.0	2.6	3.9	5.3	13.2	
Average Price	\$670,763	-27.4%	-38.4%	21.3%	66.8%	119.8%	119.1%	
Median Price	\$588,050	-25.1%	-31.6%	44.2%	62.5%	128.8%	135.2%	
Sale to List Price Ratio ³	97.3	104.4	104.3	95.4	95.7	97.3	95.8	
Median Days on Market	46.5	11.0	13.0	17.0	22.5	73.5	126.5	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	23	-41.0%	-47.7%	-28.1%	-32.4%	-25.8%	-11.5%
Dollar Volume	\$16,214,600	-54.1%	-58.6%	-5.7%	28.0%	76.3%	135.8%
New Listings	73	19.7%	28.1%	23.7%	9.0%	-3.9%	-33.6%
Active Listings ⁴	48	158.9%	141.7%	21.8%	21.8%	-38.8%	-67.1%
Sales to New Listings Ratio 5	31.5	63.9	77.2	54.2	50.7	40.8	23.6
Months of Inventory 6	6.3	1.4	1.4	3.7	3.5	7.6	17.0
Average Price	\$704,983	-22.1%	-20.9%	31.2%	89.2%	137.6%	166.6%
Median Price	\$650,000	-19.3%	-10.3%	46.5%	89.5%	202.3%	176.6%
Sale to List Price Ratio ⁷	95.0	105.0	103.0	96.7	96.0	95.6	96.4
Median Days on Market	36.0	11.0	14.0	19.0	27.0	87.0	77.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

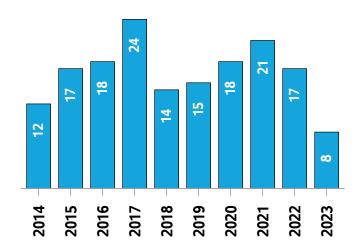
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



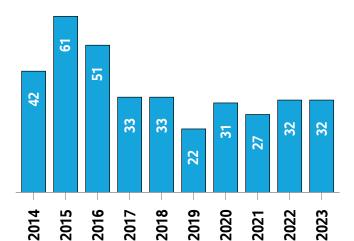
MEAFORD (MUNI) MLS® Residential Market Activity



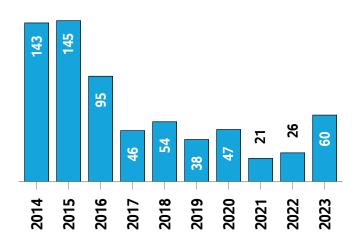
Sales Activity (March only)

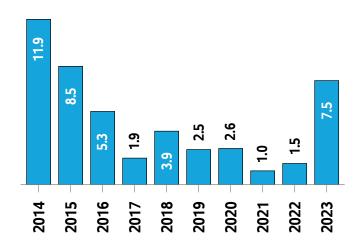


Active Listings (March only)

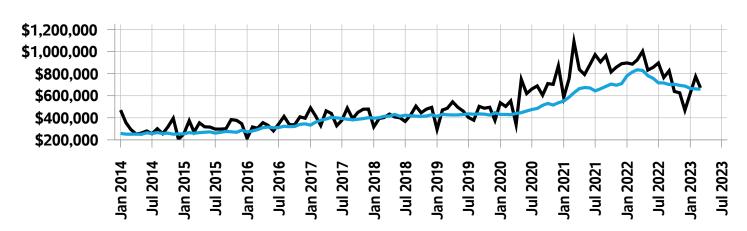


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

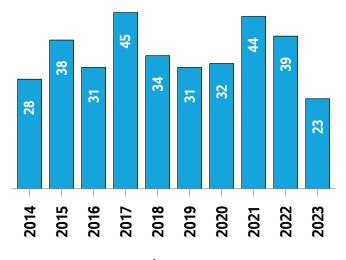




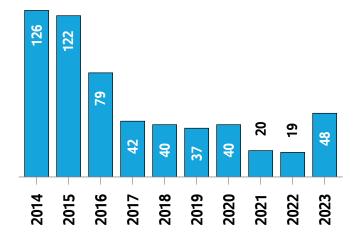
MEAFORD (MUNI) MLS® Residential Market Activity

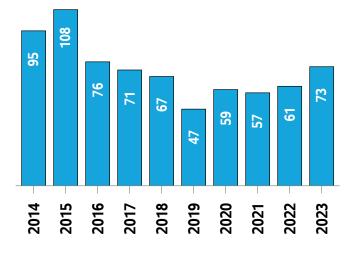


Sales Activity (March Year-to-date)

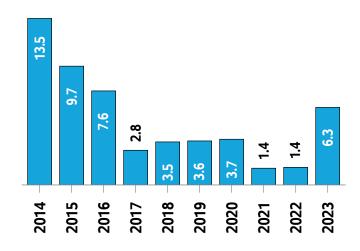


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Waterfront Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	2	100.0%	-50.0%	100.0%	_	100.0%	_
Dollar Volume	\$1,700,000	41.2%	-67.5%	-5.6%	_	221.4%	_
New Listings	2	0.0%	-50.0%	-50.0%	-50.0%	-33.3%	0.0%
Active Listings	4	300.0%	300.0%	-42.9%	-50.0%	-73.3%	-81.8%
Sales to New Listings Ratio 1	100.0	50.0	100.0	25.0	_	33.3	_
Months of Inventory ²	2.0	1.0	0.3	7.0	_	15.0	_
Average Price	\$850,000	-29.4%	-34.9%	-52.8%	_	60.7%	_
Median Price	\$850,000	-29.4%	-35.8%	-52.8%	_	60.7%	_
Sale to List Price Ratio 3	92.3	121.6	112.1	76.6	_	98.1	_
Median Days on Market	127.5	7.0	6.5	162.0	_	7.0	_

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	200.0%	-40.0%	50.0%	_	200.0%	200.0%
Dollar Volume	\$2,450,000	103.5%	-69.5%	-12.3%	_	363.1%	744.8%
New Listings	5	150.0%	0.0%	-28.6%	25.0%	-37.5%	-61.5%
Active Listings ⁴	4	300.0%	300.0%	-29.4%	-25.0%	-70.0%	-81.0%
Sales to New Listings Ratio 5	60.0	50.0	100.0	28.6	_	12.5	7.7
Months of Inventory 6	4.0	3.0	0.6	8.5	_	40.0	63.0
Average Price	\$816,667	-32.2%	-49.1%	-41.6%	_	54.4%	181.6%
Median Price	\$800,000	-33.6%	-47.3%	-42.8%	_	51.2%	175.9%
Sale to List Price Ratio ⁷	92.8	121.6	108.7	81.6		98.1	97.5
Median Days on Market	108.0	7.0	7.0	235.5	_	7.0	34.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

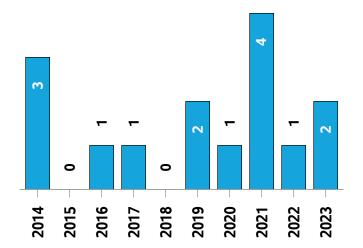
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



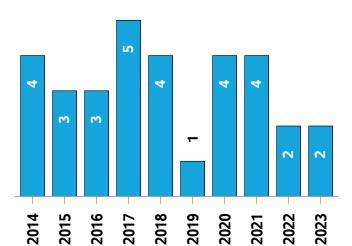
MEAFORD (MUNI) MLS® Waterfront Market Activity



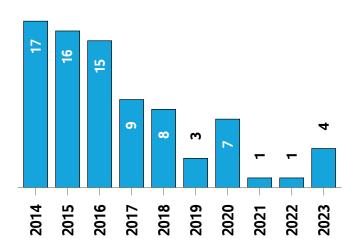
Sales Activity (March only)

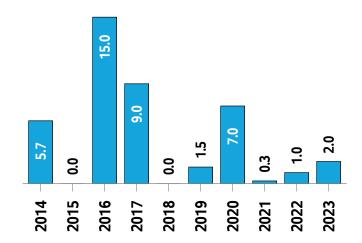


Active Listings (March only)

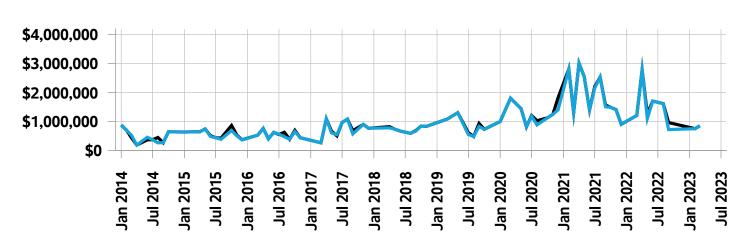


Months of Inventory (March only)





Average Price and Median Price

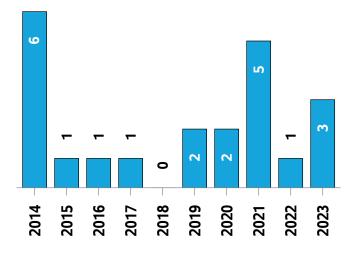




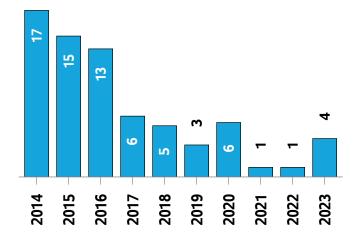
MEAFORD (MUNI) MLS® Waterfront Market Activity

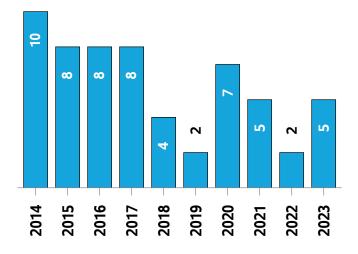


Sales Activity (March Year-to-date)

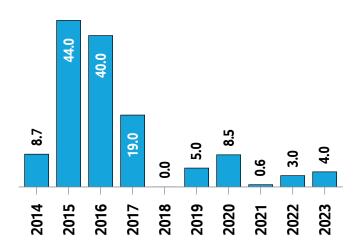


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-62.5%	-64.7%	-64.7%	-57.1%	-64.7%	-50.0%
Dollar Volume	\$3,666,100	-74.7%	-79.2%	-55.0%	-34.9%	-26.1%	-0.2%
New Listings	30	0.0%	30.4%	11.1%	3.4%	-37.5%	-14.3%
Active Listings	56	124.0%	180.0%	40.0%	21.7%	-30.0%	-58.8%
Sales to New Listings Ratio 1	20.0	53.3	73.9	63.0	48.3	35.4	34.3
Months of Inventory 2	9.3	1.6	1.2	2.4	3.3	4.7	11.3
Average Price	\$611,017	-32.6%	-41.1%	27.5%	51.9%	109.3%	99.6%
Median Price	\$558,550	-25.0%	-30.1%	39.4%	54.3%	128.9%	123.4%
Sale to List Price Ratio ³	98.9	103.3	102.5	96.5	95.7	97.3	95.8
Median Days on Market	29.0	11.0	14.0	17.0	22.5	80.0	126.5

		Compared to [°]					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	20	-47.4%	-48.7%	-33.3%	-41.2%	-33.3%	-20.0%
Dollar Volume	\$13,764,600	-59.6%	-55.9%	-4.4%	8.6%	58.8%	109.0%
New Listings	68	15.3%	30.8%	30.8%	7.9%	0.0%	-29.9%
Active Listings ⁴	44	141.8%	133.3%	30.4%	29.1%	-32.5%	-64.8%
Sales to New Listings Ratio 5	29.4	64.4	75.0	57.7	54.0	44.1	25.8
Months of Inventory 6	6.7	1.4	1.5	3.4	3.0	6.6	15.1
Average Price	\$688,230	-23.3%	-13.9%	43.4%	84.7%	138.2%	161.3%
Median Price	\$619,500	-22.6%	-12.7%	45.3%	80.6%	191.5%	181.6%
Sale to List Price Ratio ⁷	95.3	104.5	102.2	97.7	96.0	95.6	96.3
Median Days on Market	34.5	11.0	14.0	18.0	27.0	101.5	91.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

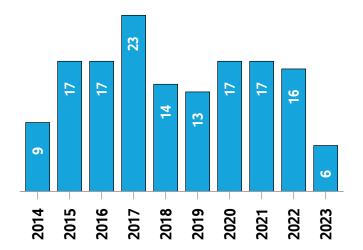
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



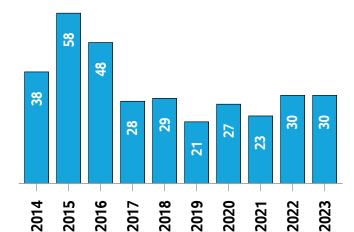
MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



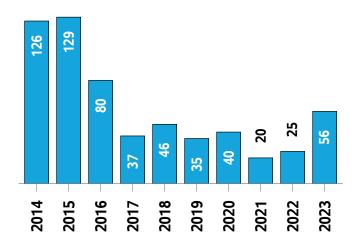
Sales Activity (March only)

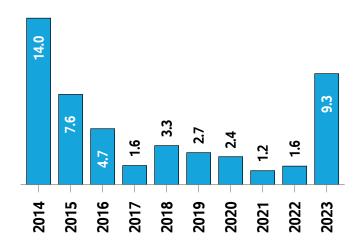


Active Listings (March only)

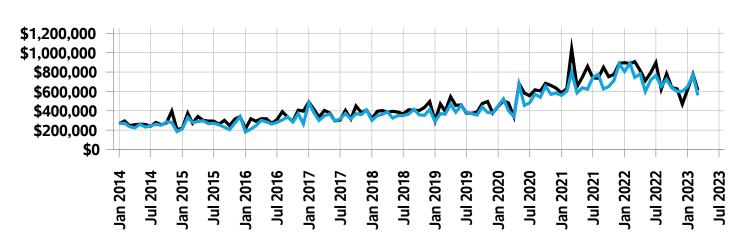


Months of Inventory (March only)





Average Price and Median Price

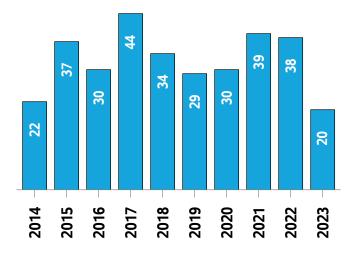




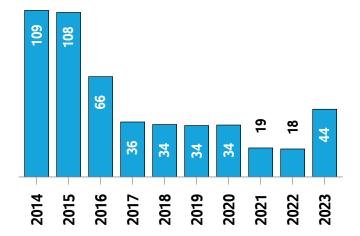
MEAFORD (MUNI) MLS® Non-Waterfront Market Activity

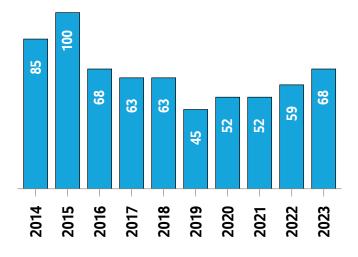


Sales Activity (March Year-to-date)

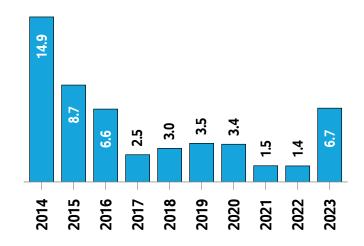


Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Single Family Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-40.0%	-68.4%	-60.0%	-57.1%	-64.7%	-45.5%
Dollar Volume	\$4,081,100	-63.1%	-81.7%	-53.6%	-27.5%	-22.5%	17.6%
New Listings	27	-6.9%	3.8%	-6.9%	-12.9%	-42.6%	-20.6%
Active Listings	47	88.0%	147.4%	4.4%	-6.0%	-47.8%	-68.5%
Sales to New Listings Ratio 1	22.2	34.5	73.1	51.7	45.2	36.2	32.4
Months of Inventory ²	7.8	2.5	1.0	3.0	3.6	5.3	13.5
Average Price	\$680,183	-38.5%	-42.0%	16.0%	69.1%	119.7%	115.5%
Median Price	\$588,050	-42.8%	-38.4%	41.7%	62.5%	117.8%	135.2%
Sale to List Price Ratio ³	98.4	102.1	104.4	95.2	95.7	97.4	95.8
Median Days on Market	46.5	10.5	14.0	17.0	22.5	67.0	162.0

		Compared to ⁶					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-38.7%	-51.3%	-32.1%	-38.7%	-32.1%	-17.4%
Dollar Volume	\$13,942,100	-53.6%	-62.5%	-11.3%	17.0%	62.4%	124.6%
New Listings	59	13.5%	13.5%	9.3%	-4.8%	-15.7%	-41.6%
Active Listings ⁴	38	130.0%	117.0%	2.7%	1.8%	-49.3%	-71.9%
Sales to New Listings Ratio 5	32.2	59.6	75.0	51.9	50.0	40.0	22.8
Months of Inventory 6	6.1	1.6	1.4	4.0	3.6	8.1	17.8
Average Price	\$733,795	-24.3%	-23.1%	30.6%	90.8%	139.3%	171.8%
Median Price	\$750,000	-15.7%	-6.1%	43.6%	109.8%	237.1%	200.0%
Sale to List Price Ratio ⁷	94.6	103.8	102.8	96.5	95.9	95.8	96.3
Median Days on Market	57.0	11.0	15.0	19.5	25.0	118.0	99.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

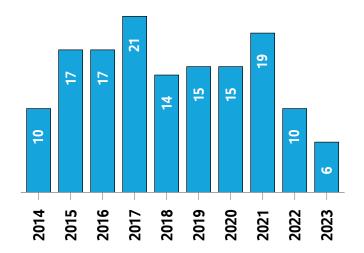
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



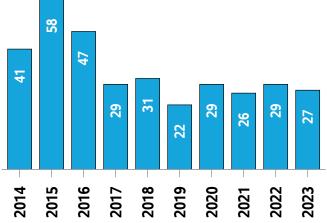
MEAFORD (MUNI) MLS® Single Family Market Activity



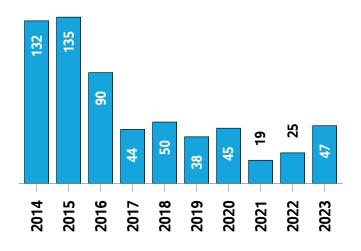
Sales Activity (March only)

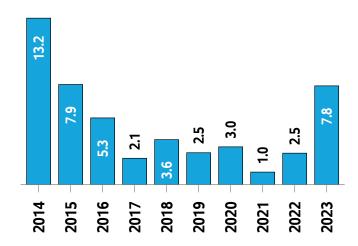


Active Listings (March only)

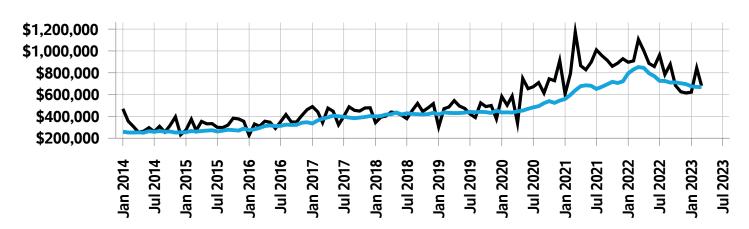


Months of Inventory (March only)





MLS® HPI Single Family Benchmark Price and Average Price

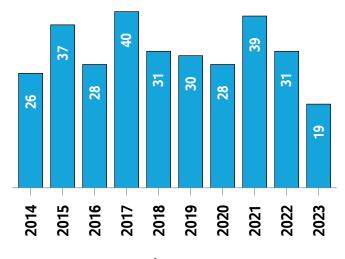




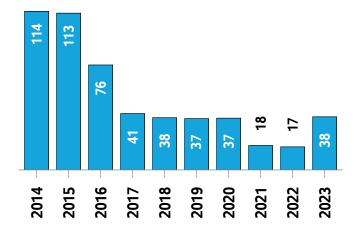
MEAFORD (MUNI) MLS® Single Family Market Activity

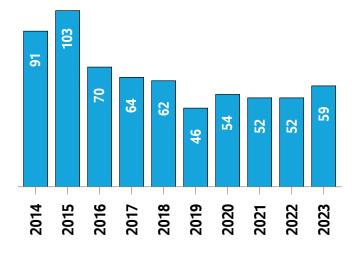


Sales Activity (March Year-to-date)



Active Listings (March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$658,800	-0.4	-4.1	-6.0	-21.1	53.9	59.4	
Single Family	\$668,400	-0.3	-4.0	-5.8	-21.6	53.7	60.2	
One Storey	\$678,400	-2.4	-4.5	-1.7	-23.2	49.6	61.1	
Two Storey	\$655,700	2.6	-3.3	-10.6	-19.6	56.9	58.8	
Townhouse	\$471,300	-4.8	-5.9	-8.8	-10.1	46.4	51.5	

MLS® HPI Benchmark Price





MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1440
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12223
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13125
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1688
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11715
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



WASAGA BEACH MLS® Residential Market Activity



			Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	49	-32.9%	-51.0%	8.9%	-19.7%	-21.0%	19.5%	
Dollar Volume	\$35,831,200	-42.6%	-47.9%	64.8%	43.2%	80.9%	237.5%	
New Listings	113	-7.4%	0.9%	6.6%	20.2%	7.6%	-30.2%	
Active Listings	184	145.3%	348.8%	12.9%	31.4%	-1.6%	-46.2%	
Sales to New Listings Ratio 1	43.4	59.8	89.3	42.5	64.9	59.0	25.3	
Months of Inventory ²	3.8	1.0	0.4	3.6	2.3	3.0	8.3	
Average Price	\$731,249	-14.5%	6.2%	51.3%	78.3%	128.9%	182.4%	
Median Price	\$688,000	-19.1%	-0.3%	51.2%	74.2%	116.7%	164.6%	
Sale to List Price Ratio ³	96.6	106.5	106.5	98.1	97.2	98.2	95.8	
Median Days on Market	22.0	6.0	6.0	27.0	33.0	28.5	56.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	87	-40.4%	-50.0%	-13.9%	-16.3%	-42.8%	0.0%
Dollar Volume	\$63,089,000	-49.5%	-45.9%	28.2%	51.4%	32.1%	186.0%
New Listings	265	18.3%	32.5%	18.8%	31.2%	5.6%	-20.4%
Active Listings ⁴	162	277.5%	338.7%	20.0%	38.7%	1.2%	-42.9%
Sales to New Listings Ratio 5	32.8	65.2	87.0	45.3	51.5	60.6	26.1
Months of Inventory 6	5.6	0.9	0.6	4.0	3.4	3.2	9.8
Average Price	\$725,161	-15.3%	8.1%	48.8%	81.0%	130.7%	186.0%
Median Price	\$700,000	-17.6%	3.8%	53.8%	76.1%	128.0%	169.2%
Sale to List Price Ratio ⁷	95.9	108.4	105.3	98.1	96.5	97.6	96.0
Median Days on Market	21.0	7.0	8.0	25.0	33.0	33.5	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

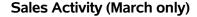
⁷ Sale price / list price * 100; average for all homes sold so far this year.

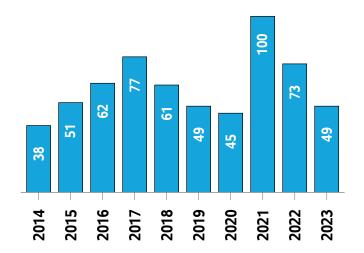
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



WASAGA BEACH MLS® Residential Market Activity

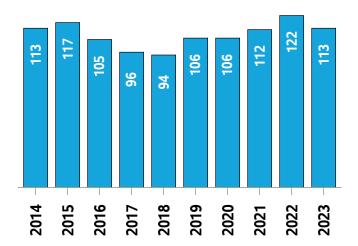




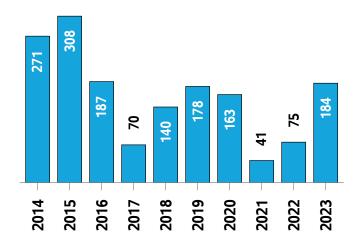


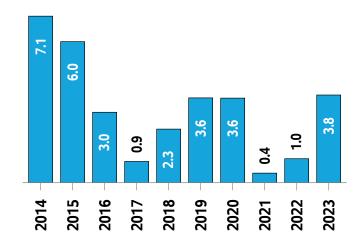
Active Listings (March only)

New Listings (March only)

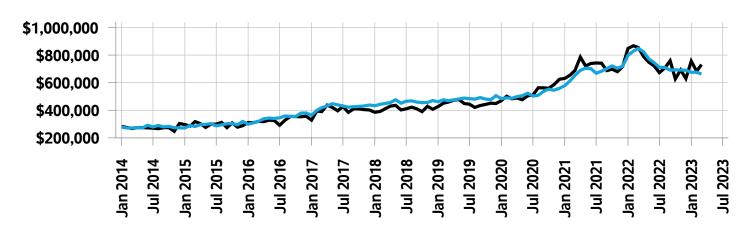


Months of Inventory (March only)





MLS® HPI Composite Benchmark Price and Average Price

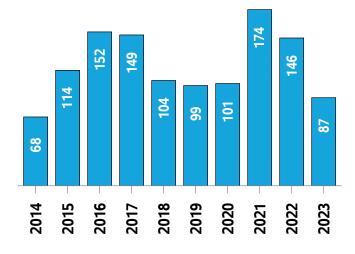




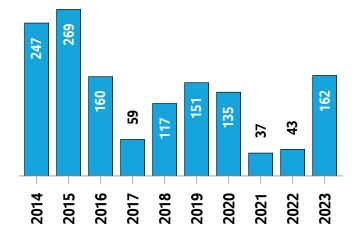
WASAGA BEACH MLS® Residential Market Activity



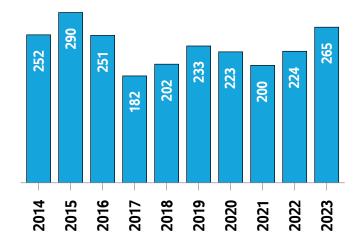




Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Waterfront Market Activity



			Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	4	0.0%	-33.3%	-20.0%	-33.3%	0.0%	100.0%	
Dollar Volume	\$4,967,500	21.0%	-1.7%	36.8%	51.4%	195.7%	920.0%	
New Listings	16	60.0%	166.7%	0.0%	433.3%	14.3%	23.1%	
Active Listings	25	92.3%	257.1%	-3.8%	257.1%	-19.4%	-34.2%	
Sales to New Listings Ratio 1	25.0	40.0	100.0	31.3	200.0	28.6	15.4	
Months of Inventory 2	6.3	3.3	1.2	5.2	1.2	7.8	19.0	
Average Price	\$1,241,875	21.0%	47.4%	70.9%	127.1%	195.7%	410.0%	
Median Price	\$1,118,750	5.5%	26.8%	68.2%	174.2%	258.0%	359.4%	
Sale to List Price Ratio 3	93.1	105.5	100.9	95.3	96.7	96.0	95.4	
Median Days on Market	33.0	6.0	29.5	27.0	32.5	30.0	43.0	

		Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	-58.3%	-61.5%	-50.0%	-37.5%	-54.5%	25.0%
Dollar Volume	\$5,667,500	-54.8%	-46.6%	-21.9%	43.7%	41.2%	492.2%
New Listings	24	4.3%	60.0%	-27.3%	100.0%	-20.0%	-14.3%
Active Listings ⁴	19	124.0%	107.4%	0.0%	154.5%	-13.8%	-42.9%
Sales to New Listings Ratio 5	20.8	52.2	86.7	30.3	66.7	36.7	14.3
Months of Inventory 6	11.2	2.1	2.1	5.6	2.8	5.9	24.5
Average Price	\$1,133,500	8.5%	38.7%	56.1%	129.9%	210.7%	373.8%
Median Price	\$930,000	-12.5%	21.6%	46.9%	129.3%	204.9%	295.7%
Sale to List Price Ratio ⁷	93.2	103.0	99.4	95.4	97.1	94.3	92.6
Median Days on Market	58.0	10.5	41.0	25.0	32.5	128.0	81.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

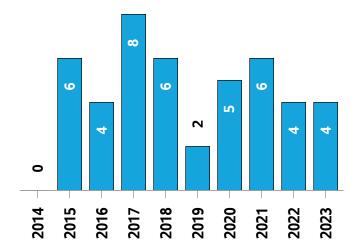


WASAGA BEACH MLS® Waterfront Market Activity

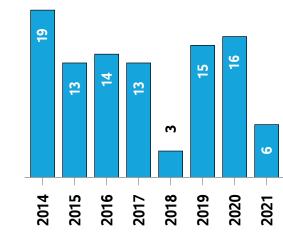


2022

Sales Activity (March only)

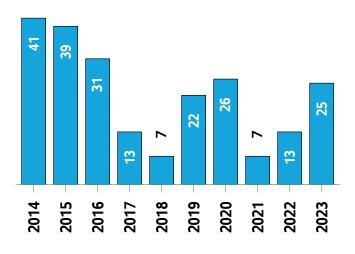


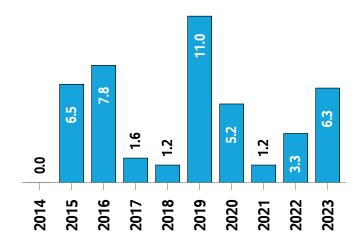
Active Listings (March only)



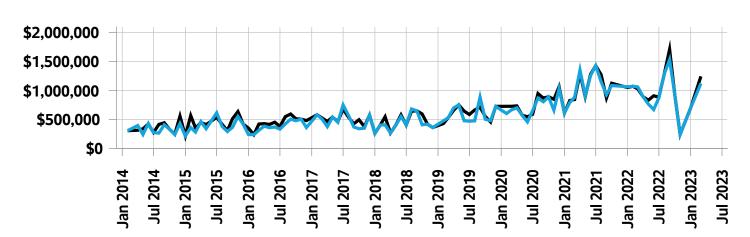
Months of Inventory (March only)

New Listings (March only)





Average Price and Median Price

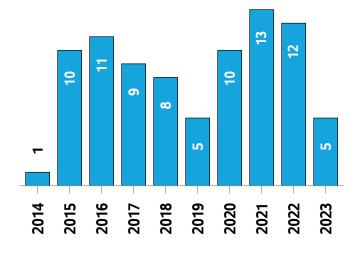




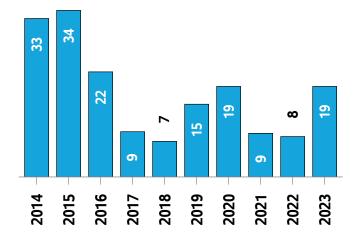
WASAGA BEACH MLS® Waterfront Market Activity



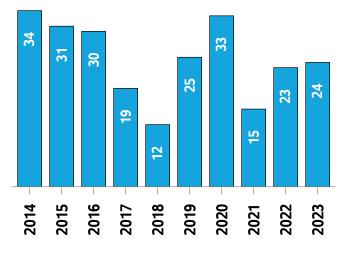
Sales Activity (March Year-to-date)



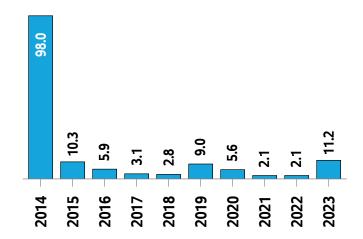
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Non-Waterfront Market Activity



			Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	45	-34.8%	-52.1%	12.5%	-18.2%	-22.4%	15.4%	
Dollar Volume	\$30,863,700	-47.1%	-51.6%	70.4%	42.0%	70.3%	204.6%	
New Listings	97	-13.4%	-8.5%	7.8%	6.6%	6.6%	-34.9%	
Active Listings	159	156.5%	367.6%	16.1%	19.5%	1.9%	-47.7%	
Sales to New Listings Ratio 1	46.4	61.6	88.7	44.4	60.4	63.7	26.2	
Months of Inventory ²	3.5	0.9	0.4	3.4	2.4	2.7	7.8	
Average Price	\$685,860	-18.8%	1.1%	51.5%	73.6%	119.5%	164.0%	
Median Price	\$675,000	-20.6%	-1.5%	52.5%	73.1%	110.3%	159.6%	
Sale to List Price Ratio ³	96.9	106.6	106.8	98.5	97.2	98.3	95.9	
Median Days on Market	22.0	6.0	6.0	26.5	33.0	28.0	59.0	

			Compared to ⁸				
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	82	-38.8%	-49.1%	-9.9%	-14.6%	-41.8%	-1.2%
Dollar Volume	\$57,421,500	-49.0%	-45.9%	36.9%	52.2%	31.2%	172.1%
New Listings	241	19.9%	30.3%	26.8%	26.8%	9.0%	-21.0%
Active Listings ^⁴	144	314.4%	413.1%	23.1%	31.0%	3.6%	-42.9%
Sales to New Listings Ratio 5	34.0	66.7	87.0	47.9	50.5	63.8	27.2
Months of Inventory 6	5.3	0.8	0.5	3.8	3.4	3.0	9.1
Average Price	\$700,262	-16.6%	6.3%	51.9%	78.2%	125.6%	175.4%
Median Price	\$691,500	-18.6%	3.2%	57.2%	75.1%	123.8%	166.0%
Sale to List Price Ratio ⁷	96.1	108.9	105.7	98.4	96.4	97.8	96.1
Median Days on Market	21.0	6.5	8.0	25.0	33.5	32.0	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

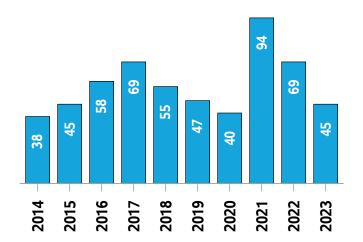
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



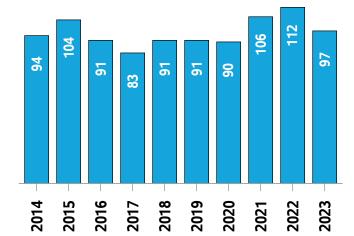
WASAGA BEACH MLS® Non-Waterfront Market Activity



Sales Activity (March only)

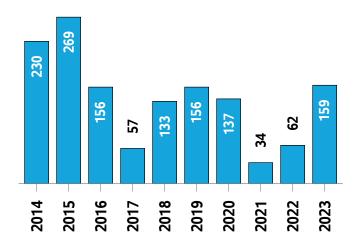


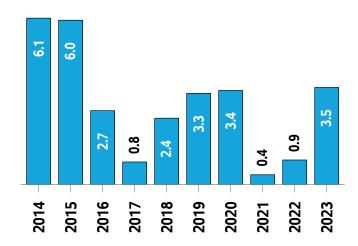
Active Listings (March only)



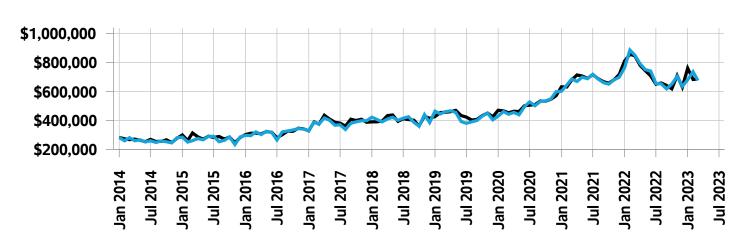
New Listings (March only)

Months of Inventory (March only)





Average Price and Median Price

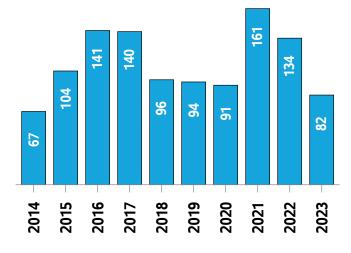




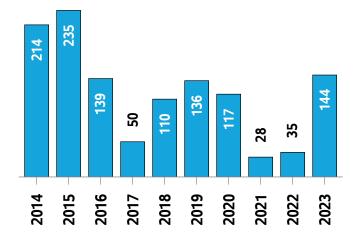
WASAGA BEACH MLS® Non-Waterfront Market Activity



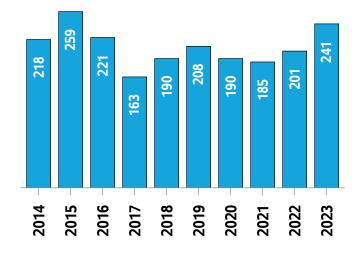
Sales Activity (March Year-to-date)



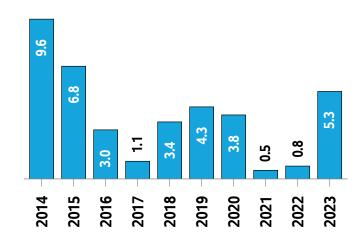
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Single Family Market Activity



			Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	33	-40.0%	-56.6%	-2.9%	-21.4%	-38.9%	-10.8%	
Dollar Volume	\$27,470,800	-46.7%	-51.8%	50.2%	44.5%	54.2%	175.6%	
New Listings	79	-18.6%	-8.1%	-1.2%	8.2%	-15.1%	-43.2%	
Active Listings	117	101.7%	254.5%	-7.9%	5.4%	-18.8%	-58.7%	
Sales to New Listings Ratio 1	41.8	56.7	88.4	42.5	57.5	58.1	26.6	
Months of Inventory 2	3.5	1.1	0.4	3.7	2.6	2.7	7.6	
Average Price	\$832,448	-11.2%	11.0%	54.8%	83.9%	152.3%	209.1%	
Median Price	\$740,000	-20.0%	0.0%	42.5%	76.6%	124.2%	183.5%	
Sale to List Price Ratio ³	96.5	107.1	107.0	98.5	97.3	98.3	95.8	
Median Days on Market	19.0	6.0	6.0	22.5	32.0	27.0	46.0	

			Compared to ⁸					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	65	-42.0%	-52.6%	-18.8%	-14.5%	-50.4%	-16.7%	
Dollar Volume	\$52,715,100	-49.4%	-46.7%	23.7%	56.6%	21.6%	153.8%	
New Listings	183	4.6%	14.4%	4.6%	18.8%	-12.9%	-35.1%	
Active Listings ⁴	101	211.3%	255.3%	-4.4%	11.9%	-15.4%	-56.5%	
Sales to New Listings Ratio 5	35.5	64.0	85.6	45.7	49.4	62.4	27.7	
Months of Inventory 6	4.6	0.9	0.6	4.0	3.6	2.7	8.9	
Average Price	\$811,002	-12.7%	12.3%	52.3%	83.1%	145.1%	204.6%	
Median Price	\$745,000	-19.0%	6.1%	50.4%	73.5%	132.8%	178.5%	
Sale to List Price Ratio ⁷	96.3	109.2	105.6	98.4	97.0	97.6	96.1	
Median Days on Market	19.0	6.0	8.0	21.0	32.0	30.0	58.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



WASAGA BEACH MLS® Single Family Market Activity

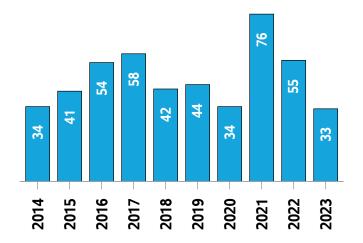
2014

2016

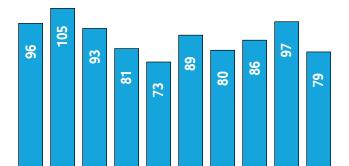
2017



Sales Activity (March only)



Active Listings (March only)



New Listings (March only)

Months of Inventory (March only)

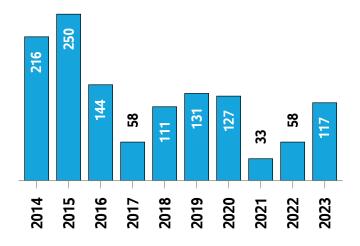
2018

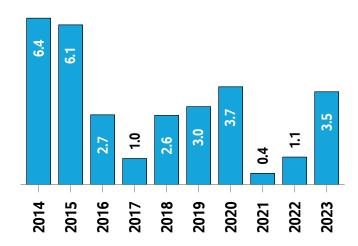
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2020

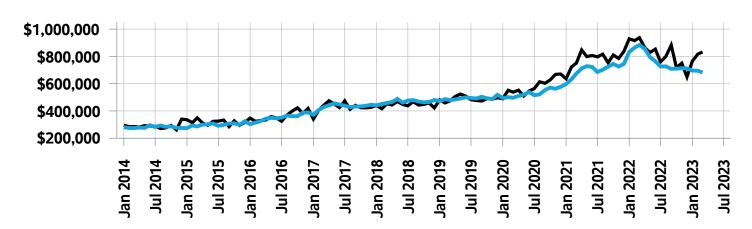
2022

2021





MLS® HPI Single Family Benchmark Price and Average Price

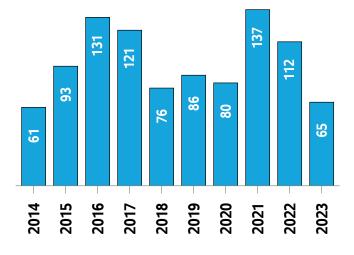




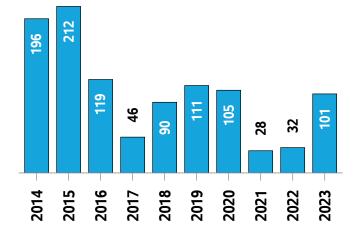
WASAGA BEACH MLS® Single Family Market Activity



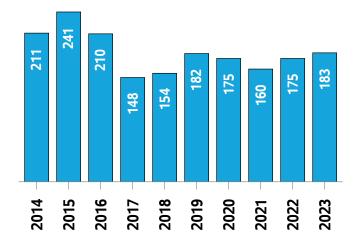




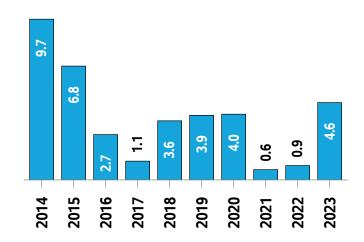
Active Listings (March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Condo Townhouse Market Activity



				Compa	red to ⁸		
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-80.0%	-66.7%	0.0%	-87.5%	-50.0%	_
Dollar Volume	\$590,000	-81.0%	-63.5%	51.3%	-80.4%	0.0%	_
New Listings	4	-33.3%	0.0%	33.3%	-33.3%	_	300.0%
Active Listings	7	75.0%	250.0%	16.7%	40.0%	250.0%	250.0%
Sales to New Listings Ratio 1	25.0	83.3	75.0	33.3	133.3	_	_
Months of Inventory ²	7.0	0.8	0.7	6.0	0.6	1.0	_
Average Price	\$590,000	-5.0%	9.6%	51.3%	57.0%	100.0%	_
Median Price	\$590,000	-7.8%	9.3%	51.3%	55.3%	100.0%	_
Sale to List Price Ratio 3	88.1	109.0	110.0	97.7	96.7	96.8	<u> </u>
Median Days on Market	8.0	9.0	9.0	131.0	63.0	28.5	_

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-85.7%	-80.0%	-50.0%	-90.0%	-50.0%	0.0%
Dollar Volume	\$590,000	-86.4%	-76.2%	-24.4%	-84.0%	0.0%	162.2%
New Listings	10	-16.7%	66.7%	42.9%	-28.6%	400.0%	400.0%
Active Listings ⁴	5	66.7%	275.0%	-11.8%	-31.8%	66.7%	114.3%
Sales to New Listings Ratio 5	10.0	58.3	83.3	28.6	71.4	100.0	50.0
Months of Inventory 6	15.0	1.3	0.8	8.5	2.2	4.5	7.0
Average Price	\$590,000	-4.8%	19.0%	51.3%	60.1%	100.0%	162.2%
Median Price	\$590,000	-7.8%	12.4%	51.3%	55.3%	100.0%	162.2%
Sale to List Price Ratio ⁷	88.1	109.8	104.8	97.6	97.0	96.8	97.8
Median Days on Market	8.0	10.0	9.0	73.0	37.5	28.5	151.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

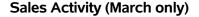
⁷ Sale price / list price * 100; average for all homes sold so far this year.

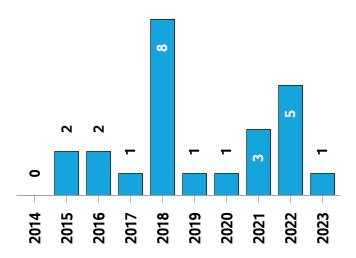
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



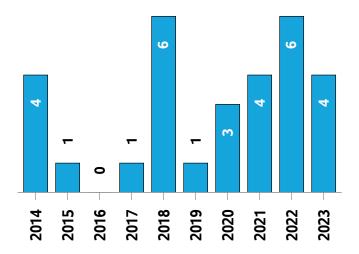
WASAGA BEACH MLS® Condo Townhouse Market Activity



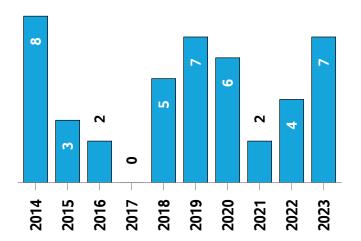




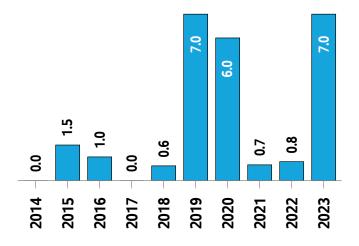
New Listings (March only)



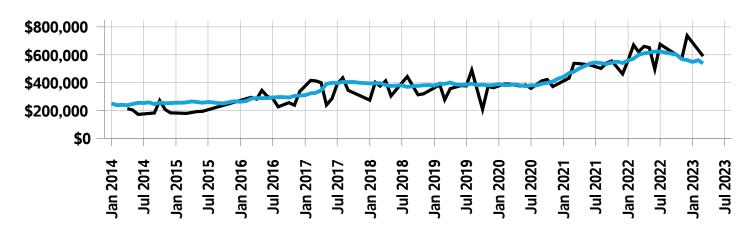
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

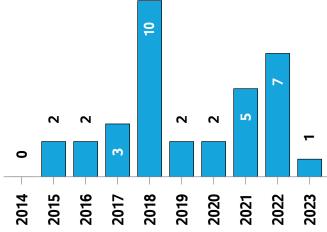




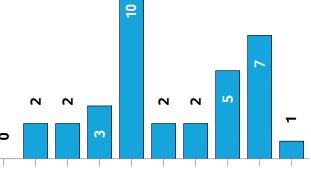
WASAGA BEACH MLS® Condo Townhouse Market Activity



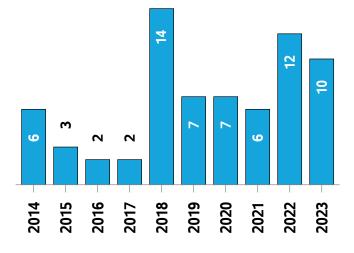




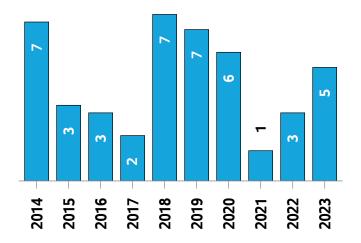
Active Listings (March Year-to-date)

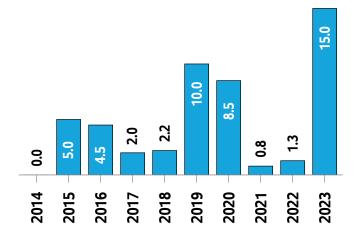


New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Apartment Market Activity



		Compared to ⁸					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
New Listings	4	0.0%	300.0%	-55.6%	33.3%	100.0%	-42.9%
Active Listings	6	500.0%	500.0%	-45.5%	-14.3%	-45.5%	-62.5%
Sales to New Listings Ratio 1	0.0	75.0	300.0	_	33.3	50.0	14.3
Months of Inventory 2	0.0	0.3	0.3	_	7.0	11.0	16.0
Average Price	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio ³	0.0	103.9	98.3	_	97.1	95.4	98.0
Median Days on Market	0.0	7.0	27.0	_	15.0	28.0	144.0

		Compared to [°]					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-83.3%	-80.0%	0.0%	-80.0%	-75.0%	0.0%
Dollar Volume	\$465,000	-85.7%	-81.4%	121.4%	-67.9%	-48.0%	151.4%
New Listings	9	28.6%	200.0%	-18.2%	50.0%	-10.0%	-35.7%
Active Listings ⁴	4	300.0%	71.4%	-25.0%	-33.3%	-60.0%	-67.6%
Sales to New Listings Ratio 5	11.1	85.7	166.7	9.1	83.3	40.0	7.1
Months of Inventory 6	12.0	0.5	1.4	16.0	3.6	7.5	37.0
Average Price	\$465,000	-14.0%	-7.2%	121.4%	60.6%	108.1%	151.4%
Median Price	\$465,000	-11.8%	10.7%	121.4%	66.1%	120.9%	151.4%
Sale to List Price Ratio ⁷	97.9	108.9	96.7	93.3	96.6	97.9	98.0
Median Days on Market	18.0	4.5	75.0	79.0	61.0	125.5	144.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

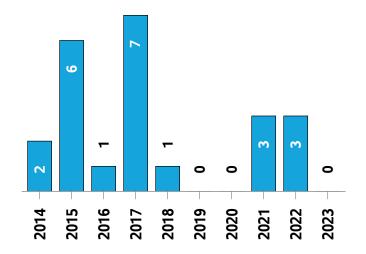
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



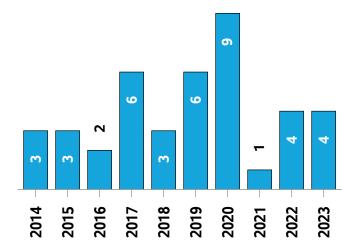
WASAGA BEACH MLS® Apartment Market Activity



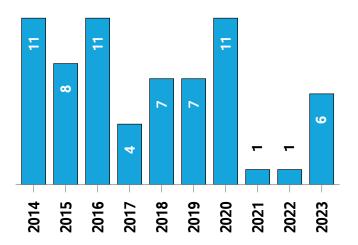
Sales Activity (March only)



New Listings (March only)



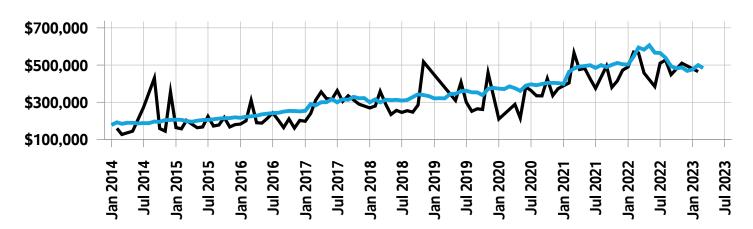
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Apartment Benchmark Price and Average Price

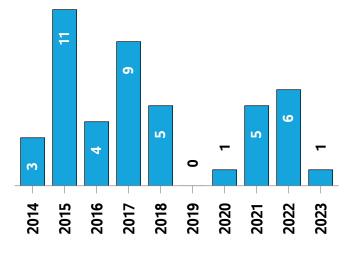




WASAGA BEACH MLS® Apartment Market Activity



Sales Activity (March Year-to-date)



Active Listings (March Year-to-date)

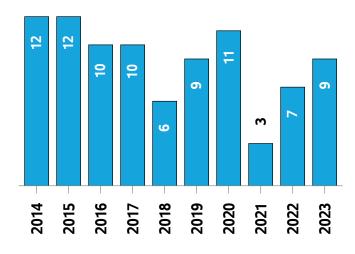


2019

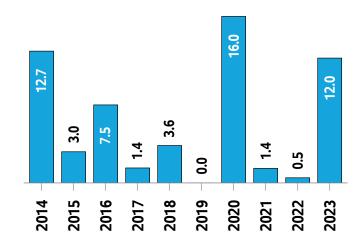
2020

2018

New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



2021

2022

2015

2016

2017

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

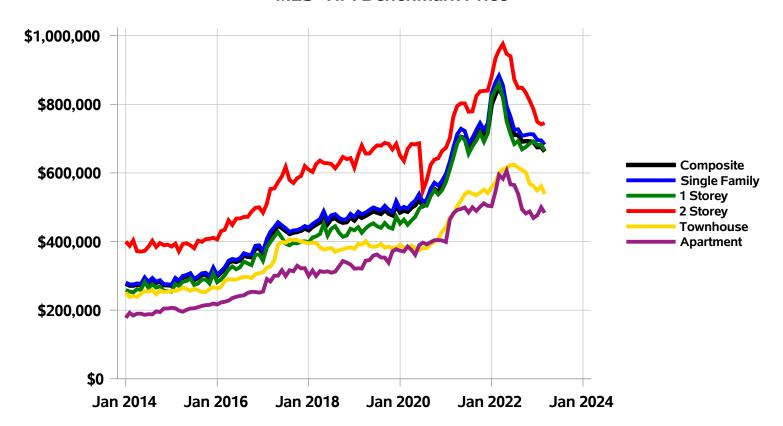


WASAGA BEACH MLS® HPI Benchmark Price



	MLS [®] Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$662,200	-2.0	-4.0	-4.2	-21.9	36.0	47.5
Single Family	\$682,700	-1.7	-4.2	-3.6	-22.7	37.5	49.1
One Storey	\$665,600	-2.4	-3.8	-0.5	-22.7	48.3	60.3
Two Storey	\$745,400	0.5	-5.1	-12.1	-22.2	11.3	19.1
Townhouse	\$538,400	-4.0	-4.2	-11.5	-10.2	40.6	35.9
Apartment	\$483,700	-3.2	3.2	-2.0	-18.6	25.5	61.4

MLS® HPI Benchmark Price





WASAGA BEACH MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1306
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7948
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



WASAGA BEACH MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7958
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1667
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7700
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



WASAGA BEACH MLS® HPI Benchmark Descriptions



Townhouse



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1017
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront