



Lakelands West
Residential Market Activity and
MLS® Home Price Index Report April 2023





Lakelands West MLS® Residential Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	165	-22.2%	-47.3%	129.2%	-19.9%	-44.1%	-6.3%	
Dollar Volume	\$135,821,298	-37.5%	-48.4%	266.9%	42.5%	28.9%	184.2%	
New Listings	392	-7.8%	-14.8%	129.2%	38.5%	1.6%	-30.1%	
Active Listings	689	85.2%	123.7%	9.2%	32.5%	-13.9%	-58.1%	
Sales to New Listings Ratio 1	42.1	49.9	68.0	42.1	72.8	76.4	31.4	
Months of Inventory 2	4.2	1.8	1.0	8.8	2.5	2.7	9.4	
Average Price	\$823,159	-19.7%	-2.1%	60.1%	77.9%	130.4%	203.2%	
Median Price	\$735,000	-14.8%	1.4%	56.3%	75.4%	138.6%	192.8%	
Sale to List Price Ratio ³	97.1	102.8	107.0	96.9	98.8	97.4	96.0	
Median Days on Market	25.0	8.0	7.0	32.0	21.0	29.0	43.5	

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	474	-34.6%	-50.6%	0.4%	-21.5%	-39.7%	-14.7%	
Dollar Volume	\$404,929,002	-47.2%	-49.3%	48.2%	42.4%	40.1%	144.8%	
New Listings	1,239	7.2%	-1.0%	27.9%	25.5%	3.0%	-30.1%	
Active Listings ⁴	590	159.7%	159.1%	-1.2%	24.3%	-23.8%	-59.0%	
Sales to New Listings Ratio 5	38.3	62.7	76.6	48.7	61.2	65.3	31.4	
Months of Inventory 6	5.0	1.3	0.9	5.1	3.1	3.9	10.3	
Average Price	\$854,281	-19.3%	2.6%	47.6%	81.4%	132.4%	187.2%	
Median Price	\$728,500	-18.1%	1.9%	48.7%	73.9%	135.0%	180.4%	
Sale to List Price Ratio ⁷	96.0	105.2	105.9	97.8	97.9	97.2	95.8	
Median Days on Market	28.0	8.0	8.0	28.0	25.0	34.5	55.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

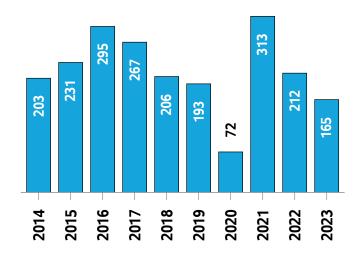
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Residential Market Activity



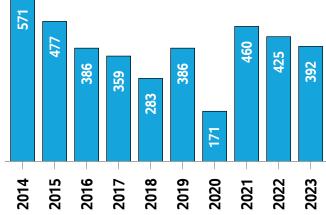
Sales Activity (April only)



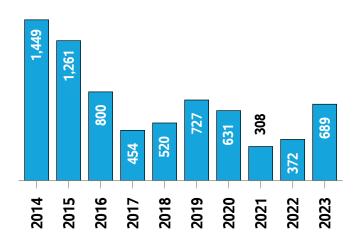
Active Listings (April only)

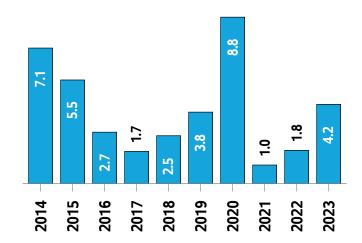


New Listings (April only)

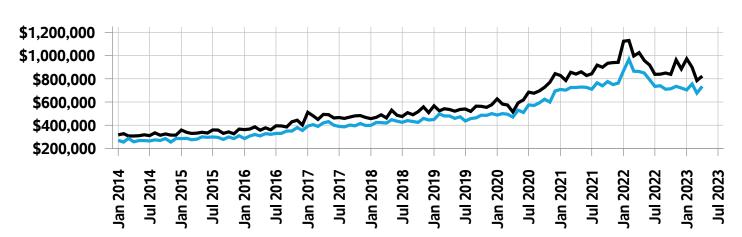


Months of Inventory (April only)





Average Price and Median Price

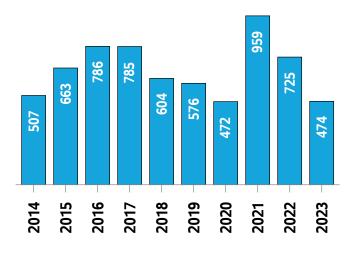




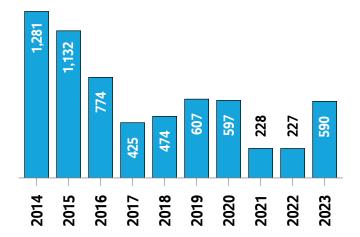
Lakelands West MLS® Residential Market Activity

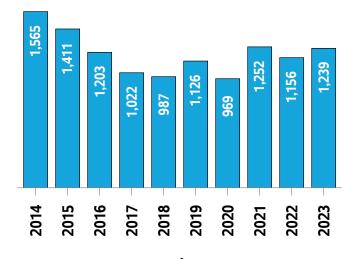


Sales Activity (April Year-to-date)

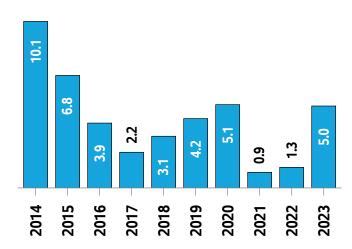


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Waterfront Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	8	-52.9%	-70.4%	100.0%	-20.0%	-38.5%	33.3%	
Dollar Volume	\$6,939,000	-70.6%	-82.4%	132.5%	22.4%	11.7%	300.3%	
New Listings	35	29.6%	-5.4%	191.7%	118.8%	34.6%	-23.9%	
Active Listings	76	130.3%	181.5%	20.6%	123.5%	-20.8%	-57.1%	
Sales to New Listings Ratio 1	22.9	63.0	73.0	33.3	62.5	50.0	13.0	
Months of Inventory ²	9.5	1.9	1.0	15.8	3.4	7.4	29.5	
Average Price	\$867,375	-37.5%	-40.5%	16.2%	53.0%	81.6%	200.2%	
Median Price	\$779,500	-37.6%	-43.9%	5.0%	56.5%	71.3%	177.4%	
Sale to List Price Ratio ³	95.6	100.9	111.4	93.0	98.9	96.5	96.5	
Median Days on Market	19.0	12.0	9.0	20.0	16.5	24.0	41.0	

			Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	24	-44.2%	-57.1%	-20.0%	-11.1%	-36.8%	14.3%		
Dollar Volume	\$23,226,000	-67.3%	-68.9%	-14.8%	34.0%	13.6%	246.6%		
New Listings	94	32.4%	13.3%	10.6%	77.4%	2.2%	-40.9%		
Active Listings 4	58	163.6%	160.7%	4.5%	118.9%	-31.4%	-61.1%		
Sales to New Listings Ratio 5	25.5	60.6	67.5	35.3	50.9	41.3	13.2		
Months of Inventory 6	9.7	2.0	1.6	7.4	3.9	8.9	28.4		
Average Price	\$967,750	-41.4%	-27.4%	6.5%	50.7%	79.8%	203.3%		
Median Price	\$839,500	-32.8%	-28.6%	-2.1%	67.6%	101.3%	239.9%		
Sale to List Price Ratio ⁷	93.9	101.5	108.0	94.9	98.5	95.6	93.0		
Median Days on Market	39.5	10.0	11.0	23.5	19.0	41.0	106.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

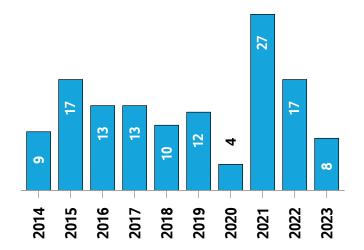
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



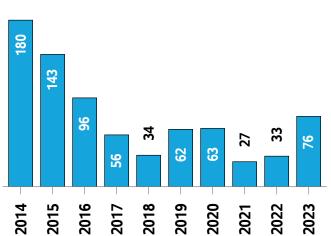
Lakelands West MLS® Waterfront Market Activity



Sales Activity (April only)



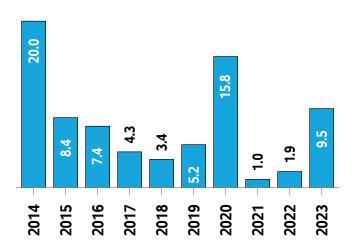
Active Listings (April only)



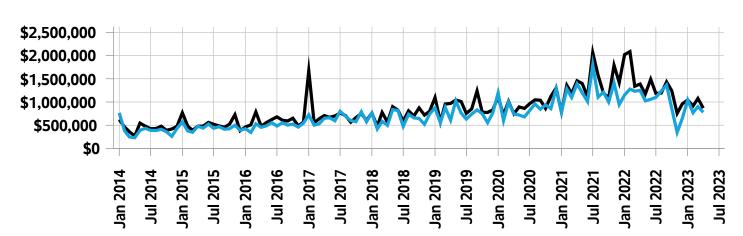
New Listings (April only)



Months of Inventory (April only)



Average Price and Median Price

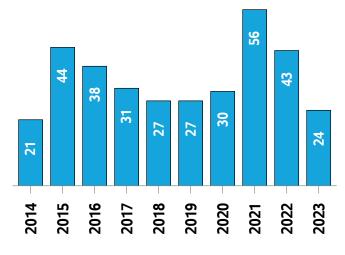




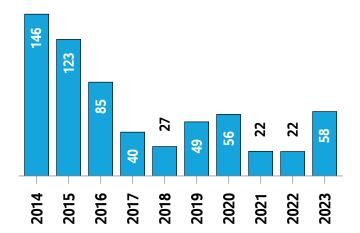
Lakelands West MLS® Waterfront Market Activity

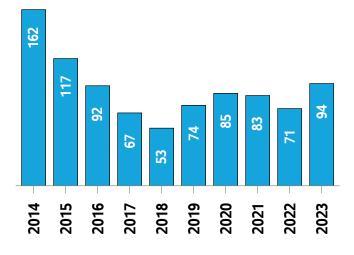


Sales Activity (April Year-to-date)

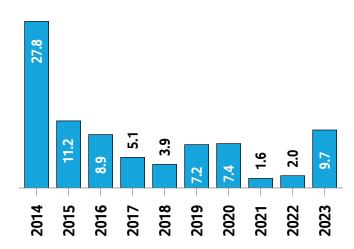


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Non-Waterfront Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	157	-19.5%	-45.1%	130.9%	-19.9%	-44.3%	-7.6%	
Dollar Volume	\$128,882,298	-33.5%	-42.4%	278.7%	43.7%	29.9%	179.8%	
New Listings	357	-10.3%	-15.6%	124.5%	33.7%	-0.8%	-30.7%	
Active Listings	613	80.8%	118.1%	7.9%	26.1%	-12.9%	-58.3%	
Sales to New Listings Ratio 1	44.0	49.0	67.6	42.8	73.4	78.3	33.0	
Months of Inventory ²	3.9	1.7	1.0	8.4	2.5	2.5	8.6	
Average Price	\$820,906	-17.4%	4.9%	64.0%	79.5%	133.4%	203.0%	
Median Price	\$735,000	-14.0%	4.8%	60.3%	77.1%	145.4%	194.0%	
Sale to List Price Ratio ³	97.2	103.0	106.6	97.2	98.8	97.5	96.0	
Median Days on Market	27.0	8.0	7.0	33.5	21.0	29.5	43.5	

			Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	450	-34.0%	-50.2%	1.8%	-22.0%	-39.8%	-15.9%		
Dollar Volume	\$381,703,002	-45.2%	-47.3%	55.2%	42.9%	42.1%	140.5%		
New Listings	1,145	5.5%	-2.1%	29.5%	22.6%	3.1%	-29.0%		
Active Listings ⁴	532	159.3%	159.0%	-1.8%	18.7%	-22.9%	-58.8%		
Sales to New Listings Ratio 5	39.3	62.9	77.2	50.0	61.8	67.3	33.2		
Months of Inventory 6	4.7	1.2	0.9	4.9	3.1	3.7	9.6		
Average Price	\$848,229	-16.9%	5.8%	52.4%	83.3%	136.3%	185.9%		
Median Price	\$720,000	-17.8%	2.3%	51.6%	73.5%	140.0%	176.9%		
Sale to List Price Ratio ⁷	96.1	105.5	105.8	98.0	97.8	97.3	95.9		
Median Days on Market	28.0	7.0	8.0	28.0	25.0	34.0	54.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

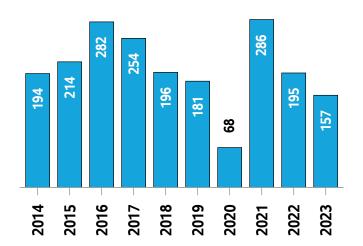
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Non-Waterfront Market Activity

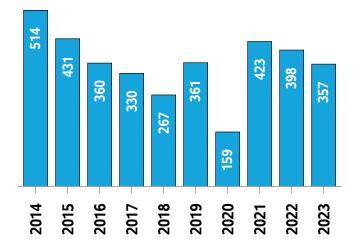


Sales Activity (April only)

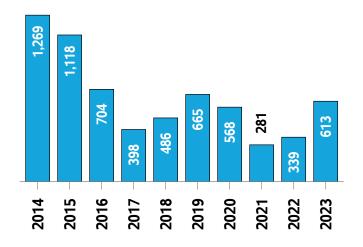


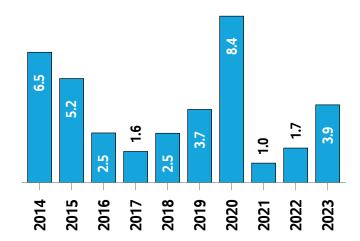
Active Listings (April only)

New Listings (April only)

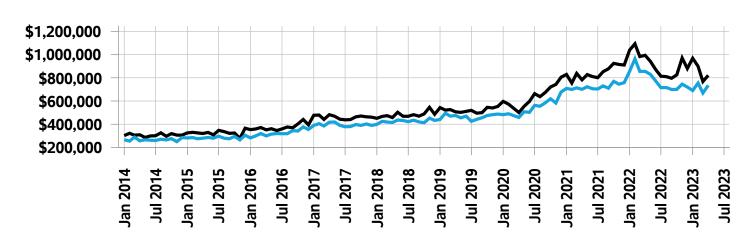


Months of Inventory (April only)





Average Price and Median Price

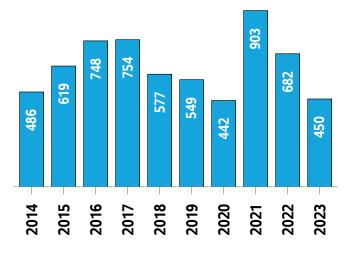




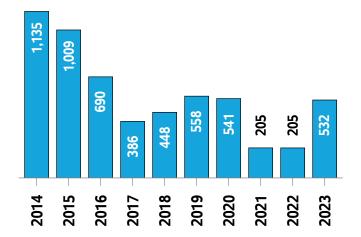
Lakelands West MLS® Non-Waterfront Market Activity

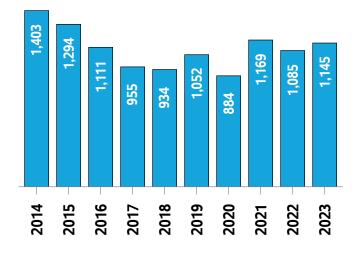




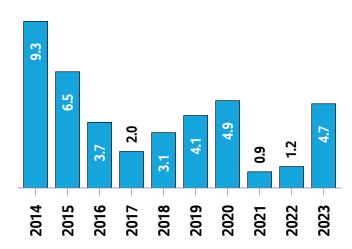


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Single Family Market Activity



			Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	112	-28.7%	-43.7%	128.6%	-24.3%	-49.8%	-15.2%		
Dollar Volume	\$103,644,598	-41.4%	-45.5%	276.5%	39.1%	18.6%	167.4%		
New Listings	261	-20.2%	-15.3%	107.1%	19.7%	-14.1%	-39.4%		
Active Listings	464	59.5%	121.0%	-2.3%	15.1%	-24.3%	-62.7%		
Sales to New Listings Ratio 1	42.9	48.0	64.6	38.9	67.9	73.4	30.6		
Months of Inventory 2	4.1	1.9	1.1	9.7	2.7	2.7	9.4		
Average Price	\$925,398	-17.9%	-3.2%	64.7%	83.8%	136.2%	215.1%		
Median Price	\$801,500	-13.4%	-2.5%	43.9%	77.7%	135.7%	194.1%		
Sale to List Price Ratio ³	97.4	103.1	107.9	96.8	98.5	97.3	96.2		
Median Days on Market	23.5	8.0	7.0	31.0	24.0	29.0	40.5		

			Compared to °					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	327	-36.1%	-49.7%	0.0%	-24.7%	-44.8%	-23.8%	
Dollar Volume	\$317,899,702	-47.6%	-48.3%	49.4%	40.5%	33.2%	128.0%	
New Listings	839	-2.1%	-2.7%	21.2%	15.2%	-9.6%	-37.3%	
Active Listings ⁴	393	125.9%	159.5%	-12.1%	8.2%	-31.5%	-62.7%	
Sales to New Listings Ratio 5	39.0	59.7	75.4	47.3	59.6	63.8	32.0	
Months of Inventory 6	4.8	1.4	0.9	5.5	3.3	3.9	9.8	
Average Price	\$972,170	-18.0%	2.8%	49.4%	86.5%	141.2%	199.1%	
Median Price	\$777,500	-21.3%	-2.7%	42.2%	70.4%	132.1%	182.7%	
Sale to List Price Ratio ⁷	96.0	105.3	105.9	97.8	97.7	97.1	95.9	
Median Days on Market	24.0	7.0	8.0	28.0	28.0	32.0	54.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

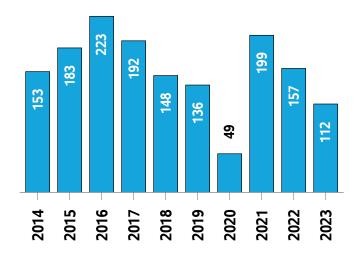
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



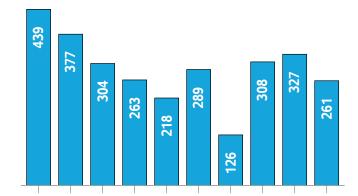
Lakelands WestMLS® Single Family Market Activity



Sales Activity (April only)



Active Listings (April only)



New Listings (April only)

Months of Inventory (April only)

2018

2019

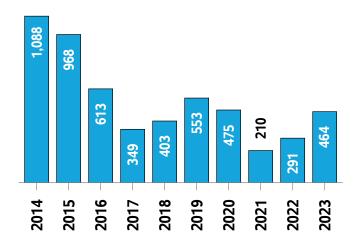
2020

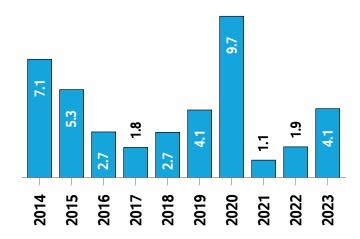
2021

2022

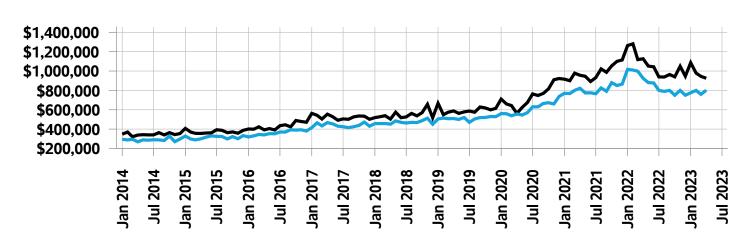
2016

2017





Average Price and Median Price

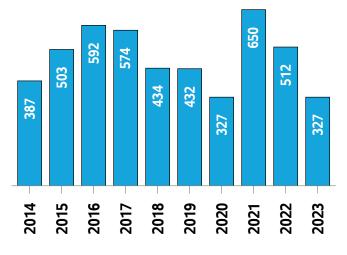




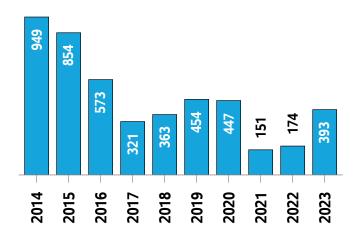
Lakelands WestMLS® Single Family Market Activity

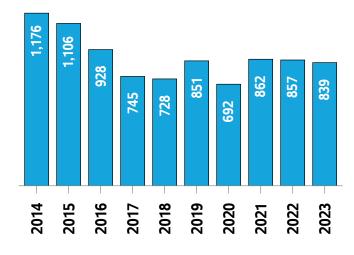




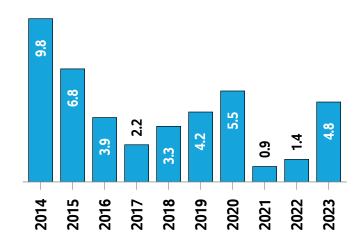


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Condo Townhouse Market Activity



			Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	15	25.0%	-37.5%	114.3%	-31.8%	-25.0%	-6.3%		
Dollar Volume	\$10,687,400	0.8%	-35.7%	223.6%	30.0%	63.7%	228.6%		
New Listings	33	73.7%	-8.3%	153.8%	43.5%	73.7%	-5.7%		
Active Listings	48	269.2%	182.4%	0.0%	33.3%	54.8%	-48.4%		
Sales to New Listings Ratio 1	45.5	63.2	66.7	53.8	95.7	105.3	45.7		
Months of Inventory ²	3.2	1.1	0.7	6.9	1.6	1.6	5.8		
Average Price	\$712,493	-19.4%	2.9%	51.0%	90.6%	118.3%	250.5%		
Median Price	\$628,900	-17.4%	-1.7%	63.4%	62.3%	114.1%	235.0%		
Sale to List Price Ratio ³	95.8	101.8	106.9	97.2	98.8	98.7	95.9		
Median Days on Market	28.0	7.5	9.0	23.0	19.0	22.0	60.5		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	31	-27.9%	-54.4%	-35.4%	-57.5%	-49.2%	-35.4%	
Dollar Volume	\$22,712,300	-39.0%	-48.7%	-1.1%	-17.7%	34.8%	135.2%	
New Listings	94	54.1%	6.8%	1.1%	-10.5%	40.3%	-10.5%	
Active Listings ⁴	39	313.2%	361.8%	-18.7%	7.5%	12.1%	-57.1%	
Sales to New Listings Ratio 5	33.0	70.5	77.3	51.6	69.5	91.0	45.7	
Months of Inventory 6	5.1	0.9	0.5	4.0	2.0	2.3	7.6	
Average Price	\$732,655	-15.3%	12.6%	53.1%	93.8%	165.3%	264.1%	
Median Price	\$628,900	-6.1%	4.2%	58.2%	70.0%	164.4%	235.0%	
Sale to List Price Ratio ⁷	96.5	107.5	110.0	97.6	98.7	98.0	95.9	
Median Days on Market	28.0	10.0	6.0	22.0	20.0	35.0	60.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

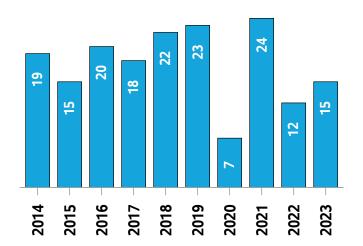
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Condo Townhouse Market Activity

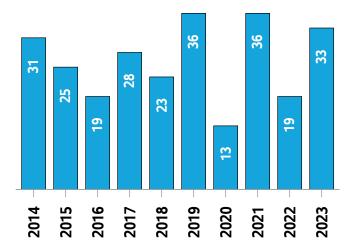


Sales Activity (April only)

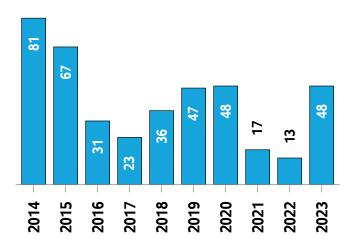


Active Listings (April only)

New Listings (April only)

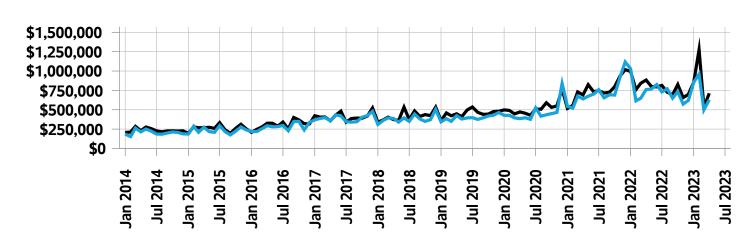


Months of Inventory (April only)





Average Price and Median Price

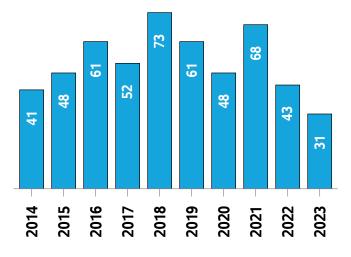




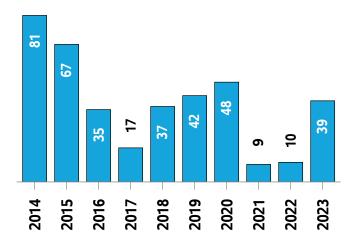
Lakelands West MLS® Condo Townhouse Market Activity

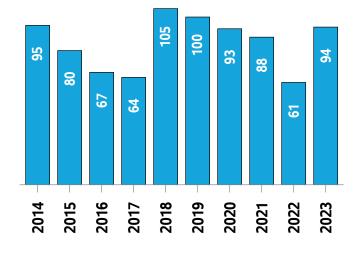


Sales Activity (April Year-to-date)

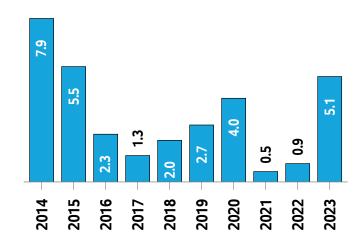


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Lakelands West MLS® Apartment Market Activity



			Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	16	-33.3%	-73.3%	128.6%	-40.7%	-55.6%	-30.4%		
Dollar Volume	\$8,883,000	-40.5%	-75.0%	273.1%	3.4%	20.7%	81.9%		
New Listings	48	11.6%	-31.4%	182.4%	84.6%	11.6%	-34.2%		
Active Listings	74	146.7%	48.0%	15.6%	60.9%	-33.9%	-69.0%		
Sales to New Listings Ratio 1	33.3	55.8	85.7	41.2	103.8	83.7	31.5		
Months of Inventory 2	4.6	1.3	0.8	9.1	1.7	3.1	10.4		
Average Price	\$555,188	-10.8%	-6.3%	63.2%	74.4%	171.6%	161.5%		
Median Price	\$485,000	-17.4%	-11.0%	67.2%	53.5%	154.3%	198.5%		
Sale to List Price Ratio ³	95.8	104.1	105.2	97.0	99.8	97.2	95.3		
Median Days on Market	23.5	10.0	9.5	38.0	16.0	36.0	77.0		

			Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	57	-41.2%	-63.2%	0.0%	-14.9%	-38.0%	-5.0%		
Dollar Volume	\$29,978,900	-50.7%	-64.6%	47.7%	49.1%	31.3%	128.1%		
New Listings	144	15.2%	-20.9%	30.9%	56.5%	-0.7%	-42.6%		
Active Listings ⁴	66	279.7%	39.4%	8.3%	40.9%	-46.3%	-72.0%		
Sales to New Listings Ratio 5	39.6	77.6	85.2	51.8	72.8	63.4	23.9		
Months of Inventory 6	4.6	0.7	1.2	4.2	2.8	5.3	15.6		
Average Price	\$525,946	-16.2%	-3.8%	47.7%	75.2%	111.9%	140.1%		
Median Price	\$470,000	-17.5%	-11.4%	35.1%	59.3%	107.7%	145.1%		
Sale to List Price Ratio ⁷	95.5	106.1	104.3	97.8	98.9	97.1	95.3		
Median Days on Market	31.0	7.0	14.0	32.0	22.0	46.0	67.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

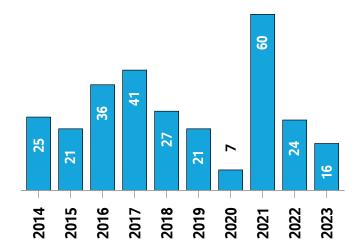
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Lakelands West MLS® Apartment Market Activity

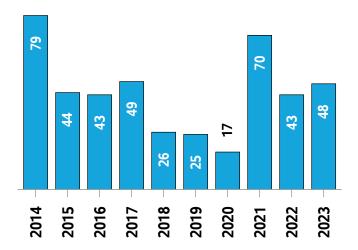


Sales Activity (April only)

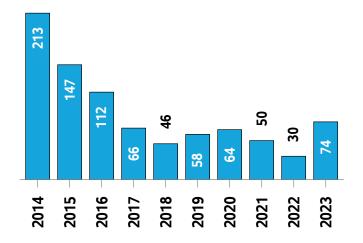


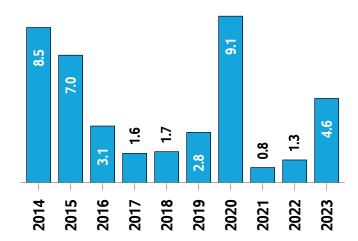
Active Listings (April only)

New Listings (April only)

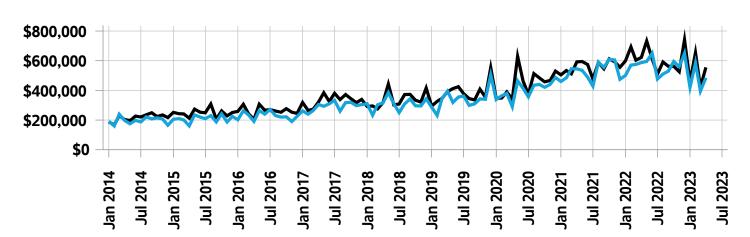


Months of Inventory (April only)





Average Price and Median Price

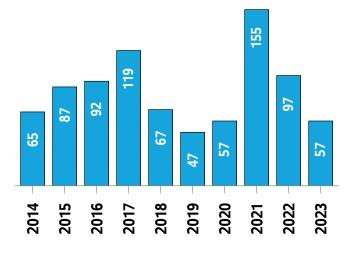




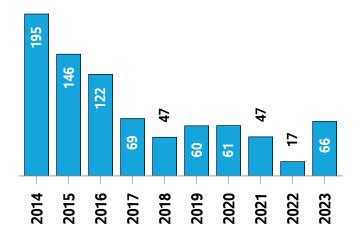
Lakelands West MLS® Apartment Market Activity

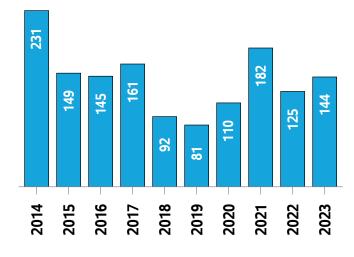


Sales Activity (April Year-to-date)

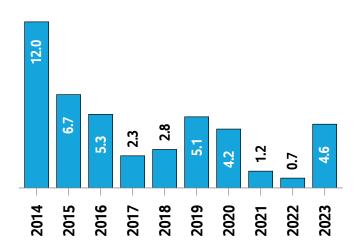


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Residential Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	23	-41.0%	-58.2%	283.3%	-25.8%	-32.4%	4.5%	
Dollar Volume	\$27,915,900	-47.8%	-45.6%	581.0%	81.2%	82.8%	251.0%	
New Listings	74	-14.0%	-14.9%	164.3%	94.7%	57.4%	-21.3%	
Active Listings	132	78.4%	69.2%	-14.3%	10.0%	-26.3%	-60.5%	
Sales to New Listings Ratio 1	31.1	45.3	63.2	21.4	81.6	72.3	23.4	
Months of Inventory 2	5.7	1.9	1.4	25.7	3.9	5.3	15.2	
Average Price	\$1,213,735	-11.5%	30.2%	77.7%	144.2%	170.2%	235.7%	
Median Price	\$1,100,000	-12.0%	31.3%	63.7%	171.6%	154.6%	279.3%	
Sale to List Price Ratio ³	96.5	102.8	106.1	98.0	99.2	95.7	94.3	
Median Days on Market	39.0	8.0	9.0	37.0	20.0	84.5	92.5	

			Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	85	-46.2%	-57.1%	-9.6%	-26.1%	-21.3%	-9.6%		
Dollar Volume	\$97,466,900	-57.7%	-49.6%	40.7%	43.7%	71.8%	152.3%		
New Listings	231	0.9%	-14.1%	15.5%	24.9%	24.2%	-27.6%		
Active Listings ⁴	120	149.0%	99.2%	-26.3%	-9.1%	-40.3%	-64.8%		
Sales to New Listings Ratio 5	36.8	69.0	73.6	47.0	62.2	58.1	29.5		
Months of Inventory 6	5.6	1.2	1.2	6.9	4.6	7.4	14.4		
Average Price	\$1,146,669	-21.4%	17.4%	55.6%	94.4%	118.3%	179.0%		
Median Price	\$960,000	-23.5%	12.3%	55.6%	95.9%	138.5%	216.0%		
Sale to List Price Ratio ⁷	95.5	104.0	104.3	98.0	98.3	95.7	94.5		
Median Days on Market	39.0	10.0	12.0	35.5	26.0	79.5	70.5		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

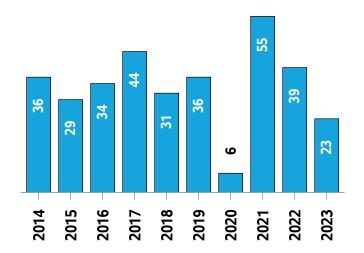
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Residential Market Activity

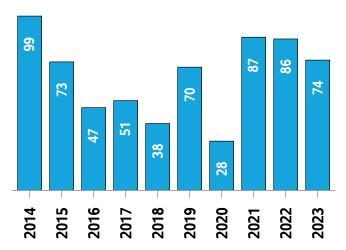


Sales Activity (April only)

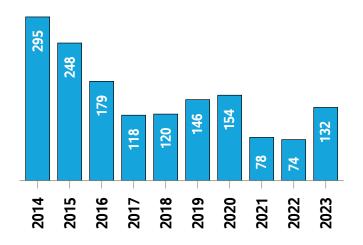


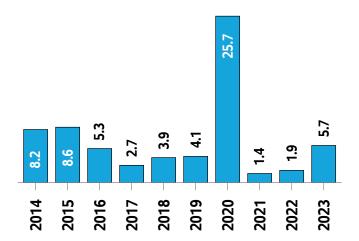
Active Listings (April only)

New Listings (April only)

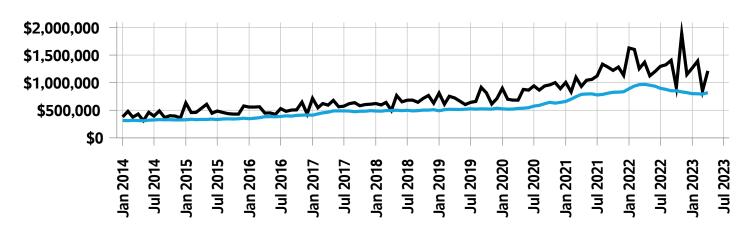


Months of Inventory (April only)





MLS® HPI Composite Benchmark Price and Average Price

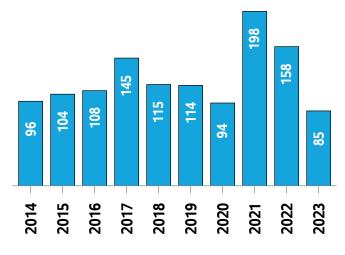




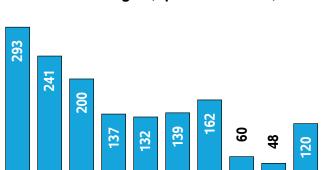
BLUE MOUNTAINS (THE) MLS® Residential Market Activity



Sales Activity (April Year-to-date)



Active Listings (April Year-to-date)

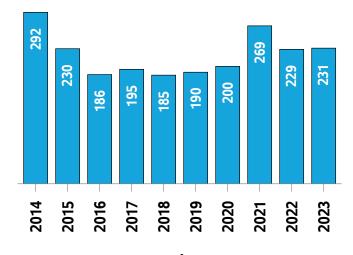


2019

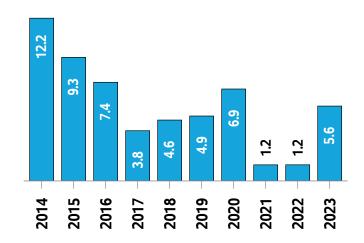
2020

2018

New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



2023

2021

2022

2015

2016

2017

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE)MLS® Waterfront Market Activity



		Compared to ⁶							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	1	-50.0%	0.0%	_	_	-50.0%	0.0%		
Dollar Volume	\$1,360,000	-62.0%	-50.5%	_	_	25.7%	353.3%		
New Listings	2	-50.0%	0.0%	100.0%	_	100.0%	-66.7%		
Active Listings	6	200.0%	20.0%	-53.8%	50.0%	-62.5%	-81.8%		
Sales to New Listings Ratio 1	50.0	50.0	50.0	_	_	200.0	16.7		
Months of Inventory 2	6.0	1.0	5.0	_	_	8.0	33.0		
Average Price	\$1,360,000	-24.0%	-50.5%	_	_	151.3%	353.3%		
Median Price	\$1,360,000	-24.0%	-50.5%	_	_	151.3%	353.3%		
Sale to List Price Ratio ³	97.2	112.7	131.0			94.4	96.8		
Median Days on Market	9.0	8.0	6.0	_	_	118.0	7.0		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	2	-77.8%	-33.3%	-66.7%	-50.0%	-71.4%	-33.3%	
Dollar Volume	\$2,230,000	-92.2%	-62.6%	-71.0%	-54.9%	-61.1%	49.7%	
New Listings	11	37.5%	10.0%	-38.9%	83.3%	-15.4%	-66.7%	
Active Listings ⁴	6	260.0%	100.0%	-53.8%	71.4%	-63.6%	-79.7%	
Sales to New Listings Ratio 5	18.2	112.5	30.0	33.3	66.7	53.8	9.1	
Months of Inventory 6	12.0	0.7	4.0	8.7	3.5	9.4	39.3	
Average Price	\$1,115,000	-64.9%	-43.9%	-12.9%	-9.8%	36.2%	124.5%	
Median Price	\$1,115,000	-58.7%	-56.4%	-15.8%	4.4%	119.9%	102.7%	
Sale to List Price Ratio ⁷	97.2	100.9	108.8	94.0	99.0	94.4	87.4	
Median Days on Market	15.0	7.0	6.0	40.5	8.0	96.0	152.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

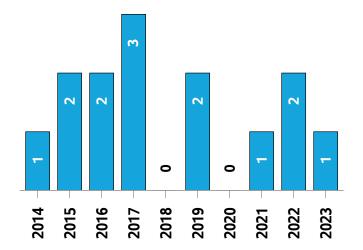
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity

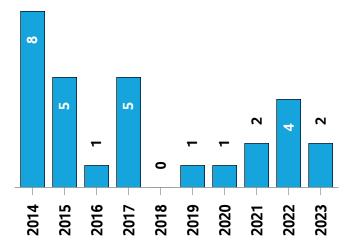


Sales Activity (April only)

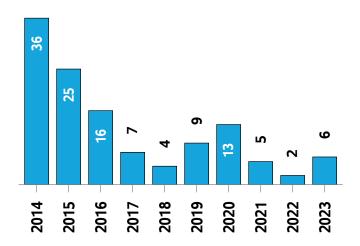


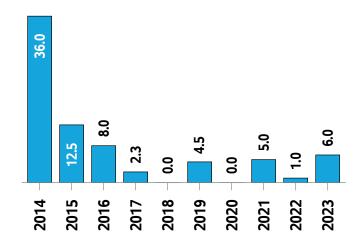
Active Listings (April only)

New Listings (April only)

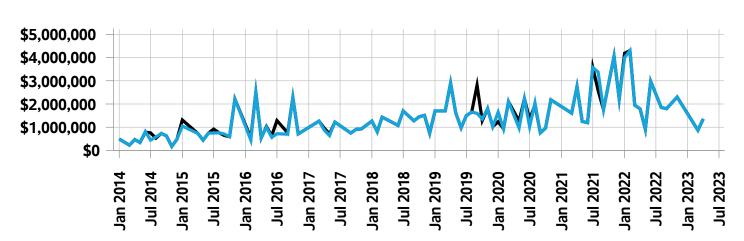


Months of Inventory (April only)





Average Price and Median Price

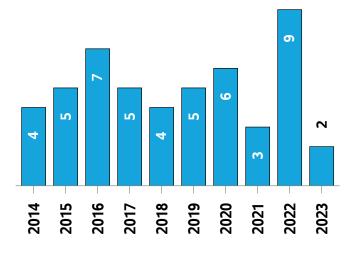




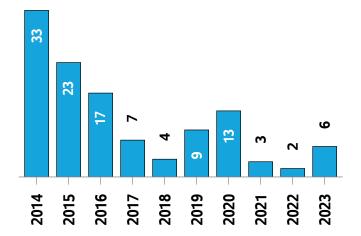
BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity

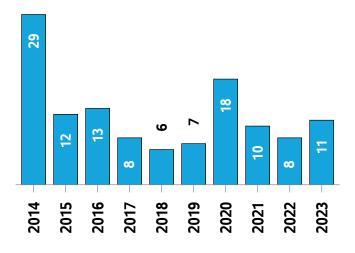


Sales Activity (April Year-to-date)

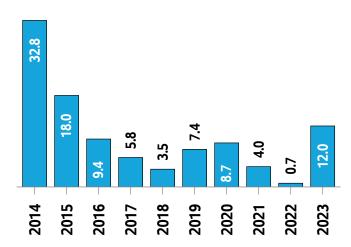


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	22	-40.5%	-59.3%	266.7%	-29.0%	-31.3%	4.8%	
Dollar Volume	\$26,555,900	-46.8%	-45.3%	547.9%	72.3%	87.1%	246.9%	
New Listings	72	-12.2%	-15.3%	166.7%	89.5%	56.5%	-18.2%	
Active Listings	126	75.0%	72.6%	-10.6%	8.6%	-22.7%	-58.1%	
Sales to New Listings Ratio 1	30.6	45.1	63.5	22.2	81.6	69.6	23.9	
Months of Inventory ²	5.7	1.9	1.4	23.5	3.7	5.1	14.3	
Average Price	\$1,207,086	-10.5%	34.3%	76.7%	142.8%	172.2%	231.2%	
Median Price	\$1,097,500	-8.5%	33.2%	63.3%	171.0%	161.6%	292.0%	
Sale to List Price Ratio ³	96.5	102.3	105.7	98.0	99.2	95.8	94.2	
Median Days on Market	39.5	8.0	10.0	37.0	20.0	70.5	95.0	

			Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	83	-44.3%	-57.4%	-5.7%	-25.2%	-17.8%	-8.8%	
Dollar Volume	\$95,236,900	-52.8%	-49.2%	54.6%	51.5%	86.8%	156.4%	
New Listings	220	-0.5%	-15.1%	20.9%	22.9%	27.2%	-23.1%	
Active Listings ⁴	114	142.8%	99.1%	-24.0%	-11.3%	-38.1%	-63.4%	
Sales to New Listings Ratio 5	37.7	67.4	75.3	48.4	62.0	58.4	31.8	
Months of Inventory 6	5.5	1.3	1.2	6.8	4.6	7.3	13.6	
Average Price	\$1,147,433	-15.3%	19.4%	63.9%	102.5%	127.3%	181.1%	
Median Price	\$960,000	-22.0%	12.9%	64.8%	106.5%	142.4%	217.4%	
Sale to List Price Ratio ⁷	95.4	104.2	104.2	98.3	98.3	95.8	94.7	
Median Days on Market	40.0	11.0	12.0	34.5	27.0	78.0	67.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

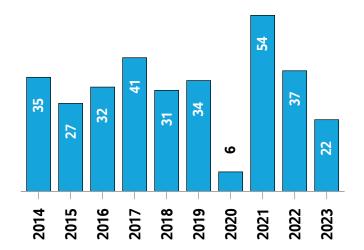
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity

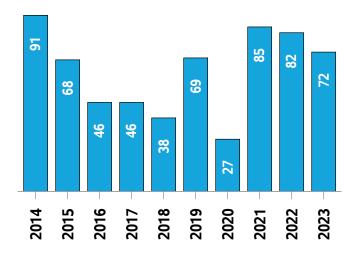


Sales Activity (April only)

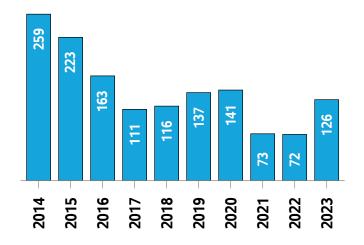


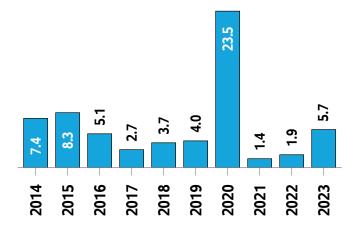
Active Listings (April only)

New Listings (April only)

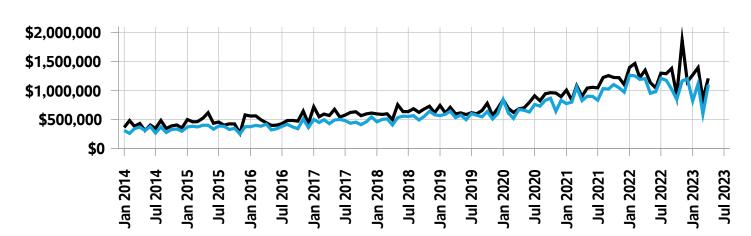


Months of Inventory (April only)





Average Price and Median Price

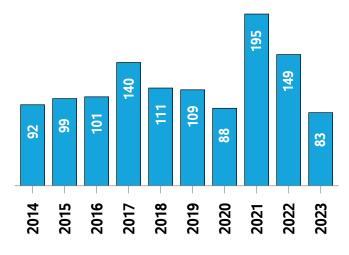




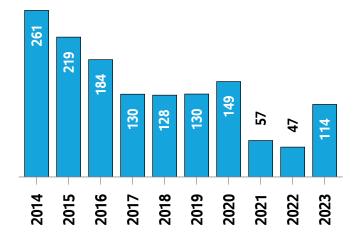
BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity

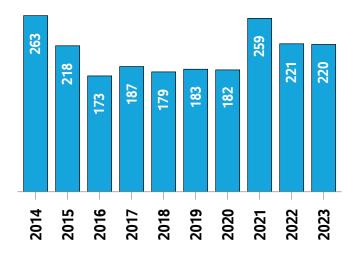


Sales Activity (April Year-to-date)

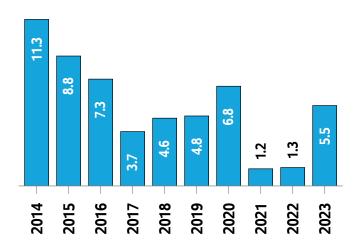


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Single Family Market Activity



			Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	14	-44.0%	-30.0%	250.0%	16.7%	-12.5%	16.7%		
Dollar Volume	\$21,657,000	-47.8%	-22.8%	603.9%	131.9%	132.2%	309.7%		
New Listings	36	-40.0%	0.0%	111.8%	80.0%	38.5%	-37.9%		
Active Listings	79	46.3%	125.7%	-21.8%	-1.2%	-22.5%	-58.9%		
Sales to New Listings Ratio 1	38.9	41.7	55.6	23.5	60.0	61.5	20.7		
Months of Inventory 2	5.6	2.2	1.8	25.3	6.7	6.4	16.0		
Average Price	\$1,546,929	-6.7%	10.3%	101.1%	98.7%	165.3%	251.2%		
Median Price	\$1,355,000	-9.7%	-1.3%	68.6%	64.8%	125.4%	197.8%		
Sale to List Price Ratio ³	96.9	102.4	109.8	100.0	99.4	94.6	93.1		
Median Days on Market	39.5	7.0	7.0	30.0	22.0	84.5	81.5		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	43	-51.7%	-52.2%	-10.4%	-24.6%	-20.4%	-25.9%	
Dollar Volume	\$73,371,000	-57.6%	-43.0%	51.9%	51.4%	89.2%	142.0%	
New Listings	130	-10.3%	4.0%	15.0%	22.6%	27.5%	-29.7%	
Active Listings ⁴	76	125.4%	174.5%	-30.3%	-10.7%	-30.4%	-57.8%	
Sales to New Listings Ratio 5	33.1	61.4	72.0	42.5	53.8	52.9	31.4	
Months of Inventory 6	7.0	1.5	1.2	9.0	5.9	8.0	12.3	
Average Price	\$1,706,302	-12.2%	19.4%	69.6%	100.8%	137.6%	226.5%	
Median Price	\$1,405,000	-17.3%	4.2%	61.7%	75.6%	126.4%	212.2%	
Sale to List Price Ratio ⁷	95.5	103.5	103.7	98.7	97.9	95.1	94.1	
Median Days on Market	39.0	9.0	12.0	75.0	26.0	89.5	75.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

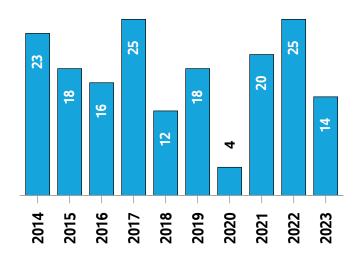
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

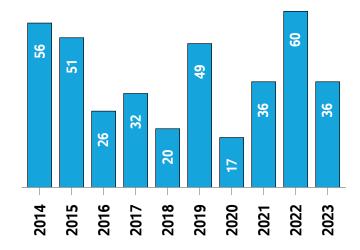


Sales Activity (April only)

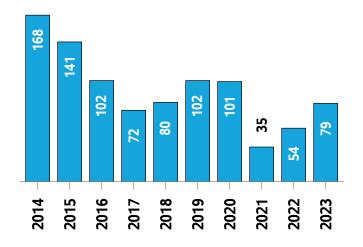


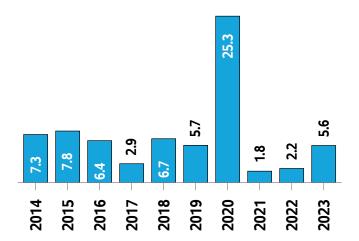
Active Listings (April only)

New Listings (April only)

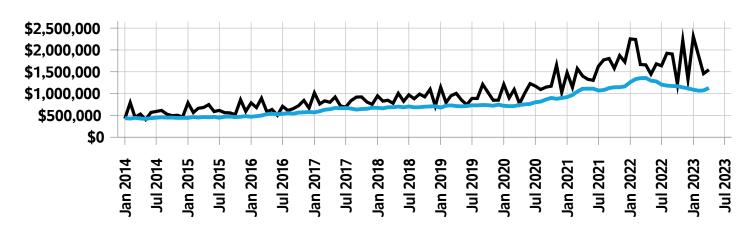


Months of Inventory (April only)





MLS® HPI Single Family Benchmark Price and Average Price

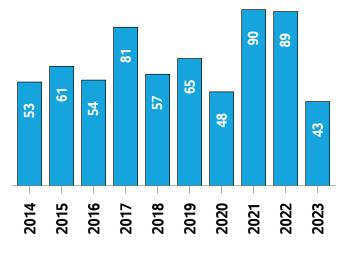




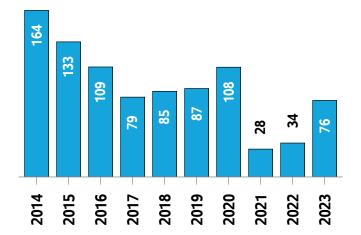
BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

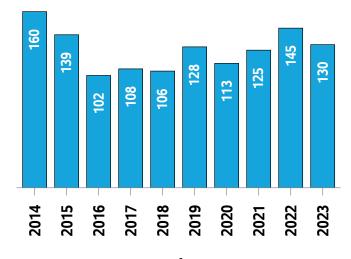


Sales Activity (April Year-to-date)

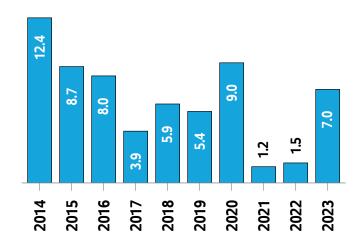


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	3	0.0%	-66.7%	200.0%	-40.0%	-50.0%	-25.0%	
Dollar Volume	\$2,433,900	-30.3%	-65.5%	404.4%	32.5%	-4.9%	165.2%	
New Listings	11	57.1%	-21.4%	175.0%	175.0%	37.5%	10.0%	
Active Listings	14	250.0%	75.0%	-17.6%	40.0%	-26.3%	-53.3%	
Sales to New Listings Ratio 1	27.3	42.9	64.3	25.0	125.0	75.0	40.0	
Months of Inventory ²	4.7	1.3	0.9	17.0	2.0	3.2	7.5	
Average Price	\$811,300	-30.3%	3.4%	68.1%	120.8%	90.1%	253.5%	
Median Price	\$628,900	-53.6%	-22.4%	30.3%	55.3%	43.1%	200.2%	
Sale to List Price Ratio ³	98.3	104.9	109.0	96.5	96.8	98.2	94.8	
Median Days on Market	17.0	7.0	8.0	33.0	75.0	43.5	80.5	

			Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	6	-60.0%	-71.4%	-57.1%	-75.0%	-66.7%	-53.8%	
Dollar Volume	\$4,932,900	-71.3%	-68.3%	-38.5%	-49.4%	-19.5%	92.4%	
New Listings	28	27.3%	-9.7%	-9.7%	-3.4%	0.0%	0.0%	
Active Listings ⁴	10	200.0%	143.8%	-42.6%	-15.2%	-43.5%	-70.0%	
Sales to New Listings Ratio 5	21.4	68.2	67.7	45.2	82.8	64.3	46.4	
Months of Inventory 6	6.5	0.9	0.8	4.9	1.9	3.8	10.0	
Average Price	\$822,150	-28.3%	11.0%	43.5%	102.6%	141.5%	316.8%	
Median Price	\$758,950	-40.7%	13.0%	51.0%	96.4%	122.4%	321.6%	
Sale to List Price Ratio ⁷	96.4	110.1	113.8	97.6	98.5	96.9	95.5	
Median Days on Market	45.0	12.0	5.0	20.0	20.5	47.5	55.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

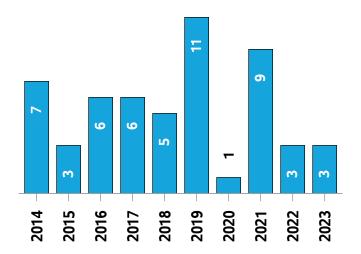
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity

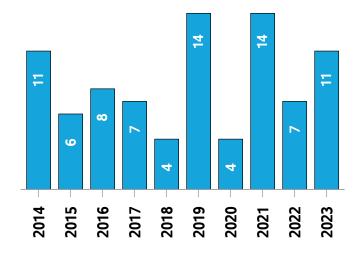




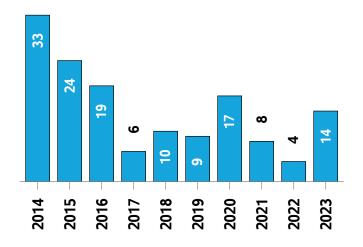


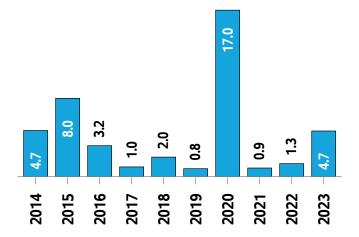
Active Listings (April only)

New Listings (April only)

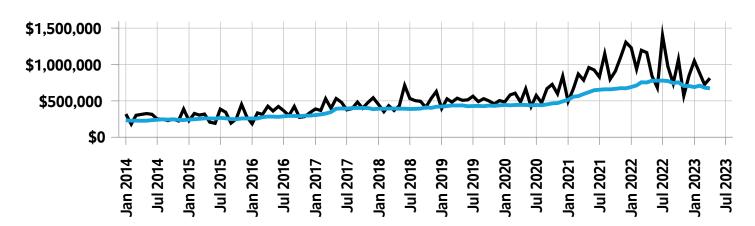


Months of Inventory (April only)





MLS® HPI Townhouse Benchmark Price and Average Price

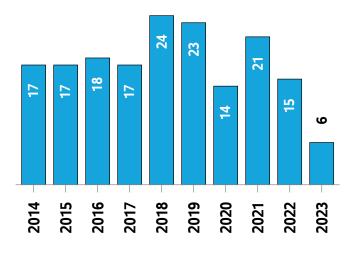




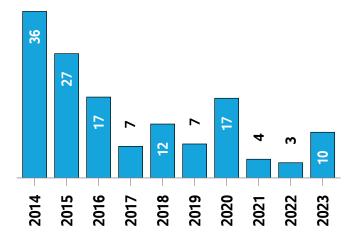
BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity

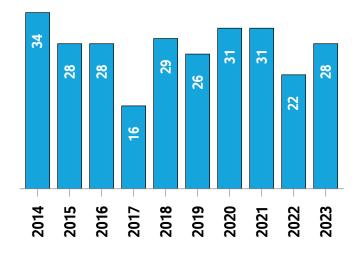


Sales Activity (April Year-to-date)

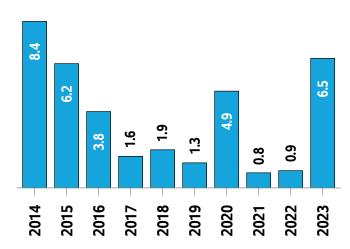


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Apartment Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	6	-40.0%	-75.0%	500.0%	-50.0%	-45.5%	0.0%	
Dollar Volume	\$3,825,000	-42.5%	-73.2%	608.3%	40.2%	42.5%	118.5%	
New Listings	18	0.0%	-48.6%	200.0%	50.0%	38.5%	-14.3%	
Active Listings	25	66.7%	-21.9%	-24.2%	4.2%	-53.7%	-75.7%	
Sales to New Listings Ratio 1	33.3	55.6	68.6	16.7	100.0	84.6	28.6	
Months of Inventory ²	4.2	1.5	1.3	33.0	2.0	4.9	17.2	
Average Price	\$637,500	-4.2%	7.3%	18.1%	180.5%	161.3%	118.5%	
Median Price	\$597,500	-4.8%	12.2%	10.6%	184.3%	139.0%	163.3%	
Sale to List Price Ratio ³	94.6	104.0	101.3	91.5	99.4	95.8	96.3	
Median Days on Market	45.0	10.0	17.0	41.0	16.0	195.0	103.5	

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	32	-28.9%	-59.0%	6.7%	3.2%	-3.0%	39.1%	
Dollar Volume	\$15,959,000	-42.3%	-60.3%	50.1%	116.2%	59.4%	177.4%	
New Listings	57	5.6%	-43.6%	9.6%	32.6%	11.8%	-41.2%	
Active Listings ⁴	26	176.3%	1.9%	-18.0%	-7.9%	-62.2%	-78.4%	
Sales to New Listings Ratio 5	56.1	83.3	77.2	57.7	72.1	64.7	23.7	
Months of Inventory 6	3.3	0.8	1.3	4.3	3.7	8.4	21.2	
Average Price	\$498,719	-18.8%	-3.2%	40.8%	109.4%	64.4%	99.4%	
Median Price	\$457,500	-21.0%	-2.6%	31.1%	118.0%	66.4%	117.9%	
Sale to List Price Ratio 7	94.7	103.1	102.1	97.2	98.7	96.0	94.8	
Median Days on Market	40.0	14.0	16.5	30.0	47.0	85.0	67.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

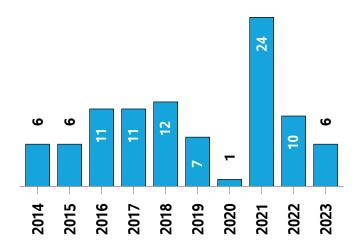
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

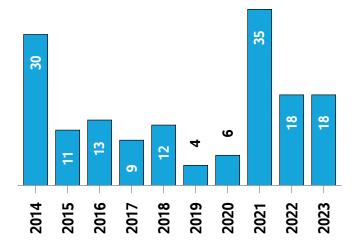


Sales Activity (April only)

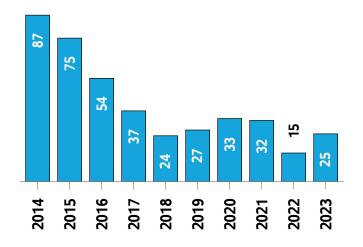


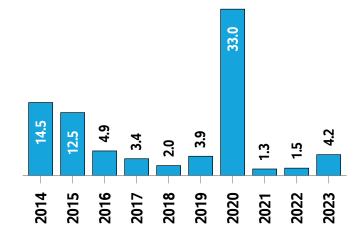
Active Listings (April only)

New Listings (April only)

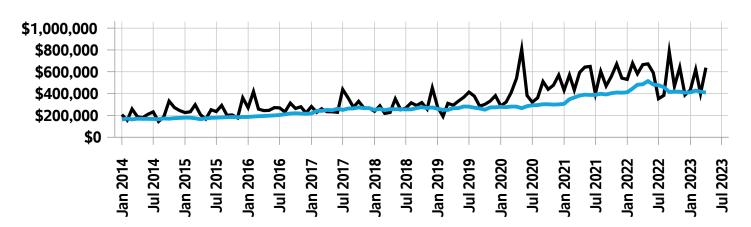


Months of Inventory (April only)





MLS® HPI Apartment Benchmark Price and Average Price

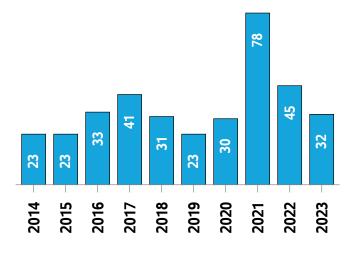




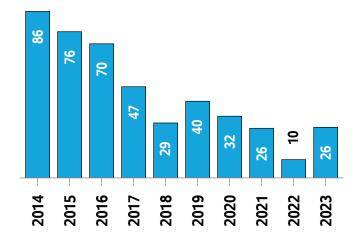
BLUE MOUNTAINS (THE) MLS® Apartment Market Activity



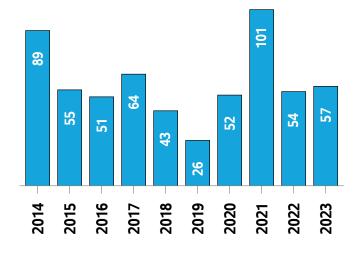
Sales Activity (April Year-to-date)



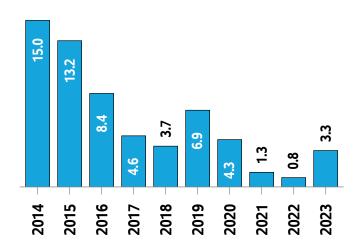
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

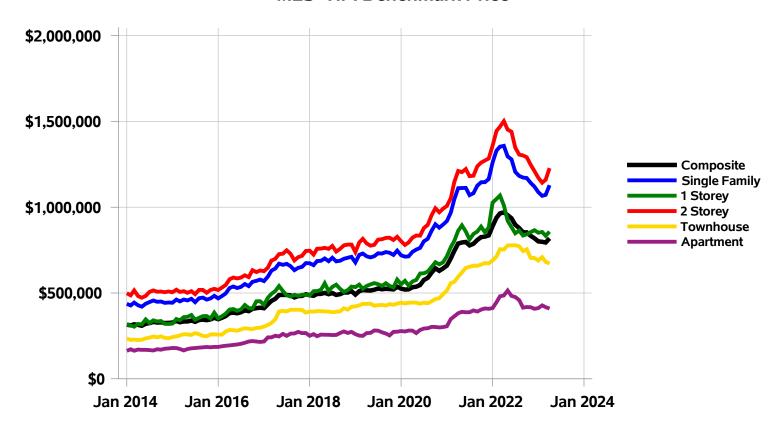


BLUE MOUNTAINS (THE) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price												
			percentage change vs.									
Benchmark Type:	April 2023	1 month ago	3 months 6 months 12 months 1 months ago ago 5 years ag									
Composite	\$818,800	3.1	2.2	-4.1	-15.6	53.4	65.4					
Single Family	\$1,128,500	5.3	3.7	-3.6	-16.9	52.5	64.1					
One Storey	\$857,600	2.9	0.7	1.8	-15.2	51.2	65.5					
Two Storey	\$1,227,800	5.8	4.8	-4.9	-18.2	49.2	61.8					
Townhouse	\$672,300	-1.3	-2.5	-10.9	-10.7	51.2	70.6					
Apartment	\$409,200	-2.0	-0.7	-2.2	-15.7	45.8	58.9					

MLS® HPI Benchmark Price





BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1914
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13443
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1408
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14290
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2128
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13762
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1321
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	769
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



CLEARVIEW MLS® Residential Market Activity



		Compared to °					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	21	5.0%	-36.4%	200.0%	23.5%	-43.2%	-19.2%
Dollar Volume	\$18,584,500	-25.0%	-40.3%	266.4%	107.0%	4.7%	164.3%
New Listings	47	-11.3%	0.0%	327.3%	42.4%	11.9%	-23.0%
Active Listings	72	26.3%	111.8%	4.3%	9.1%	-19.1%	-54.7%
Sales to New Listings Ratio 1	44.7	37.7	70.2	63.6	51.5	88.1	42.6
Months of Inventory ²	3.4	2.9	1.0	9.9	3.9	2.4	6.1
Average Price	\$884,976	-28.6%	-6.2%	22.1%	67.6%	84.5%	227.2%
Median Price	\$765,000	-17.3%	-1.9%	27.5%	98.2%	120.5%	192.0%
Sale to List Price Ratio ³	98.8	103.3	104.8	96.7	98.4	96.4	97.1
Median Days on Market	24.0	8.5	10.0	23.0	17.0	34.0	37.0

		Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	53	-26.4%	-54.3%	26.2%	-32.1%	-47.0%	-22.1%
Dollar Volume	\$54,395,604	-31.8%	-47.6%	90.0%	30.8%	17.4%	164.7%
New Listings	138	-1.4%	0.0%	42.3%	17.9%	-6.1%	-27.0%
Active Listings ⁴	57	55.9%	119.4%	-23.6%	-7.8%	-40.2%	-62.9%
Sales to New Listings Ratio 5	38.4	51.4	84.1	43.3	66.7	68.0	36.0
Months of Inventory 6	4.3	2.0	0.9	7.0	3.1	3.8	9.0
Average Price	\$1,026,332	-7.4%	14.7%	50.5%	92.5%	121.4%	239.6%
Median Price	\$738,000	-17.1%	-0.0%	35.4%	60.4%	112.5%	183.8%
Sale to List Price Ratio ⁷	97.8	105.3	105.6	97.9	97.8	97.1	96.1
Median Days on Market	22.0	7.0	10.0	24.5	36.5	30.5	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

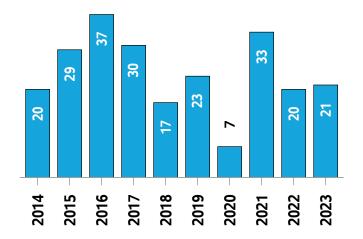
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



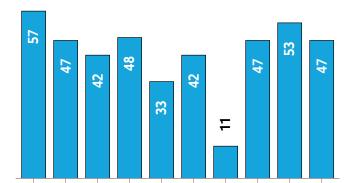
CLEARVIEWMLS® Residential Market Activity



Sales Activity (April only)



Active Listings (April only)



New Listings (April only)

Months of Inventory (April only)

2018

2019

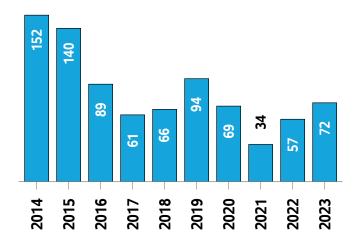
2020

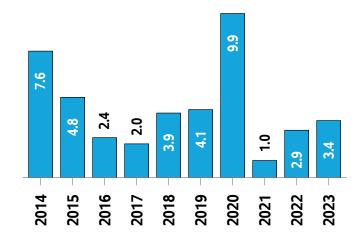
2022

2021

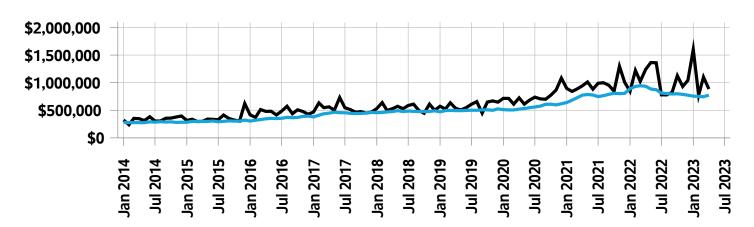
2016

2017





MLS® HPI Composite Benchmark Price and Average Price

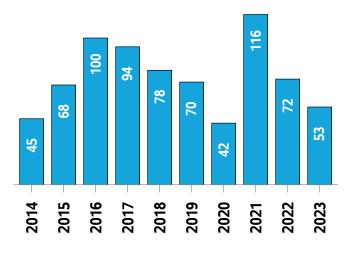




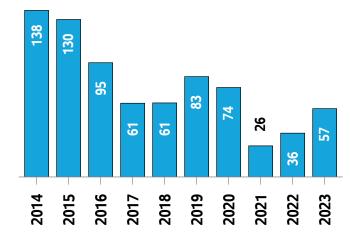
CLEARVIEWMLS® Residential Market Activity



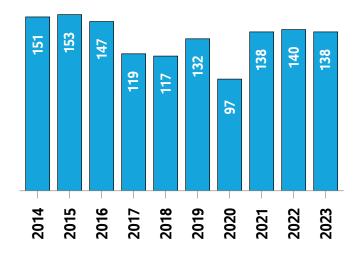
Sales Activity (April Year-to-date)



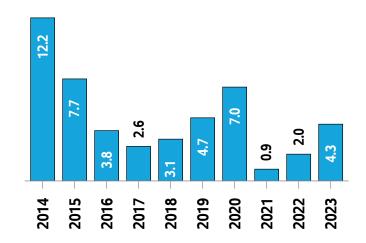
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Non-Waterfront Market Activity



		Compared to ⁸					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	21	5.0%	-36.4%	200.0%	23.5%	-43.2%	-16.0%
Dollar Volume	\$18,584,500	-25.0%	-40.3%	266.4%	107.0%	4.7%	181.0%
New Listings	45	-11.8%	-4.3%	309.1%	36.4%	9.8%	-21.1%
Active Listings	68	23.6%	100.0%	0.0%	4.6%	-22.7%	-55.0%
Sales to New Listings Ratio 1	46.7	39.2	70.2	63.6	51.5	90.2	43.9
Months of Inventory ²	3.2	2.8	1.0	9.7	3.8	2.4	6.0
Average Price	\$884,976	-28.6%	-6.2%	22.1%	67.6%	84.5%	234.5%
Median Price	\$765,000	-17.3%	-1.9%	27.5%	98.2%	120.5%	194.2%
Sale to List Price Ratio ³	98.8	103.3	104.8	96.7	98.4	96.4	97.2
Median Days on Market	24.0	8.5	10.0	23.0	17.0	34.0	35.0

		Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	53	-25.4%	-53.9%	26.2%	-32.1%	-47.0%	-19.7%
Dollar Volume	\$54,395,604	-30.5%	-46.8%	90.0%	30.8%	17.4%	173.5%
New Listings	134	-2.2%	-2.2%	41.1%	15.5%	-8.2%	-26.4%
Active Listings ⁴	53	48.3%	107.8%	-27.4%	-12.0%	-43.8%	-63.1%
Sales to New Listings Ratio 5	39.6	51.8	83.9	44.2	67.2	68.5	36.3
Months of Inventory 6	4.0	2.0	0.9	7.0	3.1	3.8	8.7
Average Price	\$1,026,332	-7.0%	15.3%	50.5%	92.5%	121.4%	240.6%
Median Price	\$738,000	-16.1%	0.2%	35.4%	60.4%	112.5%	183.8%
Sale to List Price Ratio ⁷	97.8	105.4	105.7	97.9	97.8	97.1	96.1
Median Days on Market	22.0	7.0	10.0	24.5	36.5	30.5	41.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

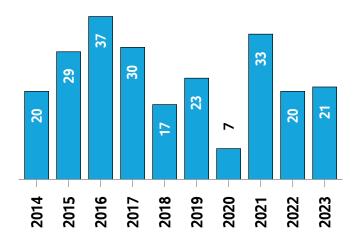
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



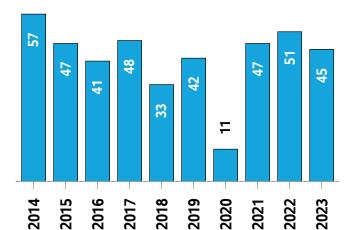
CLEARVIEW MLS® Non-Waterfront Market Activity



Sales Activity (April only)

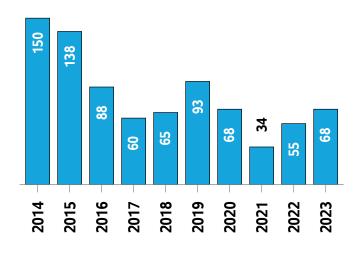


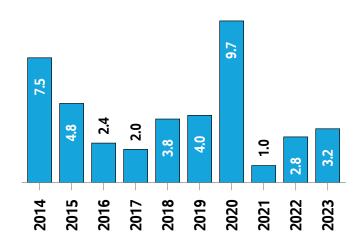
Active Listings (April only)



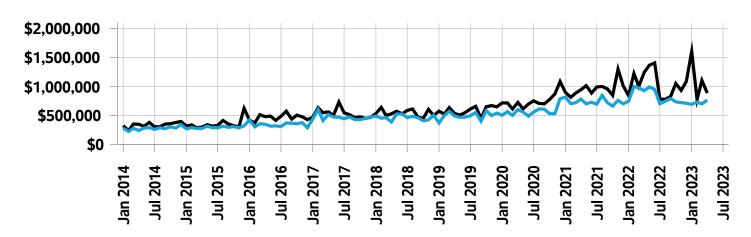
New Listings (April only)

Months of Inventory (April only)





Average Price and Median Price

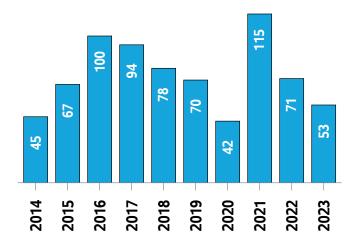




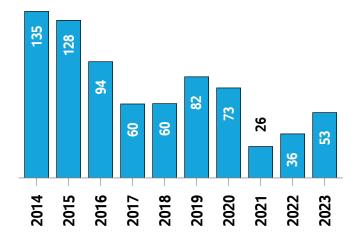
CLEARVIEW MLS® Non-Waterfront Market Activity



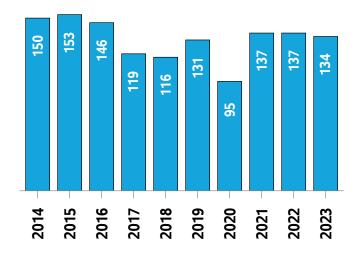
Sales Activity (April Year-to-date)



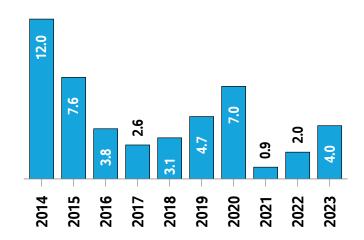
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEWMLS® Single Family Market Activity



		Compared to °					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	21	10.5%	-34.4%	250.0%	31.3%	-41.7%	-16.0%
Dollar Volume	\$18,584,500	-23.4%	-39.1%	294.4%	112.6%	6.7%	169.8%
New Listings	46	-9.8%	2.2%	318.2%	43.8%	12.2%	-23.3%
Active Listings	71	31.5%	121.9%	6.0%	12.7%	-15.5%	-53.3%
Sales to New Listings Ratio 1	45.7	37.3	71.1	54.5	50.0	87.8	41.7
Months of Inventory ²	3.4	2.8	1.0	11.2	3.9	2.3	6.1
Average Price	\$884,976	-30.7%	-7.2%	12.7%	62.0%	83.0%	221.1%
Median Price	\$765,000	-19.5%	-2.5%	15.0%	91.0%	120.2%	189.8%
Sale to List Price Ratio ³	98.8	104.0	105.0	97.4	98.4	96.5	97.2
Median Days on Market	24.0	8.0	9.0	27.0	25.5	36.5	35.0

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	49	-29.0%	-55.5%	25.6%	-34.7%	-49.0%	-24.6%	
Dollar Volume	\$52,272,604	-33.1%	-48.0%	89.5%	28.8%	15.2%	160.1%	
New Listings	133	-0.7%	3.1%	41.5%	18.8%	-6.3%	-26.9%	
Active Listings ⁴	56	64.7%	130.9%	-22.0%	-4.3%	-37.1%	-61.3%	
Sales to New Listings Ratio 5	36.8	51.5	85.3	41.5	67.0	67.6	35.7	
Months of Inventory 6	4.6	2.0	0.9	7.4	3.1	3.7	8.9	
Average Price	\$1,066,788	-5.8%	16.7%	50.9%	97.1%	125.6%	245.1%	
Median Price	\$765,000	-15.0%	2.5%	35.4%	66.3%	119.2%	189.8%	
Sale to List Price Ratio ⁷	97.8	105.0	105.6	98.0	97.8	97.1	96.2	
Median Days on Market	23.0	7.0	11.0	30.0	37.0	30.5	42.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

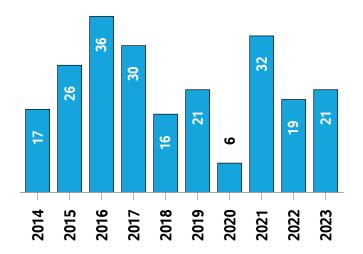
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



CLEARVIEWMLS® Single Family Market Activity

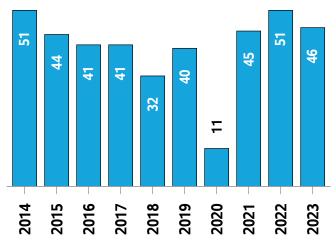


Sales Activity (April only)

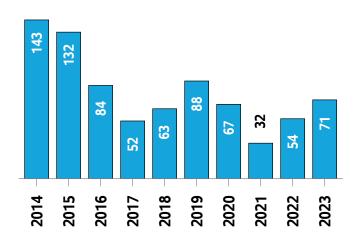


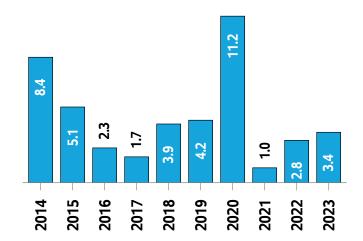
Active Listings (April only)

New Listings (April only)

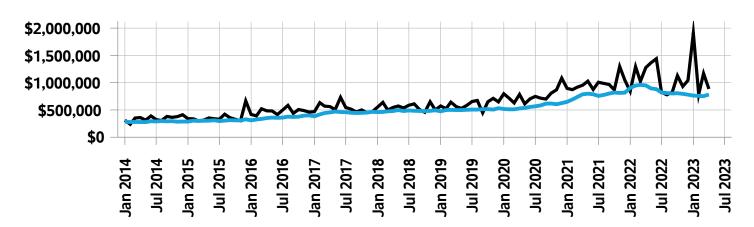


Months of Inventory (April only)





MLS® HPI Single Family Benchmark Price and Average Price

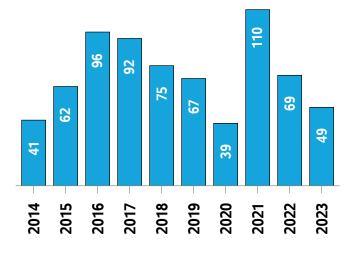




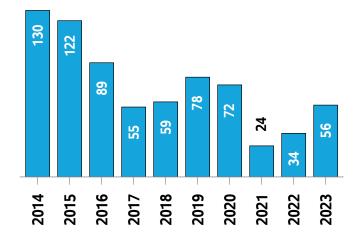
CLEARVIEWMLS® Single Family Market Activity



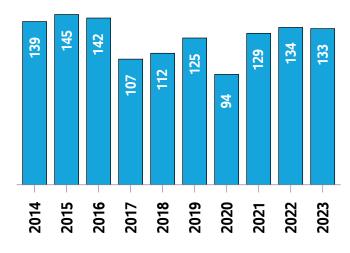
Sales Activity (April Year-to-date)



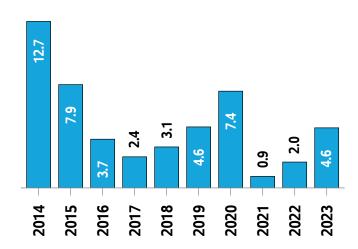
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Condo Townhouse Market Activity



		Compared to ^a							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	0	-100.0%	_	_	-100.0%	_	-100.0%		
Dollar Volume	\$0	-100.0%	_	_	-100.0%	_	-100.0%		
New Listings	0	_	_	_	-100.0%	_	-100.0%		
Active Listings	0	_	_	-100.0%	-100.0%	-100.0%	-100.0%		
Sales to New Listings Ratio 1	0.0	_	_	_	100.0	_	100.0		
Months of Inventory 2	0.0	_	_	_	2.0	_	5.0		
Average Price	\$0	-100.0%	_	_	-100.0%	_	-100.0%		
Median Price	\$0	-100.0%	_	_	-100.0%	_	-100.0%		
Sale to List Price Ratio ³	0.0	89.6	_	_	99.0	_	95.5		
Median Days on Market	0.0	29.0	_	_	16.0	_	308.0		

		Compared to °						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	1	-50.0%	_	0.0%	0.0%	0.0%	-66.7%	
Dollar Volume	\$430,000	-62.5%	_	38.7%	81.1%	100.0%	-5.9%	
New Listings	1	-50.0%	_	0.0%	-75.0%	-50.0%	-75.0%	
Active Listings ⁴	0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
Sales to New Listings Ratio 5	100.0	100.0	_	100.0	25.0	50.0	75.0	
Months of Inventory 6	0.0	2.0	_	4.0	7.0	8.0	7.0	
Average Price	\$430,000	-25.1%	_	38.7%	81.1%	100.0%	182.4%	
Median Price	\$430,000	-25.1%	_	38.7%	81.1%	100.0%	186.7%	
Sale to List Price Ratio ⁷	95.8	112.0	_	94.2	99.0	100.0	94.0	
Median Days on Market	14.0	16.5	_	23.0	16.0	89.0	121.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

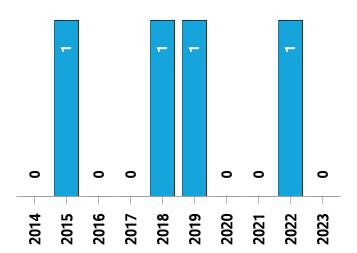
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



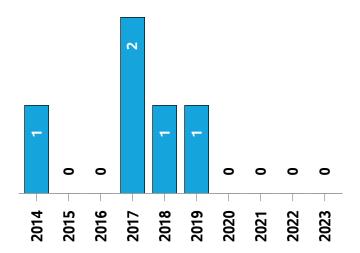
CLEARVIEW MLS® Condo Townhouse Market Activity



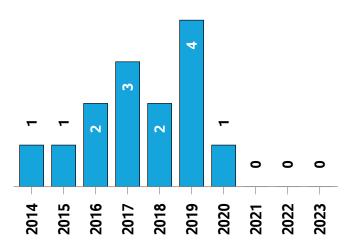




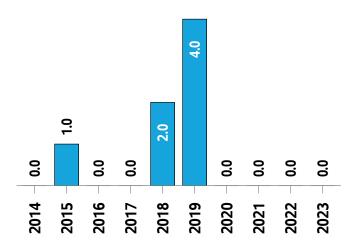
New Listings (April only)



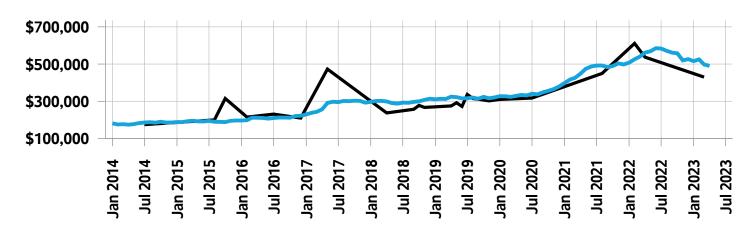
Active Listings (April only)



Months of Inventory (April only)



MLS® HPI Townhouse Benchmark Price and Average Price

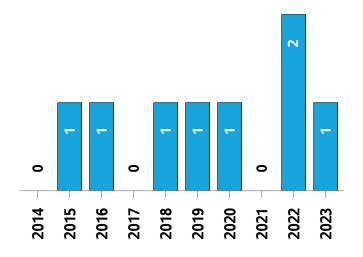




CLEARVIEW MLS® Condo Townhouse Market Activity

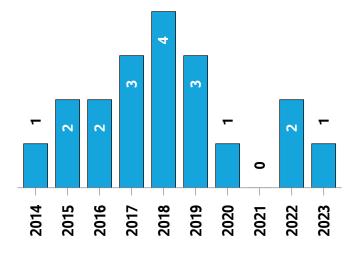




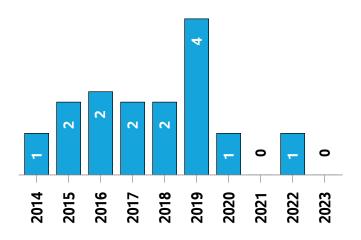


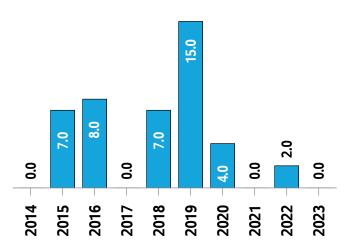
Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

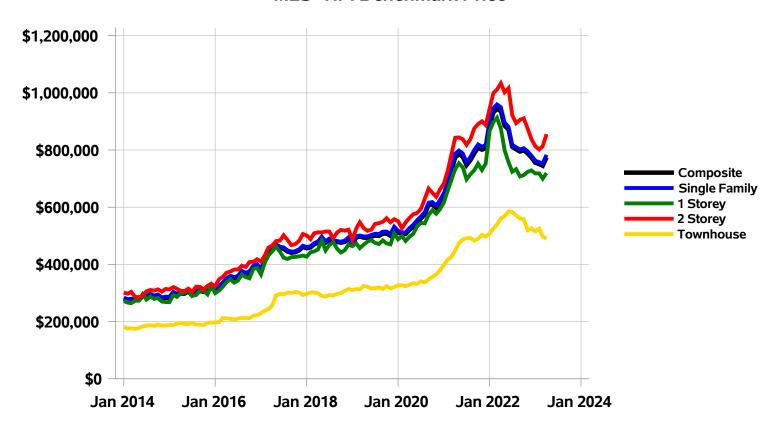


CLEARVIEWMLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	April 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$774,400	3.9	2.5	-3.1	-17.2	48.7	62.7			
Single Family	\$783,200	4.0	2.7	-2.9	-17.5	48.6	63.1			
One Storey	\$719,400	2.8	0.2	1.0	-17.8	44.8	59.1			
Two Storey	\$855,800	5.2	5.2	-6.0	-17.2	52.1	67.1			
Townhouse	\$490,300	-1.5	-4.9	-12.1	-12.7	49.1	64.0			

MLS® HPI Benchmark Price





CLEARVIEWMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1471
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14820
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



CLEARVIEWMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1289
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14520
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1803
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



CLEARVIEW MLS® HPI Benchmark Descriptions



Townhouse 萧



	V.1
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1113
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



COLLINGWOOD MLS® Residential Market Activity



		Compared to °							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	46	-9.8%	-49.5%	142.1%	-25.8%	-41.0%	-16.4%		
Dollar Volume	\$36,412,499	-29.9%	-49.7%	309.8%	22.6%	38.3%	155.2%		
New Listings	105	-7.1%	-13.9%	150.0%	59.1%	15.4%	-16.0%		
Active Listings	167	106.2%	131.9%	26.5%	96.5%	34.7%	-51.0%		
Sales to New Listings Ratio 1	43.8	45.1	74.6	45.2	93.9	85.7	44.0		
Months of Inventory ²	3.6	1.6	0.8	6.9	1.4	1.6	6.2		
Average Price	\$791,576	-22.3%	-0.5%	69.3%	65.2%	134.5%	205.1%		
Median Price	\$750,250	-14.3%	7.9%	83.0%	73.0%	181.5%	200.1%		
Sale to List Price Ratio ³	96.7	104.1	108.3	97.1	99.1	98.0	96.2		
Median Days on Market	22.0	7.0	7.0	23.0	16.0	20.0	43.0		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	127	-27.8%	-48.0%	2.4%	-14.2%	-37.1%	-26.6%	
Dollar Volume	\$101,811,099	-43.6%	-47.9%	45.8%	50.4%	47.3%	117.6%	
New Listings	319	13.9%	-3.0%	29.7%	43.0%	19.5%	-26.7%	
Active Listings ⁴	146	224.4%	158.4%	16.1%	100.0%	22.7%	-51.7%	
Sales to New Listings Ratio 5	39.8	62.9	74.2	50.4	66.4	75.7	39.8	
Months of Inventory 6	4.6	1.0	0.9	4.1	2.0	2.4	7.0	
Average Price	\$801,662	-21.9%	0.0%	42.3%	75.3%	134.3%	196.4%	
Median Price	\$745,000	-16.2%	6.6%	56.8%	75.7%	159.1%	195.6%	
Sale to List Price Ratio ⁷	95.9	106.2	107.9	97.7	98.8	98.0	96.3	
Median Days on Market	33.0	7.0	7.0	26.5	17.5	25.0	49.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

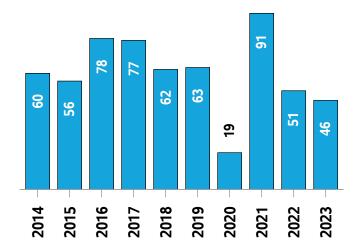
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Residential Market Activity

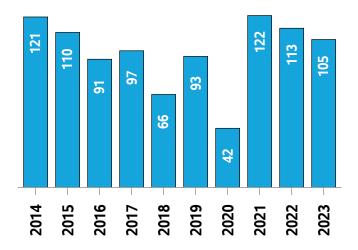


Sales Activity (April only)

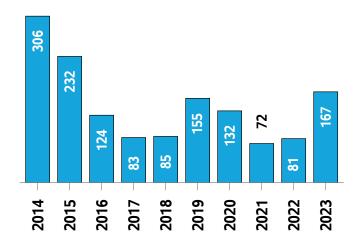


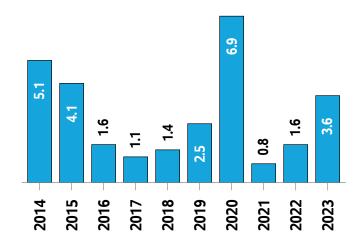
Active Listings (April only)

New Listings (April only)

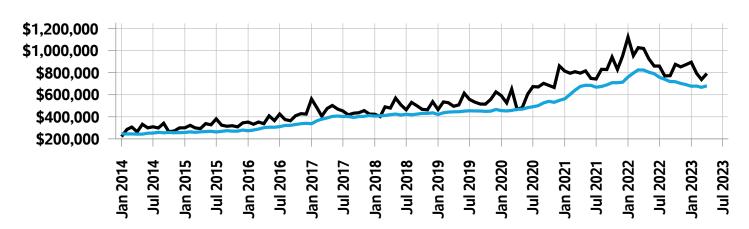


Months of Inventory (April only)





MLS® HPI Composite Benchmark Price and Average Price

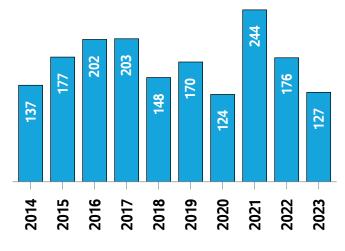




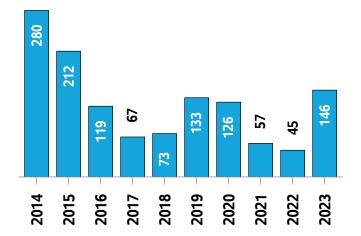
COLLINGWOOD MLS® Residential Market Activity



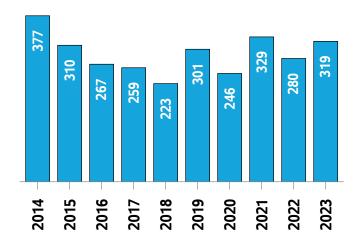
Sales Activity (April Year-to-date)



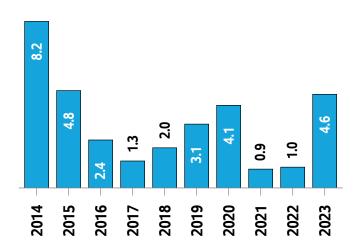
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOODMLS® Waterfront Market Activity



		Compared to ⁸							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	4	0.0%	-50.0%	_	-20.0%	300.0%	33.3%		
Dollar Volume	\$3,414,000	-33.6%	-70.8%	_	38.6%	1,735.5%	315.8%		
New Listings	8	14.3%	-33.3%	300.0%	33.3%	33.3%	-46.7%		
Active Listings	17	54.5%	183.3%	142.9%	112.5%	-15.0%	-63.8%		
Sales to New Listings Ratio 1	50.0	57.1	66.7	_	83.3	16.7	20.0		
Months of Inventory ²	4.3	2.8	0.8	_	1.6	20.0	15.7		
Average Price	\$853,500	-33.6%	-41.5%	_	73.3%	358.9%	211.9%		
Median Price	\$779,500	-32.5%	-38.6%	_	57.5%	319.1%	197.5%		
Sale to List Price Ratio ³	96.0	100.3	111.4	_	100.6	97.9	95.9		
Median Days on Market	19.0	20.0	5.0	_	16.0	24.0	26.0		

		Compared to °						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	9	28.6%	-30.8%	50.0%	12.5%	80.0%	12.5%	
Dollar Volume	\$8,433,500	-18.6%	-53.9%	66.3%	110.9%	162.0%	204.8%	
New Listings	21	40.0%	-4.5%	110.0%	31.3%	16.7%	-57.1%	
Active Listings ⁴	14	66.7%	189.5%	139.1%	150.0%	-23.6%	-65.0%	
Sales to New Listings Ratio 5	42.9	46.7	59.1	60.0	50.0	27.8	16.3	
Months of Inventory 6	6.1	4.7	1.5	3.8	2.8	14.4	19.6	
Average Price	\$937,056	-36.7%	-33.5%	10.9%	87.5%	45.6%	170.9%	
Median Price	\$809,000	-23.4%	-33.7%	3.7%	62.4%	24.7%	227.2%	
Sale to List Price Ratio ⁷	94.7	102.9	115.7	98.4	100.7	96.9	95.2	
Median Days on Market	55.0	12.0	5.0	22.0	15.5	24.0	79.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

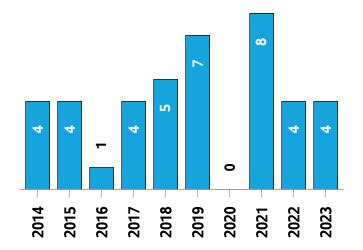
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Waterfront Market Activity

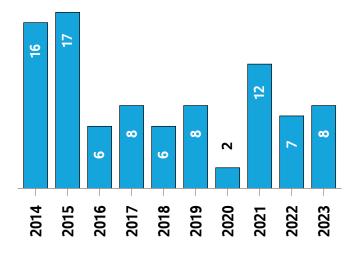


Sales Activity (April only)

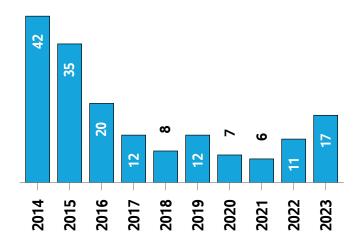


Active Listings (April only)

New Listings (April only)

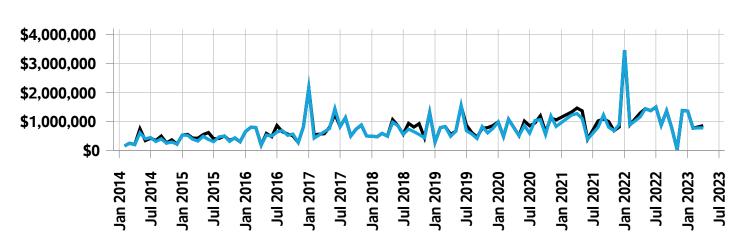


Months of Inventory (April only)





Average Price and Median Price

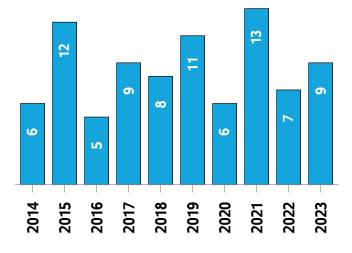




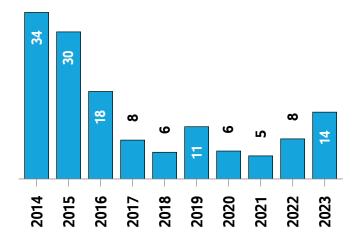
COLLINGWOOD MLS® Waterfront Market Activity



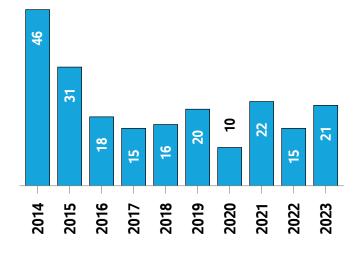
Sales Activity (April Year-to-date)



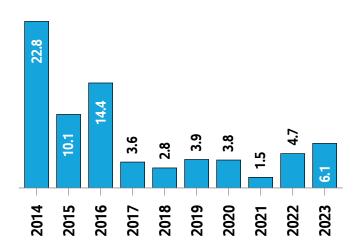
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Non-Waterfront Market Activity



		Compared to °							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	42	-10.6%	-49.4%	121.1%	-26.3%	-45.5%	-19.2%		
Dollar Volume	\$32,998,499	-29.5%	-45.7%	271.4%	21.1%	26.2%	145.4%		
New Listings	97	-8.5%	-11.8%	142.5%	61.7%	14.1%	-11.8%		
Active Listings	150	114.3%	127.3%	20.0%	94.8%	44.2%	-49.0%		
Sales to New Listings Ratio 1	43.3	44.3	75.5	47.5	95.0	90.6	47.3		
Months of Inventory ²	3.6	1.5	0.8	6.6	1.4	1.4	5.7		
Average Price	\$785,679	-21.1%	7.4%	68.0%	64.4%	131.4%	203.8%		
Median Price	\$747,750	-12.5%	9.1%	82.4%	75.1%	179.0%	204.9%		
Sale to List Price Ratio ³	96.7	104.4	108.0	97.1	99.0	98.0	96.2		
Median Days on Market	23.0	6.0	7.0	23.0	16.0	20.0	43.5		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	118	-30.2%	-48.9%	0.0%	-15.7%	-40.1%	-28.5%	
Dollar Volume	\$93,377,599	-45.1%	-47.3%	44.2%	46.6%	41.7%	112.1%	
New Listings	298	12.5%	-2.9%	26.3%	44.0%	19.7%	-22.8%	
Active Listings ⁴	132	259.9%	155.6%	10.2%	95.9%	30.9%	-49.8%	
Sales to New Listings Ratio 5	39.6	63.8	75.2	50.0	67.6	79.1	42.7	
Months of Inventory 6	4.5	0.9	0.9	4.1	1.9	2.1	6.4	
Average Price	\$791,336	-21.4%	3.1%	44.2%	73.9%	136.6%	196.6%	
Median Price	\$735,000	-16.9%	6.7%	55.6%	75.0%	159.3%	188.3%	
Sale to List Price Ratio ⁷	96.0	106.4	107.4	97.6	98.7	98.0	96.3	
Median Days on Market	33.0	7.0	7.0	28.5	18.5	25.0	48.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

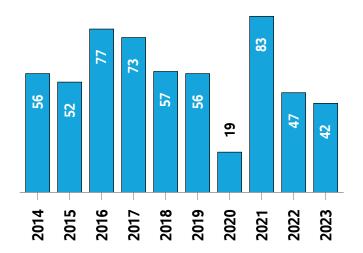
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Non-Waterfront Market Activity

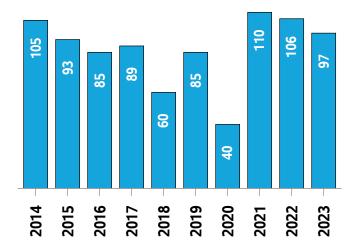


Sales Activity (April only)

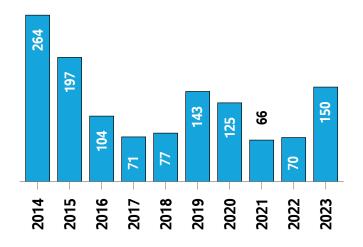


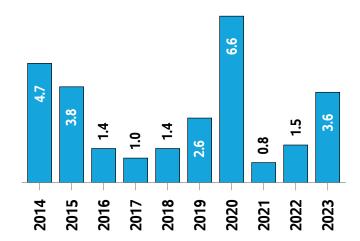
Active Listings (April only)

New Listings (April only)

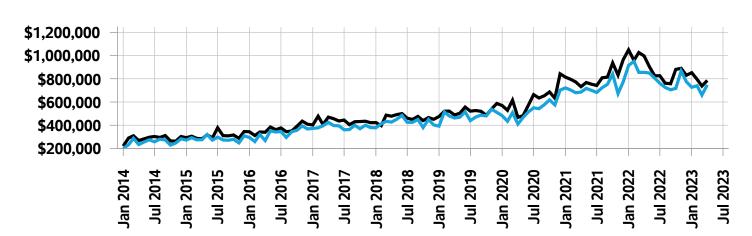


Months of Inventory (April only)





Average Price and Median Price

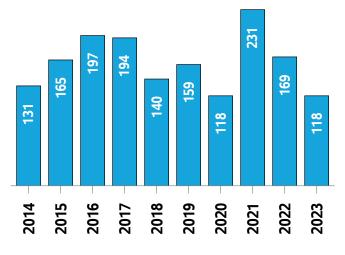




COLLINGWOOD MLS® Non-Waterfront Market Activity

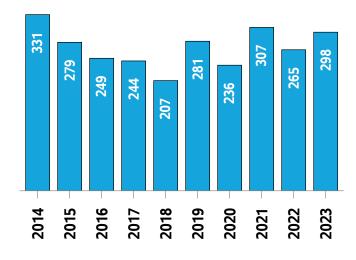




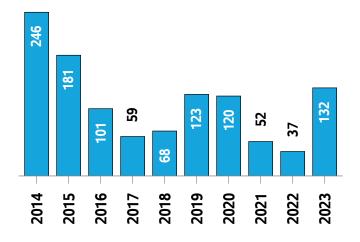


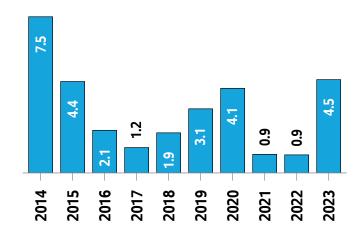
Active Listings (April Year-to-date)

New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Single Family Market Activity



		Compared to ⁸							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	20	-31.0%	-45.9%	150.0%	-37.5%	-51.2%	-31.0%		
Dollar Volume	\$19,801,499	-43.0%	-47.2%	433.4%	11.1%	10.0%	116.4%		
New Listings	56	-23.3%	-3.4%	133.3%	36.6%	-1.8%	-9.7%		
Active Listings	86	75.5%	145.7%	13.2%	56.4%	19.4%	-51.4%		
Sales to New Listings Ratio 1	35.7	39.7	63.8	33.3	78.0	71.9	46.8		
Months of Inventory ²	4.3	1.7	0.9	9.5	1.7	1.8	6.1		
Average Price	\$990,075	-17.4%	-2.2%	113.3%	77.7%	125.5%	213.8%		
Median Price	\$853,500	-25.8%	3.5%	94.6%	70.0%	130.7%	189.3%		
Sale to List Price Ratio ³	97.7	104.4	109.7	96.1	98.5	97.6	96.8		
Median Days on Market	20.5	7.0	6.0	42.5	22.0	21.0	43.0		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	71	-26.8%	-38.8%	12.7%	-9.0%	-33.6%	-33.0%	
Dollar Volume	\$63,453,799	-46.1%	-44.5%	49.2%	53.6%	37.2%	92.8%	
New Listings	168	1.2%	-2.9%	31.3%	37.7%	8.4%	-28.8%	
Active Listings 4	72	180.4%	169.8%	4.8%	62.5%	12.6%	-54.9%	
Sales to New Listings Ratio 5	42.3	58.4	67.1	49.2	63.9	69.0	44.9	
Months of Inventory 6	4.0	1.1	0.9	4.3	2.3	2.4	6.0	
Average Price	\$893,715	-26.4%	-9.4%	32.4%	68.7%	106.7%	187.9%	
Median Price	\$776,000	-29.5%	-8.7%	30.4%	59.9%	106.9%	171.3%	
Sale to List Price Ratio ⁷	95.7	106.1	107.4	97.0	98.2	97.8	96.4	
Median Days on Market	36.0	7.0	7.0	34.0	24.5	21.0	44.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

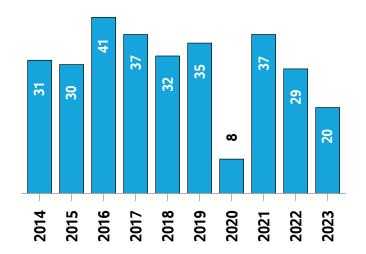
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Single Family Market Activity

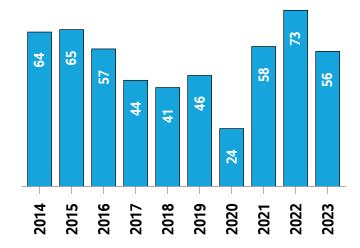




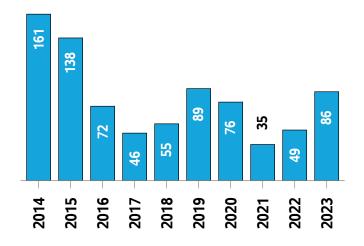


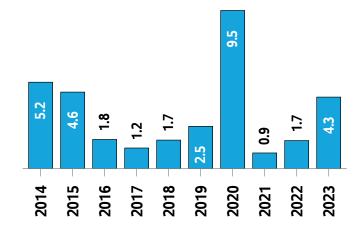
Active Listings (April only)

New Listings (April only)

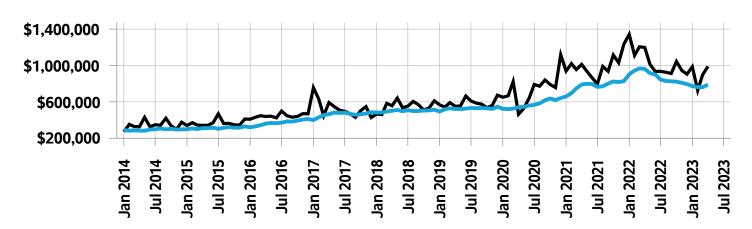


Months of Inventory (April only)





MLS® HPI Single Family Benchmark Price and Average Price

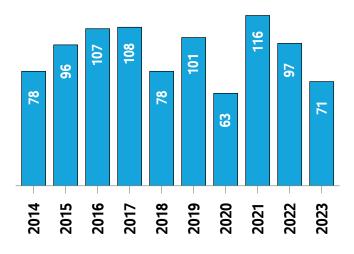




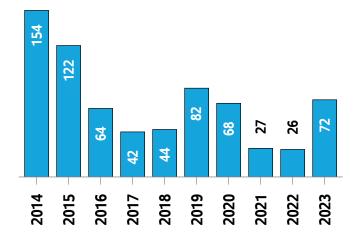
COLLINGWOODMLS® Single Family Market Activity



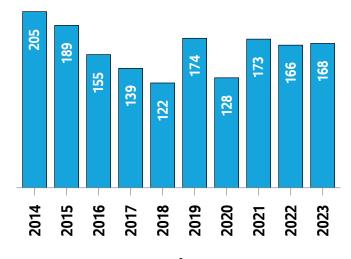
Sales Activity (April Year-to-date)



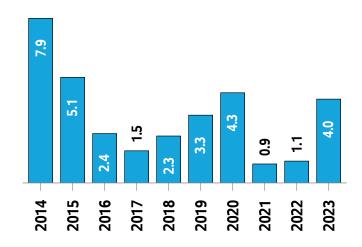
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD **MLS® Condo Townhouse Market Activity**



		Compared to °							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	11	120.0%	-8.3%	83.3%	-21.4%	-15.4%	10.0%		
Dollar Volume	\$7,838,500	70.5%	-1.3%	178.0%	47.3%	112.7%	302.7%		
New Listings	16	77.8%	-11.1%	100.0%	45.5%	77.8%	-15.8%		
Active Listings	23	283.3%	228.6%	4.5%	76.9%	228.6%	-54.0%		
Sales to New Listings Ratio 1	68.8	55.6	66.7	75.0	127.3	144.4	52.6		
Months of Inventory ²	2.1	1.2	0.6	3.7	0.9	0.5	5.0		
Average Price	\$712,591	-22.5%	7.7%	51.6%	87.5%	151.4%	266.1%		
Median Price	\$730,000	-16.6%	14.1%	90.9%	107.1%	176.5%	288.8%		
Sale to List Price Ratio ³	94.9	104.5	106.6	97.4	99.4	98.9	96.0		
Median Days on Market	28.0	7.0	7.0	18.5	15.5	15.0	43.0		

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	20	53.8%	-47.4%	-28.6%	-41.2%	-48.7%	-33.3%	
Dollar Volume	\$15,319,400	36.5%	-36.6%	19.1%	20.7%	59.1%	148.4%	
New Listings	43	126.3%	-6.5%	-15.7%	-10.4%	34.4%	-33.8%	
Active Listings ⁴	21	663.6%	600.0%	-9.7%	47.4%	78.7%	-56.0%	
Sales to New Listings Ratio 5	46.5	68.4	82.6	54.9	70.8	121.9	46.2	
Months of Inventory 6	4.2	0.8	0.3	3.3	1.7	1.2	6.4	
Average Price	\$765,970	-11.2%	20.4%	66.8%	105.1%	210.2%	272.6%	
Median Price	\$691,500	-18.2%	15.6%	79.5%	93.4%	207.3%	247.9%	
Sale to List Price Ratio ⁷	96.5	104.5	109.2	97.8	99.3	98.5	96.1	
Median Days on Market	30.0	7.0	6.0	21.5	17.0	26.0	56.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

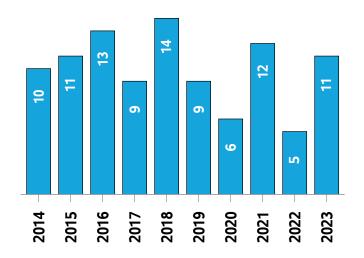
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



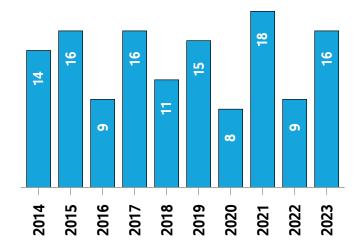
COLLINGWOOD MLS® Condo Townhouse Market Activity



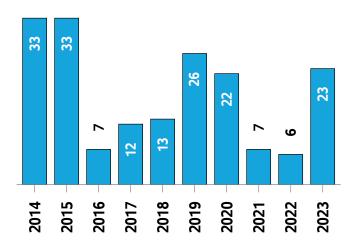




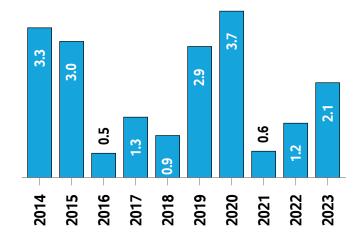
New Listings (April only)



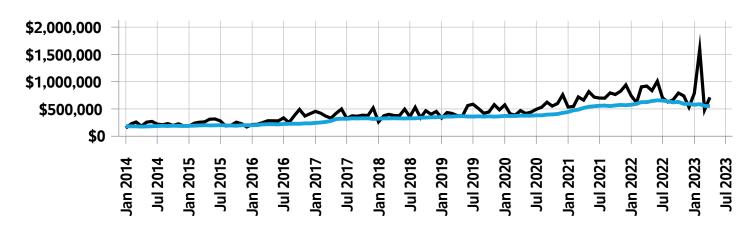
Active Listings (April only)



Months of Inventory (April only)



MLS® HPI Townhouse Benchmark Price and Average Price

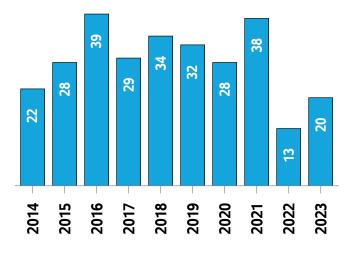




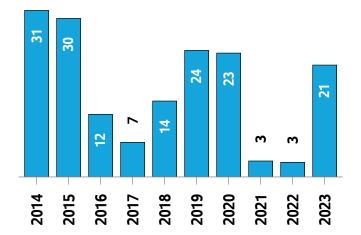
COLLINGWOOD MLS® Condo Townhouse Market Activity



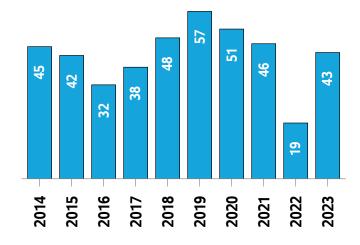




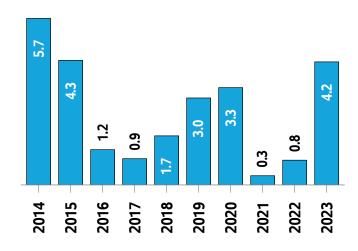
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Apartment Market Activity



		Compared to ⁸					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	8	-33.3%	-74.2%	300.0%	-42.9%	-61.9%	-46.7%
Dollar Volume	\$4,119,000	-44.1%	-78.2%	500.4%	-26.1%	3.8%	44.4%
New Listings	24	9.1%	-20.0%	200.0%	100.0%	4.3%	-44.2%
Active Listings	41	215.4%	141.2%	105.0%	215.4%	2.5%	-61.7%
Sales to New Listings Ratio 1	33.3	54.5	103.3	25.0	116.7	91.3	34.9
Months of Inventory 2	5.1	1.1	0.5	10.0	0.9	1.9	7.1
Average Price	\$514,875	-16.2%	-15.4%	50.1%	29.2%	172.5%	170.7%
Median Price	\$491,500	-18.1%	-15.1%	43.3%	23.4%	164.2%	202.5%
Sale to List Price Ratio ³	96.7	104.5	108.2	98.0	100.2	98.2	95.2
Median Days on Market	21.0	8.5	8.0	28.0	16.0	21.0	44.0

		Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	20	-51.2%	-68.8%	-4.8%	-31.0%	-59.2%	-39.4%
Dollar Volume	\$11,788,400	-57.3%	-69.4%	47.5%	12.9%	8.8%	77.6%
New Listings	70	20.7%	0.0%	66.7%	75.0%	-1.4%	-43.5%
Active Listings ⁴	33	411.5%	77.3%	58.3%	202.3%	-10.1%	-63.0%
Sales to New Listings Ratio 5	28.6	70.7	91.4	50.0	72.5	69.0	26.6
Months of Inventory 6	6.7	0.6	1.2	4.0	1.5	3.0	10.9
Average Price	\$589,420	-12.5%	-2.2%	54.9%	63.7%	166.5%	193.0%
Median Price	\$496,500	-13.0%	-11.7%	39.9%	41.9%	125.7%	161.3%
Sale to List Price Ratio ⁷	96.4	108.0	107.5	98.5	99.6	98.0	95.7
Median Days on Market	22.5	7.0	8.5	36.0	15.0	26.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

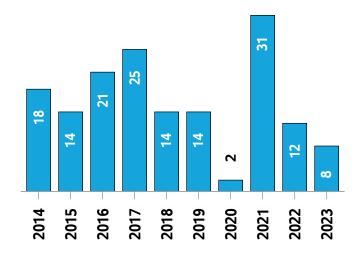
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



COLLINGWOOD MLS® Apartment Market Activity

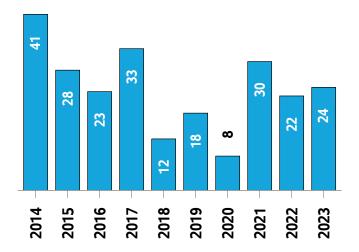


Sales Activity (April only)

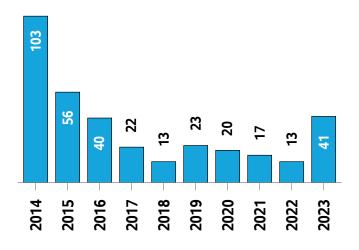


Active Listings (April only)

New Listings (April only)

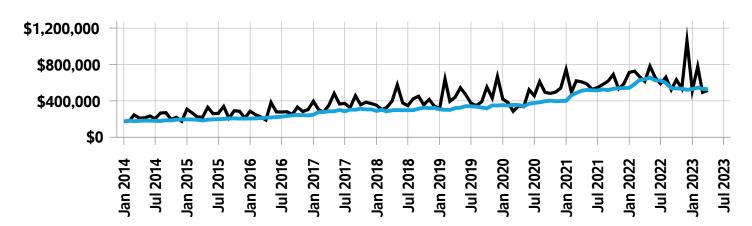


Months of Inventory (April only)





MLS® HPI Apartment Benchmark Price and Average Price

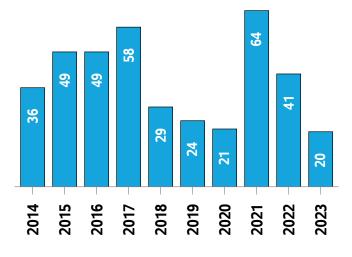




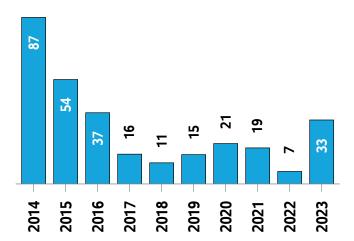
COLLINGWOOD MLS® Apartment Market Activity



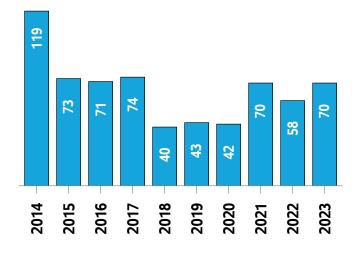




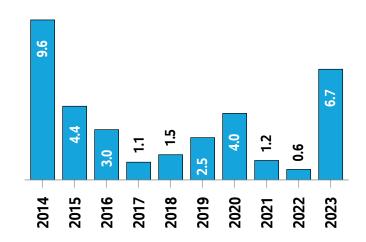
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

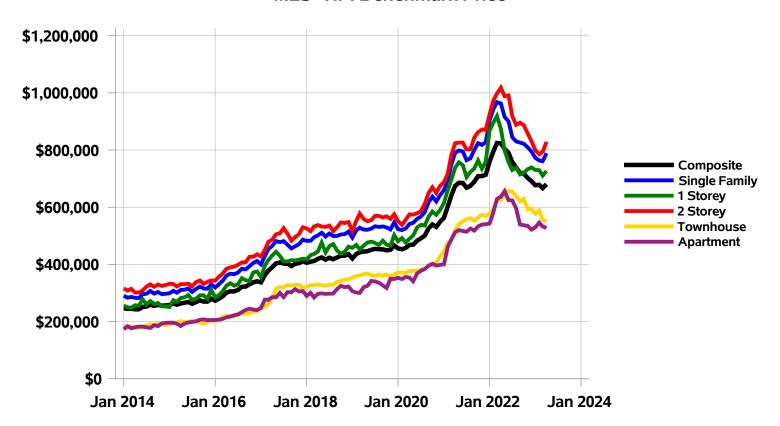


COLLINGWOODMLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	April 2023	1 month ago	3 months 6 months 12 months 3 years ago 5 year								
Composite	\$680,600	2.1	0.5	-5.2	-17.4	45.4	62.2				
Single Family	\$789,000	3.7	2.1	-4.0	-18.1	45.7	57.3				
One Storey	\$727,000	2.3	-0.5	0.9	-16.9	48.5	63.2				
Two Storey	\$828,800	4.4	3.7	-6.6	-18.6	44.1	54.2				
Townhouse	\$551,800	-0.7	-4.3	-12.4	-11.7	46.5	67.4				
Apartment	\$528,000	-0.8	-0.3	-1.7	-17.1	49.2	77.6				

MLS® HPI Benchmark Price





COLLINGWOODMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1440
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6399
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



COLLINGWOODMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1171
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1677
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



COLLINGWOOD MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1232
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1057
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



GREY HIGHLANDS MLS® Residential Market Activity



		Compared to °					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	9	-25.0%	-57.1%	50.0%	-40.0%	-64.0%	-50.0%
Dollar Volume	\$6,765,000	-41.6%	-62.8%	155.6%	7.1%	0.2%	31.4%
New Listings	18	-25.0%	-50.0%	38.5%	20.0%	-52.6%	-75.0%
Active Listings	39	21.9%	39.3%	-15.2%	5.4%	-62.9%	-81.3%
Sales to New Listings Ratio 1	50.0	50.0	58.3	46.2	100.0	65.8	25.0
Months of Inventory ²	4.3	2.7	1.3	7.7	2.5	4.2	11.6
Average Price	\$751,667	-22.2%	-13.1%	70.4%	78.6%	178.5%	162.9%
Median Price	\$500,000	-45.8%	-43.2%	30.2%	29.4%	122.2%	77.0%
Sale to List Price Ratio ³	96.3	103.4	112.1	98.0	98.2	96.2	94.8
Median Days on Market	63.0	6.5	7.0	19.5	38.0	69.0	87.5

		Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	33	-25.0%	-52.9%	-26.7%	-25.0%	-54.2%	-37.7%
Dollar Volume	\$25,808,400	-36.5%	-56.8%	13.2%	43.1%	25.9%	50.8%
New Listings	65	-11.0%	-28.6%	-3.0%	4.8%	-39.8%	-63.3%
Active Listings ⁴	40	102.6%	113.5%	-14.1%	3.9%	-62.5%	-76.6%
Sales to New Listings Ratio 5	50.8	60.3	76.9	67.2	71.0	66.7	29.9
Months of Inventory 6	4.8	1.8	1.1	4.1	3.5	5.8	12.8
Average Price	\$782,073	-15.3%	-8.5%	54.4%	90.8%	174.7%	142.1%
Median Price	\$696,000	-19.1%	-11.9%	47.0%	101.0%	182.9%	153.1%
Sale to List Price Ratio ⁷	93.9	102.6	107.6	98.3	97.4	95.9	95.2
Median Days on Market	63.0	10.0	9.5	25.0	35.0	69.0	113.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

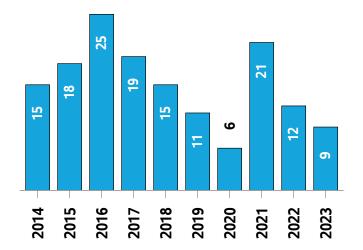
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



GREY HIGHLANDS MLS® Residential Market Activity

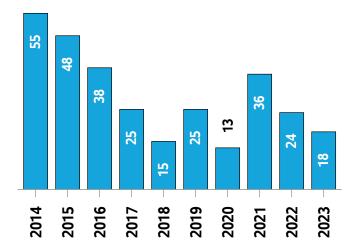


Sales Activity (April only)

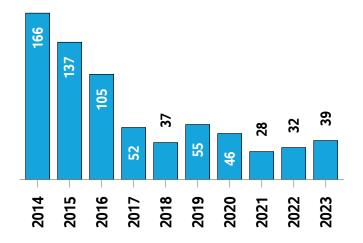


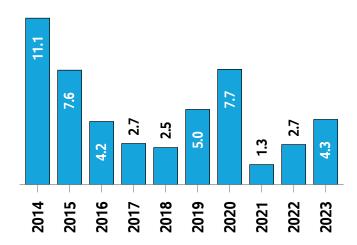
Active Listings (April only)

New Listings (April only)

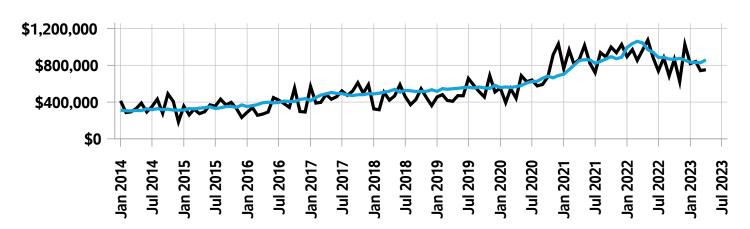


Months of Inventory (April only)





MLS® HPI Composite Benchmark Price and Average Price

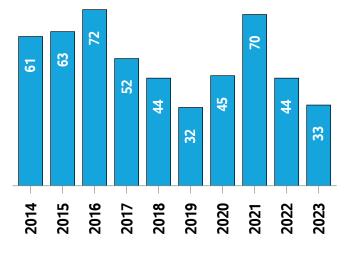




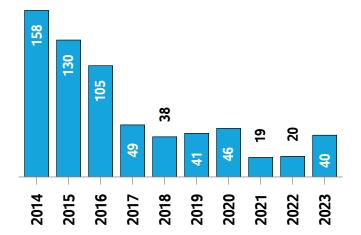
GREY HIGHLANDS MLS® Residential Market Activity



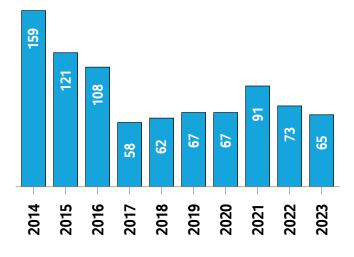
Sales Activity (April Year-to-date)



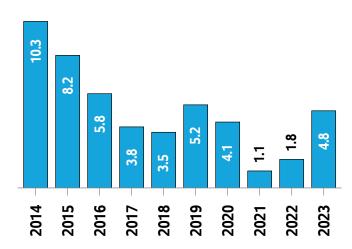
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDS MLS® Waterfront Market Activity



		Compared to °					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
New Listings	3	0.0%	-25.0%	200.0%	0.0%	200.0%	-62.5%
Active Listings	8	100.0%	100.0%	0.0%	60.0%	-27.3%	-66.7%
Sales to New Listings Ratio 1	0.0	100.0	125.0	100.0	33.3	<u>—</u>	_
Months of Inventory ²	0.0	1.3	0.8	8.0	5.0	<u> </u>	_
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Sale to List Price Ratio ³	0.0	104.8	122.8	92.5	97.2	<u> </u>	_
Median Days on Market	0.0	26.0	23.0	21.0	13.0	_	_

		Compared to *					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	2	-60.0%	-75.0%	-33.3%	-33.3%	-50.0%	0.0%
Dollar Volume	\$2,280,000	-61.5%	-77.2%	0.9%	31.8%	13.2%	576.6%
New Listings	9	0.0%	-18.2%	28.6%	28.6%	80.0%	-43.8%
Active Listings ⁴	7	81.3%	93.3%	-19.4%	141.7%	-37.0%	-53.2%
Sales to New Listings Ratio 5	22.2	55.6	72.7	42.9	42.9	80.0	12.5
Months of Inventory 6	14.5	3.2	1.9	12.0	4.0	11.5	31.0
Average Price	\$1,140,000	-3.6%	-8.6%	51.3%	97.7%	126.4%	576.6%
Median Price	\$1,140,000	-0.9%	-3.0%	45.2%	135.1%	139.0%	576.6%
Sale to List Price Ratio ⁷	89.8	101.3	114.7	98.2	97.6	96.6	86.4
Median Days on Market	75.5	26.0	22.0	17.0	57.0	75.5	151.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

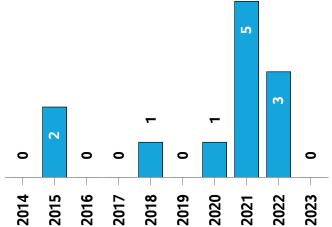
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

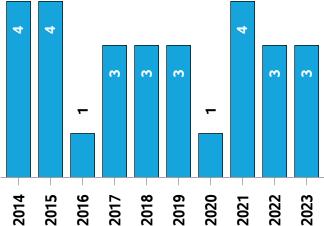


GREY HIGHLANDS MLS® Waterfront Market Activity



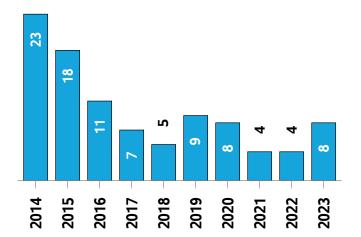
Sales Activity (April only)



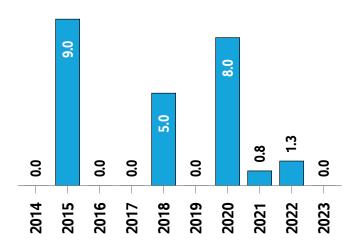


New Listings (April only)

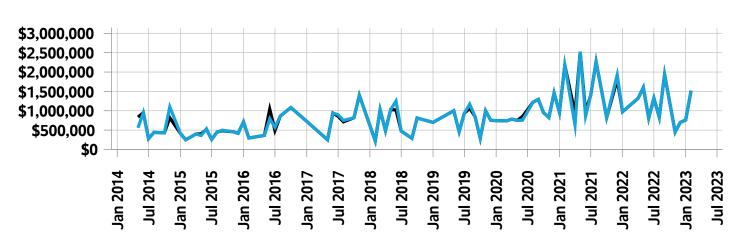
Active Listings (April only)



Months of Inventory (April only)



Average Price and Median Price

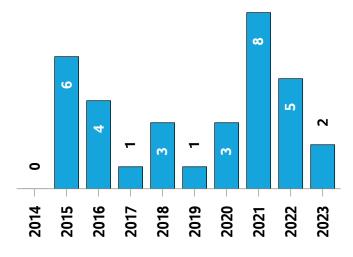




GREY HIGHLANDS MLS® Waterfront Market Activity

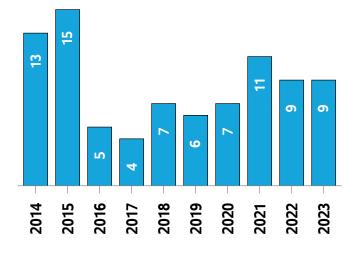




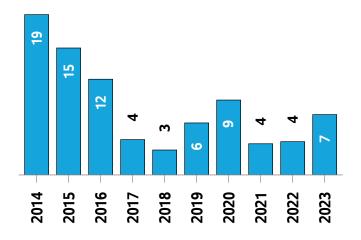


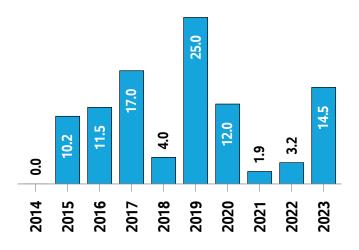
Active Listings (April Year-to-date)

New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to ^a						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	9	0.0%	-43.8%	80.0%	-35.7%	-64.0%	-50.0%	
Dollar Volume	\$6,765,000	-11.3%	-49.9%	263.4%	16.0%	0.2%	31.4%	
New Listings	15	-28.6%	-53.1%	25.0%	25.0%	-59.5%	-76.6%	
Active Listings	31	10.7%	29.2%	-18.4%	-3.1%	-67.0%	-83.2%	
Sales to New Listings Ratio 1	60.0	42.9	50.0	41.7	116.7	67.6	28.1	
Months of Inventory ²	3.4	3.1	1.5	7.6	2.3	3.8	10.2	
Average Price	\$751,667	-11.3%	-11.0%	101.9%	80.5%	178.5%	162.9%	
Median Price	\$500,000	-34.6%	-44.1%	34.0%	30.1%	122.2%	77.0%	
Sale to List Price Ratio ³	96.3	102.9	108.7	99.1	98.3	96.2	94.8	
Median Days on Market	63.0	4.0	5.5	18.0	40.0	69.0	87.5	

		Compared to °					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	31	-20.5%	-50.0%	-26.2%	-24.4%	-54.4%	-39.2%
Dollar Volume	\$23,528,400	-32.2%	-52.8%	14.6%	44.3%	27.3%	40.2%
New Listings	56	-12.5%	-30.0%	-6.7%	1.8%	-45.6%	-65.2%
Active Listings ⁴	32	84.3%	118.6%	-12.8%	-7.9%	-65.6%	-79.0%
Sales to New Listings Ratio 5	55.4	60.9	77.5	70.0	74.5	66.0	31.7
Months of Inventory 6	4.2	1.8	1.0	3.5	3.4	5.5	12.0
Average Price	\$758,981	-14.7%	-5.6%	55.3%	90.8%	179.3%	130.7%
Median Price	\$676,500	-17.0%	-13.0%	52.9%	101.9%	187.3%	145.1%
Sale to List Price Ratio ⁷	94.2	102.8	106.7	98.3	97.4	95.9	95.5
Median Days on Market	63.0	9.0	8.0	29.5	34.0	69.0	111.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

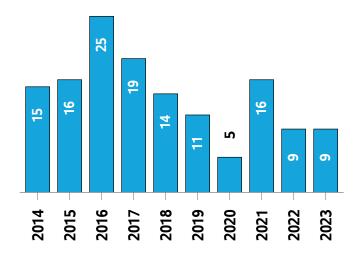
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



GREY HIGHLANDS MLS® Non-Waterfront Market Activity

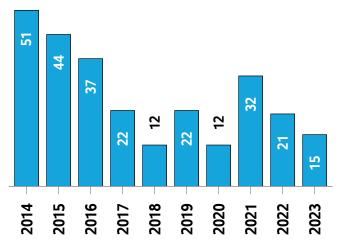


Sales Activity (April only)

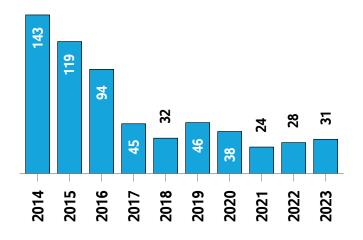


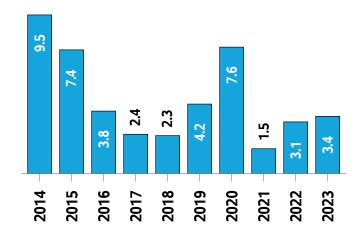
Active Listings (April only)

New Listings (April only)

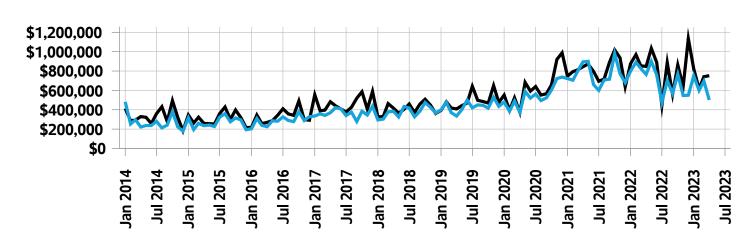


Months of Inventory (April only)





Average Price and Median Price

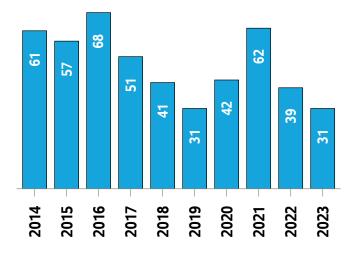




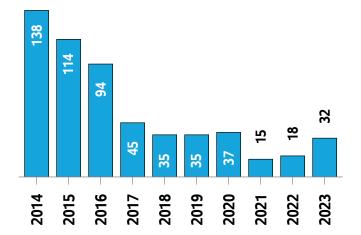
GREY HIGHLANDS MLS® Non-Waterfront Market Activity



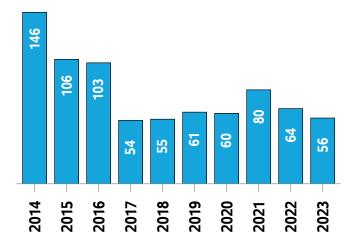
Sales Activity (April Year-to-date)



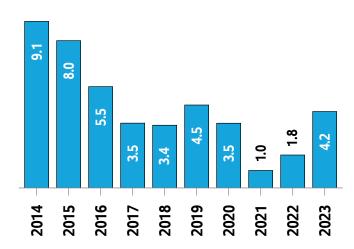
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GREY HIGHLANDSMLS® Single Family Market Activity



		Compared to °						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	8	-27.3%	-60.0%	33.3%	-46.7%	-65.2%	-52.9%	
Dollar Volume	\$5,772,000	-44.6%	-67.2%	118.1%	-8.6%	-10.4%	14.1%	
New Listings	17	-22.7%	-46.9%	30.8%	13.3%	-55.3%	-76.1%	
Active Listings	37	27.6%	42.3%	-17.8%	0.0%	-64.8%	-82.0%	
Sales to New Listings Ratio 1	47.1	50.0	62.5	46.2	100.0	60.5	23.9	
Months of Inventory ²	4.6	2.6	1.3	7.5	2.5	4.6	12.1	
Average Price	\$721,500	-23.8%	-18.1%	63.6%	71.4%	157.6%	142.4%	
Median Price	\$486,000	-46.3%	-45.7%	26.6%	25.7%	96.8%	67.6%	
Sale to List Price Ratio ³	95.8	104.2	112.7	98.0	98.2	96.3	95.2	
Median Days on Market	39.0	5.0	7.5	19.5	38.0	43.0	86.0	

		Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	31	-24.4%	-54.4%	-29.5%	-29.5%	-55.1%	-38.0%
Dollar Volume	\$24,315,500	-36.0%	-58.4%	7.4%	34.8%	21.2%	45.0%
New Listings	60	-6.3%	-30.2%	-10.4%	-3.2%	-43.9%	-65.3%
Active Listings ⁴	38	112.7%	109.7%	-16.1%	-0.7%	-63.4%	-77.0%
Sales to New Listings Ratio 5	51.7	64.1	79.1	65.7	71.0	64.5	28.9
Months of Inventory 6	4.9	1.7	1.1	4.1	3.5	6.0	13.1
Average Price	\$784,371	-15.3%	-8.7%	52.5%	91.3%	169.8%	133.9%
Median Price	\$696,000	-21.8%	-11.9%	46.8%	101.0%	180.6%	150.4%
Sale to List Price Ratio ⁷	93.5	103.0	107.7	98.3	97.4	96.0	95.2
Median Days on Market	63.0	11.0	9.5	26.5	35.0	60.0	113.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

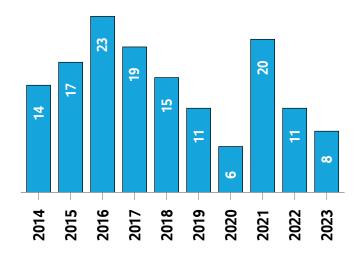
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



GREY HIGHLANDS MLS® Single Family Market Activity

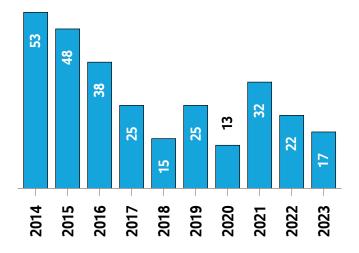


Sales Activity (April only)

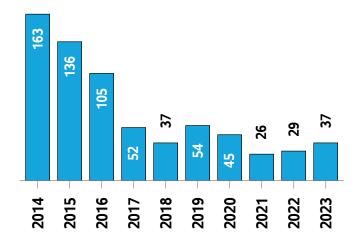


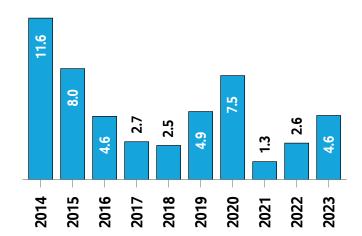
Active Listings (April only)

New Listings (April only)

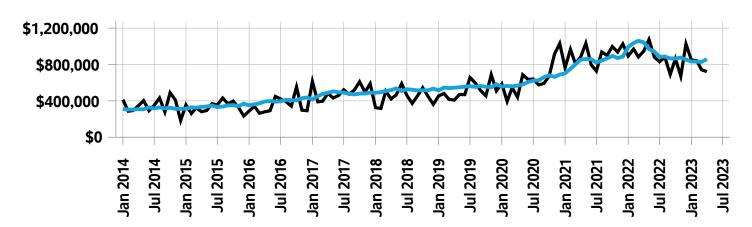


Months of Inventory (April only)





MLS® HPI Single Family Benchmark Price and Average Price

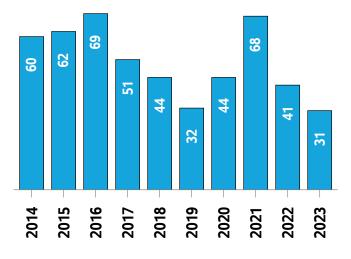




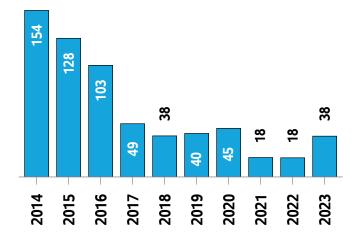
GREY HIGHLANDS MLS® Single Family Market Activity



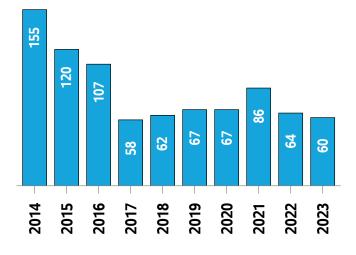
Sales Activity (April Year-to-date)



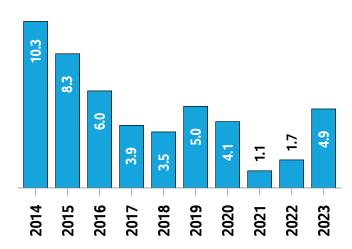
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

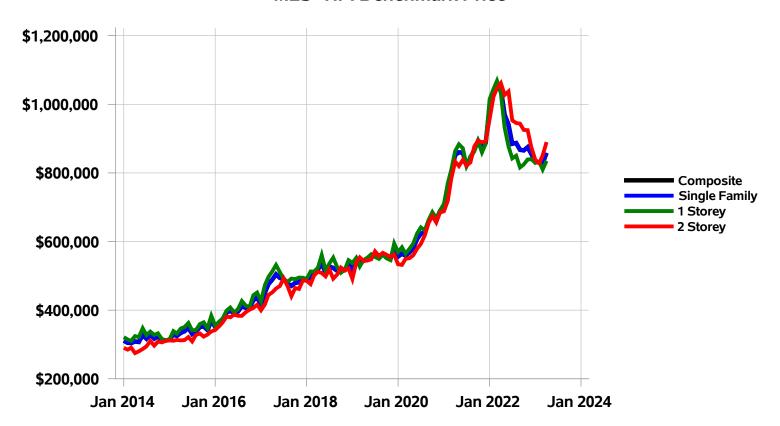


GREY HIGHLANDSMLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	April 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$858,500	3.7	3.0	-0.8	-17.7	51.1	65.5				
Single Family	\$858,500	3.7	3.0	-0.8	-17.7	51.1	65.5				
One Storey	\$835,100	3.1	0.7	1.3	-19.1	44.3	59.4				
Two Storey	\$889,900	4.6	6.1	-3.8	-16.2	61.4	73.8				

MLS® HPI Benchmark Price





GREY HIGHLANDSMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	71004
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



GREY HIGHLANDSMLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1332
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	52774
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1660
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	104036
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



MEAFORD (MUNI) MLS® Residential Market Activity



		Compared to °						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	15	-28.6%	-40.0%	650.0%	-44.4%	-34.8%	36.4%	
Dollar Volume	\$10,321,900	-51.0%	-50.7%	1,422.4%	-11.8%	26.2%	305.3%	
New Listings	33	10.0%	-29.8%	57.1%	37.5%	-23.3%	-48.4%	
Active Listings	67	131.0%	76.3%	8.1%	42.6%	-36.2%	-65.6%	
Sales to New Listings Ratio 1	45.5	70.0	53.2	9.5	112.5	53.5	17.2	
Months of Inventory ²	4.5	1.4	1.5	31.0	1.7	4.6	17.7	
Average Price	\$688,127	-31.4%	-17.9%	103.0%	58.8%	93.5%	197.2%	
Median Price	\$670,000	-15.2%	11.7%	97.6%	59.5%	112.0%	204.5%	
Sale to List Price Ratio ³	96.4	101.6	108.5	90.7	99.1	96.4	95.5	
Median Days on Market	24.0	11.0	8.0	27.5	29.0	33.0	56.0	

		Compared to °					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	38	-36.7%	-44.9%	11.8%	-37.7%	-29.6%	2.7%
Dollar Volume	\$26,536,500	-52.9%	-55.9%	48.5%	8.9%	52.7%	181.6%
New Listings	106	16.5%	1.9%	32.5%	16.5%	-10.9%	-39.1%
Active Listings ⁴	53	150.6%	117.3%	17.7%	28.3%	-37.7%	-66.5%
Sales to New Listings Ratio 5	35.8	65.9	66.3	42.5	67.0	45.4	21.3
Months of Inventory 6	5.6	1.4	1.4	5.3	2.7	6.3	17.2
Average Price	\$698,329	-25.7%	-19.9%	32.9%	74.8%	117.0%	174.2%
Median Price	\$660,000	-17.6%	-1.5%	48.7%	82.6%	166.1%	200.0%
Sale to List Price Ratio 7	95.5	103.8	105.0	96.3	97.4	96.0	96.1
Median Days on Market	34.5	11.0	12.0	19.5	29.0	59.0	63.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

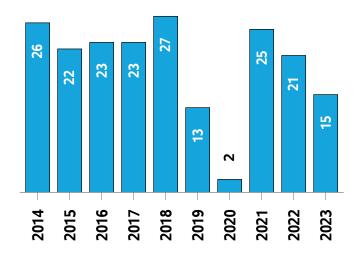
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



MEAFORD (MUNI) MLS® Residential Market Activity

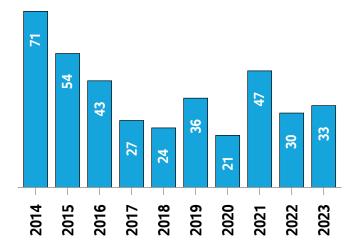


Sales Activity (April only)

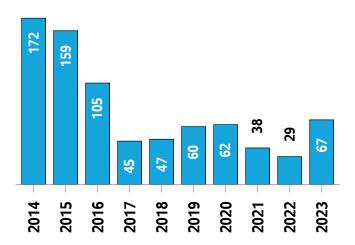


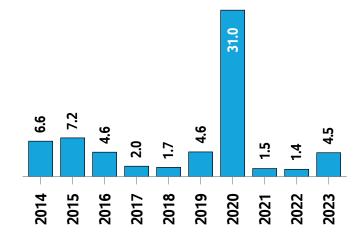
Active Listings (April only)

New Listings (April only)

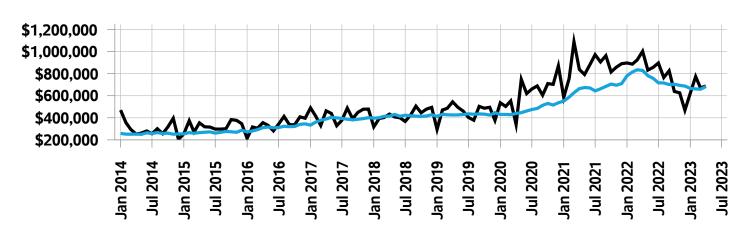


Months of Inventory (April only)





MLS® HPI Composite Benchmark Price and Average Price

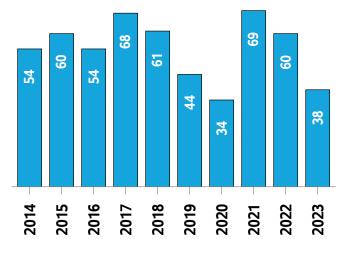




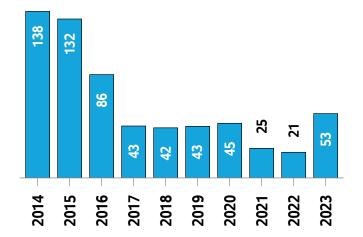
MEAFORD (MUNI) MLS® Residential Market Activity



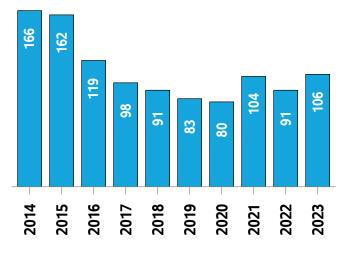




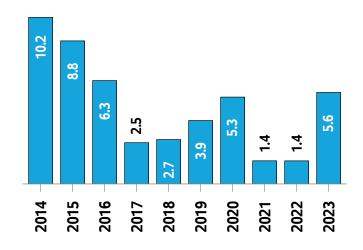
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Waterfront Market Activity



		Compared to ⁸							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%		
Dollar Volume	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%		
New Listings	5	25.0%	66.7%	150.0%	400.0%	0.0%	25.0%		
Active Listings	7	250.0%	250.0%	-12.5%	40.0%	-56.3%	-68.2%		
Sales to New Listings Ratio 1	0.0	50.0	66.7	_	300.0	40.0	25.0		
Months of Inventory ²	0.0	1.0	1.0	_	1.7	8.0	22.0		
Average Price	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%		
Median Price	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%		
Sale to List Price Ratio ³	0.0	91.3	109.8	_	96.2	96.2	99.2		
Median Days on Market	0.0	25.5	16.5	_	48.0	26.5	56.0		

		Compared to ⁶						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	3	0.0%	-57.1%	50.0%	0.0%	0.0%	50.0%	
Dollar Volume	\$2,450,000	-63.7%	-82.5%	-12.3%	-0.2%	19.6%	406.7%	
New Listings	10	66.7%	25.0%	11.1%	100.0%	-23.1%	-41.2%	
Active Listings ⁴	5	233.3%	300.0%	-20.0%	-4.8%	-64.3%	-76.5%	
Sales to New Listings Ratio 5	30.0	50.0	87.5	22.2	60.0	23.1	11.8	
Months of Inventory 6	6.7	2.0	0.7	12.5	7.0	18.7	42.5	
Average Price	\$816,667	-63.7%	-59.3%	-41.6%	-0.2%	19.6%	237.8%	
Median Price	\$800,000	-54.3%	-53.4%	-42.8%	2.7%	45.5%	230.9%	
Sale to List Price Ratio 7	92.8	101.4	109.0	81.6	96.2	96.9	98.4	
Median Days on Market	107.0	12.0	12.0	235.5	48.0	7.0	45.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

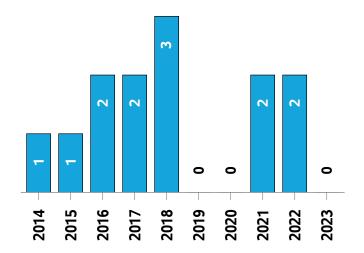
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



MEAFORD (MUNI) MLS® Waterfront Market Activity

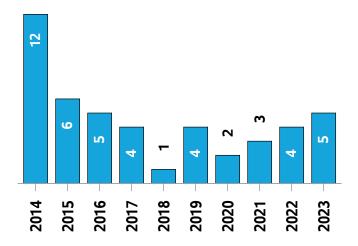


Sales Activity (April only)

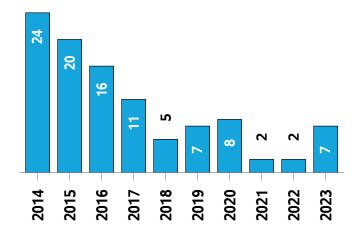


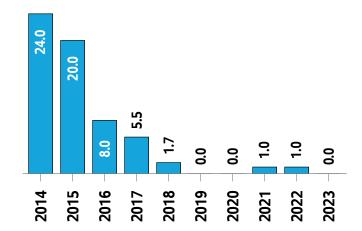
Active Listings (April only)

New Listings (April only)

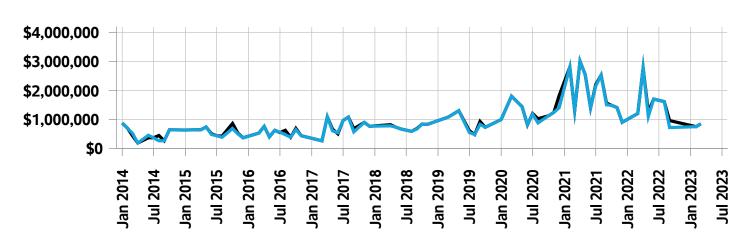


Months of Inventory (April only)





Average Price and Median Price

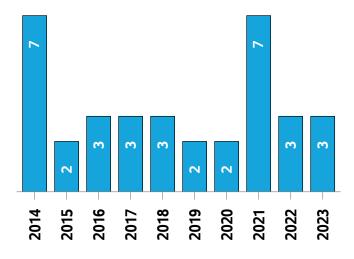




MEAFORD (MUNI) MLS® Waterfront Market Activity

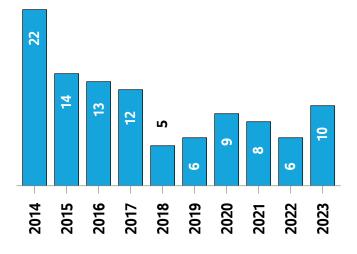


Sales Activity (April Year-to-date)

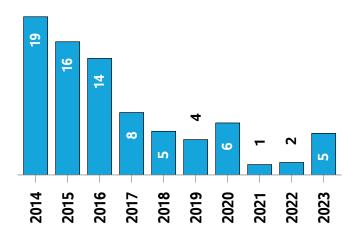


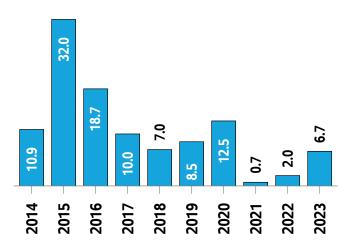
Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



		Compared to ⁸							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	15	-21.1%	-34.8%	650.0%	-37.5%	-28.6%	50.0%		
Dollar Volume	\$10,321,900	-33.4%	-30.9%	1,422.4%	11.6%	55.0%	338.7%		
New Listings	28	7.7%	-36.4%	47.4%	21.7%	-26.3%	-53.3%		
Active Listings	60	122.2%	66.7%	11.1%	42.9%	-32.6%	-65.3%		
Sales to New Listings Ratio 1	53.6	73.1	52.3	10.5	104.3	55.3	16.7		
Months of Inventory ²	4.0	1.4	1.6	27.0	1.8	4.2	17.3		
Average Price	\$688,127	-15.7%	6.0%	103.0%	78.6%	117.0%	192.4%		
Median Price	\$670,000	-14.1%	14.5%	97.6%	72.2%	123.3%	188.2%		
Sale to List Price Ratio ³	96.4	102.7	108.4	90.7	99.5	96.4	95.1		
Median Days on Market	24.0	10.0	8.0	27.5	28.0	33.0	71.5		

		Compared to ⁶						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	35	-38.6%	-43.5%	9.4%	-39.7%	-31.4%	0.0%	
Dollar Volume	\$24,086,500	-51.4%	-47.8%	59.8%	9.9%	57.1%	169.5%	
New Listings	96	12.9%	0.0%	35.2%	11.6%	-9.4%	-38.9%	
Active Listings ⁴	48	135.4%	107.5%	23.7%	33.1%	-32.5%	-65.0%	
Sales to New Listings Ratio 5	36.5	67.1	64.6	45.1	67.4	48.1	22.3	
Months of Inventory 6	5.5	1.4	1.5	4.9	2.5	5.6	15.7	
Average Price	\$688,186	-20.9%	-7.5%	46.1%	82.1%	129.0%	169.5%	
Median Price	\$649,000	-17.8%	4.8%	52.3%	83.5%	166.0%	195.0%	
Sale to List Price Ratio ⁷	95.8	103.9	104.5	97.3	97.5	95.9	96.0	
Median Days on Market	33.0	11.0	12.5	19.0	28.0	67.0	91.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

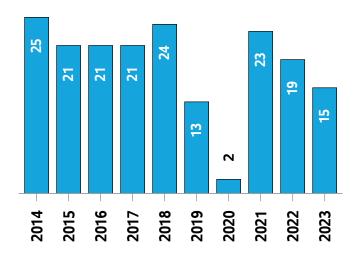
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



MEAFORD (MUNI) MLS® Non-Waterfront Market Activity

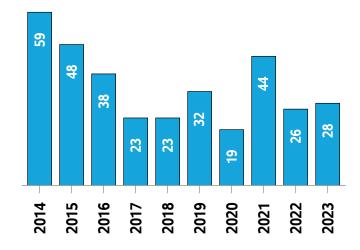


Sales Activity (April only)

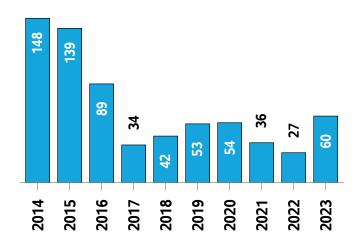


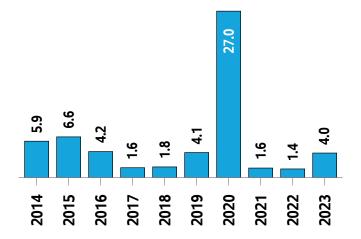
Active Listings (April only)

New Listings (April only)

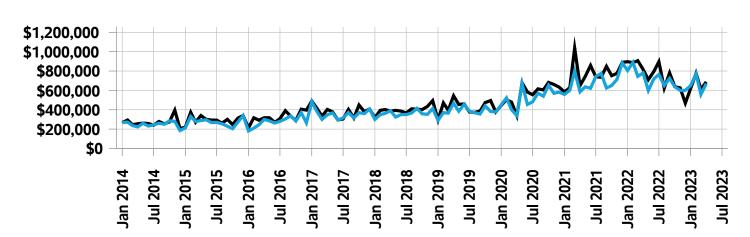


Months of Inventory (April only)





Average Price and Median Price

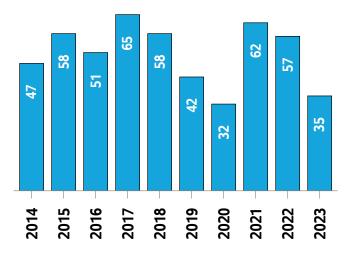




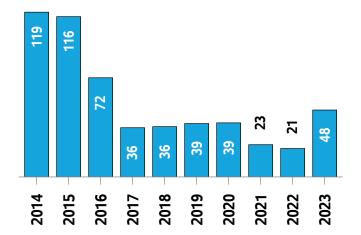
MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



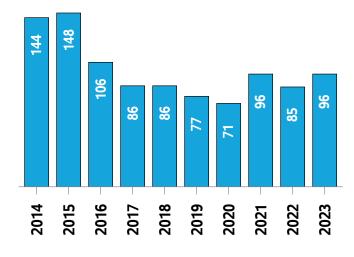
Sales Activity (April Year-to-date)



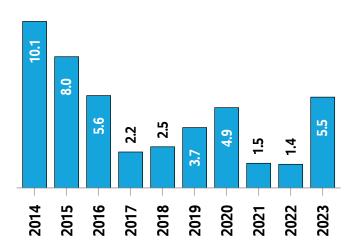
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Single Family Market Activity



		Compared to ⁸							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	13	-38.1%	-43.5%	550.0%	-50.0%	-43.5%	44.4%		
Dollar Volume	\$9,197,000	-56.3%	-53.8%	1,256.5%	-19.6%	12.4%	336.3%		
New Listings	30	0.0%	-30.2%	76.5%	36.4%	-28.6%	-49.2%		
Active Listings	55	96.4%	61.8%	-1.8%	31.0%	-45.0%	-69.9%		
Sales to New Listings Ratio 1	43.3	70.0	53.5	11.8	118.2	54.8	15.3		
Months of Inventory 2	4.2	1.3	1.5	28.0	1.6	4.3	20.3		
Average Price	\$707,462	-29.4%	-18.2%	108.7%	60.8%	98.9%	202.0%		
Median Price	\$679,000	-14.1%	12.2%	100.3%	59.8%	114.9%	208.6%		
Sale to List Price Ratio ³	96.2	101.6	107.7	90.7	99.1	96.4	94.6		
Median Days on Market	24.0	11.0	9.0	27.5	28.5	33.0	40.0		

		Compared to ⁶						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	32	-38.5%	-48.4%	6.7%	-43.9%	-37.3%	0.0%	
Dollar Volume	\$23,139,100	-54.7%	-59.5%	41.0%	-0.9%	38.0%	178.2%	
New Listings	89	8.5%	-6.3%	25.4%	6.0%	-20.5%	-44.4%	
Active Listings ⁴	43	117.9%	95.4%	1.2%	9.7%	-48.0%	-71.3%	
Sales to New Listings Ratio 5	36.0	63.4	65.3	42.3	67.9	45.5	20.0	
Months of Inventory 6	5.3	1.5	1.4	5.6	2.7	6.4	18.5	
Average Price	\$723,097	-26.4%	-21.5%	32.2%	76.5%	120.0%	178.2%	
Median Price	\$707,000	-16.1%	-2.5%	46.2%	93.2%	167.8%	200.9%	
Sale to List Price Ratio ⁷	95.2	102.9	104.7	96.1	97.4	96.1	95.8	
Median Days on Market	38.0	11.0	13.0	20.0	28.0	66.0	95.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

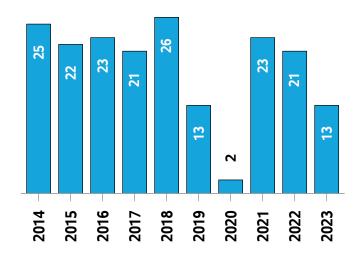
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



MEAFORD (MUNI) MLS® Single Family Market Activity

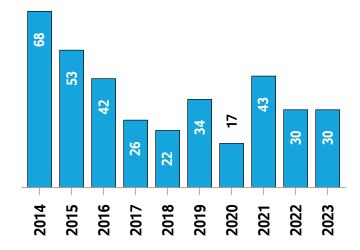




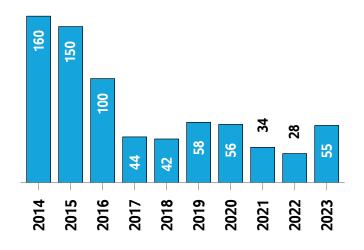


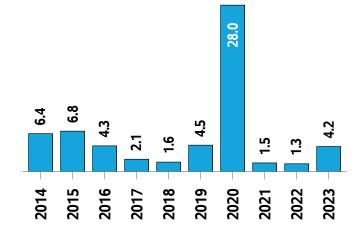
Active Listings (April only)

New Listings (April only)

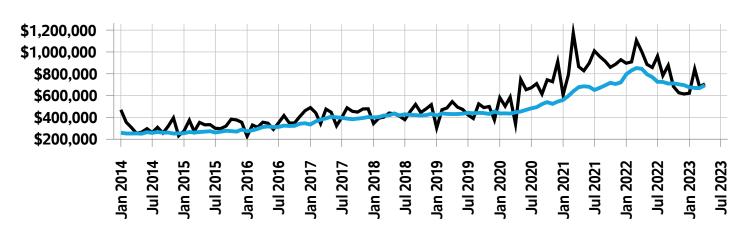


Months of Inventory (April only)





MLS® HPI Single Family Benchmark Price and Average Price

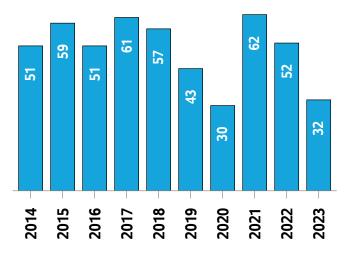




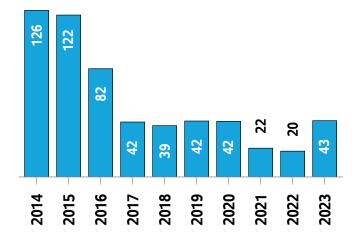
MEAFORD (MUNI) MLS® Single Family Market Activity



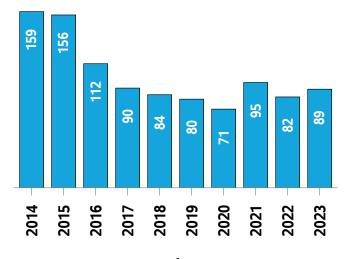




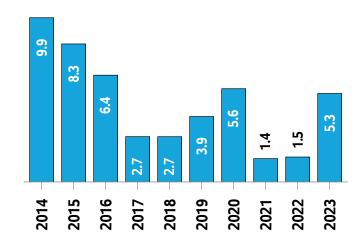
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® Condo Townhouse Market Activity



		Compared to ⁸							
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	0	_	_	_	_	_	-100.0%		
Dollar Volume	\$0	_	_	_	_	_	-100.0%		
New Listings	2	_	100.0%	100.0%	0.0%	_	0.0%		
Active Listings	4	_	100.0%	100.0%	0.0%	300.0%	33.3%		
Sales to New Listings Ratio 1	0.0	_	_	_	_	_	50.0		
Months of Inventory 2	0.0	_	_	_	_	_	3.0		
Average Price	\$0	<u> </u>	<u> </u>	_	_	_	-100.0%		
Median Price	\$0	_	_	_	_	_	-100.0%		
Sale to List Price Ratio ³	0.0	_	<u> </u>	_	_	_	99.8		
Median Days on Market	0.0	_	_	_	_	_	246.0		

		Compared to ⁶							
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013		
Sales Activity	2	-33.3%	100.0%	0.0%	0.0%	_	100.0%		
Dollar Volume	\$1,025,000	-23.0%	127.8%	22.4%	147.6%	_	318.4%		
New Listings	8	166.7%	300.0%	166.7%	60.0%	700.0%	166.7%		
Active Listings ⁴	4	_	220.0%	166.7%	71.4%	220.0%	33.3%		
Sales to New Listings Ratio 5	25.0	100.0	50.0	66.7	40.0	_	33.3		
Months of Inventory 6	8.0	_	5.0	3.0	4.7	_	12.0		
Average Price	\$512,500	15.5%	13.9%	22.4%	147.6%	_	109.2%		
Median Price	\$512,500	34.9%	13.9%	22.4%	147.6%	_	109.2%		
Sale to List Price Ratio ⁷	99.9	108.4	112.8	95.7	97.7	_	99.8		
Median Days on Market	15.0	6.0	2.0	43.5	24.0	_	246.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 5}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

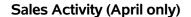
⁷ Sale price / list price * 100; average for all homes sold so far this year.

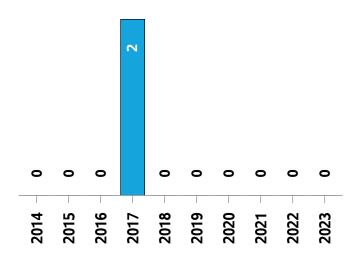
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



MEAFORD (MUNI) MLS® Condo Townhouse Market Activity

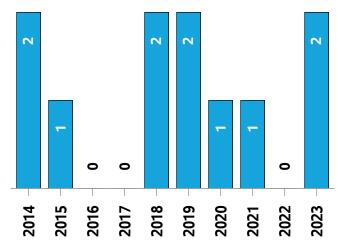




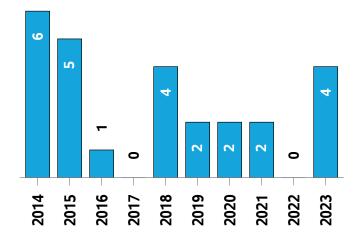


Active Listings (April only)

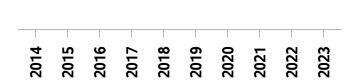
New Listings (April only)



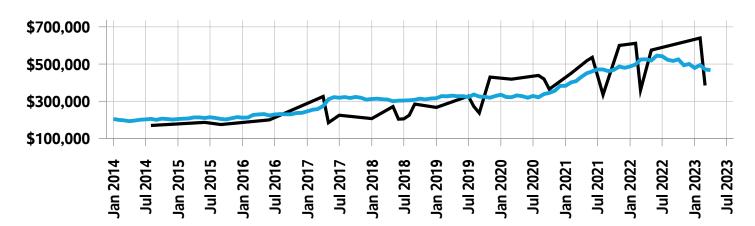
Months of Inventory (April only)







MLS® HPI Townhouse Benchmark Price and Average Price

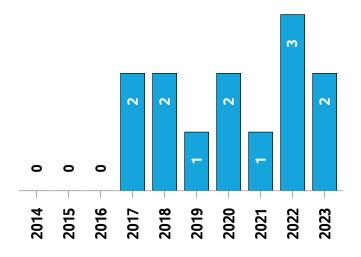




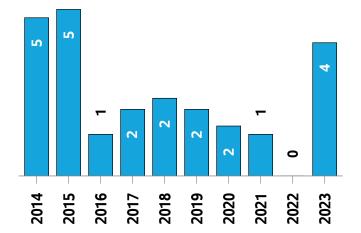
MEAFORD (MUNI) MLS® Condo Townhouse Market Activity

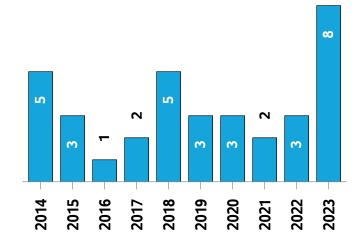




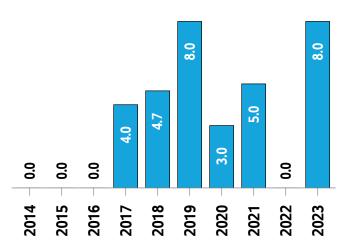


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MEAFORD (MUNI) MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	April 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$682,800	3.6	2.4	-3.0	-17.6	55.3	64.5				
Single Family	\$694,600	3.9	2.8	-2.5	-17.8	55.6	65.8				
One Storey	\$698,900	3.0	0.1	0.0	-17.6	50.2	63.0				
Two Storey	\$689,300	5.1	6.3	-5.5	-18.1	60.6	68.5				
Townhouse	\$467,100	-0.9	-2.5	-11.0	-11.1	40.9	51.2				

MLS® HPI Benchmark Price





MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1440
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12223
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13125
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1688
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11715
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



WASAGA BEACH MLS® Residential Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	51	-26.1%	-42.0%	59.4%	-5.6%	-48.0%	15.9%	
Dollar Volume	\$35,821,499	-34.2%	-48.2%	129.1%	54.3%	15.1%	230.5%	
New Listings	115	-3.4%	-5.0%	105.4%	7.5%	-8.0%	-20.7%	
Active Listings	212	114.1%	265.5%	26.2%	28.5%	7.1%	-48.2%	
Sales to New Listings Ratio 1	44.3	58.0	72.7	57.1	50.5	78.4	30.3	
Months of Inventory ²	4.2	1.4	0.7	5.3	3.1	2.0	9.3	
Average Price	\$702,382	-11.0%	-10.6%	43.8%	63.3%	121.1%	185.1%	
Median Price	\$720,000	-8.9%	0.7%	46.9%	76.0%	132.3%	200.1%	
Sale to List Price Ratio ³	97.3	101.9	105.3	96.9	98.2	98.5	96.7	
Median Days on Market	28.0	9.0	7.0	42.0	18.0	24.0	29.5	

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	138	-35.8%	-47.3%	3.8%	-12.7%	-44.8%	5.3%	
Dollar Volume	\$98,910,499	-44.9%	-46.8%	52.5%	52.4%	25.3%	200.7%	
New Listings	380	10.8%	18.4%	36.2%	23.0%	1.1%	-20.5%	
Active Listings ⁴	175	206.6%	313.6%	21.8%	35.5%	2.9%	-44.6%	
Sales to New Listings Ratio 5	36.3	62.7	81.6	47.7	51.1	66.5	27.4	
Months of Inventory 6	5.1	1.1	0.6	4.3	3.3	2.7	9.6	
Average Price	\$716,743	-14.1%	1.1%	47.0%	74.5%	127.1%	185.4%	
Median Price	\$702,500	-14.8%	4.1%	53.6%	75.0%	127.0%	175.5%	
Sale to List Price Ratio ⁷	96.4	106.3	105.3	97.8	97.1	97.9	96.2	
Median Days on Market	22.5	7.0	8.0	27.0	25.0	29.0	46.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

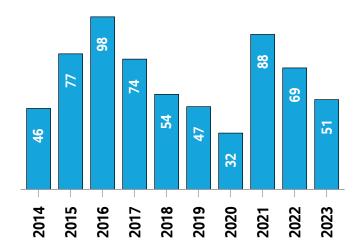
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



WASAGA BEACH MLS® Residential Market Activity

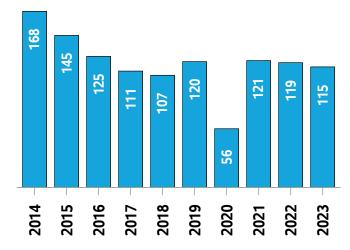


Sales Activity (April only)

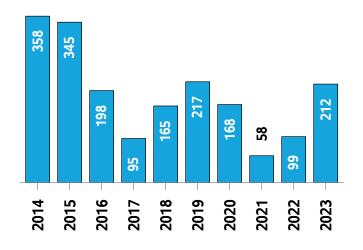


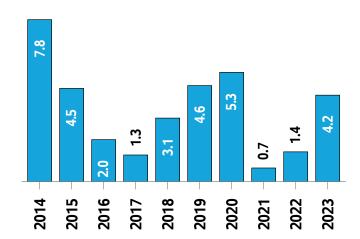
Active Listings (April only)

New Listings (April only)

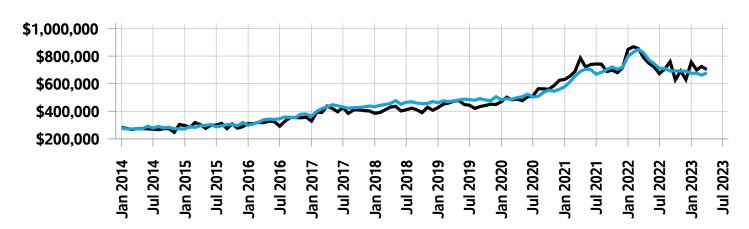


Months of Inventory (April only)





MLS® HPI Composite Benchmark Price and Average Price

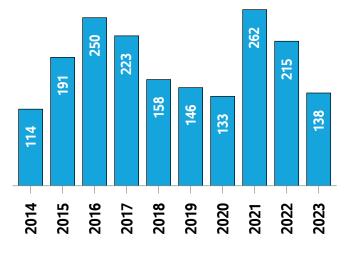




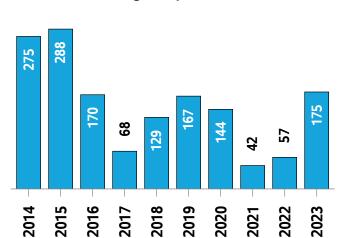
WASAGA BEACH MLS® Residential Market Activity



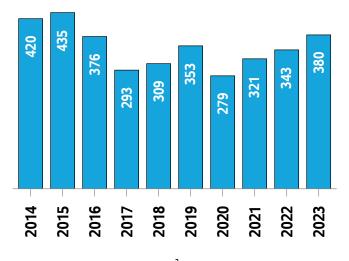




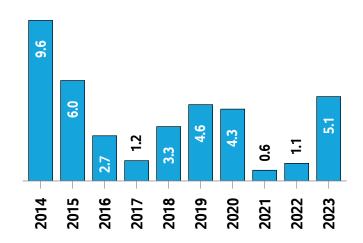
Active Listings (April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Waterfront Market Activity



		Compared to ^a						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	3	-50.0%	-72.7%	0.0%	200.0%	-62.5%	_	
Dollar Volume	\$2,165,000	-59.5%	-84.8%	-1.6%	713.9%	-36.7%	_	
New Listings	15	114.3%	-6.3%	150.0%	150.0%	25.0%	66.7%	
Active Listings	34	183.3%	240.0%	30.8%	209.1%	6.3%	-20.9%	
Sales to New Listings Ratio 1	20.0	85.7	68.8	50.0	16.7	66.7	_	
Months of Inventory ²	11.3	2.0	0.9	8.7	11.0	4.0	_	
Average Price	\$721,667	-18.9%	-44.3%	-1.6%	171.3%	68.7%	_	
Median Price	\$640,000	-28.1%	-52.6%	-8.6%	140.6%	66.5%	_	
Sale to List Price Ratio ³	94.6	98.6	104.6	93.1	100.4	96.9	_	
Median Days on Market	21.0	11.0	9.0	19.0	7.0	19.5	_	

		Compared to ⁸					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	8	-55.6%	-66.7%	-38.5%	-11.1%	-57.9%	100.0%
Dollar Volume	\$7,832,500	-56.2%	-68.5%	-17.2%	86.0%	5.3%	718.4%
New Listings	39	30.0%	25.8%	0.0%	116.7%	-7.1%	5.4%
Active Listings ⁴	23	143.2%	143.2%	9.8%	172.7%	-7.2%	-36.2%
Sales to New Listings Ratio 5	20.5	60.0	77.4	33.3	50.0	45.2	10.8
Months of Inventory 6	11.3	2.1	1.5	6.3	3.7	5.1	35.3
Average Price	\$979,063	-1.4%	-5.5%	34.5%	109.3%	150.2%	309.2%
Median Price	\$815,000	-20.5%	-20.5%	22.6%	102.2%	150.8%	246.8%
Sale to List Price Ratio ⁷	93.7	101.5	101.8	94.9	97.5	95.4	92.6
Median Days on Market	39.0	10.5	15.5	23.0	32.0	32.0	81.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

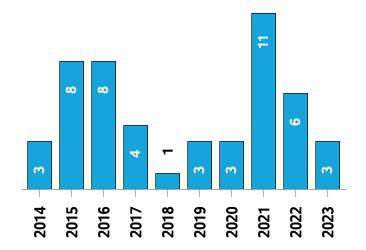
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



WASAGA BEACH MLS® Waterfront Market Activity

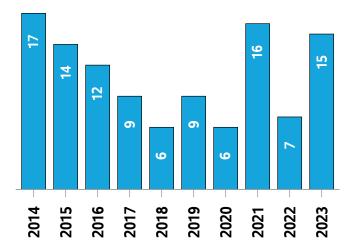


Sales Activity (April only)

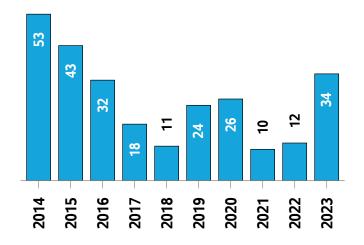


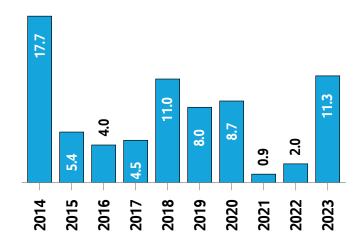
Active Listings (April only)

New Listings (April only)

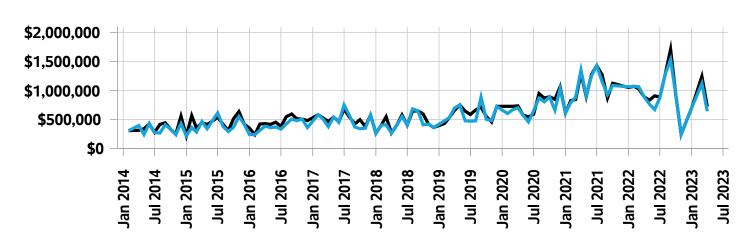


Months of Inventory (April only)





Average Price and Median Price

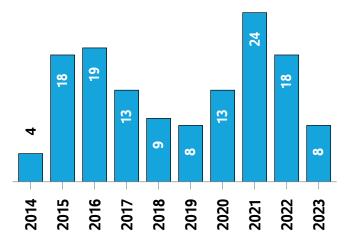




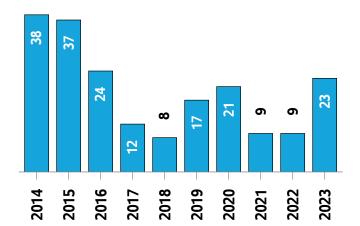
WASAGA BEACH MLS® Waterfront Market Activity

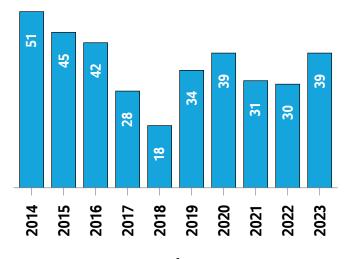


Sales Activity (April Year-to-date)

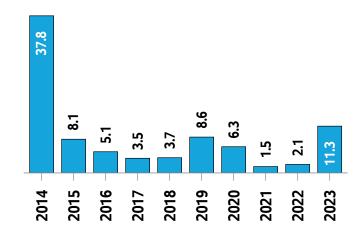


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Non-Waterfront Market Activity



		Compared to ⁸						
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	48	-23.8%	-37.7%	65.5%	-9.4%	-46.7%	9.1%	
Dollar Volume	\$33,656,499	-31.4%	-38.7%	150.5%	46.6%	21.4%	210.5%	
New Listings	100	-10.7%	-4.8%	100.0%	-1.0%	-11.5%	-26.5%	
Active Listings	178	104.6%	270.8%	25.4%	15.6%	7.2%	-51.4%	
Sales to New Listings Ratio 1	48.0	56.3	73.3	58.0	52.5	79.6	32.4	
Months of Inventory ²	3.7	1.4	0.6	4.9	2.9	1.8	8.3	
Average Price	\$701,177	-10.0%	-1.7%	51.4%	61.9%	127.7%	184.6%	
Median Price	\$720,000	-8.9%	7.7%	58.2%	75.6%	137.9%	200.1%	
Sale to List Price Ratio ³	97.5	102.2	105.4	97.3	98.2	98.6	96.7	
Median Days on Market	28.5	9.0	7.0	42.0	18.0	25.0	29.5	

		Compared to ⁸						
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013	
Sales Activity	130	-34.0%	-45.4%	8.3%	-12.8%	-43.7%	2.4%	
Dollar Volume	\$91,077,999	-43.6%	-43.4%	64.4%	50.1%	27.4%	185.1%	
New Listings	341	8.9%	17.6%	42.1%	17.2%	2.1%	-22.7%	
Active Listings ⁴	152	218.8%	361.4%	23.8%	26.1%	4.6%	-45.7%	
Sales to New Listings Ratio 5	38.1	62.9	82.1	50.0	51.2	69.2	28.8	
Months of Inventory 6	4.7	1.0	0.6	4.1	3.2	2.5	8.8	
Average Price	\$700,600	-14.6%	3.6%	51.8%	72.0%	126.4%	178.6%	
Median Price	\$702,500	-14.3%	5.0%	58.8%	75.6%	130.2%	171.3%	
Sale to List Price Ratio ⁷	96.6	106.8	105.6	98.1	97.0	98.1	96.3	
Median Days on Market	22.5	7.0	7.0	27.5	24.0	29.0	46.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



WASAGA BEACH MLS® Non-Waterfront Market Activity



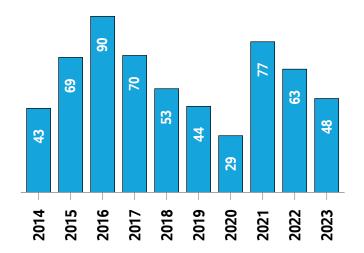
90

2022

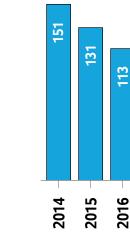
105

2021

Sales Activity (April only)



Active Listings (April only)



Months of Inventory (April only)

2018

2019

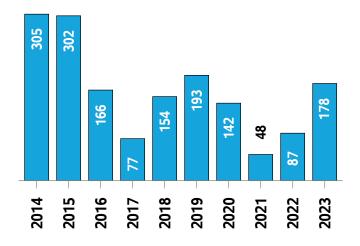
2020

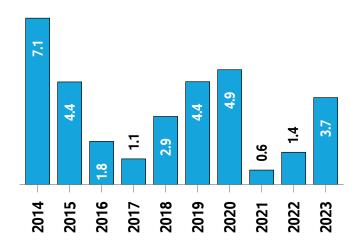
New Listings (April only)

102

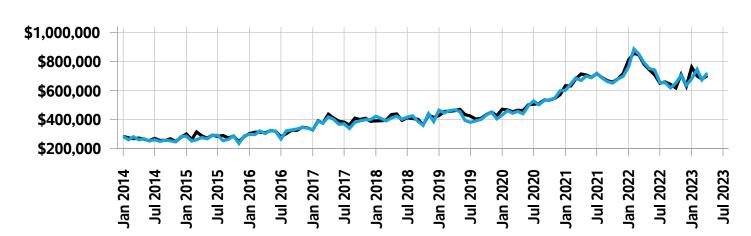
2017

5





Average Price and Median Price

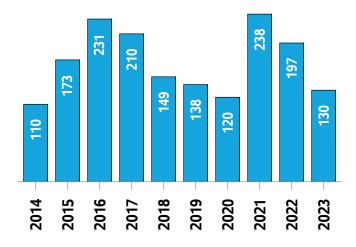




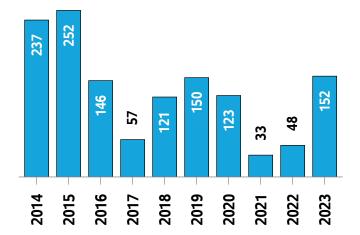
WASAGA BEACH MLS® Non-Waterfront Market Activity

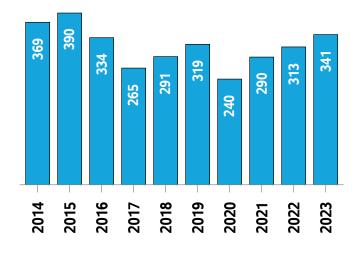


Sales Activity (April Year-to-date)

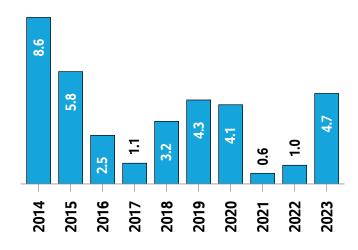


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Single Family Market Activity



		Compared to ⁸					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	36	-30.8%	-46.3%	56.5%	-23.4%	-57.1%	-10.0%
Dollar Volume	\$28,632,599	-36.2%	-49.5%	125.4%	37.2%	2.2%	178.8%
New Listings	76	-16.5%	-19.1%	72.7%	-13.6%	-24.0%	-37.2%
Active Listings	136	76.6%	183.3%	4.6%	7.9%	-9.3%	-59.3%
Sales to New Listings Ratio 1	47.4	57.1	71.3	52.3	53.4	84.0	33.1
Months of Inventory 2	3.8	1.5	0.7	5.7	2.7	1.8	8.4
Average Price	\$795,350	-7.9%	-6.1%	44.0%	79.1%	138.4%	209.8%
Median Price	\$750,000	-8.6%	-2.8%	33.9%	66.7%	130.8%	200.0%
Sale to List Price Ratio ³	97.3	102.7	106.4	96.6	98.0	98.4	96.8
Median Days on Market	23.5	9.5	6.0	42.0	18.0	22.0	30.0

		Compared to °					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	101	-38.4%	-50.5%	-1.9%	-17.9%	-53.0%	-14.4%
Dollar Volume	\$81,347,699	-45.4%	-47.7%	47.1%	49.2%	14.0%	162.1%
New Listings	259	-2.6%	2.0%	18.3%	7.0%	-16.5%	-35.7%
Active Listings ⁴	109	151.1%	228.6%	-2.0%	10.4%	-13.8%	-57.5%
Sales to New Listings Ratio 5	39.0	61.7	80.3	47.0	50.8	69.4	29.3
Months of Inventory 6	4.3	1.1	0.7	4.3	3.2	2.4	8.7
Average Price	\$805,423	-11.3%	5.5%	50.0%	81.7%	142.6%	206.2%
Median Price	\$749,999	-15.3%	3.4%	44.5%	73.4%	132.2%	187.9%
Sale to List Price Ratio ⁷	96.7	107.2	105.9	98.0	97.4	97.9	96.4
Median Days on Market	21.0	7.0	7.0	24.0	22.0	26.0	48.5

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{\}rm 2}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

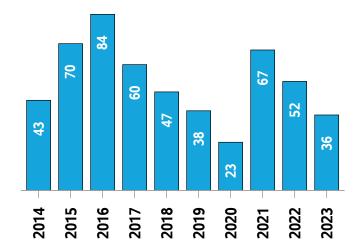
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



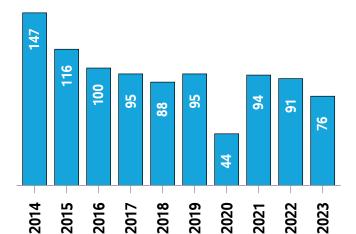
WASAGA BEACH MLS® Single Family Market Activity



Sales Activity (April only)

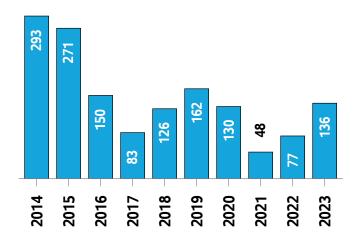


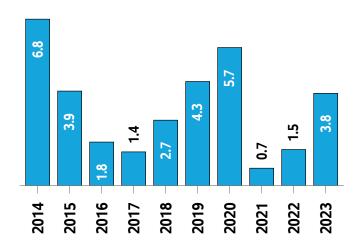
Active Listings (April only)



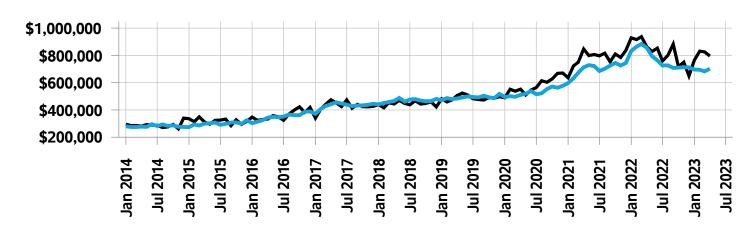
New Listings (April only)

Months of Inventory (April only)





MLS® HPI Single Family Benchmark Price and Average Price

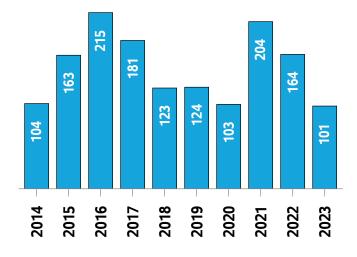




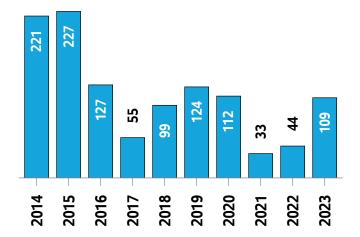
WASAGA BEACH MLS® Single Family Market Activity

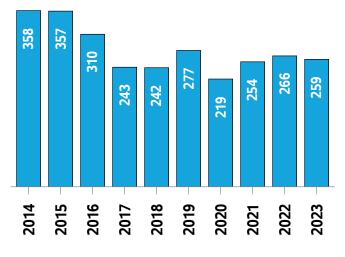


Sales Activity (April Year-to-date)

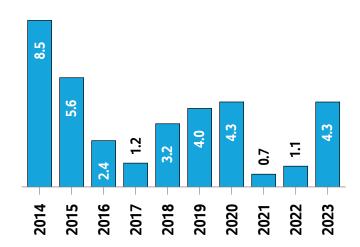


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Condo Townhouse Market Activity



		Compared to ⁸					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	1	-66.7%	-66.7%	_	-50.0%	0.0%	_
Dollar Volume	\$415,000	-79.0%	-74.2%	_	-49.8%	46.9%	_
New Listings	4	33.3%	100.0%	_	-20.0%	100.0%	100.0%
Active Listings	7	133.3%	_	16.7%	0.0%	250.0%	75.0%
Sales to New Listings Ratio 1	25.0	100.0	150.0	_	40.0	50.0	_
Months of Inventory ²	7.0	1.0	_	_	3.5	2.0	_
Average Price	\$415,000	-37.1%	-22.6%	_	0.5%	46.9%	_
Median Price	\$415,000	-37.1%	-21.0%	_	0.5%	46.9%	_
Sale to List Price Ratio ³	97.6	98.2	101.9	_	98.8	97.4	_
Median Days on Market	41.0	8.0	20.0	_	40.0	10.0	_

		Compared to *					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	2	-80.0%	-75.0%	0.0%	-83.3%	-33.3%	100.0%
Dollar Volume	\$1,005,000	-84.1%	-75.4%	28.8%	-77.7%	15.2%	346.7%
New Listings	14	-6.7%	75.0%	100.0%	-26.3%	250.0%	250.0%
Active Listings ⁴	6	83.3%	312.5%	-4.3%	-24.1%	100.0%	100.0%
Sales to New Listings Ratio 5	14.3	66.7	100.0	28.6	63.2	75.0	25.0
Months of Inventory 6	11.0	1.2	0.7	11.5	2.4	3.7	11.0
Average Price	\$502,500	-20.4%	-1.7%	28.8%	33.7%	72.8%	123.3%
Median Price	\$502,500	-22.6%	-4.3%	28.8%	29.7%	70.3%	123.3%
Sale to List Price Ratio ⁷	92.9	106.3	103.7	97.6	97.3	97.0	97.8
Median Days on Market	24.5	9.5	12.5	73.0	38.5	18.0	151.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

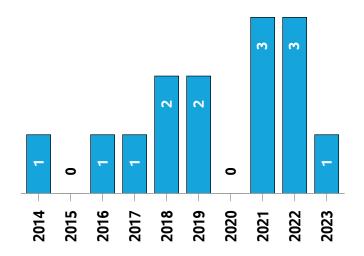
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



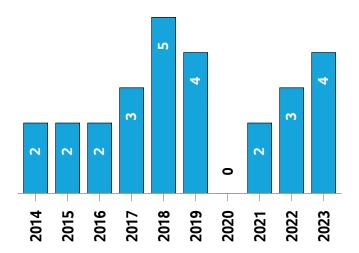
WASAGA BEACH MLS® Condo Townhouse Market Activity



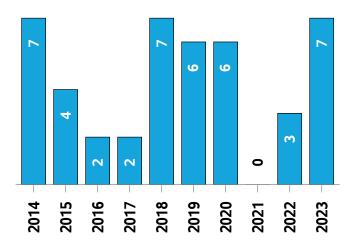




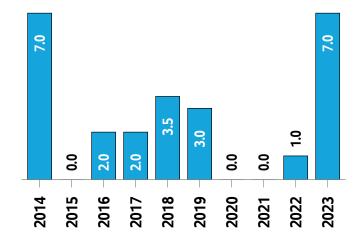
New Listings (April only)



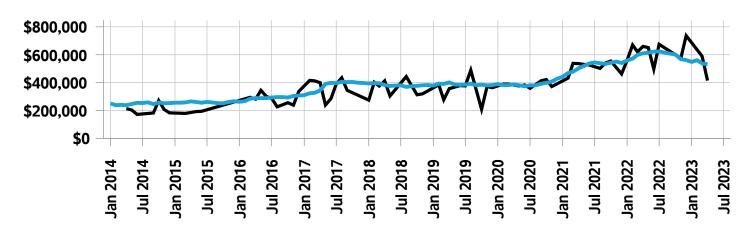
Active Listings (April only)



Months of Inventory (April only)



MLS® HPI Townhouse Benchmark Price and Average Price

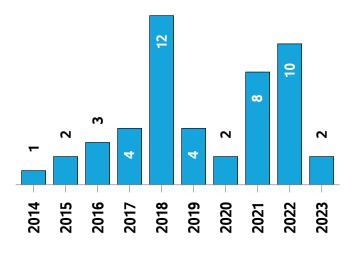




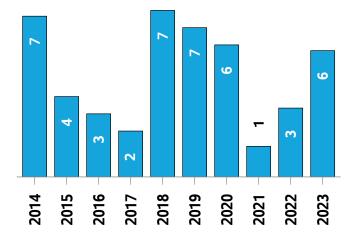
WASAGA BEACH MLS® Condo Townhouse Market Activity

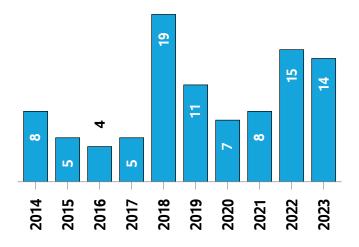




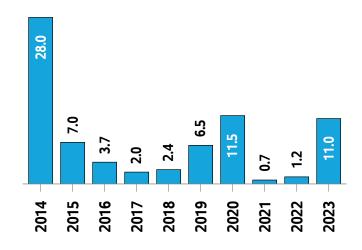


Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® Apartment Market Activity



		Compared to ⁸					
Actual	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	2	0.0%	-50.0%	-50.0%	100.0%	-33.3%	_
Dollar Volume	\$939,000	2.6%	-50.7%	-18.7%	223.8%	64.6%	_
New Listings	6	100.0%	100.0%	100.0%	200.0%	0.0%	0.0%
Active Listings	8	300.0%	_	-20.0%	0.0%	-33.3%	-60.0%
Sales to New Listings Ratio 1	33.3	66.7	133.3	133.3	50.0	50.0	_
Months of Inventory ²	4.0	1.0	_	2.5	8.0	4.0	_
Average Price	\$469,500	2.6%	-1.4%	62.6%	61.9%	146.9%	_
Median Price	\$469,500	2.6%	5.5%	61.9%	61.9%	143.9%	_
Sale to List Price Ratio ³	95.9	101.5	102.2	97.9	99.0	96.8	_
Median Days on Market	24.5	9.5	10.5	29.5	76.0	43.0	_

		Compared to ⁶					
Year-to-date	April 2023	April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	3	-62.5%	-66.7%	-40.0%	-50.0%	-57.1%	200.0%
Dollar Volume	\$1,404,000	-66.3%	-68.2%	2.9%	-19.2%	-4.1%	658.9%
New Listings	15	50.0%	150.0%	7.1%	87.5%	-6.3%	-25.0%
Active Listings ⁴	5	233.3%	114.3%	-23.1%	-23.1%	-52.4%	-64.9%
Sales to New Listings Ratio 5	20.0	80.0	150.0	35.7	75.0	43.8	5.0
Months of Inventory 6	6.7	0.8	1.0	5.2	4.3	6.0	57.0
Average Price	\$468,000	-10.0%	-4.5%	71.4%	61.6%	123.7%	153.0%
Median Price	\$465,000	-11.8%	10.7%	60.4%	63.2%	141.6%	151.4%
Sale to List Price Ratio ⁷	96.6	107.1	99.1	97.0	97.0	97.4	98.0
Median Days on Market	20.0	5.5	26.0	38.0	65.5	45.0	144.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

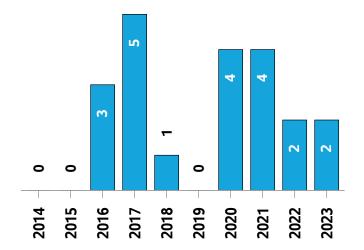
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



WASAGA BEACH MLS® Apartment Market Activity

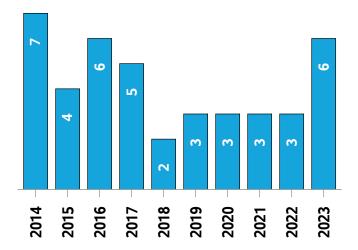


Sales Activity (April only)

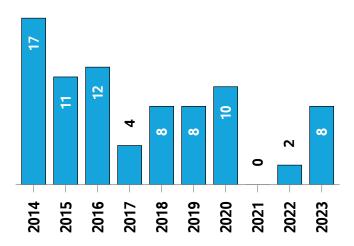


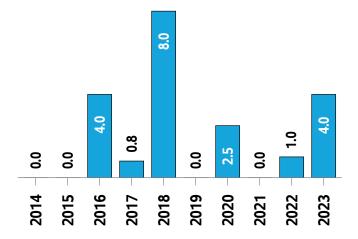
Active Listings (April only)

New Listings (April only)

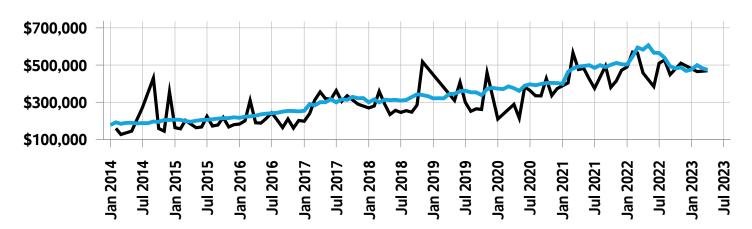


Months of Inventory (April only)





MLS® HPI Apartment Benchmark Price and Average Price

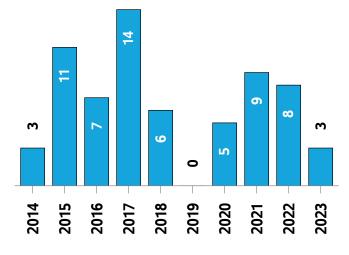




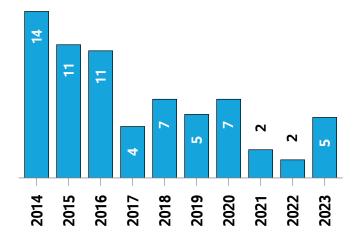
WASAGA BEACH MLS® Apartment Market Activity

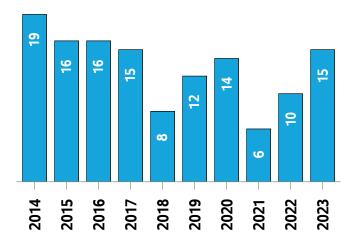


Sales Activity (April Year-to-date)



Active Listings (April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WASAGA BEACH MLS® HPI Benchmark Price



	MLS [®] Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	April 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$678,200	2.4	0.4	-2.1	-17.7	35.9	48.7		
Single Family	\$702,300	2.9	0.9	-1.2	-17.9	37.7	50.8		
One Storey	\$679,900	2.1	-0.3	0.7	-17.1	47.4	61.2		
Two Storey	\$783,000	5.0	4.6	-6.1	-19.7	14.4	23.1		
Townhouse	\$531,200	-1.3	-3.2	-11.7	-12.9	36.8	38.6		
Apartment	\$474,000	-2.0	-0.5	-1.6	-18.7	26.2	51.1		

MLS® HPI Benchmark Price





WASAGA BEACH MLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1306
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7948
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



WASAGA BEACH MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1230
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7958
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1667
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7700
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



WASAGA BEACH MLS® HPI Benchmark Descriptions



Townhouse



Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1017
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront